

Unleash your potential

Aptech Limited
Regdioffice: Aptech House,
A-65, MIDC, Marol, Andheri (E),
Mumbai - 400 093,
T: 91 22 2827 2300
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www.aptech-worldwide.com

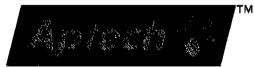
APTECH LIMITED

PART 1: STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND PERIOD ENDED 31st DECEMBER,2012

Rs. in Lakhs

10001-111-11-1-1-1-1-1-1-1-1-1-1-1-1-1-		Audited					
Particulars Particulars		Quarter ended		YTD (ended	Year ended	
	31st Dec'12	31st Dec'11	30th Sept'12	31st Dec'12	31st Dec'11	31st Mar'12	
1. Income :							
a. Income from operations	3,674	3,978	4,522	12,063	13,364	17,442	
b. Dividend Income	0	20	0	0	5,106	5,286	
Total Income	3,674	3,998	4,522	12,063	18,470	22,728	
2. Expenditure :							
a. Employees cost	942	951	902	2,816	2,859	3,641	
b. Training and Education expenses	1,091	1,349	1,296	3,528	4,578	5,933	
c. Marketing and Advt. expenses :-							
(i) Re-branding expenses			-		132	132	
(ii) Other expenses	213	. 178	490	1,284	931	1,144	
d. Administration expenses	907	985	1,002	2,787	3,183	4,189	
e. Depreciation	223	261	206	629	787	. 9 74	
Total Expenses	3,376	3,724	3,896	11,044	12,470	16,013	
3. Profit from operations before other income (1-2)	298	274	626	1,019	6,000	6,715	
4. Other income	389	325	185	941	666	961	
Profit before interest and exceptional items (3+4)	687	599	611	1,960	6,666	7,676	
6. Interest and finance charges	3	. 3	4	12	16		
7. Profit after Interest but before tax (5-6)	684	596	807	1,948	6,650	7,657	
8. Exceptional Items:							
Loss on Sale in stake in Joint Venture				•	(49)	(49	
Total .			-	-	(49)	. (49	
9. Profit / Loss from ordinary activities before tax (7+8)	684	596	807	1,948	6,601	7,608	
10. Tax expense :							
income tax and Wealth Tax (net of MAT entitlement)	77	•	209	363	34	59	
11. Profit /(Loss) after tax but before Minority Interest (9-10)	607	596	596	1,585	6,667	7,649	
12. Add./(Less) : Minority Interest			-	-	63	63	
Add./(Less) : Share of Profit/(Loss) of Associate	(3)	(2)	(2)	(8)	(9)	(9	
13. Profit /(Loss) after Tax & Minority Interest (11 + 12)	804	594	596	1,577	6,621	7,603	
14. Paid-up Equity share capital (Face value Ra. 10 each)						4,879	
15. Reserve excluding revaluation reserve	·					28,365	
16. Earnings per share (EPS)							
(a) Basic (Rs.)	1.24	1.22	1.22	3.23	13.57	15.59	
(b) Diluted (Rs.)	1,24	1.22	1.22	3.23	13.67	15.48	





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PART II: Selected Information for the quarter ended December 31,2012

		Audited			
Particulars		Year ended			
	31st Dec'12	30th Sept'12	31st Dec'11	31st Mar'12	
A. PARTICULARS OF SHAREHOLDING :-		Ĭ			
1. Public shareholding :-					
- Number of shares	29,976,385	29,976,385	31,326,818	31,326,818	
- Percentage of share holding	61.44%	61.44%	64.21%	64.21%	
2 . Promotors & Promotors Group Shareholding :-					
a) Pledged/Encumbered:-					
- Number Of shares	650,000	650,000	650,000	650,000	
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	3.45%	3.45%	3.72%	3.72%	
- Percentage of shares (as a % of the total share capital of the Company)	1.33%	1.33%	1.33%	1.33%	
b) Non Encumbered:-					
- Number Of shares	18,165,036	18,165,036	16,814,603	16,814,603	
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	96.55%	96.55%	96.28%	96.28%	
 Percentage of shares (as a % of the total share capital of the Company) 	37.23%	37.23%	34.46%	34.469	

(B) Information on Investors' complaints for the quarter ended December 31, 2012

Particulars	Pending at the beginging of the quarter	Received during the quarter	Disposed of during the quarter	Remaining unresolved at the end of the quarter
No. of Complaints	Nil	1	1	Nil



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CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Rs. in Lakhe

		·				Rs. in Lakhe
		Audited				
Particulars		Quarter ended		YTD #	nded	Year ended
, ,,,,	31st Dec'12	31st Dec'11	30th Sept*12	31st Dec'12	31st Dec'11	31st Mar'12
) SEGMENT REVENUE						
A, Retail	3,000	3,285	3,547	9,813	11,384	14,48
B. Instititional	674	693	975	2,250	1,980	2,98
TOTAL	3,674	3,978	. 4,522	12,063	13,364	17,44
) SEGMENT RESULTS (BEFORE EXCEPTIONAL ITEMS)						
A. Rotail	689	781	892	2,160	2,367	3,08
B. instititional	163	164	269	653	455	7
TOTAL	872	925	1,161	2,713	2,822	3,50
	0,1	315				
Less: Overhead including other expenses (unallocable)	574	671	535	1,696	1,927	2,3
TOTAL	298	254	626	1,018	698	1,42
) EXCEPTIONAL ITEMS					***	
A. Retall	-			-		-
B. Instititional				•	-	
TOTAL	-					
Less: Overhead including other expenses					49	
(unallocable)	-				49	
) SEGMENT RESULTS (AFTER EXCEPTIONAL ITEMS)		ļ				· · · · · · · · · · · · · · · · · · ·
) SEGMENT RESOLTS (AFTER EXCEPTIONAL TEMPS)			l ì			1
A. Retail	689	761	892	2,160	2,367	3,0
B. Instititional	183	184	269	553	455	7
TÓTAL	872	925	1,161	2,713	2,822	3,8
Loss: Overhead including other expenses	674	671	535	1,695	1,976	2,4
(unallocable) TOTAL	298	254	626	1,018	846	1,3
7	+			.,		
Add: Other Income :-	389	325	185	941	. 665	9
:- Retail	38	153	(12)	94	257	2
:- Instititional	32	1	27	61	. 2	
;- Unallocable	319	171	169	786	407	. 6
Add: Dividend Income	0	20	0	0	5,106	5,2
Lass: Other Unallocable Expenses	3	3	4	12	18	
TOTAL PROFIT BEFORE TAX	684	596	807	1,947	6,601	7,6
Particulars	As at 31st Dec'12	As at 31st Dec'11	As at 30th Sept'12	As at 31st Mar/12		
I CAPITAL EMPLOYED (SEGMENT ASSETS - SEGMENT LIABILITIES)						
		2 2 2 2		0 004	1	
A. Retail	1,491	2,005	1,806	2,391		
B. Institutional	520	67	. 250	154		
C. Unallocable Assets- Liabilities	3,188	2,602	4,041	2,924 17,914		
D. Investments and Goodwill on consolidation	17,710	20,003	18,182 9,981	9,866	ļ	
E. Cash and Cash Equivalent TOTAL	11,100 33,977	8,373 33,250	34,260	33,248	4	
TOTAL	33,8//	33,250	34,260	93,440		

Notes :

- 1) The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks & returns, the organizational structure & the internal reporting system.
- 2) Figures for the previous year/quarters have been regrouped/recast, wherever necessary, to conform to the current period.

For APTECH LIMITED
NOW Karnet
Ninad Karpe
Managing Director & CEO

Place: MUMBAI

Date : 22nd January,2013 -





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Notes:

- The above results have been reviewed by the Audit Committee of the Board and adopted at the meeting of the Board of Directors held on 22nd January, 2013. The Statutory Auditors of the Company have carried out Limited Review of the unaudited Consolidated Financial Results as required under Clause 41 of the Listing Agreement and the related report will be submitted to the concerned Stock exchanges.
- 2 Accounting policies and practices which are material in determining the results of operation for the period are consistent with those adopted in the audited financial statement for the year ended 31st March, 2012.
- 3 The Board of Directors have recommended a Interim dividend of Rs. 1.50 per equity share (15 % on Face value of Rs. 10/-) for the financial year 2012-13, at the meeting of the Board of Directors held on January 22,2013.
- For the quarter and nine months period ended December, 2011 and year ended March, 2012, the Company has recognised MAT credit entitlement under section 115JAA of IT Act 1961, amounting of Rs 14 Lakhs, 197 Lakhs and 308 Lakhs respectively.
- The Company has made applications to the Central Government, seeking approval for remuneration paid to the Managing Director in excess of limits prescribed under provisions of the Companies Act, 1956 aggregating Rs. 25,03,601 for the year ended 31st March, 2011 and Rs. 67,46,296 for the year ended 31st March, 2012. The approvals from Central Government are awaited.
- For the nine months period ended Dec 31,2012 on a standalone basis, Aptech Limited has reported (a) Turnover of Rs. 6711 Lakhs (b) Profit before tax of Rs. 1354 Lakhs and (c) Profit after tax of Rs. 1141 Lakhs.
- 7 The figures for the previous periods have been regrouped/ reclassified, wherever necessary, to make them comparable.

FOR APTECH LIMITED

N∜K⇔vp← Ninad Karpe Managing Director & CEO

Place : Mumbai

Date: 22nd January,2013



Khimii Kunverji & Co

(Registered)

Chartered Accountants

Tα The Board of Directors **Aptech Limited** Mumbal



Limited Review Report of the Consolidated Financial Results of Aptech Limited, its Subsidiaries and Joint venture

INTRODUCTION

1. We have reviewed the accompanying statement of unaudited Consolidated Financial Results ('CFR') of Aptech Limited ('the Company') and It's Subsidiaries ('the Group') for the quarter/ nine months period ended December 31, 2012, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. The CFR, which is initialed by us for identification purpose is the responsibility of the Company's management and has been approved by the Board of Directors. The CFR have been prepared on the basis of separate financial statements and other financial information regarding components. Our responsibility is to Issue a report on these un-audited CFR based on our review

SCOPE OF REVIEW

- 2. We conducted our review in accordance with the Standard on Review Engagements ('SRE') 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India ('ICAI'). This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit; accordingly we do not express an audit opinion
- 3. The CFR of the Group have been prepared by the management in accordance with the requirements of Accounting Standard (AS) 21, "Consolidated Financial Statements" and AS-23, "Accounting for investments in Associates in Consolidated Financial Statements" as notified by the Companies (Accounting Standards) Rules, 2006
- 4. Inter unit/company Income and Expenditure have been eliminated based on Information provided by the management
- 5. Included in this CFR, are revenues of Rs. 37.11 lakhs for quarter ended December 31, 2012, capital employed amounting to Rs 13,006 lakhs as on the sald date which have been reviewed by other auditors whose reports have been furnished to us. In our opinion, so far as it relates to the amounts included in respect of these entitles, is based solely on reports of those respective auditors
- 6. Included in these CFR are revenues of Rs Nil for the quarter ended December 31, 2012 and capital employed of Rs 36 lakhs as on the said date which are based on Management Certified Results and which are subject to consequential adjustments, if any, arising out of reviews by respective auditors.

CONCLUSION

7. Based on our review conducted as above and subject to paragraphs 4, 5 and 6 above, nothing has come to our notice that causes us to believe that the accompanying statement of unaudited CFR prepared in accordance with applicable Accounting Standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement, including the manner in which it is to be disclosed, or that it contains any material misstatement.

> For and on behalf of Khimji Kunverji & Co **Chartered Accountants**

(Registration Number: 105146W)

Place: Mumbai,

Dated: January 22, 2013

Hasmukh B. Dedhia Partner (F-33494)

Sunshine Tower, Level 19, Senapati Bapat Marg, Elphinstone Road, Mumbai 400013, India T: +91 22 24214330/31/32/33 E: info@kkc.in W: www.kkc.in



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APTECH LIMITED

FART I: STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND PERIOD ENDED 31st DECEMBER, 2012

Re. In Lakhs

		Audited					
Particulars		Quarter ended		Period ended		Year ended	
	31st Dec'12	31st Dec'11	30th Sept'12	31st Dec'12	31at Dec'11	31st Mar'12	
1. Income :			0.054	6,711	6,811	9,095	
a. Income from operations	1,951	2,078	2,654	8,717	262	442	
b. Dividend income		. 99		6,711	7,073	9,537	
Total Income	1,961	2,177	2,654	6,711	7,075	0,00	
2. Expenditure:		***	573	1,782	1,750	2,199	
a, Employees cost	578	608	707	1,787	2,022	2,803	
b. Training and Education expenses	565	. 659	[' ''	','*'	-,	_,,,,,	
c. Marketing and Advt. expenses :-			! [_	132	132	
(i) Re-branding expenses	:		200	798	487	653	
(II) Other expenses	120	114	300 519	1,419	1,483	1,989	
d. Administration expenses	440	370	144	441	565	704	
e. Depreciation	158	194	2,243	8,207	6,439	8,480	
Total Expenses	1,861	1,945	411	504	634	1,057	
3. Profit from operations before other income (1-2)	90	232			450	783	
4. Other income	335	197	185	862	1,084	1,840	
5. Profit before Interest and exceptional Items (3+4)	426	429	596	1,366	1,084	3 7 7 7 19	
6. Interest and finance charges	3	1	4				
7. Profit after interest but before tax (5-6)	422	428	692	1,354	1,075	1,82	
8. Exceptional Items							
9. Profit / Loss from ordinary activities before tax (7 + 8)	422	428	592	1,354	1,075	1,82	
10. Tax expense :	52		116	213	<u>.</u>		
Income tax and Wealth Tax (Net of MAT entitlement)		428		1,141	1,076	1,82	
11. Profit /(Loss) after Tax (9 - 10)	370	420	4/6	1,141	1,075	4,87	
12. Paid-up Equity share capital (Face value Rs. 10 each)			<u> </u>			21,61	
13. Reserve excluding revaluation reserve						21,51	
14. Earnings per share (EPS)							
(a) Basic (Rs.)	0.76	0.88	1	2.34	2.20	3.7	
(b) Diluted (Rs.)	0.76	0.88	0.98	2.34	2.20	3.7	



Unleash your potential

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PART II: Selected Information for the quarter ended December 31,2012

		Audited		
Particulars -		Year ended		
	31st Dec'12	30th Sept 12	31st Dec'11	31st Mar'12
A. PARTICULARS OF SHAREHOLDING :-			"	
1. Public shareholding :-	•			
- Number of shares	29,976,385	29,976,385	31,326,818	31,326,818
- Percentage of share holding	61.44%	61.44%	64.21%	64.21%
2 . Promotors & Promotors Group Shareholding :-				
a) Pledged/Encumbered:-]	
- Number Of shares	650,000	650,000	650,000	650,000
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	3.45%	3.45%	3.72%	3.72%
 Percentage of shares (as a % of the total share capital of the Company) 	1.33%	1.33%	1.33%	1.33%
b) Non Encumbered:-				
Hamilton Of illustra	19,166,036	18 185 036	16 814 603	16 814 603
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	. 96.55%	96.65%	96.28%	96.28%
 Percentage of shares (as a % of the total share capital of the Company) 	37.23%	37.23%	34.46%	34.46%

(B) information on investors' complaints for the quarter ended December 31, 2012

Particulars	Pending at the beginging of the quarter	the quarter	Disposed of during the quarter	Remaining unresolved at the end of the quarter
No. of Complaints	Nil	1	1	Nil





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STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Re. in Lakha

							Re, in Lakhe
	· · · · · · · · · · · · · · · · · · ·	Unaudited					
Particulars .			Quarter ended	ľ	Period	Year ended	
		31st Dec'12	31st Dec'11	30th Sept'12	31st Dec'12	31st Dec'11	31st Mar'12
1) SEGMENT REVENUE		""					
A. Retail		1,717	1,673	2,124	5,722	5,822	7,454
B. Instititional		234	408	530	989	989	1,64
	TOTAL	1,951	2,079	2,654	6,711	6,811	9,09
2) SEGMENT RESULTS (BEFORE EXCEPTION	NAL ITEMS)						
A. Retail		506	643	784	1,801	2,091	2,67
B. Instititional		85	92	97	148	77	18
	TOTAL	. 561	735	881	1,949	2,168	2,82
	IOIAL	. 501	755	901	1,545	2,100	Ajor
Less: Overhead including other expenses		471	601	470	1,448	1,796	2,20
(unatiocable)		90		411	804	372	. 61
3) EXCEPTIONAL ITEMS	TÖTAL	90	134	411	804	372	. 61
		_	l .		_	_	
A. Retail		-	-	[-		
B. instititional	TOTAL	-	 		-	- :	· ·
	IOIAL						
Less: Overhead including other expenses		_					
(unallocable)	TOTAL						
4) SEGMENT RESULTS (AFTER EXCEPTION	TOTAL	•		•	•	•	
4) SEGMENT RESULTS (AFTER EXCEPTION	MALITERIS)						
A. Retail		506	643	784	1,801	2,091	2,87
B. : instititional		56	92	97	148	77	15
	TOTAL	561	735	881	1,949	2,168	2,82
Less: Overhead including other expenses							
(unallocable)		471	601	470	1,445	1,798	2,20
	TOTAL	90	134	411	504	372	61
·					-		
Add: Other Unallocable Incomo		335	295	185	862	712 .	1,22
:- Retail		25	25	5	61	38	10
:- Instititional		12	(1)	5	18	, (1)	1
:- Unallocable		297	271	176	783	675	1,10
Less: Other Unallocable Expenses		3	1	4	12	9	1
TOTAL PROFIT BEFORE TAX		422	428	592-	1,364	1,075	1,82
Particulars		As at 31st Dec'12	As at 31st Dec'11	As at 30th Sept'12	As at 31st Mar'12		
1) CAPITAL EMPLOYED							
(SEGMENT ASSETS - SEGMENT LIABILIT	IES)					"	
A. Retail		1,072	1,434	1,256	1,550		
B. Instititional '		508	157	276	(5)		
C. Unallocable Assets- Liabilities		2,891	1,676	3,762	2,595		
D. Investments and Advances to Subsid	lleries	12,057	15,706	12,714	12,918	•	
E. Cash and Cash Equivalent		10,275	7,576	9,311	9,452		
<u> </u>	TOTAL	26,803	25,749	27,319	26,510		

Notes

- 1) The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks & returns, the organizational structure & the internal reporting system.
- 2) Figures for the previous year/quarters have been regrouped/recast, wherever necessary, to conform to the current period.

For APTECH LIMITED

No Kawpe

Ninad Karpe

Managing Director & CEO

Place : MUMBAI

Date: 22nd January,2013





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Notes:

- The above results have been reviewed by the Audit Committee of the Board and adopted at the meeting of the Board of Directors held on 22nd January, 2013. The Statutory Auditors of the Company have carried out Limited Review of the unaudited Financial Results as required under Clause 41 of the Listing Agreement and the related report will be submitted to the concerned Stock exchanges.
- Accounting policies and practices which are material in determining the results of operation for the period are consistent with those adopted in the audited financial statement for the year ended 31st March, 2012.
- The Board of Directors have recommended a Interim dividend of Rs. 1.50 per equity share (15 % on Face value of Rs. 10/-) for the financial year 2012-13, at the meeting of the Board of Directors held on January 22,2013.
- The Company has made—applications to the Central Government, seeking approval for remuneration paid to the Managing Director in excess of limits prescribed under provisions of the Companies Act, 1956 aggregating Rs. 25,03,601 for the year ended 31st March, 2011 and Rs. 67,46,296 for the year ended 31st March, 2012. The approvals from Central Government are awaited.
- For the quarter and nine months period ended December, 2011 and year ended March, 2012, the Company has recognised MAT credit entitlement under section 115JAA of IT Act 1961, amounting of Rs. Nil, 168 Lakhs and 266 Lakhs respectively.
- The figures for the previous periods have been regrouped/ reclassified, wherever necessary, to make them comparable.

For APTECH LIMITED

Nokaypc-Ninad Karpe Managing Director & CEO

Place : Mumbal

Date: 22nd January,2013



Khimji Kunverji & Co

Chartered Accountants



Limited Review Report

The Board of Directors

APTECH LIMITED

Mumbai

INTRODUCTION

We have reviewed the accompanying Statement of un-audited Financial Results ('FR') of APTECH LIMITED ('the Company') for the quarter/nine month ended December 31, 2012 (except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us). The FR, which is initialed by us for identification purpose, is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these un-audited FR based on our review.

SCOPE OF REVIEW

We conducted our review in accordance with the Standard on Review Engagement ('SRE') 2410 Review of Interim Financial Information Performed by the Independent Auditor of the Entity' Issued by the Institute of Chartered Accountants of India ('ICAI'). This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the FR are free of material misstatement. A review is limited primarily to inquiries of Company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying statement of un-audited financial results prepared in accordance with accounting standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For and on behalf of

Khimji Kunverji & Co

Chartered Accountants

(Registration Number: 105146W)

18sedha

Place: Mumbai,

Dated: January 22, 2013

Hasmukh B. Dedhla Partner (F-33494)

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