



# Sujana Towers Limited

## SUJANA TOWERS LIMITED 41, NAGARJUNA HILLS, PANJAGUTTA, HYDERABAD Statement of Unaudited Consolidated Results for the quarter ended 30th September 2012

(Rs. In Lakhs)

S.No.	Particulars	3 months ended 30.09.2012	Preceding 3 months ended 30.06.2012	Corresponding 3 months ended 30.09.2011 in the previous year	Year to date figures for current period ended 30.09.2012 (6 Months)	Year to date figures for the previous year ended 30.09.2011 (6 months)	Previous year ended 31.03.2012
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Income From Operations</b>						
	a. Net Sales/Income from Operations	42,212.88	52,960.17	48,108.18	95,173.05	91,089.92	234,487.04
	b. Other Operating income	81.95	84.89	43.87	166.84	141.74	1,278.08
<b>2</b>	<b>Total income from Operations (Net)</b>	<b>42,294.83</b>	<b>53,045.06</b>	<b>48,152.05</b>	<b>95,339.89</b>	<b>91,531.66</b>	<b>235,765.12</b>
	<b>Expenses</b>						
	a. Cost of Materials Consumed	5,046.52	2,586.70	8,281.29	7,633.22	12,649.20	22,805.97
	b. Purchases of Stock-in-trade	33,773.95	45,903.84	32,818.89	79,677.79	65,014.12	175,840.87
	c. Changes in inventories of finished goods, work-in-progress and stock-in-trade	(331.34)	352.71	(561.04)	21.37	(782.94)	1,372.01
	d. Employee benefits expense	283.84	287.85	303.61	571.69	540.19	1,012.96
	e. Depreciation and amortisation expense	585.07	576.25	448.38	1,161.32	893.93	2,053.00
	f. Other Expenses (Any item exceeding 10% of the total expenses relating to continuing operations to be shown separately)	519.71	463.15	1,461.19	982.86	1,059.10	5,945.64
	<b>Total Expenses</b>	<b>39,877.75</b>	<b>50,170.50</b>	<b>42,752.33</b>	<b>90,048.25</b>	<b>79,173.60</b>	<b>209,030.44</b>
<b>3</b>	<b>Profit/(Loss) from operations before other income, finance costs and exceptional items (1-2)</b>	<b>2,417.08</b>	<b>2,874.56</b>	<b>5,399.72</b>	<b>5,291.64</b>	<b>12,158.06</b>	<b>26,734.67</b>
<b>4</b>	<b>Other Income</b>	<b>11.48</b>	<b>70.84</b>	<b>919.67</b>	<b>82.32</b>	<b>147.85</b>	<b>956.98</b>
<b>5</b>	<b>Profit/(Loss) from ordinary activities before finance costs and exceptional items (3+4)</b>	<b>2,428.56</b>	<b>2,945.40</b>	<b>6,319.39</b>	<b>5,373.96</b>	<b>12,305.91</b>	<b>27,691.66</b>
<b>6</b>	<b>Finance costs</b>	<b>2,353.62</b>	<b>2,868.65</b>	<b>3,186.04</b>	<b>5,222.27</b>	<b>6,953.65</b>	<b>13,236.21</b>
<b>7</b>	<b>Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5+6)</b>	<b>74.94</b>	<b>76.75</b>	<b>3,133.35</b>	<b>151.69</b>	<b>5,952.26</b>	<b>14,455.44</b>
<b>8</b>	<b>Exceptional Items</b>						
<b>9</b>	<b>Profit/(Loss) from ordinary activities before tax (7+8)</b>	<b>74.94</b>	<b>76.75</b>	<b>3,133.35</b>	<b>151.69</b>	<b>5,952.26</b>	<b>14,455.44</b>
<b>10</b>	<b>Tax Expense</b>	<b>84.89</b>	<b>108.09</b>	<b>452.43</b>	<b>192.98</b>	<b>1,388.43</b>	<b>3,622.25</b>
<b>11</b>	<b>Net Profit/(Loss) from ordinary activities after tax (9+10)</b>	<b>(9.95)</b>	<b>(31.34)</b>	<b>2,680.92</b>	<b>(41.29)</b>	<b>4,663.84</b>	<b>10,833.19</b>
<b>12</b>	<b>Extraordinary items (net of tax expense Rs.in Lakhs)</b>						<b>826.43</b>
<b>13</b>	<b>Net Profit/(Loss) for the period (11+12)</b>	<b>(9.95)</b>	<b>(31.34)</b>	<b>2,680.92</b>	<b>(41.29)</b>	<b>4,663.84</b>	<b>11,659.62</b>
<b>14</b>	<b>Share of Profit/(Loss) of associates</b>						
<b>15</b>	<b>Minority interest</b>	<b>42.20</b>	<b>59.76</b>	<b>(132.72)</b>	<b>101.96</b>	<b>(266.09)</b>	<b>(271.58)</b>
<b>16</b>	<b>Net Profit/(Loss) after taxes, minority interest and share of profit/(loss) of associates (13+14+15)</b>	<b>32.25</b>	<b>28.42</b>	<b>2,813.64</b>	<b>60.67</b>	<b>4,497.93</b>	<b>11,388.04</b>
<b>17</b>	<b>Paid-Up equity share capital (Face Value of Rs. 1/- each)</b>	<b>5,191.49</b>	<b>5,191.49</b>	<b>5,191.49</b>	<b>5,191.49</b>	<b>5,191.49</b>	<b>5,191.49</b>
<b>18</b>	<b>Reserve excluding revaluation reserves as per balance sheet of previous accounting year</b>						<b>81,702.05</b>
<b>19.i</b>	<b>Earnings per share (before extraordinary items) (of Rs. 1/- each)(Not annualised)</b>						
	(a) Basic	0.01	0.01	0.58	0.01	1.00	2.10
	(b) Diluted	0.01	0.01	0.58	0.01	1.00	2.10
<b>19.ii</b>	<b>Earnings per share (after extraordinary items) (of Rs. 1/- each) (Not annualised)</b>						
	(a) Basic	0.01	0.01	0.58	0.01	1.00	2.10
	(b) Diluted	0.01	0.01	0.58	0.01	1.00	2.10



Regd. Office: T-91-40-2335 1882/85/87  
41, Nagarjuna Hills, Panjagutta, Hyderabad-500032  
E: info@towers.sujana.com  
www.sujana.com



## Sujana Towers Limited

Part II							
A	Particulars of Share Holdings						
1	<b>Public Share Holding</b>						
	Number of Shares	329,677,138	328,322,138	292,141,930	329,677,138	292,141,930	328,313,938
	Percentage of Shareholding	63.50	63.24	56.27	63.50	56.27	63.24
2	<b>Promoters and Promoter Group Shareholding</b>						
	<b>a) Pledged/Encumbered</b>						
	Number of shares	132,971,916	134,326,916	46,227,850	132,971,916	46,227,850	16,005,566
	Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group)	70.18	70.34	20.36	70.18	20.36	8.39
	Percentage of Shares (as a % of the total share capital of the Company)	25.61	25.87	8.90	25.61	8.90	3.08
	<b>b) Non - Encumbered</b>						
	Number of Shares	56,500,176	56,500,176	180,779,450	56,500,176	180,779,450	174,829,726
	Percentage of Shares (as a % of the total Shareholding of Promoter and Promoter Group)	29.82	29.61	79.64	29.82	79.64	91.61
	Percentage of Shares (as a % of the total Share capital of the Company)	10.88	10.88	34.82	10.88	34.82	33.68

S.No.	Particulars	3 Months Ended 30.09.2012
B.	<b>Investor Complaints</b>	
	Pending at the beginning of the quarter	Nil
	Received during the quarter	Nil
	Disposed of during the quarter	Nil
	Remaining unresolved at the end of the quarter	Nil

**Notes:**

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors on 10th November, 2012.
- The following are the stand-alone results for the quarter ended 30.09.2012

*Rs. in Lakhs*

Particulars	3 months ended 30.09.2012	Preceding 3 months ended 30.06.2012	Corresponding 3 months ended 30.09.2011 in the previous year	Year to date figures for current period ended 30.09.2012	Year to date figures for the previous year ended 30.09.2011	Previous year ended 31.03.2012
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Turnover	42,268.44	52,960.17	38,612.27	95,228.61	79,321.75	203,425.14
Profit Before Tax	216.27	198.79	1,787.54	415.06	4,418.46	9,743.91
Profit After Tax	131.38	90.70	1,335.11	222.08	3,130.03	6,107.77
Earning per Share						
(a) Basic	0.02	0.02	0.26	0.04	0.59	1.18
(b) Diluted	0.02	0.02	0.26	0.04	0.59	1.18

- The standalone financial results were available at the Registered Office of the Company as well as Company's Website [www.sujana.com](http://www.sujana.com) for inspection of members of the Company.
- The statutory auditors of the Company have Audited the standalone results for the period ended 30.09.2012 as per Clause 41 of the Listing Agreement. An unqualified report has been issued by them thereon.
- As the Company's Business Activity falls within a single primary business segment viz., "Power and Telecom Infrastructure" the disclosure of Accounting Standard (AS)-17 "Segment Reporting" as notified in Section 211(3C) of the Companies Act, 1956 is not applicable to the Company.
- Public Shareholding of 329,677,138 equity shares for the quarter ended 30.09.2012 including 85,00,000 equity shares held in the form of Global Depository Receipts (GDR's) by Custodians, in terms of Clause 40A of the listing agreement.



Regd. Office: T +91-40-2335 1882/85/87  
 41, Nagaraj Hills, F +91-40-2335 8499  
 P. J. Sujana, E. M. Towers, Hyderabad  
 Hyderabad - 500 081 www.sujana.com





## Sujana Towers Limited

7 The audited statement of assets and liabilities as required under Clause 41(v)(h) of the Listing Agreement is as under for the Consolidated financials.

*(Rs. In lakhs)*

	PARTICULARS	AS AT CURRENT YEAR ENDED 30-09-2012	AS AT PREVIOUS PERIOD ENDED 30-09- 2011
<b>A</b>	<b>EQUITY AND LIABILITIES</b>		
1	Share Holders' Funds		
	(a) Share Capital	5,488.29	5,488.29
	(b) Reserves and Surplus	81,133.82	71,118.65
	(c) Money received against share warrants	-	-
	<b>Sub-Total Share Holders Funds</b>	<b>86,622.11</b>	<b>76,606.94</b>
2	Share Application Money pending Allotment	-	-
3	Minority Interest	-	-
4	Non-Current Liabilities		
	(a) Long Term Borrowings	27,970.13	13,670.31
	(b) Deferred Tax Liability (Net)	6,588.43	5,464.70
	(c) Other Long Term Liabilities	-	-
	(d) Long Term Provisions	88.42	87.15
	<b>Sub-Total Non-Current Liabilities</b>	<b>34,646.98</b>	<b>19,222.16</b>
5	Current Liabilities		
	(a) Short Term Borrowings	57,569.25	58,792.89
	(b) Trade Payables	95,852.86	52,724.21
	(c) Other Current Liabilities	5,914.30	17,043.33
	(d) Short-term Provisions	5,733.06	3,836.50
	<b>Sub-Total Current Liabilities</b>	<b>165,069.47</b>	<b>132,396.93</b>
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>286,338.56</b>	<b>228,226.03</b>
<b>B</b>	<b>ASSETS</b>		
1	Non-Current Assets		
	(a) Fixed Assets		
	- Tangible Assets	38,079.59	32,479.55
	- Intangible Assets	10.15	-
	(b) Goodwill on Consolidation	-	-
	(c) Non-Current Investments	-	-
	(d) Deferred Tax assets (Net)	-	-
	(e) Long Term Loans and Advances	5,745.24	6,113.63
	(f) Other non-Current Assets	-	-
	<b>Sub Total Non-Current Assets</b>	<b>43,834.98</b>	<b>38,593.18</b>
2	Current Assets		
	(a) Current Investments	-	-
	(b) Inventories	4,766.10	16,738.18
	(c) Trade Receivables	229,595.39	128,223.10
	(d) Cash and Cash Equivalents	3,969.56	7,257.16
	(e) Short-Term loans and advances	4,074.23	37,379.73
	(f) Other Current Assets	98.30	34.68
	<b>Sub-total- Current Assets</b>	<b>242,503.58</b>	<b>189,632.85</b>
	<b>TOTAL - ASSETS</b>	<b>286,338.56</b>	<b>228,226.03</b>

8 To facilitate comparison, figures of the previous period have been re-arranged, wherever necessary.

Place : Hyderabad  
Date : 10.11.2012



BY Order of the Board  
For SUJANA TOWERS LIMITED

S. HANUMANTHA RAO  
DIRECTOR

Regd Office: 1 +91-40-2335 1802/85/87  
41, Nagarajula Hills, E -91-40-2335 8450  
H. Nagarajula, E -91-40-2335 8450  
Hyderabad - 500 031, www.sujana.com

**Annexure V to Clause 41**

**Limited Review Report**

Sujana Towers Ltd.,  
18, Nagarjuna Hills,  
Punjagutta,  
Hyderabad – 500 082.

We have reviewed the accompanying statement of unaudited financial results of Sujana Towers Ltd. for the period ended 30.09.2012 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors/ Committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement(SRE) 2400, engagements to Review Financial Statements issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

Hyderabad

10.11.2012



For VENUGOPAL & CHENYO,  
CHARTERED ACCOUNTANTS,

*P.V. Sri Hari*  
(P.V.SRI HARI)  
Partner

Membership No.021961