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## Allied Digital Q3 FY12 Revenues at Rs 142.2 crore Net Profit at Rs 4.6 crore

Mumbai, February 10<sup>th</sup>, 2012 – Allied Digital Services Ltd. (Allied Digital or Company), (BSE: 532875) (NSE ID: ADSL), a leading Indian IT infrastructure management services provider and a Forbes "200 Best under a Billion" company today announced its third quarter results for fiscal 2012.

#### PERFORMANCE HIGHLIGHTS

#### Consolidated Quarter Review (Q3 FY 12 vs Q2 FY12)

- Total Income stood at Rs 142.2 crore;
- Consolidated Net Profit for the quarter stands at Rs 4.6 crore
- EBIDTA Margin stood at \$\pm\$1.3% as against 10.9% in Q2FY12 an increase of 42bps.
- Basic EPS for the quarter stood at Rs 1.01.

Commenting on the results, Mr. Nitin Shah, Chairman and Managing Director said "We have had a stable quarter in terms of revenues and margins which have seen a marginal uptick this quarter."

He also said "As communicated to the exchanges, Mr. Paresh Shah has been appointed as the CEO of the Company. Paresh comes with almost 24 years of diverse experience in Business Transformation, Enterprise Solutions Architecture and Total Outsourcing solutions. I believe that Paresh's previous experience as technology transformation architect and his global outlook would propel the Company into the next phase of growth."

Prior to joining Allied Digital, Paresh Shah was the Global Practice Head of Enterprise Technologies for Wipro.

#### About Allied Digital Services Ltd:

Allied Digital Services Ltd (Allied) provides a range of IT Infrastructure services and solutions including managed services and physical and information security solutions to leading Indian

nest object Back Bay Reclamation,

Registered office : allied digital services limited, Premises No.13-A, 13th Floor, Earnes NCPA Road, Block III, Nariman Point, Mumbai - 400 021

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and global corporations. The company has a presence in over 132 locations in India, and over 40 states in the USA, through its acquisition of Enpointe Global Services.

Allied is an ISO 9001: 2000 certified company with a global command centre certified under ISO 27001:2005. Allied Digital Services Ltd. is among the few companies with a truly pan India direct presence in 132 locations across the length and breadth of the country – servicing over 40,000 pincodes on the same day.

#### For further information, please contact:

Company Secretary	Diwakar Pingle
Allied Digital Services Limited	Christensen IR
Tel: +91 22 6681 6883	Tel: +91 22 64522086
Email: <u>cs@allieddigital.net</u>	Email: dpingle@christensenir.com

Safe Harbor: Certain statements made in this release concerning our future growth prospects may be interpreted as forward looking statements, which involve a number of risks and uncertainties that could cause the actual results to differ materially from those in such forward looking statements. Investors are requested to use their discretion in relying on them. We do not undertake to update any forward-looking statements that may be made from time to time.







# K.M. Kapadia & Associ

CHARTERED ACCOUNTANTS

Kamlesh M. Kapadia B.Com. F.C.A.

49, Ist Fir, Ashoka Shopping Centre, L.T. Marg, Mumbai - 400 001. Telefax: 022-22691749

#### LIMITED REVIEW REPORT

### Review Report to the Board of Directors of Allied Digital Services Ltd.

We have reviewed the accompanying statement of unaudited financial results of Allied Digital Services Limited for the quarter ended 31st December 2011. This statement is the responsibility of the Company's management and has been approved by the Board of Directors/ Committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2400, engagements to review Financial \$tatements issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

> For K.M. Kapadia & Associates **Chartered Accountants**

Place: Mumbai

Date: 10th February, 2012

(Kamlesh M. Kapadia) Proprietor

Membership No. 39707



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		b) No		-	a) Pie	27 Pro		_	26 Pu			Basic	25 Ea		Basic	24 Ea	23 Re	(F)	22 Pa	
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Number of shares	<ul> <li>relicelizage or shares (as a % of the total share capital of the company)</li> <li>Non-Encumbered</li> </ul>	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	- Number of shares	Pledged/Encumbered	Promoters & promoter group Shareholding	- Percentage of shareholding	Number of shares	Public Shareholding	(Earning per Share for the quarterly result has not been annualized)	Diluted	şiç e	Earning per Share After Extra Ordinary items - Rs.	Diuted	SiC .	Earning per Share Before Extra Ordinary items - Rs.	Reserves Excluding Revaluation Reserves as per balance sheet of previous accounting year	(Face Value of Rs.5/-)	Paid-up equity share capital	( ) Lond ( ) to the bound (19-20)
43.69%	20,188,318			1			56.31%	26.016.409			1.00	1 00		1.00	1.00			2,114	7 210	464
100%	20,168,318			•			56.61%	26 340 034		• 22	4 3 5	A 35	. (	4 25	4.25			2,020	2 200	1,977
100%	20.188.318	,				0.00	56.33%	28,030,783			1.5	1	-	<u>.</u>	1.16	,		7.0	3 3 4 4	542
100%	20.188.318					0.00	20,010,700	26.016.400		3.20	0.20	ن د د	0.2.0	2 3 5	3 28	•		2,310	2 24 0	1,514
100%	20 188 318		• 1			00.07.0	70,040,004	26 240 024		77.83	17.84	1 2 2 2	17.05	7 .	17.84			2,320		8,297
. 0	20 188 318					20,00%				11.47	11.47	:	11.47	11,11	11 47	65,861		2,329		5.337
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	b)	27 a)	<b>25</b>	23	22	2 23 25	8 <b>1</b> 8	5 t t t	i 3º	8 7 6	4 73	ω » –	Sr. No.
<ul> <li>Number of shares</li> <li>Percentage of shares (as a % of the total shareholding of promoter and promoter group)</li> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>	<ul> <li>Number of shares</li> <li>Percentage of shares (as a % of the total shareholding of promoter and promoter group)</li> <li>Percentage of shares (as a % of the total share capital of the company)</li> <li>Non-Encumbered</li> </ul>	Number of shares  Percentage of shareholding  Promoters & promoter group Shareholding  Pledged/Encumbered	Diluted Earning per Share After Extra Ordinary items - Rs. Basic Diluted (Earning per Share for the quarterly result has not been annualized) Public Shareholding	(Face Value of Rs.5/-)  Reserves Excluding Revaluation Reserves as per balance sheet of previous accounting year  Earning per Share Before Extra Ordinary items - Rs.  Basic	Paid-up equity share capital	Net Profit (+) / Loss (-) from Ordinary Activities after tax (17-18) Minority Interest	Exceptional Items  Profit (+) I Loss (-) from Ordinary Activities before tax (15-16)  Tax excense	Other Income  Profit before Interest and Exceptional Items (11+12)  Interest  Profit (+) I nee (1) from Ordingto Assisting before (12-14)	Other expenditure  Total Expenditure  Profit from operations before Other Income Interest and Exceptional from (2.40)	Purchase of traded goods Employees cost Depreciation	(Increase)/decrease in Stock in trade	Net bates I income from Operations Other Operating Income Total Income (1+2)	Particulars
20,188,318 100% 43,69%		26,016,409 56.31%	1.00 1.00 1.00	1.00	2,310	151 <b>522</b> 58	673 673	906 141 1,047 374	1,283 <b>13,170</b>	10,863 1,741 560	(1,277)	13,687 389	31st Dcc 2011 Unaudited
20,188,318 100% 43,39%		26,340,034 56.61%	4.25 4.25 4.25	4.25	1,977 2,326	101 2,042 65	2,229 86 2,143	2,318 129 2,447 218	1,780 15,059	10,913 1,795 369		17,585 (208)	Quarter Ended 31st Dec 2010 Unaudited
20,188,318 100% 43.67%		26,039,753 56.33%	1.16 1.16 1.10	1.16	2311	143 <b>572</b> 30	715 715	923 159 1,082 367	1,154 13,349	9,764 1,889	53		Conso 30th Sept 2011 Unaudited
20,188,318 100% 43,69%		26,016,409 56.31%	3.22 28 3.28 8	3 28	1,514	445 1,647 133	2,092 - 2,092	2,691 470 <b>3,161</b> 1,069	3,518 40,093	30,708 5,472 1,434	(1,039)	42,276 508	31st
20,188,318 100%		26,340,034 56.61%	17.83 17.84 17.83	17.84	8,297	1,647 8,390 93	10,123 86 10,037	10,212 448 10,560 537	3,875 47,110	36,545 5,512 1,030	148		Nine Months Ended Dec 2011 31st Dec 2010 udited Unaudited
20,188,318 100%		26,395,484 56,66%	11.47 11.47 11.47	65,861	5,337	1,463 <b>5,330</b> (7)		<b>6,943</b> 701 <b>7,644</b> 851	8,164 64,551		(1,290)		Year Ended  Year Ended  31st March 2011 Audited
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NCPA Road, Block III, Nariman Point, Mumbai - 400 021 Registered office: allied digital services limited, Premises No.13-A, 13th Floor, Earnest House, Back Bay Reclamation,

B: +91 22 2282 2030 | F: +91 22 2778 4968 | www.allieddigital.net

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Allied Digital Services Limited Registered Office: Premises No.13A, 13th Floor, Earnest House, Back Bay Reclamation, NCPA Road, Block III, Nariman Point, Mumbai - 400 021 Unaudited Consolidated Financial Results for the Quarter and Nine Months ended December 31, 2011

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<ul> <li>Number of shares</li> <li>Percentage of shares (as a % of the total shareholding of promotor and promoter group)</li> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>	Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company) Non-Encumbered	Number of shares Percentage of shareholding Promoters & promoter group Shareholding Pledged/Encumbered Number of shares	Basic  Diluted  (Earning per Share for the quarterly result has not been annualized)  Public Shareholding	Basic Diluted Earning per Share After Extra Ordinary Items - Rs.	Reserves Excluding Revaluation Reserves as per balance sheet of previous accounting year  Earning per Share Before Extra Ordinary Items - Rs.	(Face Value of Rs.5/-)	Net Profit+)/ Loss(-) for the period (19-20)	Minority Interest	Vet Profit (4) I nee (1) from Ordhon Astronomy (2)	Profit (+) / Loss (-) from Ordinary Activities before tax (15-16)	Profit (+) / Loss (-) from Ordinary Activities before tax (13-14)  Exceptional Items	Interest	Other Income Profit before Interest and Exceptional Items (11+12)	Profit from operations before Other Income, Interest and Exceptional Items (3-10)	Total Expenditure	Ofher expenditure	Depreciation	Employees cost	Consumption of raw materials  Purchase of traded coords	(Increase)/decrease in Stock in trade	TOM HADDING (TZ)	Other Operating Income	Net Sales / Income from Operations	PARTICULARS		
20,188,318 100% 43,69%		26,016,409 56,31%	0,86 0.86	0.86 0.86	•	2,310	395	395	99	494	494	348	128	714	8,833	367	1,022	8,301		(1,275)	9,547	389	0 168	31st Dec 2011 Unaudited		
20,188,318 100% 43.30%		26,340,034 56.61%	3.76 3.76	3.76 3.76		2,326	1,751	1,751	88	1,839	1,839	189	129	1 900	9,926	1 108	1,025	7,237		250	11,825	(196)	12022	31st Dec 2010 Unaudited	Quarter Ended	
20,188,318 100%		26,039,753 56.33%	1.04 1.04	1.04 1.04	ı	2,311	483	- 483	140	623	623	331	158	700	8,703	381	1,034	6,848	'	62	9,499	107		30th Sept 2011 Unaudited		Stano
20,188,318 100%		26,016,409 56.31%	2.89 2.89	2.89 2.89	•	2,310	1,333	1,333	353	1.586	1,686	2,669	455	3	1, i 3b 27,013	1,124	3,180	22,630		(1.057)	29,227	508		31st Dec 2011 Unaudited	Nine Mor	Standalone
20,188,318 100%	1 1 1	26,340,034 56.61%	16.94 18.94	16.94 16.94		2,326	7,878	7,878	1,614	0 497	9,492	9,939	9,493 446		30,729	. 700	3,085	24,865	, ,	150	40,222	40,380		31st Dec 2010 Unaudited	Nine Months Ended	
20,188,318 \ 100%		26,395,484 56,66% 56,000 T pabeur II	12.06 12.05	12.06 12.05	66,277	2,329	5,610	5,610	1,399	7,000	7,009	7,731	695		5,256 45,155	1,176	4,316	35,710	- (206,1)	(1 900	52,1	52,139 52	Aud	ယ	Year Ended	,

Unaudited Standalone Financial Results for the Quarter and Nine Months ended December 31, 2011

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Allied Digital Services Limited
Registered Office: Premises No.13A, 13th Floor, Earnest House, Back Bay Reclamation, NCPA Road, Block III, Nariman Point, Mumbai - 400 021

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Place: Mumbai Date: February 10,2012

Allied Digital Services Limited

Sr. No. Particulars
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Nine Months Ended

31st Dec 2010 Unaudited

> 31st March 2011 Year Ended (Rs. In Lacs

Audited

Capit	-	Total			Less		Enter	Profit	Not s	Unallocated	Enter	Segn	•	Z O		
Unallocable	Capital Employed	Total Profit Before Tax	(net of unallocable income)	ii) Un-allocable Expenses	Less: i) Inforest	יייי באיי אייי אייי אייי אייי אייי אייי	Enterprise Computing based Solutions	Profit before Interest, unallocable exp. and Tax	Net Segment Revenue	Unallocated	Enterprise Computing based Solutions	Segment Revenue	ramopians			Dakorine ireania ain cabiai cilibioka
63,142	0/3	677	1,807	374	2,854	2,375	479	14,217	530	7,300	6,387		31st Dec 2011 Unaudited			
50,395	2,143	2	2,436	218	4,797	3,537	1,260	17,506	(79)	10,585	7,000		31st Dec 2010 Unaudited	Quarter Ended		
62,679	/15		1,793	367	2,875	2,367	508	14,431	266	7,615	6,550		31st Dec 2010 30th Sept 2011 31st Dec 2011 Unaudited Unaudited Unaudited		Соляс	
													31st Una		Consolidated	
63,142	2,092		5,439	1,069	8,600	6,856	1,744	43,255	979	22,449	19,827		31st Dec 2011 Unaudited	Nine Mont		

Notes :

- The above results were reviewed by the Audit Committee and taken on record at the meeting of the Board of Directors of the Company held on February 10, 2012.
- $\omega$ The Statutory Auditors of the company have carried out a Limited Review of the results for the Quarter ended December 31, 2011.
- During the quarter under review the company has bought back 23344 shares. In the same period under review the company has extinguished 23344 shares.
- Data related to shareholding mentioned under Sr. No. 26 & 27 above, pertains to parent company only.
- The standatione financial results have been made available at company's website www.allieddigital.net
- Company received 5 complaint from investors during the current quarter. The same has been resolved. No complaint is pending at the quarter end

6 5 \$

Figures for the corresponding period / previous year have been rearranged and regrouped wherever necessary

Chairman & Managing Director

For Allied Digital Services Limited

By order of the Board

63,142 **63,142** 

50,395 **50,395** 

10,037

6,793

10,747

851

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57,770

24,530 32,962 278

5,808 11,185 16,993 537 6,419

6,095 12,296 18,391

Place: Mumbai Date: February 10,2012

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By order of the Board For Allied Digital Services Limited Nitin D Shah Chairman & Managing Director



Figures for the corresponding period / previous year have been rearranged and regrouped wherever necessary.

The standalone financial results have been made available at company's website www.allieddigital.net

Company received 5 complaint from investors during the current quarter. The same has been resolved. No complaint is pending at the quarter end.

Data related to shareholding mentioned under Sr. No. 26 & 27 above, pertains to parent company only.

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Notes:

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	Ĺ								12						Sr. No.		
Unallocable Total Capital Employed	Capital Employed	Total Profit Before Tax	(net of unallocable income)	ii) Un-allocable Expenses	Less: i) Interest		Infrastructure Management based Solutions	Enterprise Computing based Solutions	Profit before interest, unallocable exp. and Tax	Net Segment Revenue	Unallocated	Intrastructure Management based Solutions	Enterprise Computing based Solutions	Segment Revenue	Particulars		
57,767 57,767		494		1,807	348	2,649	2,170	479		9,676	518	2,771	6,387		31st Dec 2011 Unaudited	and a second sec	
51,355	1	1,839		2,439	189	4,467	3,207			11,955	(67)	5,022	7,000		31st Dec 2010 Unaudited	Quarter Ended	
56,471 56,471		623		1,793	331	2,747	2,239	508		9,657	265	2,843	6,550		30th Sept 2011 Unaudited		Stand
57,767 <b>57,767</b>		1,686		5,439	983	8,108	6,363	1,745		29,684		8,893	19,827		31st Dec 2011 Unaudited	Nine Mon	Standalone
61		9,492		6,424	446		10,554			40,668	288		24,530		31st Dec 2010 Unaudited	Nine Months Ended	
61,356 61,355						П								1	31st March 2011 Audited	Year Ended	

Allied Digital Services Limited

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