| HINDUSTHAN NATIONAL GLASS & INDUSTRIES LIMITED AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2012 PART - 1 |   |                              |                   |                 |                  |                 |                   |                  |
|---|---|------------------------------|-------------------|-----------------|------------------|-----------------|-------------------|------------------|
| PART -  | 1   | ,                            | UNAUDITED         |                 |                  | 411             | DITED             | (Rs. in Lacs)    |
| SI No.  | PARTICULARS   |                              | 1 MONTHS ENDED    |                 | VEAR             | ENDED           |                   | D YEAR ENDED     |
|   |   | 31-03-2012                   | 31-12-2011        | 31-03-2011      | 31-03-2012       | 31-03-2011      | 31-03-2012        | 31-03-2017       |
| 1   | Income from operations  |                              |                   |                 |                  |                 |                   |                  |
|   | [a] Net Sales / Intome from Operations (Net of excise dury) [b] Other operating Income          | 51,682<br>407                | 50,924<br>213     | 40,997          | 1,87,842         | 1,54,329        | 2,01,532          | 1,55,364         |
|   | Total income from operations (net)  | 52,089                       | 51,137            | 614<br>41,611   | 1,88,886         | 894<br>1,55,223 | 1,100<br>2,02,632 | 1,56,252         |
| 2   |   |                              | 1                 |                 |                  | 1,00,000        | 1,02,002          | 2,50,2,12        |
| 2   | Expenses (a) Cost of materials consumed   | 14,167                       | 40.754            |                 |                  |                 |                   |                  |
|   | (b) Changes in inventories of Enished goods, work-in-progress and                               | -1,352                       | 13,354<br>721     | 10,651<br>1,257 | 51,116<br>-6,098 | 41,145<br>664   | 55,019<br>-6,381  | 42,569<br>134    |
|   | stock-in-trade.   | .,,                          | /                 | 1,207           | 0,075            | ],              | -0,361            | 134              |
| ĺ   | (c) Employee benefits expense<br>(d) Power and Fuel   | 3,960                        | 3,357             | 3,194           | 13,477           | 10,650          | 17,020            | 11,137           |
|   | (e) Depreciation and amortisation expense   | 18,762<br>3,127              | 18,003<br>3,017   | 12,272<br>2,568 | 67,194<br>11,652 | 45,781<br>9,967 | 70,122<br>13,377  | 45,793           |
|   | (f) Other expenses  | 9,191                        | 8,213             | 9,969           | 33,396           | 30,546          | 37,976            | 10,084<br>30,136 |
|   | Total Expenses  | 47.855                       | 46,665            | 39,911          | 1,70,737         | 1,38,973        | 1,87,133          | 1,39,855         |
| 3   | Profit from operations before other income, finance costs and                                   | 4,234                        |                   | 4 700           |                  |                 |                   |                  |
| •   | exceptional items (1-2)   | 7,234                        | 4,472             | 1,700           | 18,149           | 16,250          | 15,499            | 16,397           |
| 4   | Other Income  | 285                          | 92                | 157             | 589              | 812             | 2,332             | 801              |
| S   | Profit from ordinary activities before finance ensis and  | 4,519                        | 4,564             | 1,857           | 18,738           | 17,062          | 17,831            | 17,198           |
| 6   | exceptional items (3+4) Pinance costs   | 2 596                        | 2,389             | 1.410           | 0.000            |                 |                   | _                |
|   | Profit from ordinary activities after finance costs but before                                  | 1,923                        | 2,369<br>2,175    | 1.410           | 9,233<br>9,505   | 5,083<br>11,979 | 10,276<br>7,555   | 5,093<br>12,105  |
|   | exceptional items [5-6]   |                              | · · · · · · · · · | ***             | ,,,,,,           | 11,774          | ,,333             | 12,103           |
| 8   | Exceptional items   |                              | _:                | -               |                  | -               |                   |                  |
| ,   | Profit (+)/Loss(-) from Ordinary Activities before tax (7-8)                                    | 1,923                        | 2,175             | 447             | 9,505            | 11,979          | 7,555             | 12,105           |
| 10  | Tax expense   | -1,135                       | 430               | 812             | 429              | 3.337           | 544               | 3,448            |
| IJ  | Net Profit (+)/Loss(-) from ordinary activities after tax (9-10)                                | 3,058                        | 1,745             | -365            | 9,086            | 8,642           | 7,011             | 8,657            |
| 12  | Extraordinary item (not of tax expense)   |                              |                   |                 |                  |                 |                   |                  |
|   | Net Profit (+)/Loss(-) for the period (11-12)   | 3,058                        | 1,745             | -365            | 9,086            | 8.642           | 7.011             | -<br>8.657       |
| 14  | Share of profit / floss) of associate   | 5,000                        |                   | -503            | 7,000            | 5,042           | -2.678            | -1,832           |
| 15<br>16  | Share of profit / (loss) of associate for 2009-10 Minorty interest                              |                              |                   |                 |                  |                 | -                 | -947             |
|   | Minority interest  Not Profit / (Loss) after taxes, minority interest and share of              |                              | í                 |                 |                  |                 | 0                 | D                |
| • • •   | profit / (loss) of associates [13+14+15+16]   |                              |                   |                 |                  |                 | 4,333             | 5,87H            |
| 19  | Paid-up equity share capital (face value per share Rs.2/-)                                      | 1,747                        | 1,747             | 1,747           | 1,747            | 1,747           | 1,747             | 1,747            |
| 19  | Reserve excluding revaluation reserves as per balance sheet of previous accounting year         |                              |                   |                 | 1,04,813         | 1,05,422        | 98,254            | 1,03,425         |
| 20  | Earnings Per Share (EPS)  |                              |                   |                 |                  |                 |                   |                  |
|   | (i) basic and district EPS before extraordinary items for the period, for                       | 3.50                         | 2.00              | -0.42           | 10.40            | 9.90            | 4.96              | 6.73             |
|   | the year to date and for the previous year (not to be annualised)                               |                              |                   |                 |                  | ~~*             | 1.72              | 0,73             |
| - 1   | (8) basic and diluted EPS after extraordinary items for the period, for                         | 3.50                         | 2.00              |                 |                  |                 |                   |                  |
|   | the year to date and for the previous year (not to be annualised)                               | 5,50                         | 2.00              | -0.42           | 10.40            | 9.90            | +.96              | 6.73             |
|   |   |                              |                   |                 |                  |                 |                   |                  |
| PART -  | 11  |                              |                   |                 |                  |                 | •                 |                  |
| 11111   | <del></del> -   |                              | UNAUDITED         |                 | AUD              | TED T           |                   |                  |
| SI No.  | PARTICULARS   |                              | 3 MONTHS ENDED    |                 | YEAR E           |                 |                   |                  |
|   |   | 31-03-2012                   | 31-12-2011        | 71-03-2011      | 31-03-2012       | 31-03-2011      |                   |                  |
|   | PARTICULARS OF SHAREHOLDING Public shareholding   |                              |                   |                 |                  |                 |                   |                  |
| ^   | - Number of equity shares   | 2,62,14,725                  | 2,62,14,725       | 2,62,14,725     | 2.62.14.725      | 2,62,14,725     |                   |                  |
| _ [   | - Percentage of shareholding  | 30.02                        | 30.02             | 30.02           | 30.02            | 30.02           |                   |                  |
|   | Promoters and promoter group Shareholding (a) Pledged / Engunhered                              |                              |                   | 1               |                  |                 |                   |                  |
|   | - Number of Shares  | Ni)                          | Nil               | Nil             | NSI              |                 |                   |                  |
|   | <ul> <li>Percentage of Shares( as a % of the total shareholding of</li> </ul>                   | . [                          |                   | NII -           | No.              | Nii             |                   |                  |
| }   | promoter and promoter group)  |                              | Į.                | -               | ·                | 1               |                   |                  |
| ſ   | <ul> <li>Percentage of Shores[ as a % of the total share capital of the<br/>company]</li> </ul> | -                            | - [               | -               | . ]              | -               |                   | J                |
|   | (b) Non encumbered  |                              |                   |                 | İ                |                 |                   |                  |
|   | - Number of Shares  | 6,11.23,840                  | 6,11,23,840       | 6,11,23,840     | 6,11,23,840      | 6,11,23,840     |                   |                  |
|   | Percentage of Shares( as a % of the total shareholding of                                       | 100.00                       | 100.00            | 100.00          | 100.00           | 100.00          |                   |                  |
|   | promoter and promoter group)  Percentage of Shares( as a % of the total share capital of the    | 69.98                        |                   |                 |                  |                 |                   |                  |
|   | company)  | 69.98                        | 69.98             | 69.98           | 69.98            | 69,98           |                   |                  |
|   |   |                              |                   |                 | •                |                 |                   |                  |
| -   | PARTICULARS   | 3 MONTHS ENDED<br>31-03-2012 |                   |                 |                  |                 |                   |                  |
| В   | INVESTOR COMPLAINTS   | 31-43-2012                   |                   |                 |                  |                 |                   |                  |
|   |   |                              |                   |                 |                  |                 |                   | Į                |
|   | Pending at the beginning of the quarter   | Nil                          |                   |                 |                  |                 |                   | ŀ                |
|   | Received during the quarter Disposed at during the quarter                                      | -                            |                   |                 |                  |                 |                   |                  |
|   | Remaining unresolved at the end of the quarter  | Nil                          |                   |                 |                  |                 |                   |                  |
|   |   |                              |                   |                 |                  |                 |                   |                  |
| lotes :   | -   |                              | _                 |                 |                  |                 | -                 |                  |

The above results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 15th May, 2012.

The Box of of Directors has recommended payment of dividend of Rs. 1.50 i.e.75 % per equity thate for the year 2011 - 2012.

The Consolidated Financial Statements' and AS 23 on "Accounting for Investment in Associates".

During the year the company has weetered in the wester of the Consolidated Financial Statements' and AS 23 on "Accounting for Investment in Associates".

Financial Results of MNG Global GmbH, Glass Equipment (India) Lenited, Quality Minerals Limited, the subsidiaries and HNG Float Glass Limited, the associate have been consolidated.

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| 4      | STATEMENT OF ASSETS AND LIABILITIES                         |                 |            | •                      |                |  |
|--------|---|-----------------|------------|------------------------|----------------|--|
|        |   | AUDIT           | ED         | CONSOLIDATED (AUDITED) |                |  |
| PARTIC | ULARS   | As At           | As At      | As At                  | As At          |  |
|        |   | 31-03-2012      | 31-03-2011 | 31-03-2012             | 31-03-2011     |  |
| A      | EQUITY AND LIABILITIES                                      |                 |            |                        |                |  |
| _      |   |                 |            |                        |                |  |
| 1      | Shareholders' Funds [a] Shore Capital                       | 1,747           | 1,747      | 1.747                  | 1.747          |  |
|        | (b)Reserves and Surplus                                     | 1,14,025        | 1,14,868   | 1,07,758               | 1,13,208       |  |
|        | Sub-total · Shareholder's funds                             | 1,15,772        | 1,16,615   | 1,09,505               | 1,14,955       |  |
|        |   | -,,             | -,,        | -,,                    | -14            |  |
| 2      | Minority Interes:   |                 |            | 1                      | 1              |  |
| 3      | Non-current liabilities                                     |                 |            |                        |                |  |
|        | (a) Long-term borrowings                                    | 1,60,245        | 37,303     | 1,83,486               | 37,303         |  |
|        | (b) Deferred tax liabilities (net)                          | 9,538           | 7,118      | 9,518                  | 7,110          |  |
|        | (c) Other long-term liabilities                             | 2,567           | 1,435      | 2,567                  | 1,435          |  |
|        | (d)Long-term provisions                                     | 722             | 1,364      | 737                    | 1,377          |  |
|        | Sub-total - Non-current ilabilities                         | 1,73,072        | 47,220     | 1,96,308               | 47,225         |  |
| 4      | Current liabilities   |                 |            |                        |                |  |
| 4      | [a] Short-term borrowings                                   | 38,543          | 21.252     | 41,923                 | 21.350         |  |
|        | (b) Trade Pavables  | 14.285          | 10,166     | 17.289                 | 10.502         |  |
|        | (c) Other current liabilities                               | 32,152          | 11,757     | 32,539                 | 11,874         |  |
|        | (d)Short-term provisions                                    | 10,471          | 7,705      | 11.029                 | 7,953          |  |
|        | Sub-tomi - Current Habilities                               | 95,451          | 50,880     | 1,02,760               | 51,679         |  |
|        | TOTAL - EQUITY AND LIABILITIES                              | 3,84,295        | 2,14,715   | 4,08,594               | 2,13,660       |  |
|        |   |                 |            |                        |                |  |
| В      | ASSETS  |                 |            |                        |                |  |
| 1      | Non-current assets  |                 |            |                        | i              |  |
|        | (a) Fixed assets  | 2,55,009        | 1,32,058   | 2,77,290               | L,31,189       |  |
|        | (b) Nun-current investments                                 | 18,090          | 17,754     | 6,030                  | 14,726         |  |
|        | [r] Lang-term loans and advances                            | 23,060          | 8,646      | 24,582                 | 8,390          |  |
|        | (d) Other non-current assets Sub-total - Non-current assets | 130<br>2.96,299 | 15         | 3.08.032               | 15<br>1.54.322 |  |
|        | SOB-IOINI - ARTI-CUI TERL ASSELS                            | 2,70,247        | 1,54,473   | 3,00,032               | 1,34,344       |  |
| 2      | Current assets  |                 |            |                        |                |  |
|        | (a) Inventories   | 30,114          | 20,427     | 38,365                 | 23,257         |  |
|        | (b) Trade receivables                                       | 34,300          | 24,658     | 35,488                 | 24,658         |  |
|        | (c) Cash and cash equivalents                               | 1.058           | 569        | 1,203                  | 641            |  |
|        | (d) Short-term loans and advances                           | 22,367          | 10,382     | 23,575                 | 10,767         |  |
|        | (e) Other current assets                                    | 167             | 206        | 1,931                  | 215            |  |
|        | Sub-total - Current assets                                  | BR,006          | 56,242     | 1,00,562               | 59,538         |  |
|        | TOTAL - ASSETS  | 3,84,295        | 2,14,715   | 4,08,594               | 2,13,860       |  |

- 5 In terms of Scheme of Amalgamation under Section 393 to 393 of the Companies Act, 1956 as sanctioned by the Hori'ble High Court of Calcutta vide its Order dated March 28, 2008 and by Horible High Court at Delhi vide its Order dated March 19, 2008, deferred sate liability of 81, 241.99 Lacs for the year medel 31.03 2012 (previous year Rt. 148.82 lacs) has been adjusted against the Securities Frenium Account.

  Pursuant to the Company has exercised the option of adjusting the cost of assets arising on exchange differences, in respect of accounting periods commenting from 1st April, 2011, on long term foreign currency monetary items, which were hitherto recognized as income or expenses in the period in which they arose. As a result, such exchange differences so far as they rehise to the acquisition of depreciable capital assets have been adjusted with the cost to such assets, to be depreciated over the balance useful life of the respective assets. Consequent upon this change Capital Work in Progress is higher by Rs. 1951. Lacs and the charge of Statement of Profit and Loss is lover to that extent.

  The figures for the quarter ended 31st March 2012 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.

(Sanjay Somany) Vice Chairman and Managing C

8 Previous year's / quarter's figures have been re-arranged / re-grouped wherever necessary.

Place : Kolkata Date : 15th May,2012

## HINDUSTHAN NATIONAL GLASS & INDUSTRIES LTD.

Consolidated Segment wise Revenue, Results and Capital Employed, under Clause 41 of the Listing Agreement

(Rs in Lacs)

|   |  | Year ended |            |  |
|---|--|------------|------------|--|
|   |  | 31-03-2012 | 31-03-2011 |  |
| 1 | Segment Revenue:                                   |            |            |  |
|   | a) Glass Containers                                | 1,99,720   | 1,55,223   |  |
|   | b) Glass Machines                                  | 3,979      | 2,466      |  |
|   | c) Minerals  | -          | 96         |  |
|   | Total Segment Revenue                              | 2,03,699   | 1,57,785   |  |
|   | Less: Inter Segment Revenue                        | 1,067      | 1,532      |  |
|   | Net Sales/Income from operations                   | 2,02,632   | 1,56,253   |  |
| 2 | Segment Results:                                   |            |            |  |
|   | (Profit Before Tax)                                |            |            |  |
|   | a) Glass Containers                                | 16,419     | 16,944     |  |
|   | b) Glass Machines                                  | 398        | 299        |  |
|   | c) Minerals  | -1         | 7          |  |
|   | Sub Total:   | 16,816     | 17,250     |  |
|   | Less: Inter Segment Results                        | 308        | 179        |  |
|   | Total Segment Results                              | 16,508     | 17,071     |  |
|   | Add/(Less):  |            |            |  |
|   | Interest   | -10,281    | -5,099     |  |
|   | Unallocated expenditure net off unallocated income | 1,328      | 132        |  |
|   | Total Profit Before Tax                            | 7,555      | 12,104     |  |
|   |  |            |            |  |
| 3 | Capital Employed (Segment Assets                   |            |            |  |
|   | (Segment Assets less Segment Liabilities)          |            | 4 6 4 50 5 |  |
|   | a) Glass Containers                                | 1,11,666   | 1,04,725   |  |
|   | b) Glass Machines                                  | 2,721      | 2,454      |  |
|   | c) Minerals  | 149        | 158        |  |
|   | Sub Total :  | 1,14,536   | 1,07,337   |  |
|   | Add : Unallocated Corporate Capital Employed       | -5,031     | 7,618      |  |
| _ | Total Capital Employed in Segments                 | 1,09,505   | 1,14,955   |  |
|   |  | 1          |            |  |

1. Segments have been identified by the Company in line with the Accounting Standard on Segment Reporting (AS-17), taking into account the organisational structure as well as the different risk and returns of these segments. Details of these segments are a) Glass Containers - Manufacturing selling of Glass Bottles and Tumblers.b) Glass Machines - Manufacturing and selling of Glass Forming Machines and its spares c) Minerals - purchase, processing and selling.

2. Previous year's figures have been re-arranged / re-grouped wherever necessary.

Registered Office

2, Red Cross Place Kolkata 700 001

Dated : 15th May, 2012

For and on behalf of the Board

(Sanjay Somany) Vice Chairman & Managing Director