



Aptech Limited
 Regd. Office: Aptech House,
 A-65, MIDC, Marol, Andheri (E),
 Mumbai - 400 093.
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 www.aptech-worldwide.com

CONSOLIDATED FINANCIAL RESULT FOR THE QUARTER AND YEAR ENDED MARCH, 2012

PART I

INR Lakhs

Particulars	For the Quarter ended			For the Year ended	
	31st Mar'12 (Unaudited)	31st Dec'11 (Unaudited)	31st Mar'11 (Unaudited)	31st Mar'12 (Audited)	31st Mar'11 (Audited)
1. Income :					
a. Income from operations	4,078	3,978	4,450	17,442	19,075
b. Dividend income	180	20	3,262	5,288	3,262
Total Income	4,258	3,998	7,712	22,728	22,337
2. Expenditure :					
a. Employees cost	782	961	902	3,641	3,905
b. Training and Education expenses	1,355	1,348	1,545	5,933	6,849
c. Marketing and Advt. expenses :-					
(i) Re-branding expenses	-	-	-	132	-
(ii) Other expenses	213	178	251	1,144	1,317
d. Provision for doubtful debts	347	329	885	1,384	1,521
e. Administration expenses	660	651	768	2,789	3,517
f. Depreciation	187	281	260	974	1,274
Total Expenses	3,544	3,719	4,621	18,997	18,183
3. Profit from operations before other income (1-2)	714	279	3,091	6,731	4,154
4. Other income	295	325	240	961	538
5. Profit before interest and exceptional items (3+4)	1,009	604	3,331	7,892	4,692
6. Interest and finance charges	2	8	79	35	348
7. Profit after interest but before tax (5-6)	1,007	596	3,252	7,857	4,344
8. Exceptional items:					
Loss on Sale in stake in Joint Venture (Refer note no. 3)	-	-	-	(49)	-
9. Profit / Loss from ordinary activities before tax (7+8)	1,007	596	3,252	7,808	4,344
10. Tax expense :					
Income tax and Wealth Tax (Net of MAT entitlement)	26	-	50	59	50
11. Profit / (Loss) after tax but before Minority Interest (9-10)	982	596	3,202	7,549	4,294
12. Add./ (Less) : Minority Interest					
Add./ (Less) : Share of Profit/ (Loss) of Associate	0	(2)	(0)	(9)	(10)
13. Profit / (Loss) after Tax & Minority Interest (11 + 12)	982	594	3,325	7,604	4,488
14. Paid-up Equity share capital (Face value ` 10 each)				4,879	4,877
15. Reserve excluding revaluation reserve				28,355	22,594
16. Earnings per share (EPS)					
(a) Basic (`)	2.01	1.22	6.86	16.59	9.28
(b) Diluted (`)	2.00	1.22	6.81	15.46	9.21



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CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

INR Lakhs

PARTICULARS	For the Quarter Ended			For the Year ended	
	31st Mar'12 (Unaudited)	31st Dec'11 (Unaudited)	31st Mar'11 (Unaudited)	31st Mar'12 (Audited)	31st Mar'11 (Audited)
1) SEGMENT REVENUE					
A. Retail	3,077	3,285	3,734	14,461	16,346
B. Institutional	1,001	693	716	2,981	2,729
C. Others	-	-	-	-	-
TOTAL	4,078	3,978	4,450	17,442	19,075
2) SEGMENT RESULTS (BEFORE EXCEPTIONAL ITEMS)					
A. Retail	736	761	309	3,102	2,862
B. Institutional	261	164	63	716	428
TOTAL	996	925	372	3,818	3,290
Less: Overhead including other expenses (unallocable)	463	666	543	2,373	2,388
TOTAL	533	259	(171)	1,445	892
3) EXCEPTIONAL ITEMS					
A. Retail	-	-	-	-	-
B. Institutional	-	-	-	-	-
TOTAL	-	-	-	-	-
Less: Overhead including other expenses (unallocable)	-	-	-	49	-
TOTAL	-	-	-	49	-
4) SEGMENT RESULTS (AFTER EXCEPTIONAL ITEMS)					
A. Retail	736	761	309	3,102	2,852
B. Institutional	261	164	63	716	428
TOTAL	996	925	372	3,818	3,280
Less: Overhead including other expenses (unallocable)	463	666	543	2,422	2,388
TOTAL	533	259	(171)	1,396	892
Add: Other income :-	285	325	240	961	638
-> Retail	(17)	153	24	240	19
-> Institutional	31	1	8	33	47
-> Unallocable	282	171	208	688	503
Add: Dividend Income	160	20	3,262	5,286	3,262
Less: Other Unallocable Expenses	2	8	79	35	348
TOTAL PROFIT BEFORE TAX	1,007	698	3,252	7,608	4,344
5) CAPITAL EMPLOYED					
(SEGMENT ASSETS - SEGMENT LIABILITIES)					
A. Retail	2,391	1,948	1,986	2,391	1,986
B. Institutional	164	39	282	184	282
C. Unallocable Assets- Liabilities	2,924	3,739	1,847	2,924	1,847
D. Investments and Goodwill on consolidation	17,914	20,003	18,670	17,914	18,870
E. Cash and Cash Equivalent	9,886	8,373	4,703	9,886	4,703
TOTAL	33,247	34,100	27,486	33,247	27,486

Notes :

- 1) The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks & returns, the organizational structure & the internal reporting system.
- 2) Figures for the previous year/quarters have been regrouped/recast, wherever necessary, to conform to the current period.

For APTECH LIMITED

NBKarpe
 Ninesh Karpe
 Managing Director & CEO



Place : MUMBAI
 Date : 7th May 2012



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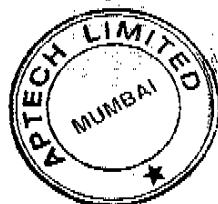
Notes :

- 1 The above results have been reviewed by the Audit Committee of the Board and adopted at the meeting of the Board of Directors held on 07th May, 2012 and are being published in accordance with Clause 41 of the Listing Agreement.
- 2 Accounting policies and practices which are material in determining the results of operation for the period/ year are consistent with those adopted in the Audited previous financial year. Maya Entertainment Limited (MEL), a wholly owned subsidiary, has entered into New Franchising agreements effective from 1st July, 2011, consequent to which, the company's share in the fees only is recognised as revenue and expenses over the periods may not be comparable.
- 3 Consequent upon disinvestment of 51 % holding in the ACE Education Professional Do Brasil S.A. (Brazil JV) effective 1st July, 2011, the resultant loss of Rs. 49 Lakhs is shown as an exceptional item above.
- 4 The Board of Directors have recommended a final dividend of Rs. 1.50 per equity share, (agregating to a total dividend of Rs.3 per share for the financial year 2011-12 on Face value of Rs. 10) and which includes an Interim dividend of Rs. 1.50 per equity share declared at the meeting of the Board of Directors held on January 20, 2012 and paid.
- 5 For the quarter and year ended March, 2012 under review, the Company has recognised MAT credit entitlement under section 115JAA of IT act 1961, of Rs. 116 Lakhs and Rs. 308 Lakhs respectively.
- 6 The Company has already made an application to the Central Government, seeking approval for remuneration paid in excess of limits prescribed under provisions of the Companies Act, 1956 aggregating Rs. 25,03,601 to the Managing Director for the year ended 31st March, 2011, which is awaited. The Company is in the process of making application to the Central Government seeking waiver of excess remuneration aggregating to Rs. 67,46,296 paid to the Managing Director for the year ended 31st March, 2012.
- 7 Deferred Tax assets have not been recognised as a matter of Prudence .
- 8 For the year ended March 31, 2012 on a standalone basis, Aptech Limited has reported -
 (a) Turnover of Rs. 9095 Lakhs (P.Y. Rs. 9422 Lakhs)
 (b) Profit before tax of Rs. 1822 Lakhs (P.Y. Rs. 836 Lakhs)
 (c) Profit after tax of Rs. 1821 Lakhs. (P.Y. Rs. 789 Lakhs)
- 9 During the year, the company has signed an Agreement with Syntea SA of Poland for investing 9.09% in the share capital of the said Polish company, involving sum of 500,000 USD.
- 10 Figures for the quarter ended March 31, 2012 are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures upto the third quarter of the current financial year. The classification/ disclosure of items in the financial results has been done in accordance with the Revised Schedule VI of the Companies Act, 1956 and the figures for the previous periods have been regrouped/ reclassified.

For APTECH LIMITED

NK Karpe

Ninad Karpe
 Managing Director & CEO



Place : Mumbai
Date : 7th May 2012



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PART II

Particulars	For the Quarter ended			For the Year ended	
	31st Mar'12 (Unaudited)	31st Mar'11 (Unaudited)	31st Dec'11 (Unaudited)	31st Mar'12 (Unaudited)	31st Mar'11 (Audited)
A. PARTICULARS OF SHAREHOLDING					
1. Public shareholding					
- Number of shares	31,326,818	31,306,818	31,326,818	31,326,818	31,306,818
- Percentage of share holding	64.21%	64.19%	64.21%	64.21%	64.19%
2. Promoters & Promoters Group Shareholding					
a) Pledged/Encumbered:-					
- Number Of shares	650,000	650,000	650,000	650,000	650,000
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	3.72%	3.72%	3.72%	3.72%	3.72%
- Percentage of shares (as a % of the total share capital of the Company)	1.33%	1.33%	1.33%	1.33%	1.33%
b) Non Encumbered:-					
- Number Of shares	16,814,603	16,814,603	16,814,603	16,814,603	16,814,603
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	96.28%	96.28%	96.28%	96.28%	96.28%
- Percentage of shares (as a % of the total share capital of the Company)	34.46%	34.48%	34.46%	34.46%	34.48%

Particulars	For the Qtr. Ended 31st Mar'12
B. INVESTOR COMPLAINTS :-	
Pending at the beginning of the quarter	-
Received during the quarter	2
Disposed of during the quarter	2
Remaining unresolved at the end of the quarter	-



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APTECH LIMITED
CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

PARTICULARS	INR Lakhs	
	AS AT 31st Mar'12 Audited	AS AT 31st Mar'11 Audited
(I) EQUITY AND LIABILITIES		
1 SHARE HOLDERS' FUNDS		
(a) Share capital	4,879	4,877
(b) Reserves and surplus	28,355	22,594
(c) Money received against share warrants	13	13
Sub- total - Shareholders Funds	33,247	27,485
2 NON CURRENT LIABILITIES		
(a) Other long term liabilities	93	81
(b) Long term provisions	463	385
Sub- total - Non current liabilities	556	466
3 CURRENT LIABILITIES		
(a) Trade payables	1,142	1,425
(b) Short- term borrowings	3	3
(c) Other current liabilities	864	1,251
(d) Short term provisions	1,715	2,362
Sub- total - Current liabilities	3,725	5,041
4 MINORITY INTEREST	-	1
TOTAL EQUITY AND LIABILITIES	37,529	32,993
(II) ASSETS		
1 NON CURRENT ASSETS		
(A) Goodwill on consolidation	6,618	6,832
(B) Fixed assets	3,419	3,876
(C) Non current investments	10,826	10,835
(D) Long term loans and advances	2,819	2,564
Sub- total - Non current assets	23,683	24,107
2 CURRENT ASSETS		
(i) Current investments	469	1,003
(ii) Inventories	442	339
(iii) Trade receivables	2,384	1,952
(iv) Cash and cash equivalents	9,865	4,703
(v) Short term loans and advances	686	890
Sub- total - Current assets	13,846	8,886
TOTAL ASSETS	37,529	32,993



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STANDALONE FINANCIAL RESULT FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2012

PART I

INR Lakhs

Particulars	For the Quarter ended			For the Year ended	
	31st Mar'12 (Unaudited)	31st Dec'11 (Unaudited)	31st Mar'11 (Unaudited)	31st Mar'12 (Audited)	31st Mar'11 (Audited)
1. Income :					
a. Income from operations	2,284	2,079	2,184	9,095	9,422
b. Dividend income	181	99	7	443	7
Total Income	2,465	2,178	2,201	9,538	9,429
2. Expenditure :					
a. Employees cost	459	604	535	2,199	2,440
b. Training and Education expenses	780	669	726	2,803	2,552
c. Marketing and Advt. expenses :-					
(i) Re-branding expenses	-	-	-	132	-
(ii) Other expenses	166	114	170	653	729
d. Provision for doubtful debts	76	43	259	311	313
e. Administration expenses	418	338	609	1,670	1,931
f. Depreciation	139	194	198	704	887
Total Expenses	2,039	1,952	2,487	8,472	8,852
3. Profit from operations before other income (1-2)	426	226	(296)	1,066	577
4. Other Income :	333	204	200	783	505
5. Profit before interest and exceptional items (3+4)	759	430	(96)	1,849	1,082
6. Interest and finance charges	12	3	83	27	246
7. Profit after interest but before tax (5-6)	747	427	(179)	1,822	836
8. Exceptional Items	-	-	-	-	-
9. Profit / Loss from ordinary activities before tax (7 + 8)	747	427	(179)	1,822	836
10. Tax expense :					
Income tax and Wealth Tax (Net of MAT entitlement)	1	-	47	1	47
11. Profit / (Loss) after Tax (9 - 10)	746	427	(226)	1,821	789
12. Paid-up Equity share capital (Face value ₹ 10 each)				4,879	4,877
13. Reserve excluding revaluation reserve				21,818	21,848
14. Earnings per share (EPS)					
(a) Basic (₹)	1.53	0.88	(0.47)	3.73	1.63
(b) Diluted (₹)	1.52	0.88	(0.47)	3.70	1.62



Unleash your potential

STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

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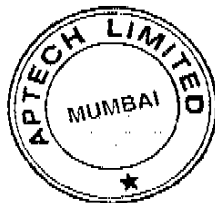
PARTICULARS	For the Quarter Ended			For the Year ended	
	31st Mar'12	31st Dec'11	31st Mar'11	31st Mar'12	31st Mar'11
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
1) SEGMENT REVENUE					
A. Retail	1,632	1,673	1,817	7,454	7,882
B. Institutional	662	406	377	1,641	1,640
C. Others					
TOTAL	2,284	2,079	2,194	9,095	9,422
2) SEGMENT RESULTS (BEFORE EXCEPTIONAL ITEMS)					
A. Retail	590	643	426	2,681	2,711
B. Institutional	73	92	(45)	150	53
TOTAL	663	735	381	2,831	2,764
Less: Overhead including other expenses (unallocable)	418	608	684	2,208	2,194
TOTAL	245	127	(303)	623	570
3) EXCEPTIONAL ITEMS					
A. Retail	-	-	-	-	-
B. Institutional	-	-	-	-	-
TOTAL	-	-	-	-	-
Less: Overhead including other expenses (unallocable)	-	-	-	-	-
TOTAL	-	-	-	-	-
4) SEGMENT RESULTS (AFTER EXCEPTIONAL ITEMS)					
A. Retail	590	643	426	2,681	2,711
B. Institutional	73	92	(45)	150	53
TOTAL	663	735	381	2,831	2,764
Less: Overhead including other expenses (unallocable)	418	608	684	2,208	2,194
TOTAL	245	127	(303)	623	570
Add: Other Unallocable income	613	303	206	1,226	512
:- Retail	67	25	3	104	7
:- Institutional	18	(1)	1	19	10
:- Unallocable	427	278	202	1,102	484
Less: Other Unallocable Expense	12	3	83	27	246
TOTAL PROFIT BEFORE TAX	747	427	(179)	1,822	836
5) CAPITAL EMPLOYED					
(SEGMENT ASSETS - SEGMENT LIABILITIES)					
A. Retail	1,560	1,434	1,268	1,560	1,268
B. Institutional	(5)	157	325	(6)	325
C. Unallocable Assets- Liabilities	2,574	2,727	1,503	2,574	1,503
D. Investments and Advances to Subsidiaries	12,939	15,706	19,165	12,939	19,165
E. Cash and Cash Equivalent	9,452	7,576	4,277	9,452	4,277
TOTAL	26,510	27,600	26,538	26,510	26,538

Notes :

- The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks & returns, the organizational structure & the internal reporting system.
- Figures for the previous year/quarters have been regrouped/recast, wherever necessary, to conform to the current period.

For APTECH LIMITED

 Ninad Karpe
 Managing Director & CEO



Place : MUMBAI
 Date : 7th May, 2012



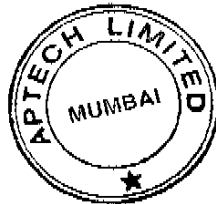
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Notes :

- 1 The above results have been reviewed by the Audit Committee of the Board and adopted at the meeting of the Board of Directors held on 7th May, 2012 and are being published in accordance with Clause 41 of the Listing Agreement.
- 2 The Board of Directors have recommended a final dividend of Rs. 1.50 per equity share, (agregating to a total dividend of Rs.3 per share for the financial year 2011-12 on Face value of Rs. 10).
- 3 For the quarter and year ended March, 2012 under review, the Company has recognised MAT credit entitlement under section 115JAA of IT act 1961, of Rs. 98 Lakhs and Rs. 266 Lakhs respectively.
- 4 The Company has already made an application to the Central Government, seeking approval for remuneration paid in excess of limits prescribed under provisions of the Companies Act, 1956 aggregating Rs. 25,03,601 to the Managing Director for the year ended 31st March, 2011, which is awaited. The Company is in the process of making application to the Central Government seeking waiver of excess remuneration aggergating to Rs. 67,46,296 paid to the Managing Director for the year ended 31st March, 2012.
- 5 Deffered Tax assets have not been recognised as a matter of Prudence .
- 6 During the year, the company has signed an Agreement with Syntea SA of Poland for investing 9.09% in the share capital of the said Polish company, involving sum of 5,00,000 USD.
- 7 Figures for the quarter ended March 31, 2012 are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures upto the third quarter of the current financial year. The classification/ disclosure of items in the financial results has been done in accordance with the Revised Schedule VI of the Companies Act, 1956 and the figures for the previous periods have been regrouped/ reclassified.

For APTECH LIMITED


Ninad Karpe
Managing Director & CEO



Place : Mumbai

Date : 7th May, 2012



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Particulars	For the Quarter ended			For the Year ended	
	31st Mar'12 (Unaudited)	31st Mar'11 (Unaudited)	31st Dec'11 (Unaudited)	31st Mar'12 (Audited)	31st Mar'11 (Audited)
A. PARTICULARS OF SHAREHOLDING					
1. Public shareholding					
- Number of shares	31,326,818	31,306,818	31,326,818	31,326,818	31,306,818
- Percentage of share holding	64.21%	64.19%	64.21%	64.21%	64.19%
2. Promoters & Promoters Group Shareholding					
a) Pledged/Encumbered:-					
- Number Of shares	650,000	650,000	650,000	650,000	650,000
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	3.72%	3.72%	3.72%	3.72%	3.72%
- Percentage of shares (as a % of the total share capital of the Company)	1.33%	1.33%	1.33%	1.33%	1.33%
b) Non Encumbered:-					
- Number Of shares	16,814,603	16,814,603	16,814,603	16,814,603	16,814,603
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	96.28%	96.28%	96.28%	96.28%	96.28%
- Percentage of shares (as a % of the total share capital of the Company)	34.46%	34.48%	34.46%	34.46%	34.48%

Particulars	Quarter ended 31st Mar'12
B. INVESTOR COMPLAINTS :-	
Pending at the beginning of the quarter	-
Received during the quarter	2
Disposed of during the quarter	2
Remaining unresolved at the end of the quarter	-



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STATEMENT OF ASSETS AND LIABILITIES

INR Lakhs

PARTICULARS	AS AT	AS AT
	31st Mar'12 Audited	31st Mar'11 Audited
(I) EQUITY AND LIABILITIES		
1 SHARE HOLDERS' FUNDS		
(a) Share capital	4,879	4,877
(b) Reserves and surplus	21,618	21,648
(c) Money received against share warrants	13	13
Sub- total - Shareholders Funds	26,510	26,538
2 NON CURRENT LIABILITIES		
(a) Other long term liabilities	107	89
(b) Long term provisions	394	326
Sub- total - Non current liabilities	501	415
3 CURRENT LIABILITIES		
(a) Trade payables	872	908
(b) Short- term borrowings	0	0
(c) Other current liabilities	354	543
(d) Short term provisions	1,629	2,062
Sub- total - Current liabilities	2,755	3,512
TOTAL EQUITY AND LIABILITIES	29,766	30,465
(II) ASSETS		
1 NON CURRENT ASSETS		
(A) Fixed assets	2,850	3,145
(B) Non current investments	8,802	14,198
(C) Long term loans and advances	2,225	1,892
Sub- total - Non current assets	13,877	19,235
2 CURRENT ASSETS		
(i) Current investments	469	1,003
(ii) Inventories	167	139
(iii) Trade receivables	2,012	1,704
(iv) Cash and cash equivalents	9,452	4,277
(v) Short term loans and advances	3,789	4,108
Sub- total - Current assets	15,889	11,230
TOTAL ASSETS	29,766	30,465