

**ARCHIES LIMITED**

**PART I**

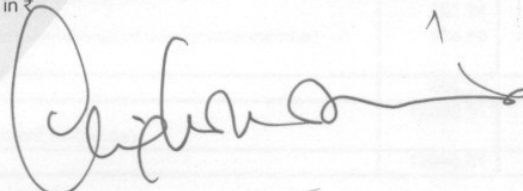
**STATEMENT OF AUDITED RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2012**

(₹ in Lacs)

	PARTICULARS	3 MONTHS ENDED			YEAR ENDED	
		31/03/2012	31/12/2011	31/03/2011	31/03/2012	31/03/2011
		AUDITED	UNAUDITED	AUDITED	AUDITED	AUDITED
<b>1</b>	<b>Income from operations</b>					
	(a) Net Sales from Operations (Net of excise duty)	5435.50	5657.77	5310.04	20071.19	18785.22
	(b) Other Operating Income	20.72	6.77	13.38	41.93	33.55
	<b>Total Income from operations (net)</b>	<b>5456.22</b>	<b>5664.54</b>	<b>5323.42</b>	<b>20113.12</b>	<b>18818.77</b>
<b>2</b>	<b>Expenses</b>					
	(a) Cost of Materials Consumed	349.18	405.32	440.23	1629.34	1678.73
	(b) Purchase of Stock-in-Trade	904.60	1298.94	1096.76	4681.24	6175.35
	(c) Change in inventories of finished goods, work-in-progress and stock-in-trade	800.61	462.40	524.89	1239.09	(724.30)
	(d) Employee Benefits Expense	640.52	728.00	671.74	2723.25	2363.74
	(e) Depreciation	101.94	123.87	124.07	459.04	453.26
	(f) Rept	741.18	677.57	712.01	2711.01	2323.60
	(g) Other Expenses	1395.16	1353.17	1427.10	4988.55	4800.77
	<b>Total Expense</b>	<b>4933.19</b>	<b>5049.27</b>	<b>4996.80</b>	<b>18431.52</b>	<b>17071.15</b>
	<b>Profit from Operations before other Income finance costs and Exceptional Item (1-2)</b>	<b>523.03</b>	<b>615.27</b>	<b>326.62</b>	<b>1681.60</b>	<b>1747.62</b>
<b>4</b>	Other Income	29.60	(3.25)	55.87	86.03	119.25
<b>5</b>	<b>Profit from ordinary activities before finance costs and exceptional items (3+4)</b>	<b>552.63</b>	<b>612.02</b>	<b>382.49</b>	<b>1767.63</b>	<b>1866.87</b>
<b>6</b>	Finance costs	86.40	102.76	75.85	376.29	265.92
<b>7</b>	<b>Profit from ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>466.23</b>	<b>509.26</b>	<b>306.64</b>	<b>1391.34</b>	<b>1600.95</b>
<b>8</b>	Exceptional Items	0.00	0.00	0.00	0.00	0.00
<b>9</b>	<b>Profit from ordinary activities before tax (7 +/- 8)</b>	<b>466.23</b>	<b>509.26</b>	<b>306.64</b>	<b>1391.34</b>	<b>1600.95</b>
<b>10</b>	Tax expense					
	Current	101.60	152.23	92.39	371.50	494.73
	Deferred	54.79	(5.57)	12.49	69.69	23.48
<b>11</b>	<b>Net Profit from Ordinary activities after tax (9-10)</b>	<b>309.84</b>	<b>362.60</b>	<b>201.76</b>	<b>950.15</b>	<b>1082.74</b>
<b>12</b>	Extraordinary Items (Net of Tax Expense)	0.00	0.00	0.00	0.00	0.00
<b>13</b>	<b>Net Profit for the period (11 +/- 12)</b>	<b>309.84</b>	<b>362.60</b>	<b>201.76</b>	<b>950.15</b>	<b>1082.74</b>
<b>14</b>	Paid-Up Equity Share Capital (Face value of the share Rs. 2/-)	675.60	675.60	675.60	675.60	675.60
<b>15</b>	Reserve excluding revaluation reserves as per Balance Sheet of Previous accounting year	-	-	-	9862.75	9069.64
<b>16.i</b>	Earning Per Shares (before extraordinary items) (of ₹ 2/- each)					
	(a) Basic	0.91*	1.07*	0.60*	2.81**	3.21**
	(b) Diluted	0.91*	1.07*	0.60*	2.81**	3.21**
<b>16.ii</b>	Earning Per Shares (after extraordinary items) (of ₹ 2/- each)					
	(a) Basic	0.91*	1.07*	0.60*	2.81**	3.21**
	(b) Diluted	0.91*	1.07*	0.60*	2.81**	3.21**

\*not annualised & Figures in ₹

\*\* Figures in ₹



**ARCHIES LIMITED**

C-113, NARAINA INDUSTRIAL AREA, PHASE- I, NEW DELHI - 110 028 (INDIA) TEL.: 91-11-41410000, 41412222.  
FAX : 91-11- 41410070, 41410060, E-mail : archies@archiesonline.com Website : www.archiesonline.com  
REGISTERED OFFICE : PLOT NO. 191-F, SECTOR-4, I.M.T. MANESAR, GURGAON-122050, HARYANA, (INDIA).

## PART II

## SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED 31 MARCH 2012



	PARTICULARS	3 MONTHS ENDED			YEAR ENDED	
		31/03/2012	31/12/2011	31/03/2011	31/03/2012	31/03/2011
<b>A</b>	<b>PARTICULARS OF SHAREHOLDING</b>					
1	Public Shareholding					
	- Number of Shares	12925400	12925400	12925400	12925400	12925400
	- Percentage of Shareholding	38.26	38.26	38.26	38.26	38.26
2	Promoter and Promoter Group Shareholding					
a)	Pledged / Encumbered					
	- Number of shares	nil	nil	nil	nil	nil
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	nil	nil	nil	nil	nil
	- Percentage of Shares (as a % of the total share capital of the company)	nil	nil	nil	nil	nil
b)	Non - Encumbered					
	- Number of shares	20854600	20854600	20854600	20854600	20854600
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100	100	100	100	100
	- Percentage of Shares (as a % of the total share capital of the company)	61.74	61.74	61.74	61.74	61.74

PARTICULARS	3 MONTHS ENDED 31/03/2012
<b>B INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	0
Received during the quarter	3
Disposed of during the quarter	3
Remaining unresolved at the end of the quarter	0

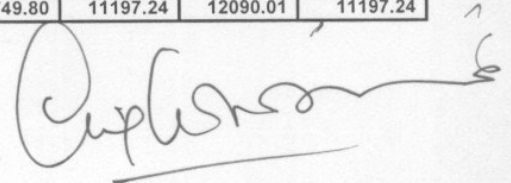
## SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(₹ in Lacs)

PARTICULARS	3 MONTHS ENDED			YEAR ENDED	
	31/03/2012	31/12/2011	31/03/2011	31/03/2012	31/03/2011
	AUDITED	UNAUDITED	AUDITED	AUDITED	AUDITED
<b>1. Segment Revenue</b>					
(Net Sales)					
a) Greeting Cards	1405.07	1672.66	1477.04	5291.01	5164.68
b) Stationery Items	609.84	775.08	550.01	2355.04	2208.75
c) Gifts	3399.56	3168.55	3251.98	12320.72	11276.12
d) Others	21.03	41.48	31.01	104.42	135.67
Net Sales	5435.50	5657.77	5310.04	20071.19	18785.22
<b>2. Segment Results(Profit/Loss) before depreciation, Interest, Finance Charges &amp; Tax</b>					
a) Greeting Cards	260.69	343.44	274.57	1009.95	1189.37
b) Stationery	15.87	97.35	7.37	230.25	307.83
c) Gifts	550.58	448.06	351.09	1574.43	1339.53
d) Others	1.99	1.90	3.76	6.88	12.44
<b>Total</b>	<b>829.13</b>	<b>890.75</b>	<b>636.79</b>	<b>2821.51</b>	<b>2849.17</b>
Less:					
i) Interest & Finance Charges	86.40	102.76	75.85	376.29	265.92
ii) Depreciation	101.94	123.87	124.07	459.04	453.26
iii) Other un-allocable expenditure(net of unallocable income)	174.56	154.86	130.23	594.84	529.04
Total Profit before Tax	466.23	509.26	306.64	1391.34	1600.95
<b>3. Capital Employed</b>					
(Segment Assets less Segment Liabilities)	12090.01	11749.80	11197.24	12090.01	11197.24
<b>Total</b>	<b>12090.01</b>	<b>11749.80</b>	<b>11197.24</b>	<b>12090.01</b>	<b>11197.24</b>

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## STATEMENT OF ASSETS &amp; LIABILITIES AS AT 31 MARCH, 2012

**ARCHIES** 

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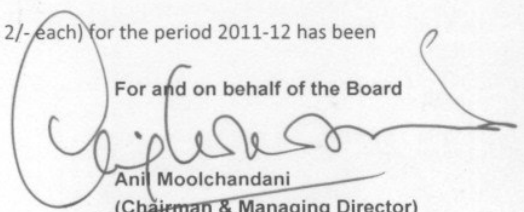
(₹ in Lacs)

PARTICULARS	AUDITED	AUDITED
	As At 31/03/2012	As At 31/03/2011
<b>A EQUITY AND LIABILITIES</b>		
<b>1 Shareholders' Funds</b>		
(a) Share Capital	675.62	675.62
(b) Reserves and Surplus	9862.75	9069.64
<b>Sub-total - Shareholders' funds</b>	<b>10538.37</b>	<b>9745.26</b>
<b>2 Non-Current Liabilities</b>		
(a) Long-Term borrowings	91.42	238.99
(b) Deferred Tax Liabilities (net)	710.90	641.21
(c) Other Long Term Liabilities	673.32	476.19
(d) Long Term Provisions	76.00	95.59
<b>Sub-total - Non-Current Liabilities</b>	<b>1551.64</b>	<b>1451.98</b>
<b>Current Liabilities</b>		
(a) Short-Term Borrowings	525.20	1030.33
(b) Trade Payables	459.73	612.22
(c) Other Current Liabilities	1310.64	2067.19
(d) Short-Term Provisions	244.08	213.70
<b>Sub-total - Current Liabilities</b>	<b>2539.65</b>	<b>3923.44</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>14629.66</b>	<b>15120.68</b>
<b>B ASSETS</b>		
<b>Non-Current Assets</b>		
(a) Fixed Assets	6632.11	6094.70
(b) Long-Term Loans and Advances	1180.37	1130.45
(c) Other Non-Current Assets	60.66	47.43
<b>Sub-total - Non-Current Assets</b>	<b>7873.14</b>	<b>7272.58</b>
<b>Current Assets</b>		
(a) Inventories	4555.48	5625.65
(b) Trade Receivables	1675.52	1627.51
(c) Cash and Bank Balances	140.74	156.43
(d) Short-Term Loans and Advances	384.78	438.51
<b>Sub-total - Current Assets</b>	<b>6756.52</b>	<b>7848.10</b>
<b>TOTAL - ASSETS</b>	<b>14629.66</b>	<b>15120.68</b>

## NOTES:

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 26th May 2012.
- Previous year's figures have been rearranged and regrouped, wherever necessary.
- Due to the nature of business & common manufacturing facilities for various segments, a reasonable allocation of Capital Employed to various segments is currently not practicable.
- Final Dividend @ 20% (equivalent to Rs 0.40) Per Equity share of (Face value of Rs 2/- each) for the period 2011-12 has been recommended subject to approval of shareholders in AGM.

For and on behalf of the Board

  
 Anil Moolchandani  
 (Chairman & Managing Director)

Date: 26-05-2012

Place: Delhi

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To  
**Board of Directors of  
ARCHIES LTD**

We have audited the quarterly financial results of Archies Ltd for the quarter ended 31.03.2012 and the year to date results for the period 01.04.2011 to 31.03.2012, attached herewith incorporating the Branch Auditors report of Mumbai, Pune, Indore, Ahmedabad, Chennai, Chandigarh, Hyderabad, Ludhiana, Kolkatta, Bhubaneshwar, Ernakulam, Goa and Bangalore branches, being submitted by the company pursuant to the requirement of clause 41 of the Listing Agreement **except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us.** These quarterly financial results as well as the year to date financial results have been prepared on the basis of the interim financial statements, which are the responsibility of the company's management. Our responsibility is to express an opinion on these financial results based on our audit of such interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, issued pursuant to the Companies (Accounting Standards) Rules, 2006 as per section 211(3C) of the Companies Act, 1956 or by the Institute of Chartered Accountants of India and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, these quarterly financial results as well as the year to date results:

- (i) are presented in accordance with the requirements of clause 41 of the Listing Agreement in this regard; and
- (ii) give a true and fair view of the net profit and other financial information for the quarter ended 31.03.2012 as well as the year to date results for the period from 01.04.2011 to 31.03.2012.

Further, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the number of shares as well as percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the company in terms of clause 35 of the Listing Agreement and found the same to be correct.

For and on behalf of  
**UBEROI SOOD & KAPOOR  
CHARTERED ACCOUNTANTS  
(Registration No. 001462N)**

  
**S D SHARMA  
PARTNER  
(Membership No.80399)**



Place : New Delhi  
Date : 26-05-2012