



**Sujana Towers Limited**

Regd. Office :  
41, Nagarjuna Hills, Panjagutta,  
Hyderabad - 500 082.

T +91 40 2335 1882/85/87  
F +91 40 2335 8499  
E info.towers@sujana.com  
www.sujana.com

Dated: 14<sup>th</sup> December, 2012

1. The Department of Corporate Services - CRD  
Bombay Stock Exchange Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street  
MUMBAI - 400 001
2. The National Stock Exchange of India  
Limited  
5th Floor, Exchange Plaza  
Bandra (E)  
MUMBAI - 400 051

**Ref: Scrip Code: 532887**

**Ref: Scrip Symbol: SUJANATOW**

Dear Sirs,

**Sub: Outcome of the Board Meeting of the Company held on 14.02.2012.**

This is to inform that, un-audited Financial Results of the Company for the Quarter ended 31<sup>st</sup> December, 2011 and limited review report given by the Statutory Auditors of the Company, were considered and approved by the Board of Directors of the Company at their meeting held on 14.02.2012. Copies of the results and limited review report are enclosed.

This information is submitted in accordance with the norms of the listing agreement.

Kindly acknowledge the receipt.

Thanking you.

Yours faithfully,  
For **SUJANA TOWERS LIMITED**

  
**L. NARASIMHA RAO**  
**COMPANY SECRETARY**

Encl: as above.



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## SUJANA TOWERS LIMITED

Regd. Office : Plot No.41, Nagarjuna Hills, Panjagutta, Hyderabad - 500 082

### CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE FINANCIAL QUARTER ENDED 31-12-2011

(Rs. In Lakhs)

Sl. No.	Particulars	3 months ended 31.12.2011 (Un-Audited)	Previous 3 months ended 30.09.2011 (Un-Audited)	Corresponding 3 months ended 31.12.2010 (Un-Audited)	Year to date figures for Current Period ended 31.12.2011 (Un-Audited)	Corresponding 9 months ended in the previous year 31.12.2010 (Un-Audited)	For the Financial period ended 2009-11 (18 Months) (Audited)
<b>1</b>	<b>Income</b>						
(a)	Net Sales / Income from Operations	77,345.89	48,108.18	38,296.37	168,735.81	103,171.62	202,363.97
(b)	Other Operating Income	194.75	43.87	50.01	336.49	651.65	
(c)	<b>Total</b>	<b>77,540.64</b>	<b>48,152.05</b>	<b>38,346.38</b>	<b>169,072.30</b>	<b>103,823.27</b>	<b>202,363.97</b>
<b>2</b>	<b>Expenditure</b>						
(a)	(Increase)/Decrease in Stock in Trade and Work in Progress	(800.27)	(561.04)	(736.86)	(1,583.21)	(3,545.20)	(2,625.97)
(b)	Consumption of Raw Materials / Cost of Traded Goods	68,599.66	41,100.18	30,542.60	145,211.60	83,903.61	169,508.29
(c)	Employees Cost	293.73	303.61	221.77	833.92	1,858.30	1,400.19
(d)	Depreciation	490.69	448.38	449.78	1,384.62	1,345.69	<b>2,679.11</b>
(e)	Other Expenditure	2,163.16	1,461.19	1,498.21	5,070.75	3,254.15	7,554.25
(f)	<b>Total</b>	<b>70,746.97</b>	<b>42,752.32</b>	<b>31,975.50</b>	<b>150,917.68</b>	<b>86,816.55</b>	<b>178,515.87</b>
3	Profit from Operations before Other Income, Interest & Exceptional Items (1 - 2)	6,793.66	5,399.73	6,370.88	18,154.62	17,006.72	23,848.10
4	Other Income	699.92	919.67	-	1,644.88	-	440.35
5	Profit before Interest & Exceptional Items (3 + 4)	7,493.58	6,319.40	6,370.88	19,799.50	17,006.72	24,288.45
6	Interest	3,959.26	3,186.04	2,314.07	10,312.91	5,915.51	<b>11,424.95</b>
7	Profit after Interest but before Exceptional Items (5 - 6)	3,534.32	3,133.36	4,056.81	9,486.59	11,091.21	12,863.50
8	Exceptional Items	-	-	-	-	-	-
9	Profit (+) / Loss (-) from Ordinary Activities before Tax (7 + 8)	3,534.32	3,133.36	4,056.81	9,486.59	11,091.21	12,863.50
10	Tax Expenses	828.57	452.43	691.51	2,117.00	2,687.30	3,580.98
11	Profit (+) / Loss (-) from Ordinary Activities after Tax (9 - 10)	2,705.75	2,680.93	3,365.30	7,369.59	8,403.91	9,282.52
12	Extraordinary Items (Net of Tax Expenses)	-	-	-	-	-	-
	Minority Interest	(7.75)	(132.72)	100.94	(273.84)	(93.55)	(1,644.18)
13	Net Profit (+) / Loss (-) for the period (11 - 12)	2,713.50	2,813.65	3,264.36	7,643.43	8,497.46	10,926.70
14	Paid up Equity Share Capital (Face Value of Rs. 5 each)	-	5,191.49	-	-	-	4,916.49
15	Reserves excluding Revaluation Reserves	-	-	-	-	-	62,106.57
16	Earnings Per Share (EPS)						
(a)	Basic and Diluted* EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	0.53 0.53	0.58 0.58	0.71 0.71	1.53 1.53	1.87 1.87	2.22 2.09
(b)	Basic and Diluted* EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	0.53 0.53	0.58 0.58	0.67 0.67	1.53 1.53	1.68 1.68	2.22 2.09
17	Public Shareholding						
	No. of Shares	330558720	292,141,930	330558720	330558720	55,289,566	276,447,830
	Percentage of Shareholding	63.67	56.27	63.67	63.67	56.23	56.23
18	Promoters and Promoter Group Share holding						
(a)	Pledged / Encumbered						
	Number of Shares	13368566	46,227,850	13368566	13368566	8,748,815	50,459,950



(b)	Percentage of Shares (as a % of the Total Shareholding of Promoter and Promoter Group)	7.09	20.36	7.09	7.09	20.33	23.45
	Percentage of Shares (as a % of the Total Share Capital of the Company)	2.58	8.90	2.58	2.58	8.90	10.26
	Non - Encumbered						
	Number of Shares	175221944	180,779,450	175221944	175221944	34,291,465	164,741,450
	Percentage of Shares (as a % of the Total Shareholding of Promoter and Promoter Group)	92.91	79.64	92.91	92.91	79.67	76.55
	Percentage of Shares (as a % of the Total Share Capital of the Company)	33.75	34.82	33.75	33.75	34.87	33.51

**Notes**

- The above un-audited results and the Limited Review given by the Statutory Auditors of the Company were reviewed by the Audit Committee and approved by Board of Directors at their meeting held on 14-02-2012
- The following are the stand-alone results for the quarter ended 31.12.2011

Particulars	3 months ended 31.12.2011	Previous 3 months ended 30.09.2011	Corresponding 3 months ended in the previous year 31.12.2010	Year to date figures for current period ended 31.12.2011 (9 months)	Year to date figures for the previous year ended 31.12.2010 (9 months)	Previous account period ended 31.03.2011 (18 months)
	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited
Turnover	69,355.12	38,612.27	33,752.28	149,076.87	89,957.83	174,912.69
Profit before tax	2,638.54	1,787.54	2,050.30	7,057.01	8,076.49	11,393.16
Profit after tax	1,796.78	1,335.11	1,358.79	4,926.82	5,389.19	7,860.99
Earnings Per Share (EPS)						
Basic	0.35	0.26	1.48	1.02	1.48	1.88
Diluted (in Rs.)	0.35	0.26	1.40	1.02	1.40	1.77

- The standalong financial results were available at the Registered Office of the company as well as Company's Website [www.sujana.com](http://www.sujana.com) for inspection of members of the company
- The statutory auditors have reviewed only the standalone results for the quarter and period ended 31.12.2011
- The number of investor compliants pending at the beginning of the quarter - NIL, received during the quarter - 5 and disposed off during the quarter - 5 and lying unresloved at the end of the quarter - NIL.
- As the Company's Business Activity falls within a single primary business segment viz., " Power and Telecom Infrastrcture" the disclosure of Accounting Standard (AS) -17 "Segment Reporting"as notified in Section 211 (3C) of the Companies Act ,1956 is not applicable to the COmpany
- Public Shareholding of 292,141,930 equity shares for the quarter ended 31.12.2011 includes 105,000,000 equity shares held in the form of Global Depository Receipts (GDR's) by Custodians. in terms of Clause 40A of the listing agreement
- To facilitate comparison , figures of the previous period have been re-arranged, wherever necessary



By order of the Board  
For SUJANA TOWERS LIMITED  
S. HANUMANTHA RAO  
DIRECTOR

PLACE : HYDERABAD  
DATE : 14-02-2012



**R.Subramanian and Company**  
**Chartered Accountants**  
**No.6(36) Krishnaswamy Avenue**  
**Luz, Mylapore, Chennai 600 004**  
**Phone: 24992261/24991347**  
**Fax: 044-24991408**  
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### LIMITED REVIEW REPORT

We have reviewed the accompanying statement of Consolidated un-audited Financial Results of M/s. SUJANA TOWERS LIMITED for the quarter ended 31<sup>st</sup> December, 2011 except for the disclosures regarding "Public Shareholding" and "Promoter and Promoter Group Shareholding" which have been traced from disclosures made by the Management and have not been audited by us.

The Statement is the responsibility of the Company's Management and has been approved by the Board of Directors/ Committee Board of Directors. Our responsibility is to issue a report on these financial statements based on our over review.

We conducted our review in accordance with the standard on Review Engagement (SRE) 2400, engagements to Review Financial Statements issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform, the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audited. We have not performed an audit and accordingly, we do not express an audit opinion.

The financial statement includes total revenue of Rs.81.86 Crores, expenditure of Rs.72.89 Crores and profit of Rs.8.97 Crores of the subsidiaries which have not been reviewed by us and these have been consolidated based on the accounts prepared by the Management.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For R.SUBRAMANIAN AND COMPANY  
Chartered Accountants  
(Regn. No.004137S)

A.S. Ramanathan  
Partner  
M.No.11072



Place: Chennai  
Date : 14.02.2012