## INDO COUNT INDUSTRIES LIMITED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED ON 31-12-2011

Figures are Rupees in Crores Nine Months ended\ Quarter ended: Year ended 31/12/2010 31/12/2010 31/03/2011 31/12/2011 30/09/2011 31/12/2011 Sr No Unaudited **Particulars** Unaudited Unaudited Unaudited Audited Unaudited 185.91 Net Sales (including export incentives) 206.10 189.67 545.97 507.46 665.69 Other Income 24.16 7.95 17.92 7.69 6.58 24.04 193.86 213.79 196.25 570.13 525.38 689.74 **Total Income** 173.47 197.49 176.94 525.38 468.15 622.24 Expenditure a) (Increase) / decrease in stock in trade and work in progress 27.03 -8.60 (6.56)5.58 (14.00)(14.94)0.73 b) Purchase of Traded Goods 5.87 3.68 0.00 0.30 0.30 131.28 c) Consumption of raw materials 118.15 137.46 379.66 353.12 465.63 9.63 8.18 22.74 d) Employee cost 7.44 25.00 31.66 28.11 33.14 78.31 e) Other expenditure 25.12 75.47 99.81 12.32 f) Power and Fuel 12.74 8.05 30.96 30.52 39.77 Earnings before Interest, Depreciation, Taxation & 20.39 19.30 57.24 16.30 44.75 67.50 Amortisation (EBIDTA) 9.01 9.70 7.51 26.43 23.02 30.54 Interest Profit / (loss) before depreciation and taxation 10.69 7.29 11.80 18.32 34.23 36.96 4.46 4.41 13.25 4.45 13.25 Depreciation 17.64 6.23 7.35 Profit / (loss) from ordinary activities before tax 2.88 5.07 20.98 19.31 Tax expenses: Current Income Tax Tax of earlier years (0.01)0.12 0.42 (0.78)Deferred Tax 1.91 6.00 5.68 6.11 2.46 5.44 5.85 14.98 Net Profit / (loss) from ordinary activities after tax 13.64 Exceptional Items (5.94)(1.56)(1.70)- Foreign Exchange Gain / (Loss) (7.66)(3.83)(4.60)Extra Ordinary Items (Net of Tax Expenses) 3.74 Net profit / (Loss) for the period 0.17 0.90 (1.80)11.15 9.04 Paid up equity share capital (Face Value of Rs 10/- each) 35.48 35.48 35.48 35.48 35.48 35.48 Reserves excluding revaluation reserve at the last balance 23.92 sheet date 0.05 Earnings per Share:- a) Basic and diluted EPS before extra 0.25 1.05 (0.51)3.14 2.60 ordinary items for the period, for the year to date and for the previous year (not annualised) 0.05 b) Basic and diluted EPS after extra ordinary items for the 0.25 1.05 (0.51)3.14 2.60 period, for the year to date and for the previous year (not annualised) Public shareholding 16,268,734 16,297,859 No of shares 16,286,559 16,297,859 16,268,734 16,283,559 45.93% 45.90% 45.85% 45.93% 45.85% 45.89% - Percentage Promoters and Promoters group Shareholding a) Pledged/encumbered 6,295,495 6,295,495 4,128,828 6,295,495 4,128,828 - Number of shares 4,128,828 - % of shares (as % of the total number of shareholding of 32.82% 32.80% 21.49% 32.82% 21.49% 21.51% promoter and Promoter group) - % of shares (as % of the total share capital of the 17.74% 17.74% 11.64% 17.74% 11.64% 11.64% Company) 12,888,280 12,899,580 15,084,072 12,888,280 15,084,072 15,069,247 b) Non encumbered 67.18% - % of shares (as % of the total number of shareholding of 67.19% 78.51% 67.18% 78.51% 78.49% promoter and Promoter group) 36.32% 42.51% - % of shares (as % of the total share capital of the 36.36% 36.32% 42.51% 42.47% Company) Segment Reporting :-Segment Revenue 141.26 159.98 155.24 a) Textiles 411.57 424.15 548.99 83.32 46.11 34.43 134.40 116.70 b) Consumer Durable Goods/Electronics 44.65 Total 185.91 206.10 189.67 545.97 507.47 665.69 Segment Results (Profit before interest and tax) 13.89 9.74 a) Textiles 12.82 24.82 39.20 43.34 b) Consumer Durable Goods/Electronics 2.04 2.04 2.15 6.68 4.79 6.52 15.93 11.89 43.99 49.86 Total 14.86 31.50 Capital employed (assets - liabilities) 257.93 269.38 265.43 257.93 269.38 259.37 a) Textiles b) Consumer Durable Goods/Electronics 23.89 21.90 15.65 23.89 15.65 17.32 Total 281.82 287.33 285.03 281.82 285.03 276.69

## NOTES

- 1) The above financial results for the quarter ended 31st December, 2011, have been reviewed by the Statutory Auditors of the Company as per Listing Agreement with the Stock Exchanges and approved by the Board of Directors on 10th February, 2012.
- 2) The Margins have been affected due to increased cost of raw materials coupled with increased power tarrif.
- 3) The Company has outstanding Foreign Currency Derivative Contracts in the form of Options for hedging its business related exposure which are not speculative in nature. The Contracts have long dated tenor with multiple contingent / uncertain events. As such ascertainment of fair value of these Contracts is not feasible. Banks estimate MTM loss on these Contracts at Rs.4336.77 lac as at 31st December, 2011. As AS 30 is not mandatory, the Company has not provided for the Loss in its Books of Accounts.
- 4) The Company has only two reportable segments i.e. Textiles and Consumer Durable Goods / Electronics.
- 5) In terms of clause 41 (I) (e) of the Listing Agreement, the Company has exercised an option to publish standalone quarterly financial results.
- 6) Previous period's figures have been regrouped wherever necessary.
- 7) Details of Investor Complaints for the Quarter ended 31-12-2011: Beginning Nil, Received 6, Resolved 6, Pending Nil.

FOR INDO COUNT INDUSTRIES LIMITED

Director

Place: Mumbai Date: 10-02-2012

## B. K. SHROFF & CO.

Chartered Accountants

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## Review Report to the Board of Directors of Indo Count Industries Ltd.

We have reviewed the accompanying statement of unaudited financial results of Indo Count Industries Ltd. for the period ended 31<sup>st</sup> December, 2011. This statement is the responsibility of the Company's management and has been approved by the Committee of Board of Directors. Our responsibility is to issue a report on these financial statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2400, engagements to Review Financial Statements issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Our observations in relation to such review are as under:

The company has outstanding foreign currency related derivative contracts in the form of options for hedging its business related exposure which are not speculative in nature. The contracts have long dated tenor with multiple contingent / uncertain events. As such ascertainment of fair value of these contracts is not feasible. However, banks estimate the total mark to market (MTM) of all outstanding contracts at approx Rs. 4336.77 lacs as at 31-12-2011 (Previous year Rs.607 lacs). The management is of the opinion that the determination and crystallization of liability is dependent upon the outcome of uncertain future events or actions, not wholly within the control of the company. As adoption of AS-30 is presently not mandatory, the estimated MTM loss of Rs. 4336.77 lacs for the period ended 31-12-2011 (previous year Rs.607 Lacs) has not been provided.

Based on our review conducted as above, nothing has come to our attention that caused us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B.K. SHROFF & CO., Chartered Accountants

> O. P. SHROFF PARTNER

Membership No.6329

Place: Mumbai Date: 10.02.2012

