

**RADICO KHAITAN LTD.,**  
**Head Office: Bareilly Road, Rampur, 244 001 (U.P.)**

**Unaudited Financial Results for the quarter ended 30th June 2012**  
 (Figures Rs. in lakhs)

**PART - I**

Sl. No.	Particulars	(1)	(2)	(3)	(4)
		Quarter ended 30.06.2012 (Unaudited)	Quarter ended 31.03.2012 (Unaudited)	Quarter ended 30.06.2011 (Unaudited)	Year ended 31.03.2012 (Audited)
1	<b>Income from operations</b>				
	Gross Sales	52,107.04	48,800.81	47,185.38	193,825.79
	Less: Excise duty	23,022.75	21,405.33	19,001.13	83,751.87
	(a) Net Sales / Income from Operations	29,084.29	27,315.28	28,484.22	109,773.92
	(b) Other Operating Income	1,297.09	1,082.34	1,270.03	4,509.75
	<b>Total Income from operations*</b>	<b>30,382.78</b>	<b>28,377.62</b>	<b>29,754.25</b>	<b>114,306.67</b>
2	<b>Expenditure</b>				
	(a) Cost of material consumed	10,945.36	12,153.21	10,825.96	40,887.08
	(b) Purchase of stock-in-trade	1,382.22	1,187.37	3,407.30	9,441.27
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	410.29	(1,890.57)	629.18	(1,895.96)
	(d) Employee benefits expense	1,863.44	1,304.11	1,877.31	7,063.55
	(e) Depreciation and amortisation expense	800.00	1,033.84	725.00	3,283.84
	(f) Selling & Distribution	8,851.79	8,865.07	5,324.53	20,489.10
	(g) Other expenditure	3,079.00	5,057.58	3,018.38	15,005.85
	<b>Total</b>	<b>20,039.08</b>	<b>25,381.51</b>	<b>20,204.78</b>	<b>100,460.04</b>
3	Profit / (Loss) from Operations before Other Income, Finance costs and Exceptional Items (1-2)	4,343.72	2,993.31	3,569.50	13,920.63
4	Other Income	818.21	751.13	308.65	2,197.15
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	4,859.93	3,747.44	3,898.15	10,057.98
6	Finance Costs	2,098.07	1,870.97	1,083.89	6,112.09
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)	2,661.86	1,876.47	2,774.16	9,945.89
8	Exceptional Items	0.00	(1,248.89)	0.00	(1,248.89)
9	Profit (+) / Loss (-) from Ordinary Activities before tax (7+8)	2,661.86	826.68	2,774.16	8,698.00
10	Tax Expense	750.00	180.00	700.00	2,330.00
11	Net Profit (+) / Loss (-) from Ordinary Activities after tax (9-10)	2,111.86	448.58	2,074.16	8,368.00
12	Extra ordinary items (not of tax expense Rs.in lakhs)	0.00	0.00	0.00	0.00
13	Net Profit (+) / Loss (-) for the period (11-12)	2,111.86	448.58	2,074.16	8,368.00
14	Paid up equity share capital (of Rs. 2/- each)	2,654.18	2,654.08	2,654.48	2,654.08
15	Reserves excluding revaluation reserve				85,949.82
16(I)	Earning per share (before extraordinary items) (of Rs.2/- each) (not annualised)				
	Basic	1.59	0.34	1.58	4.80
	Diluted	1.60	0.32	1.66	4.78
16(II)	Earning per share (after extraordinary items) (of Rs.2/- each) (not annualised)				
	(a) Basic	1.59	0.34	1.58	4.80
	(b) Diluted	1.60	0.32	1.66	4.78

**PART - II**

A	Particulars of Shareholding				
	Public shareholding				
	(a) No. of Shares	79185897	79160617	78564973	79160617
	(b) Percentage of Shareholding	58.65	58.65	60.04	59.65
	Promoters and promoter group Shareholding				
	(a) Pledged / Encumbered				
	- Number of shares	23316833	24394333	21720404	24364333
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	43.55	45.50	41.00	45.50
	- Percentage of shares (as a % of the total share capital of the Company)	17.57	18.36	16.38	18.36
	(b) Non-encumbered				
	- Number of shares	30228399	29178888	31258827	29178888
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	56.45	54.50	58.00	54.50
	- Percentage of shares (as a % of the total share capital of the Company)	22.78	21.89	23.58	21.89
B	Investor Complaints	Quarter ended 30.6.2012			
	Pending at the beginning of the quarter	NIL			
	Received during the quarter	NIL			
	Disposed of during the quarter	NIL			
	Remaining unresolved at the end of the quarter	NIL			



**Notes:**

1. The above financial results were reviewed by the Audit Committee and taken on record by the Board of Directors in their meeting held on 31<sup>st</sup> July 2012.
2. The Statutory Auditors have carried out a limited review of the financial results for the quarter ended 30<sup>th</sup> June 2012.
3. The Company also gets its products manufactured under various arrangements with other distilleries / bottling units spread all over the country. The Gross Sales for the company's products through these operations not included in the above sales figures, are - (Rs. in lacs) (1) 37602.79 (2) 29844.57 (3) 25485.43 (4) 113539.63 column-wise respectively. The resultant income to Radico Khaitan Ltd. (RKL) from these operations is included hereinabove.
4. The Company has one major operational business segment viz. liquor and related products, which accounts for more than 90% of the total turnover of the Company.
5. Consequent to the introduction of para 46A in AS-11 vide notification dated 29<sup>th</sup> December 2011, the Company has written off in the current quarter a sum of Rs.413.99 lacs on account of foreign exchange translation variations in long term foreign currency borrowings.
6. During the quarter, the Company has allotted 5,250 equity shares on 30.5.2012 on exercise of Employees Stock Option by the eligible employees, as per the ESOP Scheme 2006.
7. Previous year figures have been regrouped / rearranged to make them comparable with the current year figures, wherever necessary.

for Radico Khaitan Limited

*sd/-*

Dr. Lalit Khaitan  
Chairman & Managing Director

New Delhi  
31.7.2012

