# GTL INFRASTRUCTURE LIMITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2012

ART . I Rs. in Lacs, except share data

	PART - I			RS. III Lacs, ex	cept share data
		Quarter ended	Quarter ended	Quarter ended	Year ended
Sr.	Particulars	June 30,	June 30,	March 31,	March 31,
No.	ratticulais	2012	2011	2012	2012
		Unaudited	Unaudited	Unaudited	Audited
1	a) Net Income from Operations	13,985.31	14,051.93	13,983.40	55,055.60
	b) Other Operating Income	-	-	-	-
	Total	13,985.31	14,051.93	13,983.40	55,055.60
2	Expenditure				
	a) Infrastructure Operation & Maintenance Cost (Net)	4,801.73	4,627.12	4,663,71	18,379.08
	b) Employee's cost	399.02	301.01	426.60	1,568.18
	c) Depreciation	7,317.89	5,843.15	6,521.69	24,342.38
	d) Other Expenditure	1,312.56	1,183.68	1,712.96	5,659.19
	Total	13,831.20	11,954.96	13,324.96	49,948.83
3	Profit/(Loss) from Operations before Other Income, Interest & Exceptional Items (3)=(1-2)	154.11	2,096.97	658,44	5,106.77
4	Other income	50.61	197.38	356.27	661.26
5	Profit/(Loss) from Operations before Interest & Exceptional Items (5)=(3+4)	204.72	2,294.35	1,014.71	5,768.03
6	Finance costs	. 8,720.62	10,689.71	8,710.66	42,850.76
7	Profit/(Loss) from Operations after Interest but before Exceptional Items (7)=(5-6)	(8,515.90)	(8,395.36)	(7,695.95)	(37,082.73)
8	Exceptional Items	-	-	-	-
9	Profit/(Loss) from Ordinary Activities before tax (9)=(7+8)	(8,515.90)	(8,395,36)	(7,695.95)	(37,082.73)
10	Tax Expenses	-	-	-	-
, 11	Net Profit/(Loss) from Ordinary Activities after tax 11=(9-10)	(8,515.90)	(8,395.36)	(7,695.95)	(37,082.73
12	Extraordinary items	-		-	-
13	Net Profit/(Loss) for the period 13=(11-12)	(8,515.90)	(8,395.36)	(7,695.95)	(37,082.73
14	Paid -up equity share capital (Face value of Rs. 10 each)	1,82,718.83	95,734.86	95,734.86	95,734.86
15	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				30,979.18
16	Earnings Per Share (EPS) (Face value of Rs. 10 each) a. Basic EPS ( in Rs.) b. Diluted EPS ( in Rs.)	(0.57) (0.57)	1 ' '		(3.87 (3.87

	PART - II				
A 1	PARTICULARS OF SHAREHOLDING Public shareholding - Number of shares - Percentage of Shareholding	1,40,35,31,272 76.81%	39,88,20,216 41.66%	56,94,90,652 59.49%	56,94,90,652 59.49%
2	Promoters and promoter group Shareholding				
	a. Pledged/Encumbered - Number of Shares	9,71,60,781	Nii	9,71,60,781	9,71,60,781
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	22.93%	Nil	25.05%	25.05%
	- Percentage of Shares (as a % of the total share capital of the Company)	5.32%	Nil	10.15%	10.15%
	b. Non-Encumbered				
	- Number of Shares	32,64,96,221	55,85,28,388	29,06,97,171	29,06,97,171
	Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	77.07%	100%	74.95%	74.95%
	- Percentage of Shares (as a % of the total share capital of the Company)	17.87%	58.34%	30.36%	30.36%

Sr. No.	Particulars	Quarter ender June 30, 2012 Unaudited
В	INVESTOR COMPLAINTS Pending at the beginning of the quarter Received during the quarter Disposed of during the quarter Remaining unresolved at the end of the quarter	URA 1919





#### Notes

- 1. The above results have been reviewed by the Audit Committee and taken on record by the Board of Directors at their meeting held on July 25, 2012.
- 2. The Statutory Auditors of the Company have carried out a Limited Review of the results for the quarter ended June 30, 2012 in accordance with clause 41 of the Listing Agreement.
- 3. During the quarter ended June 30, 2012, the Company has neither granted any fresh options to the employees nor have any of the employees exercised their options under the Employee Stock Option Scheme (ESOS). 13,492,604 ESOS options were outstanding as on June 30, 2012.
- 4. 2,283 Foreign Currency Convertible Bonds (FCCBs) of USD 100,000 each, aggregating to USD 228.30 Million were outstanding as on June 30, 2012 convertible at the option of the bondholders into Equity shares of the Company by November 22, 2012 or to be redeemed at a premium of 40.4064 percent of the principal amount. The pro-rata premium as on June 30, 2012 works out to Rs.47,553.65 lacs, which has been provided in the books of accounts and is adjusted against the securities premium account in line with Section 78 of the Companies Act, 1956. The Company has initiated the process with the FCCB holders for restructuring the FCCBs.
- 5. Pursuant to the approval of Corporate Debt Restructuring (CDR) Package of the Company by the CDR Empowered Group (CDR EG), during the quarter, the Company has converted Compulsorily Convertible Debentures (CCDs) issued against part conversion of outstanding debt due to the lenders and contribution by the promoters into 869,839,670 equity shares of Rs.10/- each. Subsequently on July 17, 2012 the Company has further allotted CCDs against part conversion of outstanding debts due to certain lenders and contribution by the promoters aggregating to Rs. 9,156.76 lacs which have since been converted into 81,362,645 equity shares of Rs.10/- each on July 19, 2012. Pursuant to the conversion of CCDs the equity share capital and security premium have increased by Rs. 95,120.23 lacs and Rs.23,984.26 lacs respectively.
- 6. The Company is predominantly in the business of providing "Telecom Towers" on shared basis and as such there are no separate reportable segments.
- 7. Earnings Before Interest, Depreciation, Tax and Amortization (EBIDTA) is as given below:

Rs in Lacs

				103 111 1200
	Quarter ended June 30, 2012	Quarter ended June 30, 2011	Quarter ended March 31, 2012	Year ended March 31, 2012
EBIDTA	7,471.99	7,940.12	7,180.12	29,449.15







8. The figures for the corresponding previous periods/year have been restated/regrouped wherever necessary, to make them comparable.





For GTL Infrastructure Limited

Date: July 25, 2012 Place: Mumbai Manoj Tirodkar Chairman

Additional information in respect of Consolidated Accounts (unreviewed) not forming part of above results :

The Consolidated Revenue and EBIDTA for the quarter ended June 30, 2012 of the Company along with its subsidiary Chennai Network Infrastructure Limited is as under:

Rs in Lacs

	Quarter ended June 30, 2012	Quarter ended June 30, 2011	Quarter ended March 31, 2012	Year ended March 31, 2012
Consolidated	35,753.34	34,473.67	35,483.09	139,795.57
Revenue				
Consolidated EBIDTA	19,429.66	19,657.96	19,122.74	76,113.49

Registered Office: Global Vision ES II,  $3^{\rm rd}$  Floor, MIDC, TTC Industrial Area, Mahape, Navi Mumbai – 400 710.

#### CHATURVEDI & SHAH

Chartered Accountants 912-913, Tulsiani Chambers, 212, Nariman Point, Mumbai 400021

#### YEOLEKAR & ASSOCIATES

Chartered Accountants 11-12, Laxmi Niwas, Subhash Road, Vile Parle (East) Mumbai 400057

#### REVIEW REPORT

# The Board of Directors GTL Infrastructure Limited

- 1. We have reviewed the accompanying statement of unaudited financial results of GTL Infrastructure Limited for the quarter ended June 30, 2012 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' and details of Investor Complaints which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim financial Information performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatements. A review is limited primarily to inquiries of company personnel and analytical procedures, applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying statement of Unaudited financial results prepared in accordance with Accounting Standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Chaturvedi & Shah

Chartered Accountants Firm Reg. No. 101720W

Whan

R. Koria Partner

Membership No 35629

Place: Mumbai Dated: July 25, 2012 For Yeolekar & Associates

Chartered Accountants

Firm Reg. No. 102489W

S. S. Yeolekar

Partner

Membership No 36398

# **GTL Infrastructure Limited**



## **Press Release**

## For Immediate circulation

BSE: <b>532775</b>	NSE: GTLINFRA	Reuters: GTLI.BO	Bloomberg: GTLI.IN

# Results for the quarter ended June 30, 2012

- Consolidated Net Revenue from Operations for the quarter ended June 30, 2012 was ₹ 357.53 Crores
- Consolidated EBITDA for the quarter ended June 30, 2012 was
   ₹ 194.29 Crores

## Mumbai, July 25, 2012

GTL Infrastructure Limited (GTL Infra), the pioneer in Shared Passive Telecom Infrastructure in India, announced unaudited results of the Company for the quarter ended June 30, 2012.

# Highlights for the quarter ended June 30, 2012 Standalone

- Revenue from Operations for quarter ended June 30, 2012 was ₹ 139.85 Crores as against ₹ 140.51 Crores for the corresponding quarter in the previous year.
- EBITDA for the current quarter was ₹ 74.72 Crore as against ₹ 79.40 Crore for the corresponding quarter in the previous year

#### Consolidated (unreviewed)

- Revenue from Operations for quarter ended June 30, 2012 was ₹ 357.53 Crore as against ₹ 344.74 Crore for the corresponding quarter in the previous year.
- EBITDA for the current quarter was ₹ 194.29 Crore as against ₹ 196.58 Crore for the corresponding quarter in the previous year.

GTL INFRASTRUCTURE LIMITED

# **GTL Infrastructure Limited**



# **Operations Outlook**

- The Company is currently operational in all 23 Telecom circles.
- The Company has all leading Telecom operators as tenants on its towers. The contracts are typically for a period of 10-15 years.

#### **About GTL Infrastructure Limited**

GTL Infra, a Global Group Enterprise, is a pioneer in Shared Passive Telecom Infrastructure. GTL Infra builds, owns, operates and maintains passive network infrastructure (towers) in order to cater to the rapidly growing infrastructure needs of cellular telecom operators. The towers located across semi urban and rural India will help bringing in connectivity at affordable prices to the poorest of poor, creating a positive impact on Indian economy.

Global Group is a leading Indian infrastructure services group focused on Telecom, Shared Network Infrastructure and Power. Global Group Enterprises have received more than 35 accolades and awards for excellence in Business, CSR and Corporate Governance.

For any further information & gueries:

Media contact
Ramakrishna Bellam
ramakrishnab@gtlinfra.com
+91 9819063292

OSKO BILLION

Investor Relations contact
Rahul Desai
rahuld@gtlinfra.com
+91 9820092234

#### Safe Harbor:

Neither the information nor any opinion expressed in this press release constitutes an offer, or invitation to make an offer, or to buy any security issued by the company. This press release may contain predictions, estimates or other information regarding the Company's operations, which are forward looking in nature. While these forward looking statements represent our best current judgment on what the future holds, they are subject to risks and uncertainties that could cause actual results to differ materially and may involve risk and uncertainty. This press release is prepared for general purposes only and does not have any regard to the specific investment objectives, financial situation and particular needs of any specific person. No liability for any loss will arise with the company as a result of the action taken on the basis of information contained herein. For a discussion of the risks and uncertainties that may cause results to differ, you should review GTL Infra's filings with stock exchanges, including the annual report and quarterly disclosures.