

R. O. : 220, 2nd Fir., "FLYING COLORS", Pandit Din Dayal Upadhyay Marg, L. B. S. Cross Road, Mulund (W), Mumbai - 400 080. Ph. : 022-25937700 / 800 / 900

#### MT EDUCARE LTD.

Statement of Standalone Results for the guarter ended December 31, 2012

ir. Io.	Particulars	Quarter Ended Dec. 31, 2012	Nine Months Ended Dec. 31, 2012	Year Ended March 31, 2012
		Unaudited	Unaudited	Audited
		3,660.72	11,551.33	12,491.11
-	Fees	235.41	476.06	341.09
	Operating income	3,896.13	12,027.39	12,832.20
	Revenue from operations (Net)	3,000120		
2	Expenses		25.40	
	Purchase of Stock-in-trade	-	25.48	100
	Change in inventories of stock in trade	-	(25.48)	75
	Direct Expenses	1,920.21	6,055.69	
	Employee Benefits	563.39	1,657.63	
	Other Expenses	588.66		
	Depreciation and amortisation expense	214.68		
	Total	3,286.94	10,085.25	11,214.72
3	Profit From Operations before Other Income, Finance Costs	609.19	1,942.14	1,617.48
	and Exceptional Items (1-2)			
		121.63	397.46	404.49
4	Other income Profit From Operations before Finance Costs and Exceptional			2,021.97
5	Profit From Operations before Finance Costs and Exceptional Items (3+4)			
6	Finance costs	-	-	4.79
7	Profit From Operations before Exceptional Items (5-6)	730.87	2,339.6	2,017.18
8	Exceptional items	-	-	-
9	Profit / (Loss) from ordinary activities before tax (7+8)	730.8	2 2,339.6	0 2,017.18
10	Tax expense:			
10	Current Tax	226.5	5 710.1	2 736.85
	Deferred Tax	(2.5	6) (38.0	
11	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	506.8	3 1,667.5	6 1,376.7
		-	-	-
12		506.8	3 1,667.5	6 1,376.7
13	Profit / (Loss) after tax (11 + 12)			
	Prior Period Items	-	-	0.0
	Profit / (Loss) for Appropriation	506.8	1,667.5	1,376.7
14	Paid up Equity Share Capital	3,954.7	3,954.	
14		6,550.0	6,550.	2,264.0
16	A ATTAC AN			
TC	(a) Basic	1.	28 4.	24 3.9
5	(b) Diluted	1.	27 4.	21 3.9
	Earnings per share (excluding extraordinary items) (of ₹10			
	each):	1.	28 4.	24 3.
	(a) Basic (b) Diluted			21 3.9

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#### MT EDUCARE LTD.

r. No.	Particulars	Quarter Ended Dec. 31, 2012	Nine Months Ended Dec. 31, 2012	Year Ended March 31, 2013
		Unaudited	Unaudited	Audited
1	Fees	3,696.08	11,739.83	12,715.34
	Operating income	234.99	476.06	342.01
	Revenue from operations (Net)	3,931.07	12,215.89	13,057.35
2	Expenses			
	Purchase of Stock-in-trade	-	25.48	-
	Change in inventories of stock in trade	-	(25.48)	15 -
	Direct Expenses	1,967.61	6,195.66	6,977.15
	Employee Benefits	570.47	1,694.64	1,798.68
	Other Expenses	593.40	1,801.58	1,973.31
	Depreciation and amortisation expense	221.75	613.81	781.63
	Total	3,353.23	10,305.69	11,530.77
3	Profit From Operations before Other Income, Finance Costs and Exceptional Items (1-2)	577.84	1,910.21	1,526.58
4	Other income			
		116.99	384.36	398.93
5	Profit From Operations before Finance Costs and Exceptional Items (3+4)	694.83	2,294.57	1,925.53
6	Finance costs	_	-	4.79
7	Profit From Operations before Exceptional Items (5-6)	694.83	2,294.57	1,920.72
8	Exceptional items	_	_	_
9	Profit / (Loss) from ordinary activities before tax (7+8)	694.83	2,294.57	1,920.77
10	Tax expense:			
	Current Tax	226.55	710.12	736.85
	Deferred Tax	(2.56)	(38.08)	
11	Profit / (Loss) from ordinary activities after tax (9-10)	470.84	1,622.53	1,283.99
12	Extraordinary items			
13	Profit / (Loss) after tax (11 + 12)	470.84	1,622.53	1,283.99
	Prior Period Items			0.01
	Minority Interest	(15.14)	(14 50)	0.03
	Profit / (Loss) for Appropriation	485.98	(14.58) <b>1,637.11</b>	(39.19
				T
14	Paid up Equity Share Capital	2 05 4 70	2 05 4 70	2 5 4 5 0
14 15	Paid up Equity Share Capital	3,954.79	3,954.79	
15	Reserves & Surplus	3,954.79 6,449.75	3,954.79 6,449.75	
	Reserves & Surplus Earnings per share (of ₹10 each):	6,449.75	6,449.75	2,194.5
15	Reserves & Surplus Earnings per share (of ₹10 each): (a) Basic	6,449.75	6,449.75	2,194.5
15	Reserves & Surplus Earnings per share (of ₹10 each): (a) Basic (b) Diluted	6,449.75	6,449.75	2,194.55
15	Reserves & Surplus Earnings per share (of ₹10 each): (a) Basic (b) Diluted Earnings per share (excluding extraordinary items) (of ₹10	6,449.75	6,449.75	2,194.5
15	Reserves & Surplus Earnings per share (of ₹10 each): (a) Basic (b) Diluted	6,449.75	6,449.75	3,517.29 2,194.59 3.76 3.76

Statement of Consolidated Results for the guarter ended December 31, 2012

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#### MT EDUCARE LTD.

Sr. No.	Particulars	Quarter Ended	Nine Months	Year Ended
		Dec. 31, 2012	Ended Dec. 31,	March 31, 2012
A.	PARTICULARS OF SHAREHOLDING		2012	
1	Public Shareholding			
	Number of Shares Percentage of Shareholding <b>Promoters and Promoter Group Shareholding</b> a) Pledged/Encumbered	22,590,987 57.12%	22,590,987 57.12%	18,215,987 51.79%
	<ul> <li>Number of shares</li> <li>Percentage of shares (as a % of the total shareholding of</li> </ul>	NIL	NIL	NIL
	promoter and promoter group) - Percentage of shares (as a% of the total share capital of the company)	N.A.	N.A.	N.A.
	b) Non-encumbered	N.A.	N.A.	N.A.
	<ul> <li>Number of Shares</li> <li>Percentage of shares (as a% of the total shareholding of</li> </ul>	16,956,885	16,956,885	16,956,885
-	promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company)	100%	100%	100%
	sempany)	42.88%	42.88%	48.21%

Sr. No.	Particulars	Quarter Ended Dec. 31, 2012
	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter Received during the quarter	NIL
	Resolved during the quarter Remaining unresolved at the end of the quarter	NIL

#### Notes:

- The Financial Results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 2, 2013.
- 2. Financial Results for the Quarter ended December 31, 2011 have not been published since the same were not subjected to limited review by the Statutory Auditors.
- As the Company's business activities falls within a single primary business segment, the disclosure requirements as per Accounting Standard 17 'Segment Reporting' is not applicable.
- 4. Previous period / year figures have been regrouped / reclassified wherever necessary.
- 5. The company signed a Share Purchase Agreement with the Promoters of Lakshya Forum for Competitions Pvt. Ltd. (LFCPL) on 23rd November, 2012, whereby the Company has agreed to buy 51% stake in LFCPL. The Company also created a new subsidiary namely Lakshya Educare Pvt. Ltd. for starting IIT Entrance coaching in West and South India, wherein MT Educare Ltd. will hold 90% stake and the balance 10% will be held by LFCPL.





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### MT EDUCARE LTD.

6. Utilization of IPO Proceeds (₹ in lakhs):

Amount received from IPO (A)	2 500 00
Deployment of Funds Received from IPO:	3,500.00
Financing cost of construction of PUC Campus in Karnataka	1,741.32
Establishing New Coaching Centres Issue Expenses	174.88
General Corporate Purposes	353.10
Total Deployment of Funds till December 31, 2012 (B)	609.29
Balance Amount to be Utility and a second se	2,878.59
Balance Amount to be Utilized lying in bank accounts or invested in liquid mutual funds (A-B)	621.41



Place: Mumbai Date: February 2, 2013

Mr. Mahesh R. Shetty Chairman & Managing Director

### SHAPARIA & MEHTA CHARTERED ACCOUNTANTS

1/74, KRISHNA KUNJ. R. A. KIDWAI ROAD, KING'S CIRCLE, MATUNGA (C. RLY.), MUMBAI - 400 019 TELEFAX. : 2409 8905 / 06 / 07 / 08 • E-mail : sm.ca@vsnl.com

## LIMITED REVIEW REPORT (STANDALONE)

Review Report to The Board of Directors MT Educare Limited,

We have reviewed the accompanying statement of unaudited financial results of the **MT Educare Limited** ("The Company") for the quarter ended 31<sup>st</sup> December, 2012 prepared in the manner and format prescribed by the Accounting Standard 25 on "Interim Financial Reporting" prescribed by the Companies (Accounting Standards) Rules, 2006 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from statement is the responsibility of the Company's Management and has been approved by the Board of Directors/Committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our limited review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards [Standards notified pursuant to Companies (Accounting Standards) Rules,2006 and/or Accounting Standards issued by Institute of Chartered Accountants of India] and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

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For Shaparia & Mehta Chartered Accountants Firm Regn.: 112350W

Sanjiv & Mehta Partner Membership No.:- 034950

Place: Mumbai Date: 2<sup>nd</sup> February, 2013

#### SHAPARIA & MEHTA CHARTERED ACCOUNTANTS

1/74, KRISHNA KUNJ. R. A. KIDWAI ROAD, KING'S CIRCLE, MATUNGA (C. RLY.), MUMBAI - 400 019 TELEFAX. : 2409 8905 / 06 / 07 / 08 • E-mail : sm.ca@vsnl.com

## LIMITED REVIEW REPORT (CONSOLIDATED)

Review Report to The Board of Directors MT Educare Limited,

We have reviewed the accompanying statement of unaudited consolidated financial results of the **MT Educare Limited** ("The Company") for the quarter ended 31<sup>st</sup> December, 2012 prepared in the manner and format prescribed by the Accounting Standard 25 on "Interim Financial Reporting" prescribed by the Companies (Accounting Standards) Rules, 2006 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' of the Company, which have been traced from statement is the responsibility of the Company's Management and has been approved by the Board of Directors/Committee of Board of Directors. Our responsibility is to issue a report on the consolidated financial statements based on our review.

We conducted our review in accordance with Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". This standard requires that we plan and perform the review to obtain moderate assurance as to whether the consolidated financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited consolidated financial results prepared in accordance with applicable accounting standards [Standards notified pursuant to Companies (Accounting Standards) Rules,2006 and/or Accounting Standards issued by Institute of Chartered Accountants of India] and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

MUMBAI

For Shaparia & Mehta Chartered Accountants Firm Regn.: 112350W

Sanjiv B Mehta Partner/ Membership No.:-034950

Place: Mumbai Date: 2<sup>nd</sup> February, 2013



## MT Educare Q3 FY'13 PAT at Rs. 485.98 Lacs,

# 9 months YTD PAT at Rs. 1637.11 Lacs

**Mumbai, February 2, 2013**: MT Educare Limited (MTEL), a leading education support and coaching services provider in India, announced its financial results for the quarter and nine months ended December 31, 2012.

MTEL reported a consolidated net profit of Rs 1637.11 lacs for the nine months ended December 31, 2012. Total Consolidated Income for the first nine months of FY 2012-13 stood at Rs. 12215.89 lacs. The total revenues for the previous year 2011-12 stood at Rs 13057.40 Lacs.

While commenting on the results, Mr. Mahesh Shetty, Chairman and Managing Director said, "We have seen higher fee realizations in the current year. Also, MTEL, with the help of Lakshya promoters, launched IIT entrance coaching in Mumbai under the brand "Lakshya", and we are witnessing substantial interest in students aspiring for IIT. The admissions have already opened for the next academic year. MTEL is always on the lookout for newer growth opportunities which will add value to our existing verticals."

MTEL added 16 coaching centers during the first nine months of the current financial year, thereby taking the total number of centres to 207 as on  $31^{st}$  December 2012.

During this quarter, MTEL successfully implemented SAP with effect from 1<sup>st</sup> November 2012. The company is expecting to generate operational efficiencies going forward leading to incremental cost savings.

#### **About MT Educare:**

Established in 1988, MT Educare is one of the leading education support and coaching services provider in School, Science and Commerce streams across Maharashtra and has operations in other states like Tamil Nadu, Karnataka and Gujarat. MT Educare also offers specialized coaching for national level examinations like the JEE Advanced and Mains for engineering, NEET for medical, CPT/IPCC/CA Final for commerce, and CAT/CMAT for MBA aspirants. MT Educare has over 200 coaching centres spread across 125+ locations in these four states, with a faculty strength of over 1,000 well trained teachers. At MT Educare, technology enabled learning models and advanced teaching methodologies have replaced the conventional chalk and talk model of teaching students.

#### For further information please contact:

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