| ALKALI METALS  | LTD (An ISC                     | 9001-1400                       | 1 accredited                    | company)  |   |  |
|--|---------------------------------|---------------------------------|---------------------------------|---|---|--|
| ALKALI METALS LTD., (An ISO 9001-14001 accredited company) UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30-09-2013    |                                 |                                 |                                 |   |   |  |
|  | (Amount Rupees in Lakhs)        |                                 |                                 |   |   |  |
|  | For th                          | e Quarter E                     | nded                            | For the year ended  |   |  |
| Particulars  | 3 months<br>ended<br>30-09-2013 | 3 months<br>ended<br>30-06-2013 | 3 months<br>ended<br>30-09-2012 | Year to<br>date figures<br>for the half<br>year ended<br>30-09-2013 | Year to<br>date figures<br>for the half<br>year ended<br>30-09-2012 | Year to Date<br>figures for<br>the year<br>ended<br>31-03-2013 |
|  | Un Audited                      | Un Audited                      | Un Audited                      | Un Audited  | Un Audited  | Audited  |
| (a) Net Sales/Income from operations     (Net of Excise Duty)  | 1,586.69                        | 1,555.05                        | 1,474.45                        | 3,141.74  | 3,221.25  | 6,192.09   |
| Total Income from Operations (Net)   | 1,586.69                        | 1,555.05                        | 1,474.45                        | 3,141.74  | 3,221.25  | 6,192.09   |
| 2. Expeses   |                                 |                                 |                                 |   |   |  |
| a. Cost of material consumed   | 1,080.03                        | 723.28                          | 739.76                          |   | 1,597.22  | 3,118.58   |
| b. Change in inventries of finshed goods,<br>work in progress & stock in trade   | -240.10                         | 146.59                          | -47.51                          | -93.51  | 110.95  | -188.58  |
| c. Employees benefit expense   | 125.60                          | 140.15                          | 160.53                          | 265.75  | 309.00  | 680.21   |
| d. Depreciation  | 82.85                           | 82.03                           | 87.44                           | 164.88  | 174.86  | 348.09   |
| e. Power & Fuel  | 311.03                          | 299.59                          | 239.19                          | 610.63  | 478.25  | 988.32   |
| f. Repairs & Maintenance   | 11.68                           | 15.18                           | 25.81                           | 26.86   | 43.74   | 101.17   |
| g, Manufacturing Expenses  | 79.56                           | 59.23                           | 50.32                           | 138.79  | 102.43  | 239.14   |
| h. R & D Expenditure   | 29.78                           | 11.14                           | 24.88                           | 40.92   | 44.49   | 162.71   |
| i.Administraive Expenses   | 13.29                           | 24.06                           | 20.25                           | 37.35   | 35.01   | 101.58   |
| j. Marketing Expenses  | 30.20                           | 55.50                           | 43.82                           | 85.70   | 90.29   | 239.02   |
| k. Amortisation of Expenses  | 16.50                           | 16.50                           | 16.50                           | 33.00   | 33.00   | 65.99  |
| Other expenditure (any item exceeding 10% of the total expenses relating to continuing operations to be shown separeately) | 21.97                           | 15.11                           | 56.95                           | 37.09   | 77.52   | 64.56  |
| Total Expenses   | 1,562.38                        | 1,588.37                        | 1,417.95                        | 3,150.75  | 3,096.76  | 5,920.78   |
| Profit/(Loss) from Operations before Other income, Finance costs and Exceptional Items (1-2)                               | 24.30                           | -33.32                          | 56.50                           | -9.01   | 124.49  | 271.31   |
| 4. Other Income  | 44.50                           | 48.74                           | 34.50                           | 93.24   | 122.43  | 79.35  |
| 5. Profit/(Loss) from ordinary activities before Finance costs and Exceptional Items (3+/-4)                               | 68.81                           | 15.42                           | 91.00                           | 84.23   | 246.93  | 350.67   |
| 6. Finance Costs   | 93.59                           | 77.67                           | 72.78                           | 171.26  | 155.64  | 311,55   |
| 7. Profit/(Loss) from ordinary activities after finance costs but before Exceptional Items (5+/-6)                         | -24.78                          | -62.25                          | 18.22                           | -87.03  | 91.29   | 39.12  |
| 8. Exceptional items   | 0.00                            | 0.00                            | 0.00                            | 0.00  | 0.00  | 0.00   |
| 9. Profit/(Loss) from ordinary activities before tax (7+/-8)   | -24.78                          | -62.25                          | 18.22                           | -87.03  | 91.29   | 39.12  |
| 10. tax expense - Current year   | 0.00                            | 0.00                            | 4.38                            | 0.00  | 18.26   | 7.45   |
| - Earlier years  | 0.00                            | 0.00                            | -0.13                           | 0.00  | 3.37  | 3.37   |
| - Mat Credit entitlement   | 0.00                            | 0.00                            | 0.00                            | 0.00  | 0.00  | -7.45  |
| Deffered tax - Current year  | -17.70                          | -20.58                          | 0.00                            | -38.28  | 0.00  | -439.77  |
| 11. Net Profit (+)/ Loss (-) from<br>Ordinary Activities after tax (9-10)  | -7.08                           | -41.67                          | 13.97                           | -48.75  | 69.65   | 475.52   |



| 12. Extraordinary Items (net of tax expense Rs. )   | 0.0   | 0.0                             | 0.0                             | 0.0   | 0.0                             | 0.00   |
|---|---|---------------------------------|---------------------------------|---|---------------------------------|--|
| 13. Net Profit(+)/Loss(-) for the   | -7.0  | 8 -41.6                         | 7 400                           | 7 40 7  |                                 | - 4  |
| period (11+/-12)  | -7.0  | -41.6                           | 7 13.9                          | 7 -48.7   | 69.6                            | 5 475.52   |
| 14. Share of profit/(loss) of associates  | 0.0   | 0 0.0                           | 0.0                             | 0.0   | 0.0                             | 0.00   |
| 15. Minority Interest   | 0.0   |                                 |                                 |   |                                 |  |
| 16. Net Profit/(Loss) after taxes, minorty  | -7.0  |                                 |                                 |   |                                 |  |
| interest and share of profit/(loss) of  |   |                                 |                                 |   | 1 00.00                         | 470.02   |
| associates (13+/-14+/-15)   | ·   | 1                               |                                 |   |                                 |  |
| 17. Paid-up equity share capital  | 1,018.2                                       | 5 1,018.2                       | 5 1,018.2                       | 5 1,018.2   | 1,018.2                         | 1,018.25   |
| (Face Value of the Share Rs.10/- each)  |   |                                 |                                 |   |                                 |  |
| 18. Reserves excluding Revaluation  |   | <u> </u>                        | 1                               |   |                                 | 4,250.79   |
| Reserves as per balance sheet of  |   |                                 | 1                               |   |                                 |  |
| previous accounting year  |   |                                 |                                 |   |                                 |  |
| 19. i) Earnings per Share (before extrodinary items) (of Rseach(not annualised)   |   |                                 |                                 |   |                                 | :  |
| a) Basic  | -0.07   | 7 -0.41                         | 0.14                            | -0.48   | 0.68                            | 4.67   |
| b) Diluted  | -0.07   | 7 -0.41                         | 0.14                            | -0.48   | 0.68                            | 4.67   |
| 19. II) Earnings per Share (after extrodinary   |   | 1                               | -                               | 1   | 0.00                            | 7.07   |
| Items) (of Rseach(not annualised)   |   | İ                               | · ·                             |   | 1                               |  |
| a) Basic  | -0.07   | -0.41                           | 0.14                            | -0.48   | 0.68                            | 4.67   |
| b) Diluted  | -0.07   | -0.41                           | 0.14                            |   |                                 |  |
|   |   |                                 |                                 |   | <u> </u>                        |  |
| PART II   |   | (/                              | Amount Rup                      | ees in Lakhs  | )                               |  |
|   | For the Quarter Ended For the year ended      |                                 |                                 |   | nded                            |  |
| Particulars   | 3 months<br>ended<br>30-09-2013               | 3 months<br>ended<br>30-06-2013 | 3 months<br>ended<br>30-09-2012 | Year to<br>date figures<br>for the half<br>year ended<br>30-09-2013 |                                 | Year to Date<br>figures for<br>the year<br>ended<br>31-03-2013 |
|   | Un Audited                                    | Un Audited                      | Un Audited                      | Un Audited  | Un Audited                      | Audited  |
|   |   |                                 |                                 |   |                                 |  |
| A. PARTICULARS OF SHARE HOLDING   |   |                                 |                                 |   |                                 |  |
|   |   |                                 |                                 |   |                                 |  |
| 1. Public Share Holding   |   |                                 |                                 |   |                                 |  |
| 1: Public Share Holding No of Shares (Nos.)   | 3 081 664                                     | 3 081 664                       | 3 081 664                       | 3 081 664   | 2 094 664                       | 2.004.664  |
| No.of Shares (Nos.)   | 3,081,664<br>30,26%                           | 3,081,664<br>30,26%             | 3,081,664                       | 3,081,664   | 3,081,664                       | 3,081,664  |
|   | 3,081,664<br>30.26%                           | 3,081,664<br>30.26%             | 3,081,664<br>30.26%             | 3,081,664<br>30.26%   | 3,081,664<br>30.26%             | 3,081,664<br>30.26%  |
| No.of Shares (Nos.)   |   |                                 |                                 |   |                                 |  |
| No.of Shares (Nos.) Percentage of shareholding (%)  |   |                                 |                                 |   |                                 |  |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings   |   |                                 |                                 |   |                                 | 30.26%   |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings a. Pleadge/Encumbered Number of Shares  | 30.26%  | 30.26%                          | 30.26%                          | 30.26%  | 30.26%                          |  |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings a. Pleadge/Encumbered Number of Shares  Percentage of shares (as a % of total   | 2130000                                       | 0.00                            | 0.00                            | 2130000   | 0.00                            | 0.00   |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings a. Pleadge/Encumbered Number of Shares  Percentage of shares (as a % of total share holding of promoter and promoter group)   | 30.26%  | 30.26%                          | 30.26%                          | 30.26%  | 30.26%                          | 30.26%   |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings a. Pleadge/Encumbered Number of Shares  Percentage of shares (as a % of total share holding of promoter and promoter group)  Percentage of shares (as a % of total share  | 2130000                                       | 0.00                            | 0.00                            | 2130000   | 0.00                            | 0.00   |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings a. Pleadge/Encumbered Number of Shares  Percentage of shares (as a % of total share holding of promoter and promoter group) Percentage of shares (as a % of total share capital of the company)   | 2130000                                       | 0.00                            | 0.00                            | 2130000   | 0.00                            | 0.00   |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings a. Pleadge/Encumbered Number of Shares  Percentage of shares (as a % of total share holding of promoter and promoter group) Percentage of shares (as a % of total share capital of the company) b. Non-Encumbered   | 30.26%<br>2130000<br>30%<br>20.92%            | 0.00<br>0.00<br>0.00            | 0.00<br>0.00<br>0.00            | 30.26%<br>2130000<br>30%<br>20.92%                                  | 0.00<br>0.00<br>0.00            | 0.00<br>0.00<br>0.00   |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings a. Pleadge/Encumbered Number of Shares  Percentage of shares (as a % of total share holding of promoter and promoter group) Percentage of shares (as a % of total share capital of the company)   | 2130000                                       | 0.00                            | 0.00                            | 2130000   | 0.00                            | 0.00   |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings a. Pleadge/Encumbered Number of Shares  Percentage of shares (as a % of total share holding of promoter and promoter group) Percentage of shares (as a % of total share capital of the company) b. Non-Encumbered   | 30.26%<br>2130000<br>30%<br>20.92%            | 0.00<br>0.00<br>0.00            | 0.00<br>0.00<br>0.00            | 30.26%<br>2130000<br>30%<br>20.92%                                  | 0.00<br>0.00<br>0.00            | 0.00<br>0.00<br>0.00   |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings a. Pleadge/Encumbered Number of Shares  Percentage of shares (as a % of total share holding of promoter and promoter group) Percentage of shares (as a % of total share capital of the company) b. Non-Encumbered Number of Shares  Percentage of shares (as a % of total share nolding of promoter and promoter group) | 30.26%<br>2130000<br>30%<br>20.92%            | 0.00<br>0.00<br>0.00            | 0.00<br>0.00<br>0.00            | 30.26%<br>2130000<br>30%<br>20.92%                                  | 0.00<br>0.00<br>0.00            | 0.00<br>0.00<br>0.00<br>7100842                                |
| No.of Shares (Nos.) Percentage of shareholding (%)  2. Promoters and promoter group Shareholdings a. Pleadge/Encumbered Number of Shares  Percentage of shares (as a % of total share holding of promoter and promoter group) Percentage of shares (as a % of total share capital of the company) b. Non-Encumbered Number of Shares  Percentage of shares (as a % of total share   | 30.26%<br>2130000<br>30%<br>20.92%<br>4970842 | 0.00<br>0.00<br>0.00<br>7100842 | 0.00<br>0.00<br>0.00<br>7100842 | 30.26%<br>2130000<br>30%<br>20.92%<br>4970842                       | 0.00<br>0.00<br>0.00<br>7100842 | 0.00   |



(All figures in Rs)

| _   |    |  | •             | ilgures ili its) |
|-----|----|--|---------------|------------------|
|     |    |  | As At (half   | As At (half      |
|     |    |  | year end)     | year end)        |
|     |    |  | 30.09.2013    | 30.09.2012       |
| lı. | EG | UITY AND LIABILITIES                     |               |                  |
|     | 1. | SHAREHOLDERS' FUNDS                      |               | 1                |
|     |    | a. Share Capital                         | 101,825,060   | 101,825,060      |
|     |    |  |               |                  |
|     |    | b. Reserves and Surplus                  | 420,204,806   | 396,327,380      |
|     |    | Sub-total – Shareholders' funds          | 522,029,866   | 498,152,440      |
|     | 2. | NON-CURRENT LIABILITIES                  |               |                  |
|     |    | a. Long Term Borrowings                  | 170,173,685   | 136,899,291      |
|     |    | b. Deferred Tax Liabilities (Net)        | 8,272,802     | 56,077,709       |
|     |    | c. Long Term Provisions                  | 1,129,053     | 9,734,645        |
|     |    | Sub-total – Non-current liabilities      | 179,575,540   | 202,711,645      |
|     | 3. | CURRENT LIABILITIES                      | ,             |                  |
|     | ٥. | a. Short Term Borrowings                 | 196,225,039   | 171,105,805      |
|     |    |  | 97,533,115    | 92,791,675       |
|     |    | b. Trade Payables                        |               |                  |
|     |    | c. Other Current Liabilities             | 33,774,362    | 4,956,574        |
|     |    | d. Short Term Provisions                 | 3,04,305      | 27,232,582       |
|     |    |  |               |                  |
|     |    | Sub-total – Current liabilities          | 327,836,821   | 296,086,636      |
|     |    |  |               |                  |
|     |    | TOTAL - EQUITY AND LIABILITIES           | 1,029,442,227 | 996,950,721      |
|     |    |  |               |                  |
| II. | AS | SETS                                     |               |                  |
| ••• | 1. | NON-CURRENT ASSETS                       |               |                  |
|     | 1. | a. Fixed Assets                          |               |                  |
|     |    |  |               |                  |
|     |    | i. Tangible Assets                       | 553,111,028   | 586,800,444      |
|     |    | ii. Capital Work-in-progress             | 40,373,611    | 10,807,509       |
|     |    | iii. Intangible Assets Under Development | 7,480,508     | 5,800,317        |
|     |    | b. Long Term Loans and Advances          | 67,915,280    | 33,389,868       |
|     |    | c. Other Non-Current Assets              | 51,597        | 19,141,665       |
|     |    | ·  |               |                  |
|     |    | Sub-total – Non-current assets           | 668,932,024   | 655,939,803      |
|     | 2. | CURRENT ASSETS                           |               |                  |
|     |    | a. Inventories                           | 147,963,557   | 102,785,946      |
|     |    | b. Trade Receivables                     | 123,498,135   | 137,959,385      |
|     |    |  | 8,944,724     | 2,110,803        |
|     |    | · · · · · · · · · · · · · · · · · · ·    | 71,195,767    | 89,612,178       |
|     |    |  | 8,908,020     | 8,542,606        |
|     |    | e. Other Current Assets                  | 0,300,020     | 0,042,000        |
|     |    | Sub-total – current assets               | 360,510,203   | 341,010,918      |
|     |    | Sub-total – current assets               | 300,310,203   | סו פוטוטוו דיט   |
|     |    | TATAL 4000TO                             | 4 020 442 227 | 006 050 704      |
|     |    | TOTAL-ASSETS                             | 1,029,442,227 | 996,950,721      |

Maras

Managing Director

## Notes:-

- 1. The above un-audited financial results as reviewed by the Audit Committee have been approved by the Board of Directors at their meeting held on 1st November 2013.
- 2. Previous year and previous quarter figures have been re-grouped or re-clasifed wherever necessary.
- 3. EPS for the quarter and year-to-date was claculated as per AS 20.

## **SEGMENT REPORTING**

As the Company is predominantly engaged in the manufacture and sale of chemicals where the risks and returns associated with the products are uniform, the Company has identified Geographical Segments based on location of customers as reportable segments in accordance with AS - 17 issued by ICAI.

(Rupees in Lakhs)

| Geographic Location               | 3 months<br>ended<br>30-09-2013 | 3 months<br>ended<br>30-06-2013 | 3 months<br>ended<br>30-09-2012 | Year to Date<br>figures for<br>the half year<br>ended<br>30/09/2013 | Year to Date<br>figures for the<br>half year<br>ended<br>30/09/2012 | Year to<br>date<br>figures for<br>the year<br>ended 31-<br>03-2013 |
|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|---|---|--|
| Revenue                           |                                 |                                 | ,                               |   |   |  |
| Domestic                          | 990.05                          | 872.71                          | 880.61                          | 1,862.76  | 1,526.84  | 3,053.48   |
| External                          | 596.64                          | 682.34                          | 593.83                          | 1,278.98  | 1,694.40  | 3,138.61   |
| Total                             | 1,586.69                        | 1,555.05                        | 1,474.44                        | 3,141.74  | 3,221.24  | 6,192.09   |
| Trade Receivables                 |                                 |                                 |                                 | -   |   |  |
| Domestic                          | 693.30                          | 792.24                          | 727.88                          | 693.30  | 727.88  | 562.83   |
| External                          | 541.68                          | 706.20                          | 651.71                          | 541.68  | 651.71  | 809.49   |
| Total                             | 1,234.98                        | 1,498.44                        | 1,379.59                        | 1,234.98  | 1,379.59  | 1,372.32   |
| Other Disclosures:                |                                 |                                 |                                 |   | ***************************************                             |  |
| Carrying amount of Segment assets |                                 |                                 |                                 |   |   |  |
| India                             | 9,420.80                        | 9,166.54                        | 9,317.79                        | 9,420.80  | 9,317.79  | 10,103.97  |
| Additions to Fixed Assets         |                                 |                                 |                                 | - ,   |   |  |
| India                             | - 1                             | -                               | -                               | -   | -   | 218.84   |

The Company has no assets outside India other than the Trade Receivables.

5. Status of Investor Complaints for the quarter ended 30th Sep, 2013

Complaints Pending at the beginning of the quarter Complaints Received during the quarter

Complaints disposed off during the quarter

Complaints unresolved at the end of the quarter

Date: 01-11-2013 Place: Hyderabad NIL

1

NIL

Y.S.R.Venkata Rao

Managing Director

C. Krishna Babu V. Srinath N.V.S. Srikrishna J. Ram Sesh Choudary P. Ganapati Rao

## LIMITED REVIEW REPORT

We have reviewed the accompanying statements of Unaudited Financial Results of ALKALI METALS LIMITED for the 2nd Quarter ended 30.09.2013. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors I Committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2400, Engagements to Review Financial Statements issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A Review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of Unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For C K S Associates
Chartered Accountants

P. GANAPATI RAO

Partner M.No.24113

Hyderabad November 01, 2013