#### AMRUTANJAN HEALTH CARE LIMITED

REGD. OFFICE: NEW NO.103 (OLD NO. 42-45), LUZ CHURCH ROAD, MYLAPORE, CHENNAI - 600 004. email id: investors@amrutanjan.com website: www.amrutanjan.com UNAUDITED FINANCIAL RESULTS FOR THE QUARTER / PERIOD ENDED 30TH SEP, 2013

Rs in lakhs

SI No.	PARTICULARS		Quarter Ended			Half Year Ended	
	PARTICULARS	30-Sep-13	30-Jun-13	30-Sep-12	30-Sep-13	30-Sep-12	31-Mar-13
	PART - I	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	Gross Sales	3,498.07	2,261.66	3,348.70	5,759.73	5,517 77	14,110.1
	Less Excise Duty	198.19	90.90	204 59	289.09	299 66	702.6
1.	(a) Net Sales / Income from operations	3,299.88	2,170.76	3,144.11	5,470.64	5,218.11	13,407.5
	(b) Other Operating Income	43.91	39.20	20.55	83.11	28 10	99.0
	Total Income from Operations (net)	3,343.79	2,209.96	3,164.66	5,553.75	5,246.21	13,506.5
2.	Expenditure						
a.	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(193.01)	18.59	(116.43)	(174.42)	(6.49)	58.0
b.	Cost of materials consumed	1,307.87	899.72	1,520.55	2,207.59	2,349.30	5,480.1
C.	Purchase of Stock - in - Trade	77.88	71.44	79.79	149.32	159.05	294.6
d.	Employee benefits expenses	558.45	526.48	514.57	1,084.93	936.06	1,972.6
e.	Advertisement & Selling Expenditure	602.09	233.97	349.71	836.06	496.57	1,768.0
f.	Depreciation & Amortisation expense	82.23	81.44	75.91	163.67	143.84	329.4
g.	Other Expenses	536.38	395.14	449.21	931.52	820 51	2,008.9
	Total Expenditure	2,971.89	2,226.78	2,873.31	5,198.67	4,898.84	11,912.0
3,	Profit from Operations before Other Income, Interest and Exceptional Items (1 - 2)	371.90	(16.82)	291.35	355.08	347.37	1,594.5
4.	Other Income	89.64	74 96	103.64	164.60	185.79	426.6
5.	Profit before Interest and Exceptional Items (3 + 4)	461.54	58.14	394.99	519.68	533.16	2,021.1
6.	Finance costs.	45.08	44.76	53.98	89.84	113.82	241.7
7.	Profit after Interest but before Exceptional Items (5 - 6)	416.46	13.38	341.01	429.84	419 34	1,779.4
8.	Exceptional items			78		85 5	
9.	Profit from Ordinary Activities before Tax (7 + 8)	416.46	13.38	341.01	429.84	419 34	1,779.4
10.	Tax Expense :						
	Provision for Income Tax	140.00	-	142.00	140.00	142.00	589.9
	Provision for Deferred Tax	(21.04)	(2.90)	(3.18)	(23.94)	(14.98)	(22.4
11.	Net Profit from Ordinary Activities after Tax (9 - 10)	297.50	16 28	202.19	313.78	292 32	1,211.9
12.	Extraordinary Items	-		29			
13.	Net Profit for the Period (11 + 12)	297.50	16.28	202.19	313.78	292.32	1,211.9
14.	Paid-up Equity Share Capital (Face Value Rs. 2/- each)	292.31	292.31	292 31	292.31	292.31	292.3
15.	Reserve excluding Revaluation Reserves						8,494.7
16.	Earnings Per Share EPS - '. (Not Annualised)						
	a) Basic and diluted EPS before Extraordinary items (Rs.)	2.04	0.11	1.38	2.15	2.00	8.2
	b) Basic and diluted EPS after Extraordinary items (Rs.)	2.04	0.11	1.38	2.15	2.00	8.2
	PART - II						
A	Particulars of Shareholding						
1	Public Shareholding						
	Number of Shares	71,81,770	71,81,770	14,40,267	71,81,770	14,40,267	72,01,33
	Percentage of shareholding	49.14%	49.14%	49.27%	49.14%	49.27%	49.27
2	Promoters and Promoter Group Shareholding						S DEIOZHO I ED
	a) Pledged / Encumbered						
	- Number of shares	NIL	NIL	NIL.	Nil	Nil	NIL
	- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)						
	- Percentage of shares (as a % of the total share capital of the company)	ALCOHOL:					Contract Contract
	b) Non-encumbered						
	- Number of shares	74,33,545	74,33,545	14,82,796	74,33,545	14,82,796	74,13,98
	Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100.0%	100.0%	100.0%	100 0%	100.0%	100.0
							50.73
	<ul> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>	50.86%	50.86%	50.73%	50.86%	50.73%	50.7

B. INVESTOR COMPLAINTS	Period Ended 30-SEP-2013
Pending at the beginning of the quarter	Nil
Received during the quarter	6
Disposed of during the quarter	6
Remaining unrecolued at the end of the guarter	Nit

- The figures for the previous quarter / period have been regrouped / reclassified wherever necessary.
- The above results were reviewed by the Audit Committee and subsequently taken on record by the Board of Directors at its meeting held on 14th November, 2013 The Limited Review has been carried out by the Auditors
- a ) OTC Business :

Sales Grew by 8.1%. Advertising Campaign commenced in April to support the sales. Roll On has contributed substantially for the growth in top lines. Gross Margins has improved due to improvement in Material Cost as a result of reduction in packing materials and lower imenthol costs and the Material cost to sales ratio has come down substantially

## b ) Food & Beverages Business :

Our F & B business had a marginal decrease in revenue due to overall slow down in the industry due to unseasonal rain

c ) Amrutanjan Pain Management Center

Our Pain Service business saw a robust start to the year with revenues growing from 28.1 lacs to 83.1 lacs. We hope to see continued growth in this business Outlook

The 8% growth in top line has been all volume driven signalling improvement in fundamentals of the company Products like Roll on which have contributed to

growth in the previous quarters have sustained their momentum. We foresee continuation of this frend into the year end and beyond

For Amrutanjan Health Care Limited., Danshelder

S. Sambhu Prasad Chairman & Managing Director

Place Chennal 14th Nov 2013

# AMRUTANJAN HEALTH CARE LIMITED

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UNAUDITED FINANCIAL RESULTS FOR THE QUARTER / PERIOD ENDED 30TH SEP, 2013
Segmentwise Revenue, Results and Capital Employed
under Clause 41 of the Listing Agreement Rs. In Laki

Particulars	Quarter ended			Half Year ended		Audited For the Year ended	
	30-Sep-13	30-Jun-13	30-Sep-12	30-Sep-13	30-Sep-12	31-Mar-13	
and the second s	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1 Segment Revenue							
Net Sales							
a) O T C Division	3,108.96	1,523.80	2,874.97	4,632.76	4,285.13	11,432.60	
b) Food & Beverages	190.92	646.96	269.14	837.88	932.98	1,974.91	
c) APMC Division	43.91	39 20	20.55	83.11	28.10	99.02	
Total	3,343.79	2,209.96	3,164.66	5,553.75	5,246.21	13,506.53	
Less: Inter segment revenue			-	2	-		
Sales / Income from operations	3,343.79	2,209.96	3,164.66	5,553.75	5,246.21	13,506.53	
2 Segment Results					ARW CALL		
Profit / (Loss) Before Tax and Interest				191924			
a) O T C Division	514.10	22.09	460.57	536.19	495.25	2,082.28	
b) Food & Beverages	(104.87)	5 90	(112.73)	(98.97)	(41.51)	(159.65	
c) APMC Division	(33.80)	(17.15)	(33.51)	(50.95)	(64.26)	(117.39	
Total	375.43	10.84	314.33	386.27	389 48	1,805.24	
Less: i) Interest	45.08	44.76	53.98	89.84	113.82	241.72	
ii) Other un-allocable expenditure	-			THE T			
net off unallocable income	(86.11)	(47.30)	(80.66)	(133.41)	(143.68)	(215.91	
Less: Exceptional items	+						
Add: Extraordinary Items		· ·					
Total Profit / (Loss) Before Tax	416.46	13.38	341.01	429.84	419.34	1,779.43	
3 Capital Employed							
(Segment Assets - Segment Liabilities)							
a) O T C Division	3,914.41	3,314.93	4,018.95	3,914,41	4,018.95	3,305.30	
b) Food & Beverages	1,183.11	1,113.74	1,005.48	1,183.11	1,005.48	1,108.02	
c) APMC Division	44.55	21.00	38.23	44.55	38 23	38.15	
Total Capital employed in segments	5,142.07	4,449.67	5,062.66	5,142.07	5,062.66	4,451.47	
d) Unallocable corporate assets less	25000000	97.775			0.00		
corporate liabilities	3,958.75	4,353.65	3,316.58	3,958.75	3,316.58	4,335.57	
Total Capital Employed in company	9,100.82	8,803.32	8,379.24	9,100.82	8,379.24	8,787.04	

1. STATEMENT OF ASSETS AND LIABILITIES				
PARTICULARS	AS ON 30-SEP-2013	AS ON 31-MAR-2013		
	UNAUDITED	AUDITED		
A) Shareholders' funds				
1) a)Shareholders funds	292.31	292.31		
b)Reserve and surplus	8,808.51	8,494 73		
Sub-total - Shareholders funds	9,100.82	8,787.04		
2) Non-Current liabilities		102		
a) Long-term borrowings		*		
b) Deferred tax liabilities (net)	223.66	247.60		
c) Other Long-term Liabilities	45.29	46.14		
d) Long-term Provisions	45 17	45.17		
Sub-total - Non-Current liabilities	314.12	338.91		
3) Current liabilities				
a) Short-term borrowings	1,477,47	1,257.54		
b) Trade payables	834.79	876.17		
c) Other current Liabilities	901.66	878.20		
d) Short-term provisions	12.08	517.12		
Sub-total - Current liabilities	3,226.00	3,529.03		
TOTAL - EQUITY AND LIABILITIES	12,640.94	12,654.98		
BLASSETS				
1) Non-current Assets				
a) Fixed assets	1,629.17	1,787.89		
b) Non-current investments	2,979.76	3,002.20		
c) Long-term loans and advances	1,993 94	1,838.17		
d) Other non-current assets	275.94	264 13		
Sub-total - Non-current Assets	6,878.81	6,892.35		
2) Current assets				
a) Current investments	351.11			
b) Inventories	1,236.21	697.23		
c) Trade receivables	1,574.22	2,743.42		
d) Cash and cash equivalents	1,650.41	1,478 43		
e) Short-term loans and advances	728.29	683.2		
f) Other Current assets	221.89	160.30		
Sub-total - Current Assets	5,762.13	5,762.59		
TOTAL ASSETS	12,640,94	12,654.98		

For Amrutanjan Health Care Limited., S. Sambhu Prasad Chairman & Managing Director



# P.S. SUBRAMANIA IYER & CO.

### CHARTERED ACCOUNTANTS

New No. 103, (Old No. 57/2), P.S. Sivasamy Salai, (Sullivan Garden Road), Mylapore, Chennai-600 004.

Phone: 2499 2449 / 2499 2470 Fax: 044-2499 2974

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# LIMITED REVIEW REPORT

The Board of Directors, Amrutanjan Health Care Ltd, Chennai.

- 1. We have reviewed the accompanying statements of unaudited financial results of Amrutanjan Health Care Ltd, ("the Company") for the quarter ended September 30, 2013 ("the Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", [notified pursuant to the Companies (Accounting Standards) Rules, 2006, (as amended)] and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place: Chennai Date: 14.11.2013



For P.S.Subramania lyer & Co,. Firm Registration No: 004104S Chartered Accountants

V hmanalhan

(V.Swaminathan) Partner Membership No.22276