

## JULY'12 SALES

Jul-12

Particulars	Jul-12	Jul-11	Growth %	Highlights
MOTORCYCLES	308,858	318,095	-3	New product sales included 5600 Pulsar 200 NS and 14400 Discover 125 ST.
COMMERCIAL VEHICLES	35,292	45,617	-23	-
<b>TOTAL</b>	<b>344,150</b>	<b>363,712</b>	<b>-5</b>	-
Exports out of the above	125,501	143,996	-13	Partial recovery in Sri Lanka & Egypt; further gains expected in August.

YTD

Particulars	Apr-July 2012	Apr-July 2011	Growth %	Highlights
MOTORCYCLES	1,291,481	1,281,146	1	-
COMMERCIAL VEHICLES	131,640	175,381	-25	-
<b>TOTAL</b>	<b>1,423,121</b>	<b>1,456,527</b>	<b>-2</b>	-
Exports out of the above	541,146	571,360	-5	-

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Rajiv Bajaj  
MD, Bajaj Auto Ltd., Pune  
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