Deloitte **Haskins & Sells**

Chartered Accountants 7th Floor, Building 10, Tower B DLF Cyber City Complex DLF City Phase-II Gurgaón - 122 002, Haryana

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INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF **DEN NETWORKS LIMITED**

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of DEN NETWORKS LIMITED ("the Company") for the Quarter and Half Year ended 30 September, 2013 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II -Select Information referred to in paragraph 5 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards notified under the Companies Act, 1956 (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated 13 September, 2013 of the Ministry of Corporate Affairs) and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. We draw attention to note 9 of the Statement wherein it is stated that the Digital Addressable System (DAS) subscription fee has not yet been finalised and the revenue on account of the same has been recognised based on certain estimates which in the management's view are reasonable.
- 5. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/ encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to investor complaints disclosed in Part II - Select Information for the Quarter and Half Year ended 30 September. 2013 of the Statement, from the details furnished by the Registrars.

For Deloitte Haskins & Sells

Chartered Accountants (Firm Registration No. 015125N)

Jitendra Agarwai

Partner

(Membership No. 87104)

NEW DELHI, 12 November, 2013

Particulars	۰,	D	Quarter Holfysar	Helf year ended	Half year ended	Year ended 31.03.2013	Quarter ended 30.09.2013	Quarter ended 30,06,2013	Quarter	Helf year ended	Querter Helf year Helf year Year anded ended 31.03.2013
	(Onlandiness)	(Minimum)	(Unaudited)	(Unaudited)	(Unaudited)	(American)	(Authorities)	(DESTRIBUTIO)	(Unaudited)	(Unaudited)	(Rted)
1. Total Revenue	27.187	26,870	21,060	54,057	10.519	50476	17.739	24,122	C(9'F)		41.861
(a) Income from ocerations (b) Other operation income	26,632 555	26. 5 62 308	20.274 786	53,194 863	39,709 840	89.652 1,753	16.757 982	16,171 7,951	13,349 1,324		32,928 8,933
2. Expenses	22,443	22,969	18,466	45,412	35,657	77.709	17.516	25,529	12,974		43,095
(a) Content cost (b) Operational, administrative and other costs (see note 31) (c) Placement cost	9.054 6.471 552	8.501 7.565 609	7,659 5,415 1,378	17,555 14,036 1,166	14.410 10.335 3.049	29,880 23,995 4,259	4.117 4.037 5.048	4.365 5.227 4.783	2.148 2.553 5.166		8,482 9,264 9,831
(d) Personnel cost (e) Cost of traded items (f) Depreciation and amortisation exceense (g) Employees stock commensation exceenses	2,499 163 3,704	2.704 267 3.323	2.187 16 1.729 82	5,203 430 7,027	4,389 26 3,285 163	9,481 1,580 8,112 402	1,192 944 2,178	1.251 7.931 2.022	981 995 1.050 81		1,25
3. Profit / (loss) from operations before other income, interest and exceptional items (1-2)	4,744	3,901	2,594	8,645	4,892	13,696	223	(1,457)	1,699	£	(1,234)
4. Other income	- 471	673	551	1.144	1.122	2,060	790	980	1,144	۲	1.770
5. Profit / floss) before interest and exceptional items (3+4)	5,215	4,574	3.145	9,789	6,014	15,756	1,013	(477)	2,843		536
6. Interest and other financial charges (see note 11)	2,428	2,126	906	4,554	1,903	4.708	2.142	1,918	869	.	4.060
7. Profit / (loss) after interest but before exceptional items (5-6)	2,787	2,448	2,239	5,235	4,111	11,040	(1,129)	(2,395)	1,974	(3.5	(3,524)
8. Exceptional experse - Provision for impairment of non current investment		,				312					
9. Profit / flose) from ordinary activities before tax (7-8)	2,767	2,448	2,239	5.235	4.111	10.736	(1,129)	(2.395)	1.974	(3)	(3,524)
10. Provision for tax	537	313	440	950	487	2,942	(527)	(1.136)	525	=	(1,663)
11. Not profit / (ioss) from ordinary activities after tax (9-10)	2,250	2,138	1,799	4,385	3,224	7,794	(402)	(1,259)	1,449		(1,861)
12. Shere of minority interest	1.132	1.120	241	2,252	443	1,563		·	·		
13. Share in (loss)/ profit of associates	•		•		,				,		
14. Net profit / (loss) (11-12+13)	1,118	1,015	1,550	2,133	2.781	6,231	(602)	(1,259)	1,449		(1.861)
	17,920	14,649	13,273	17.820	13.273	13,402	17.820	14.649	13.273	E.	17.820
16. Reserves (Net of accumulated losses)	,		•	·	,	74,244					
(2) EPS (Not annualised) (a) Basic EPS before and after Extraordinary (b) Basic EPS before and after Extraordinary	0.27	0.72	1.19	1.48	2.13	4.68	(0.42)	(0.89)	1.09	_	(1.29)
neins for the period, for the year to water and for the previous year (not to be annualized)						u					
(b) Owned EPS before and after Extraordinary stems for the period, for the year to date and for the previous year (not to be and for the previous year (not to be	0.77	0,72	1.18	1.48	2.11	4.68	(0.42)	(0.89)	1.08	_	(1.29)

DEN Networks Limited LICAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30 SEPTEMBER 2013

Particulars Ouertor ended		THE STATE OF THE S	Marie Press	Unif year	Perpendiculary	pepale retaining	propulation and and and	Just Harry	Half water	1 1	1
,	Querter enteed 30,06.2013 (Unaudited)	ended 30.09.2012 (Unaudited)	ended 30.09.2013 (Unaudibed)	ended 30.09.2012 (Unaudited)			30.06.2013 (Unaudited)	ended 30.09,2012 (Unaudited)	ended 30.09.2013 (Unaudited)	ended anded 30.09.2012 (Unaudited)	Year ended 31.03.2013 (Audited)
Particulars of shereholding							,				
106	75,130,002 51,29	61,369,555 46,24	-106,839,386 59,95	61.369.555 46.24	62,663.681 46.76	106,839,386 59,95	75.130,002 51.29	61.369.555 46.24	106.839,386 59,95	61,369,555 46,24	62.663.691 46.76
C) Face value but share this Promoters and promoter group Shareholding	, se				!	į	3	-	<u>.</u>	3	200
a) pleadast/circumuereu Alimber of shares Percentage of shares (as a % of the total Nil	22	33	2 Ş	3 3	22	22	22	2 2	E E	<u> </u>	
group)		•			<u> </u>	•	<u> </u>		1	•	
Percentage of shares (as a % of the total Share capital of the company)	≧			: =	<u> </u>	_ ≧	2	₹	<u>N</u>	<u> </u>	
b) Non-encumbered 71,360,420 . Number of shares fas a % of the total 100,00 i	71.360.420 100.00	71,360,420 100,00	71,360,420 100.00	71.360.420 100.00	71.360.420 100.00	71.360.420 100.00	71.360,420 100,00	71,360,420 100,00	71,360,420 100,00	71.360.420 100.00	71,360,420 100.00
group)	1	;	} }	!	}	; !	} !	!	;	!	
- Percentage of shares (as a% of the total 40.05 share capital of the company)	48.71	53.76	40.05	53.76	53.24	40.05	48,71	\$3.76	40,05	53,76	

Pending at the beginning of the quarter Received during the quarter Disposed of chirm the quarter Remaining unosceived at the end of the quarter

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Notes to the audited financial results:

- Consolidated and Standalone financial results of the Company for the quarter and half year ended September 30, 2013 have been reviewed by the Audit Committee of the Board and have been approved by the Board of Directors at their respective meetings held on November 12, 2013.
- The Statutory Auditors of the Company have carried out the Limited Review of the standalone financial results of the Company for the quarter and half year ended September 30, 2013.
- ω This statement of financial results has been prepared by applying the accounting policies as adopted in the last audited annual financial statements for the year ended March 31, 2013.
- 207.50 per equity share) aggregating to Rs. 27,114.25 lakhs by way of a Qualified Institutional Placement (QIP) under chapter VIII of SEBI (ICDR) Regulation, 2009. Out of the total proceeds, the Company has spent Rs. 981.21 lakhs towards issue expenses and the balance has been invested in The Company has issued and allotted 12,466,321 equity shares on May 10, 2013 for cash at a price of Rs. 217.50 (including share premium of Rs fixed deposits and mutual funds.
- Çŋ of the total proceeds, the Company has spent Rs. 1,724.20 lakhs towards issue expenses and the balance has been invested in fixed deposits and The Company has issued and allotted 31,709,384 equity shares on September 27, 2013 for cash at a price of Rs. 217.50 (including share premium of Rs. 207.50 per equity share) aggregating to Rs. 68,967.91 lakhs by way of a Preferential Issue under Chapter VII of SEBI (ICDR) Regulation, 2009. Out
- Φ accordingly will have no material impact on the results of the Group. those subsidiaries. The management is of the view that the results of these subsidiaries are not significant in relation to the Consolidated results and These consolidated results do not include the results of two subsidiary companies due to non availability of audited or management certified accounts of
- J 298.51 lakhs and with balances of loans/advances of Rs. 179.91 lakhs, whose net worth is fully/substantially eroded have (as per management certified accounts), earned profits for the half year ended September 30, 2013. The management of the Company expects that these subsidiary companies will September 30, 2013 (as per management certified accounts) has fully/substantially eroded. Of these, companies with investments aggregating to Rs The Company has total Investments of Rs. 45,767.70 lakhs in subsidiary companies and a joint venture company. Of these, the Company has Investment of Rs. 3,771.99 lakhs and has balances of loans/advances of Rs. 647.17 lakhs in various subsidiary companies whose Net Worth as at avolvement no provision for diminution of these investments has been considered necessary have positive cash flows to adequately sustain its operations in the foreseeable future. Having regard to the long term investment and strategic

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Notes to the audited financial results:

The statement of assets and liabilities is as follows:

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							Ŋ										,	<u> </u>	.							(J)						4	ω	ı	2			_	>		Particulars
		(e) Other current assets	(d) Short-term loans and advances	(c) Cash and bank balances	(b) Trade receivables	(a) Current investments	Current assets		(f) Other non-current assets	(e) Long-term loans and advances	(d) Deferred tax assets (net)	(C) Non-current investments	(b) Goodwill on consolidation	(fii) Capital work in progress	(ii) Intangible assets	(i) Tangible assets	(a) Fixed assets	Non-current assets	ASSETS	TOTAL		(a) Short-felli biokisions	(c) Other current identities	(b) I rade payables	(a) Short-term borrowings	Current liabilities		Control of	(d) Long-term provisions	(b) Deferred tax liabilities (net)	(a) Long-term borrowings	Non-current liabilities	Minority Interest		Share application money pending allotment		(b) Reserves and surplus	Shareholder's fund (a) Share capital	EQUITY AND LIABILITIES		lars
Γ										_		_									<u> </u>	_											_		_	<u> </u>	ī				
	193,819	8,235	11,545	96,392	43,599	34.049		149,929	804	13,409	5,113	1,213	27,024	4,255	1,539	96,572				343,748	000,001	1000	002,70	36,168	9,516		CTCOL	45 010	900 242	489	44,580		10,620	9	584	183,538	165,443	18,095		30.09.2013	As at
_	92,937	4,671	8,924	33,638	32,562	13,143		135,166	4,293	16,579	3,073		29,534	6,625	1,828	73,234				228,103	007,700	00 160	31,36/	34,925	22,737		74/702	41 ARQ	212 212	478	40,096		9,101		573	87,772	74,245	13.527	- LOSSIESE -	31,03,2013	at As at
	171,637	20,371	10,089	86,393	22,441	32,343		123,308	7,059	7,625	1,520	45,768		4,085	690	56,561				294.945	0,740	2016	30,134	21,823	4,951		Yearen	45 031	501	•	44,447		,		7	172,968	155,220	17.748	C I I I I I I I I I I I I I I I I I I I	30.09,2013	As at
																															_								C STIDING C	31.03.2013	As at

Notes to the audited financial results:

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- Pursuant to TRAI notification, Digital Addressable System (DAS) was implemented in metropolitan cities of the country in phase I with effect from 1 November, 2012 and in 38 other cities in phase II with effect from 1 April, 2013. The Company is in the process of finalising the subscription fee to be view that any change arising in the subscription fee once finalised will not have significant impact on the revenue of the Company for the current period. market trends and negotiations with distributors/ local cable operators. Based on its review of such estimates on a regular basis management is of the billed to subscribers. Pending finalisation of such subscription fees, the Company has recoganised subscription income on best estimates based on
- monetary Items relating to the acquisition of depreciable assets are added to the cost of fixed assets/ capital work in progress as against Rs. 1,112.97 The Company has opted to apply the provisions under paragraph 46A of Accounting Standard (AS) - 11 "The Effects of Change in Foreign Exchange Rates" with effect from April 1, 2013. Accordingly, during the quarter under review, exchange difference of Rs. 850.55 lakhs, arising on all long terms lakhs in previous quarter and will be depreciated over the balance useful life of the assets.
- 1,000.49 lakhs in previous quarter on imported equipments; of which Rs. 238.10 lakhs has been included in operational, administrative and other costs as against Rs. 871.70 lakhs in previous quarter and Rs 275.09 lakhs has been included in interest and other financial charges as against Rs. 128.79 During the quarter under review, the Company has accounted for an unrealised foreign exchange fluctuation loss of Rs. 513.19 lakhs as against lakhs in previous quarter in accordance with paragraph 4(e) of Accounting Standard (AS) - 16 *Borrowing Costs"

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- 12 The Company is engaged in the distribution of cable television and related services which is considered as the only reportable business segment. The company's operations are based in India.
- 13 were listed and trading approval was received from National Stock Exchange on October 15, 2013 and BSE Limited on October 18, 2013. The Company had Issued and allotted 31,709,384 equity shares in terms of Chapter VII, ICDR Regulation, 2009 on September 27, 2013. These shares
- 14 System ("DAS") revenue, for the month of April & May 2013. The Company has preferred an appeal against the said demand. The management is confident that based on its own assessment and the legal advise so received, no entertainment tax is payable and accordingly no provision has been made against this demand. The Department of Entertainment Tax has raised a demand of Rs. 827.05 lakhs against the Company towards entertainment tax on Digital Addressable
- 15 The amounts for the previous periods have been reclassified/ regrouped to conform to the classifications adopted in the current quarter

For DEN Networks Limited

New Delhi November 12, 2013

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