

Press Release



**Kolte-Patil Developers Ltd. concludes FY 12-13 on a high with consolidated operating revenue of Rs. 727 Crores**

- Achieved sales of 2.60 Million square feet valued at Rs. 1250 Crores in FY 12-13
- Profit After Tax (PAT) for Q4 at Rs. 45.06 Crores, up 48% QoQ
- Total Operating Income for Q4 at Rs. 209.92 Crores.
- Profit After Tax (PAT) for FY 2012-13 at Rs. 107.44 Crores, up by 215% as compared to FY 11-12
- Total Operating Income for FY 2012-13 at Rs. 727.48 Crores.

**Pune, April 30, 2013:** Kolte-Patil Developers Ltd. (KPDL), BSE & NSE listed - a real estate developer with operations in Pune, Bengaluru and Mumbai has released outstanding Audited Financial Results for the quarter and year ended March 2013.

**Mr. Sujay Kalele, Group CEO, Kolte-Patil Developers Ltd. said,** "The dominance of our residential asset class has resulted in a strong performance in FY 12-13. We have been able to achieve a balanced growth with 2.6 million sq. ft. of new sales and 3.0 million sq. ft. of constructed property delivered in FY 12-13. The results are just a reflection of the same."

**Business Highlights:**

- Average sales price realization at Rs. 4800 per sq. ft. in FY 12-13 as compared to Rs. 3850 per sq. ft. in FY 11-12.
- Received approvals for 1.0 million sq. ft. of new launches in Q4 FY 12-13.
- On time construction and delivery of 3.0 million sq. ft. in FY 12-13

**Consolidated Financial Highlights:**

**Key Highlights for FY 12-13**

- Total consolidated revenue for FY 12-13 Rs. 764 Crores and EBIDTA of Rs.228.58 Crores ; EBIDTA Margin of 30 % for FY 12-13.
- Profit After Tax (PAT) at Rs.107.44 Crores.
- Total area sold during FY12-13 was 2.60 Million square feet as compared to 2.85 Million Square feet for FY 11-12. Value of area sold was Rs. 1250 Crores for FY 12-13 as compared to Rs. 1100 Crores for FY 11-12.



**Key Highlights for Q4 FY 12-13**

- Total consolidated revenue for Q4 FY 12-13 Rs. 227.52 Crores and EBIDTA of Rs. 84.43 Crores; EBIDTA Margin of 37 % for FY 12-13
- Profit After Tax (PAT) at Rs. 45.06 Crores with a margin of 20%
- Total area sold during Q4 FY 12-13 was 0.44 Million square feet
- Value of area sold was Rs. 214 Crores for Q4 FY 12-13.

**ABOUT KOLTE-PATIL DEVELOPERS LTD.,**

With 23 years of experience Kolte-Patil Developers Ltd. is a leading, publicly listed real estate developer headquartered at Pune. Presence across Pune, Bangalore and Mumbai. Delivered 8 million square feet across residential, commercial and IT Parks. KPDL is known for its quality construction, customer trust, transparency and unique designs.

For more on Kolte-Patil Developers Ltd, visit [www.koltepatil.com](http://www.koltepatil.com)

**For further information, please contact:**

LinOpinion – The Lintas Public Relations Division

Averil Gouria/ Gizelle Menezes

+91 9820778275/ +91 8652252091

[Averil.Gouria@loweandpartners.com](mailto:Averil.Gouria@loweandpartners.com) / [Gizelle.Menezes@loweandpartners.com](mailto:Gizelle.Menezes@loweandpartners.com)

