Allied Digital Services Limited
Registered Office: Premises No.13A, 13th Floor, Earnest House, Back Bay Reclamation, NCPA Road, Block III, Nariman Point, Mumbai - 400 021

Part I

Statement of Consolidated Unaudited Financial Results for the Quarter & Nine months ended December 31, 2012

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		Consolidated Nove Foods of Foo						
		31st Dec	Quarter Ended		Nine Mon		Year Ended	
r. No.	Particulars		30th Sept 2012 Unaudited	31st Dec 2011 Unaudited	31st Dec 2012 Unaudited	31st Dec 2011 Unaudited	31st March 2012 Audited	
1	Income from Operations	Unaudited						
a)	Net Sales/Income from Operations (Net of excise duty)	9,532	12,443	13,687	35,563	42,276	58,450	
b)	Other Operating Income	22	(164)	389	452	508	31	
	Total income from Operations (net)	9,554	12,279	14,076	36,015	42,784	58,481	
2	Expenses							
a)	Cost of Materials consumed	-	- 1	-	-	-	-	
b)	Purchase of stock-in-trade	6,225	8,170	10,863	24,954	30,708	43,865	
c)	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(41)	(20)	(1,277)	(269)	(1,039)	(1,480)	
ď)	Employee benefits expense	1,330	1,391	1,741	4,132	5,472	7,036	
e)	Depreciation and amortisation expense	546	619	560	1,664	1,434	2,027	
Ď	Other expenses	1,062	1,436	1,283	3,799	3,518	4,739	
"	Total Expenses	9,122	11,596	13,170	34,280	40,093	56,187	
3	Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	432	683	906	1,735	2,691	2,294	
4	Other Income	21	104	141	212	470	1,615	
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	453	787	1,047	1,947	3,161	3,909	
6	Finance Costs	204	476	374	974	1,069	1,846	
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	249	311	673	973	2,092	2,063	
8	Exceptional Items (Refer Note no: 3)	46			46	_,	10	
9	Profit / (Loss) from ordinary activities before tax (7 - 8)	203	311	673	927	2,092	2,053	
10	Tax expense	61	51	151	235	445	1,067	
11	Net Profit / (Loss) from ordinary activities after tax (9 - 10)	142	260	522	692	1,647	986	
12	Extraordinary items (net of tax expense)	'			-		"	
13	Net Profit / (Loss) for the period (11 - 12)	142	260	522	692	1,647	986	
14	Share of Profit / (loss) of associates	- 142	200		-	1,047	-	
15	Minority Interest	(50)	(74)	(58)	(199)	(133)	(49)	
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 - 14 - 15)	92	186	464	493	1,514	937	
13	met Front / (Loss) and raxes, initionly interest and share of profits (1000) of associates (10 - 14 - 10)	52	100	404	433			
17	Paid-up equity share capital	2,309	2,309	2,310	2,309	2,310	2,305	
	(Face Value of Rs.5/-)						1111	
18	Reserves Excluding Revaluation Reserves as per balance sheet of previous accounting year	66,403	66,403	<b>6</b> 5,861	66,403	65,861	66,448	
19.i	Earning per Share (before extraordinary items)		,					
_\	(of Rs. 5/- each) (not annualised):	0.20	0.40	1.00	1.28	3.28	פחנ	
a)	Basic					3.28	2.54	
b)	Diluted	0.20	0.40	1.00	1.28	3.28	2 Bhanaga 2 2	
19.ii	Earning per Share (after extraordinary items)		,					
	(of Rs. 5/- each) (not annualised):		´ <u>, .</u>	, _		0.00	j ĝ	
a)	Basic	0.20	0.40	1.00	1.28	3.28	2.62	
b)	Diluted	0.20	0.40	1.00	1.28	3.28	2.92	

# Part II

A	PARTICULARS OF SHAREHOLDING						ă	
			Quarter Ended			Nine Month Ended		
Sr. No.	Particulars	31st Dec 2012 Unaudited	30th Sept 2012 Unaudited	31st Dec 2011, Unaudited	31st Dec 2012 Unaudited	31st Dec 2011 Unaudited	31st March 2012 Audited	
1	Public Shareholding	_					] 3	
]	- Number of shares	25,998,409	25,998,409	26,016,409	25,998,409	26,016,409	25,998,409	
	- Percentage of shareholding	56.29%	56.29%	56.31%	56.29%	56.31%	56.29%	
2	Promoters & promoter group Shareholding							
a)	Pledged/Encumbered							
1	- Number of shares	-	-	-	-	-	- 8	
1	<ul> <li>Percentage of shares (as a % of the total shareholding of promoter and promoter group)</li> </ul>	-	-	- )	-		- 5	
<u> </u>	- Percentage of shares (as a % of the total share capital of the company)			-	-	-		
b)	Non-Encumbered						l B	
	- Number of shares	20,188,318	20,188,318	20,188,318	20,188,318	20,188,318	20,188,318	
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	
	- Percentage of shares (as a % of the total share capital of the company)	43.71%	43.71%	43.69%	43.71%	43.69%	43.71%	

### B INVESTOR COMPLAINTS

Particulars	Quarter Ended 31st Dec 2012
Pending at the beginning of the quarter	0
Received during the quarter	3
Disposed of during the quarter	3
Remaining unresolved at the end of the quarter	0

Allied Digital Services Limited

				Consol		th Ended	<del></del>	
			Quarter Ended				Year Ended	
r. No.	Particulars	31st Dec 2012 Unaudited	30th Sept 2012 Unaudited	31st Dec 2011 Unaudited	31st Dec 2012 Unaudited	31st Dec 2011 Unaudited	31st March 2012 Audited	
1	Segment Revenue				ľ			
	Enterprise Computing based Solutions	3,463		6,387	14,477	19,827	28,421	
	Infrastructure Management based Solutions	6,070	7,301	7,300	21,087	22,449	30,060	
	Unallocated	43	(60)	530	6,691	979		
	Net Segment Revenue	9,575	12,383	14,217	42,254	43,255	58,481	
2	Profit before Interest, unallocable exp. and Tax							
	Enterprise Computing based Solutions	260	386	479	1,087	1,744	2,1	
	Infrastructure Management based Solutions	1,508	1,980	2,375	5,170	6,856		
		1,768	2,366	2,854	6,257	8,600	16,0	
	Less: i) Interest	204	476	374	974	1,069	1,846	
	ii) Un-allocable Expenses (net of unallocable income)	1,361	1,579	1,807	4,356	5,439	12,18 <b>7</b> 3	
	Total Profit Before Tax	203	311	673	927	2,092	2,0\$	
3	Capital Employed		]				ag	
	Unallocable	64,232		63,142	64,232	63,142		
	Total Capital Employed	64,232	63,642	63,142	64,232	63,142	64,063	

#### Notes:

- The above results were reviewed by the Audit Committee and taken on record at the meeting of the Board of Directors of the Company held on February 13, 2013.
- The Statutory Auditors of the company have carried out a Limited Review of the results for the Quarter ended December 31, 2012.
- Exceptional item of Rs.46.44 Lacs consist of 'Expenses inccured in US Operations'.
- 3) Data related to shareholding pertains to parent company only.
- The standalone financial results have been made available at company's website www.allieddigital.net
- Figures for the corresponding period / previous year have been rearranged and regrouped wherever necessary.

Place: Mumbai

Date: February 13, 2013

A Global IT Transformation A

By order of the Board
For Allied Digital Services Limited

Nitin D Shah Chairman & Managing Director



(Rs. In Lakhs)

IT Transformation Architect.™

				Standa			, <u>_</u>
1	<i>.</i>	ļ,	Quarter Ended		Nine Mon		Year Ende
No.	Particulars Particulars	31st Dec 2012	30th Sept	31st Dec	31st Dec	31st Dec	31st Marc
- 1		Unaudited	2012	2011	2012	2011	2012 Audi
			<u>Unaudited</u>	<u>Unaudited</u>	<u>Unaudited</u>	<u>Unaudited</u>	
	Income from Operations	Ì				22.712	10.5
)	Net Sales/Income from Operations (Net of excise duty)	4,947	7,346	9,158	20,681	28,719	40,5
1	Other Operating Income	22	(164)	389_	452	508	<u> </u>
	Total income from Operations (net)	4,969	7,182	9,547	21,133	29,227	40,
- 1		i					ļ
	Expenses						
	Cost of Materials consumed			- 0 204	45.040		
1	Purchase of stock-in-trade	3,462	5,103	8,301	15,946	22,630	33,
	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(67)	95	(1,275)	(95)	(1,057)	(1,
	Employee benefits expense	683	720	1,022	2,111	3,180	4
	Depreciation and amortisation expense	490	549	418	1,463	1,124	1
	Other expenses	189	310	367	783	1,136	1,
-	Total Expenses	4,757	6,777	8,833	20,208	27,013	39,
İ	Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	340	405	714	925	2,214	1.
		212	405	128	203	2,214 455	1
	Other Income	19 231	102 <b>507</b>	842	1,1 <b>2</b> 8	2,669	3
	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	178	456	348	913	983	1
İ	Finance Costs	53			215	1,686	'
ì	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	33	51	494		1,000	'
	Exceptional Items Profit / (Loss) from ordinary activities before tax (7 - 8)	53	- 51	494	215	1,686	
- (		11	JI	99	44	353	l
	Tax expense  Net Profit / (Loss) from ordinary activities after tax (9 - 10)	42	51	. 395 :	171	1,333	
		42	ופ	339		1,333	
	Extraordinary items (net of tax expense)	42	51	395	171	1,333	
	Net Profit / (Loss) for the period (11 - 12)	42	51	. 335	- 1	1,333	
	Share of Profit / (loss) of associates	-		·	[ ]		
	Minority Interest  Not Profit // (see) of accordance minority interest and chara of profit / (loca) of accordance (13, 14, 15)	42	51	395	171	1,333	<del> </del>
	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 - 14 - 15)	42	51			1,333	<u> </u>
	Paid-up equity share capital	2,309	2,309	2,310	2,309	2,310	2
ì	(Face Value of Rs.5/-)	2,505	2,505	2,510	2,305	2,510	_
	Reserves Excluding Revaluation Reserves as per balance sheet of previous accounting year	66,429	66,429	66,277	66,429	66,277	66
1	Earning per Share (before extraordinary items)	00,420	00, 120	55,211	, 55,125	,	
	(of Rs. 5/- each) (not annualised):	1					ľ
	Basic	0.09	0.11	0.86	0.37	2.89	
ſ	Diluted	0.09	0.11	0.86	0.37	2.89	
.	Earning per Share (after extraordinary items)	] 0.09	9.11	3.50	5.51	2.00	
1							
	(of Rs. 5/- each) (not annualised): Basic	0.09	0.11	0.86	0.37	2.89	
	Diluted	0.09	0.11	0.86	0.37	2.89	1 1

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# Part II A

PARTICULARS OF SHAREHOLDING

			Quarter Ended		Nine Mon	th Ended	Year Ended
Sr. No.	Particulars	31st Dec 2012 Unaudited	30th Sept 2012 Unaudited	31st Dec 2011 Unaudited	31st Dec 2012 Unaudited	31st Dec 2011 Unaudited	31 st March 2012 Audited
1	Public Shareholding - Number of shares - Percentage of shareholding	25,998,409 56.29%	25,998, <b>40</b> 9 56.29%	26,016, <b>40</b> 9 56.31%	25,998,409 56.29%	26,016,409 56.31%	25,998,409 56.29%
2 a)	Promoters & promoter group Shareholding Pledged/Encumbered - Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company)			- - -	-	- - -	- - -
b)	Non-Encumbered - Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company)	20,188,318 100% 43.71%	20,188,318 100% 43.71%	20,188,318 100% 43.69%	20,188,318 100% 43.71%	20,188,318 100% 43.69%	20,188,318 100% 43.71%

B INVESTOR COMPLAINTS

Г	Particulars	Quarter Ended 31st Dec 2012
$\vdash$	Pending at the beginning of the quarter	0
	Received during the quarter	3
1	Disposed of during the quarter	) 3
	Remaining unresolved at the end of the guarter	0

Allied Digital Services Limited

e. Results and Capital Employed

Segme	nt Wise Revenue, Results and Capital Employed			Standa	lana		(Rs. In Lakhs)
	Particulars		Quarter Ended		Nine Month Ended		
Sr. No.		31st Dec 2012 Unaudited	30th Sept 2012 Unaudited	31st Dec 2011 Unaudited	31st Dec 2012 Unaudited	31st Dec 2011 Unaudited	31 st March 2012 Audited
	Segment Revenue	2 402	5.440	6 387	14,477	19,827	28,421
	Enterprise Computing based Solutions	3,463	5,142	6,387			
	Infrastructure Management based Solutions	1,484	2,204	2,771	6,204	8,893	12,181
	Unallocated	41	(62)	518	655	964	
	Net Segment Revenue	4,988	7,284	9,676	21,336	29,684	40,602
2	Profit before interest, unallocable exp. and Tax						
	Enterprise Computing based Solutions	260	386	479	1,087	1,745	2,133
	Infrastructure Management based Solutions	1,333	1,700	2,170	4,398	6,363	6,720
	<b>3</b>	1,593	2,086	2,649	5,485	8,108	8,853
	Less: i) Interest	178	456	348	913	. 983	1,640
	ii) Un-allocable Expenses	1,361	1,579	1,807	4,356	5,439	5,738
	(net of unallocable income)	·	-		-		-
	Total Profit Before Tax	53	51	494	215	1,686	1,475
	Capital Employed						
	Unallocable	58,216	58,408	57,767	58,216	57,767	58,907
	Total Capital Employed	58,216	58,408	57,767	58,216	57,767	

#### Notes:

- 1) The above results were reviewed by the Audit Committee and taken on record at the meeting of the Board of Directors of the Company held on February 13, 2013.
- 2) The Statutory Auditors of the company have carried out a Limited Review of the results for the Quarter ended December 31, 2012.
- 3) Data related to shareholding pertains to parent company only.
- 4) The standalone financial results have been made available at company's website www.allieddigital.net
- 5) Figures for the corresponding period / previous year have been rearranged and regrouped wherever necessary.

Place: Mumbai

Date: February 13, 2013



By order of the Board For Allied Digital Services Limited

Chairman & Managing Director



ımlesh M. Kapadia B.Com. F.C.A.

49, Ist Fir., Ashoka Shopping Centre, L.T. Marg, Mumbai - 400 001. Telefax: 022-22691749

## LIMITED REVIEW REPORT

# Review Report to the Board of Directors of Allied Digital Services Ltd.

We have reviewed the accompanying statement of unaudited consolidated financial results of Allied Digital Services Limited for the quarter ended 31st December 2012. This statement is the responsibility of the Company's management and has been approved by the Board of Directors/ Committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2400, engagements to review Financial Statements issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

> For K.M. Kapadia & Associates **Chartered Accountants**

> > (Kamlesh M. Kapadia) **Proprietor**

Membership No. 39707

Place: Mumbai

Date: 13th February, 2013

CHARTERED ACCOUNTANTS

Kamlesh M. Kapadia B.Com. F.C.A.

49, Ist Fir., Ashoka Shopping Centre, L.T. Marg, Mumbai - 400 001. Telefax: 022-22691749

## **LIMITED REVIEW REPORT**

## Review Report to the Board of Directors of Allied Digital Services Ltd.

We have reviewed the accompanying statement of unaudited financial results of Allied Digital Services Limited for the quarter ended 31st December 2012. This statement is the responsibility of the Company's management and has been approved by the Board of Directors/ Committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2400, engagements to review Financial Statements issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For K.M. Kapadia & Associates Chartered Accountants

> (Kamlesh M. Kapadia) Proprietor

Membership No. 39707

Place: Mumbai

Date: 13th February, 2013





## Allied Digital Q3FY13 Total Income stood at Rs 95.8 crore

Mumbal, 13<sup>th</sup> February, 2013 – Allied Digital Services Ltd. (Allied or Company), (BSE: 532875) (NSE ID: ADSL), a leading Indian IT infrastructure management services provider and a Forbes "200 Best under a Billion" company today announced its third quarter results for fiscal 2013.

### **PERFORMANCE HIGHLIGHTS**

#### Consolidated Q-o-Q Review

- The operating revenue was Rs 95. 5 crore during the quarter
- Total income was Rs 95.8 crore
- EBITDA stood at Rs 10.0 crore
- Basic EPS for the guarter stood at Rs 0.20

#### **Consolidated 9m Review**

- The operating revenue was Rs 360.2 crore
- Total income was Rs 362.3 crore
- EBITDA stood at Rs 36.1 crore
- Net profit stood at Rs 4.9 crore
- Basic EPS stood at Rs 1.28

Commenting on the results, Mr. Nitin Shah, Chairman and Managing Director said "The performance in the quarter has been muted on the top line. However, this is on the back of the management taking conscious decision not to bid for projects that do not meet prescribed margin criteria. The EBITDA margin therefore continues to be stable in this quarter and the Company will continue to focus on this strategy going forward."

#### **About Allied Digital Services Ltd:**

Allied Digital Services Ltd (Allied) provides a range of IT Infrastructure services and solutions including managed services and physical and information security solutions to leading Indian and global corporations. The company has a presence in over 132 locations in India, and over 40 states in the USA, through its acquisition of Enpointe Global Services.

Allied is an ISO 9001: 2000 certified company with a global command centre certified under ISO 27001:2005. Allied Digital Services Ltd. is among the few companies with a truly pan India direct presence in 132 locations across the length and breadth of the country – servicing over 40, 000 pincodes on the same day.

## For further information, please contact:

**Company Secretary** 

**Allied Digital Services Limited** 

Tel: +91 22 6681 6681

Email: investors@allieddigital.net

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**Safe Harbor:** Certain statements made in this release concerning our future growth prospects may be interpreted as forward looking statements, which involve a number of risks and uncertainties that could cause the actual results to differ materially from those in such forward looking statements. Investors are requested to use their discretion in relying on them. We do not undertake to update any forward-looking statements that may be made from time to time.

Registered office: allied digital services limited, Premises No. 13-A, 13th Floor, Earnest House, Back Bay Reclamation, NCPA Road, Block III, Nariman Point, Mumbai - 400 021