

Plot No. 31 to 36 1st Main, 2nd Stage, Arakere MICO Layout, Bannerghatta Road, Bangalore - 560 076. Tel: +91-80-41215999 / 60 / 61 Fax: +91-80-41215966

9th February, 2012

The Manager - Listing
Bangalore Stock Exchange Ltd.
No. 51, Stock Exchange Towers
1st Cross, J C Road
Bangalore 560 027.
Fax: 080 - 41575242

Dear Sir/Madam,

Sub: Corporate Announcement

## KAVVERI TELECOM Q3 FY12 NET UP 40.59%, REVENUE JUMPS 14.30%

## For Q3 FY12

- PAT increased by 40.59% to Rs.17.04 cr.
- Net sales increased by 14.30% to Rs.113.28 cr.

Mumbai, February 08, 2012: Kavveri Telecom, a leading wireless subsystem manufacturer, which provides world class hardware products and solutions for the telecom, defence and space industry today reported its Consolidated profit & revenue numbers with a 14.30% rise in revenue and a 40.59% jump in the net profit for the quarter ended December 31, 2011 when compared to corresponding period of previous quarter.

While the company saw its stand alone net profit touching Rs. 15.25 Cr for the third quarter, which is a Rs. 3.19 Cr rise over the corresponding period of last year, its net sales increased by nearly 4.88% to Rs. 85.57 Cr for the same quarter.

The stand alone revenue for the nine months ended on December 31, 2011 also rose by 38.15% from Rs. 179.74 Cr to Rs. 248.31 Cr during the corresponding period of the previous year. Net Profit during the nine months period increased significantly by 28.88% from Rs. 26.37 Cr to Rs. 33.99 Cr during the corresponding period in the last fiscal.

Mr. Shivakumar Reddy, Managing Director, Kavveri Telecom Products Limited stated that, "We are extremely pleased with our performance. We have recently signed an agreement with the leading mobile operators (9th & 10th operator) for in-building wireless solutions. These agreements will provide a substantial long term revenue source for Kavveri Telecom. We are focused to achieve our





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goals and look forward for a promising growth in the current fiscal. We also thank our shareholders for their continuous support and expect to receive the same in future."

## About Kavveri Telecom Products Ltd.

Kavveri Telecom is a leading telecom products manufacturer, providing world class hardware products and solutions for the telecom, defence and space industry. Kavveri Telecom combines expertise with experience to deliver state-of-art products and solutions spanning the wide spectrum of wireless Telecommunications. The diverse range of products manufactured by Kavveri includes Antennas, RF (Radio Frequency) Components, Repeaters, TMA/TMB and many more.

Kavveri Telecom ranked No. 22 in "India's Fastest Growing Companies" by Business World.

In past five years Kavveri Telecom has acquired six different RF products and Antennas manufacturing companies in North America, Spain and Mexico and has made them run successfully, these are:

<u>Tiltek Antennae Inc CANADA:</u> Acquired in 2006 designs, develops and manufactures Antenna for GSM, 3G, LTE and Wireless technologies.

<u>DCI Digital Communications CANADA:</u> Acquired in 2007, it designs, develops and manufactures RF products for different wireless technologies.

Spotwave Wireless Ltd CANADA: Acquired in 2008, it designs, develops and manufactures Intelligent repeaters for in-building solution for GSM, 3G, LTE Technologies.

<u>Trackcom Systems International CANADA:</u> Acquired in 2009, it designs, develops RF products and antennas for defence and space applications.

Rymsa Telecoms SPAIN: Acquired in 2011, it designs, develops and manufactures Base Station Antennas.

Rymex MEXICO: Acquired in 2011, it manufactures Base Station Antennas.

Thanking You,

Yours faithfully,

for KAVVERI TELECOM PRODUCTS LTD.

C SHIVAKUMAR REDDY Managing Director

