



Management Note: Mumbai, February 14, 2012 :

Kabra Extrusion Technik Ltd is part of the Kolsite group, engaged in the manufacture of Plastic Extrusion machinery in India.

For the third quarter ended December 2011, the company reported Revenue of Rs. 5166.24 lakh as against Rs. 4664.50 lakh in the corresponding quarter last year; marking an increase of 10.76%.

Sequentially, compared to Sept 11 quarter, the Revenues for Dec 11 quarter saw a 42.5% growth on account of an improvement in off-take.

However, on an absolute basis, the off-take continues to remain relatively subdued on account of the slow down witnessed in the end user industries. The delay in dispatches remain as indicated in the previous management reports , due to deferrals at the clients end regarding commencement of operations.

The Other Expenditure continues to rise on account of the capex incurred on the Dunetha plant. However, as we are now getting past the cost curve with commercial operations having commenced in the previous year , we are poised to benefit from the revenue curve ahead, once the demand situation improves.

Further, operational performance has been impacted by the rise in power cost by over 30% due to tariff hike by Daman Electricity Board with retrospective effect from June 2011. The entire amount has been accounted for in the current quarter , which has put pressure on this quarter's margins.

Similarly, EBIDTA for Q3 FY12 stood at Rs. 266.63 lakhs while Profit after Tax for Q3 FY12 was Rs. 152.49 lakh

Mr. Jayant Sarpotdar, the Chief Financial Officer of Kabra Extrusiontechnik Ltd said that the subdued sentiment in the industry is expected to continue in the first half of 2012-13. However in the long run, organised players like KET with an established track record are expected to benefit.

Mr. S. V. Kabra, Chairman & Managing Director of Kabra Extrusiontechnik Ltd said: "Irrespective of the slowdown in end user Industries, we will continue our focus on business development efforts . We participated in the PlastIndia Exhibition in February 2012 and have seen a positive response. Given our long standing track record in the market and brand equity, we believe that the next financial year should be better."

About Kabra Extrusionstechnik :

Kabra Extrusionstechnik is a part of the Kolsite group and manufactures Plastic Extrusion machinery in India. It has over 4 decades of experience in plastic industry. KET has a joint venture with global leaders in plastics extrusion machinery viz. Battenfeld Extrusionstechnik, Germany and American Maplan Corporation, USA.

It specializes in the manufacture of plants to produce a wide range of plastic pipes. The Company's domestic production of extrusion machinery consists of plants for making pipes, films. The Company manufactures hi-tech HDPE pipe plants. It offers multi-layer blown film plants, which has applications in lamination, milk and edible oil packing industries. The Company's two major products include plastic processing machineries and spares & parts of plastic processing machineries.

FOR MORE INFORMATION PLEASE CONTACT:

Mr. Jayant Sarpotdar
CFO – Kolsite Group
Tel : +91-22-2673 4822 - 24
e-mail : jayant@kolsitegroup.com