



AUDITED / UNAUDITED FINANCIAL RESULTS FOR QUARTER / YEAR ENDED 31st MARCH, 2013

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED, UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Sr. No.	Particulars	(Rs. in Lakhs)					
		Quarter Ended			For the Year Ended		
		Audited (Refer Note No 3) 31.03.2013	Unaudited 31.12.2012	Audited (Refer Note No 3) 31.03.2012	Audited 31.03.2013	Audited 31.03.2012	
1	<b>Income from operations</b>						
	(a) Net Sales/Income from Operations (Net of excise duty)	3,022.14	3,269.96	3,058.30	12,343.36	12,065.45	
	(b) Other Operating Income	6.53	6.35	6.73	22.90	34.70	
	<b>Total Income from operations (net)</b>	<b>3,028.67</b>	<b>3,276.31</b>	<b>3,065.03</b>	<b>12,366.26</b>	<b>12,100.14</b>	
2	<b>Expenditure</b>						
	(a) Cost of Materials Consumed	1,793.12	1,800.74	1,540.70	6,645.12	6,005.92	
	(b) Purchase of stock-in-trade	10.20	-	4.99	19.94	33.25	
	(c) Changes in Inventories of finished goods and work-in-progress	11.30	(64.54)	93.41	(146.51)	68.86	
	(d) Employees benefits expenses	226.00	162.72	152.15	727.08	584.39	
	(e) Depreciation & amortisation expense	50.76	50.83	50.97	201.79	203.32	
	(f) Other Expenses	613.77	508.45	427.45	1,953.73	1,692.76	
	<b>Total Expenditure</b>	<b>2,705.16</b>	<b>2,458.20</b>	<b>2,269.67</b>	<b>8,401.15</b>	<b>8,588.50</b>	
3	<b>Profit from Operations before Other Income, finance costs and exceptional item (1-2)</b>	<b>323.52</b>	<b>818.11</b>	<b>795.38</b>	<b>2,965.12</b>	<b>3,511.64</b>	
4	Other Income	261.44	237.18	275.03	1,141.88	920.51	
	<b>Profit from Ordinary Activities before finance costs and Exceptional Items (3+4)</b>	<b>584.95</b>	<b>1,055.29</b>	<b>1,070.39</b>	<b>4,106.99</b>	<b>4,432.15</b>	
6	Finance costs	5.18	0.35	0.18	10.11	5.51	
7	<b>Profit from ordinary activities after finance costs but before Exceptional Items (5-6)</b>	<b>579.77</b>	<b>1,054.94</b>	<b>1,070.21</b>	<b>4,096.88</b>	<b>4,426.64</b>	
8	Exceptional Items	-	-	-	-	-	
9	<b>Profit from Ordinary Activities before tax (7 + 8)</b>	<b>579.77</b>	<b>1,054.94</b>	<b>1,070.21</b>	<b>4,096.88</b>	<b>4,426.64</b>	
10	Tax Expense	204.95	353.96	340.20	1,243.78	1,334.98	
11	<b>Net Profit from Ordinary Activities after tax (9-10)</b>	<b>374.81</b>	<b>700.98</b>	<b>730.01</b>	<b>2,853.10</b>	<b>3,091.66</b>	
12	Extraordinary Items (net of tax expense)	-	-	-	-	-	
13	<b>Net Profit for the period (11-12)</b>	<b>374.81</b>	<b>700.98</b>	<b>730.01</b>	<b>2,853.10</b>	<b>3,091.66</b>	
14	Paid-up Equity Share Capital (Face Value Rs. 1 each)	320.00	320.00	160.00	320.00	160.00	
15	Reserve excluding Revaluation Reserve as per Balance Sheet	-	-	-	15,665.50	13,627.57	
16(i)	Earnings Per Share (Before Extraordinary Items)						
	(a) Basic	1.17	2.19	2.28	8.91	9.66	
	(b) Diluted	1.17	2.19	2.28	8.91	9.66	
16(ii)	Earnings Per Share (After Extraordinary Items)						
	(a) Basic	1.18	2.19	2.28	8.92	9.66	
	(b) Diluted	1.18	2.19	2.28	8.92	9.66	

PART II						
Information for the quarter and year ended 31-03-2013						
A Particulars of shareholding						
1	Public shareholding					
	- Number of Shares	9,751,270	9,751,270	4,875,635	9,751,270	4,875,635
	- Percentage of holding	30.47%	30.47%	30.47%	30.47%	30.47%
2	Promoters and Promoter group shareholding:					
	(a) Pledged/Encumbered					
	- Number of Shares	-	-	-	-	-
	- Percentage of Shares	-	-	-	-	-
	(as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	- Percentage of Shares	-	-	-	-	-
	(as a % of the total share capital of the company)	-	-	-	-	-
	(b) Non - Encumbered					
	- Number of Shares	22,248,730	22,248,730	11,124,365	22,248,730	11,124,365
	- Percentage of Shares	100.00%	100.00%	100.00%	100.00%	100.00%
	(as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	- Percentage of Shares	69.53%	69.53%	69.53%	69.53%	69.53%
	(as a % of the total share capital of the company)	-	-	-	-	-

Particulars	Quarter Ended 31/03/2013
<b>B INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	Nil
Received during the quarter	1
Disposed of during the quarter	1
Remaining unresolved at the end of the quarter	Nil

Sr. No.	Particulars	(Rs. in Lakhs)					
		Quarter Ended			For the Year Ended		
		Audited (Refer Note No 3) 31.03.2013	Unaudited 31.12.2012	Audited (Refer Note No 3) 31.03.2012	Audited 31.03.2013	Audited 31.03.2012	
1	<b>Segment Revenue (Net Sales and Income)</b>						
	(a) Material Handling Equipment	3,000.74	3,262.76	3,038.06	12,057.79	11,824.38	
	(b) Windmill Power	27.93	13.55	26.97	308.47	275.76	
	<b>Net sales/Income from Operations</b>	<b>3,028.67</b>	<b>3,276.31</b>	<b>3,065.03</b>	<b>12,366.26</b>	<b>12,100.14</b>	
2	<b>Segment Results</b>						
	(a) Material Handling Equipment	445.72	940.06	928.57	3,132.99	3,729.06	
	(b) Windmill Power	(18.31)	(35.94)	(22.75)	114.62	104.38	
	<b>Total</b>	<b>427.41</b>	<b>904.12</b>	<b>905.82</b>	<b>3,247.61</b>	<b>3,833.44</b>	
	Interest Costs	-	0.35	0.18	1.06	5.51	
	Other Un-allocable Corporate Expenditure net of Unallocable Income	152.36	151.17	164.57	850.33	598.71	
	<b>Total Profit (+)/Loss (-) before Tax and extra ordinary items</b>	<b>579.77</b>	<b>1,054.94</b>	<b>1,070.21</b>	<b>4,096.88</b>	<b>4,426.64</b>	
3	<b>Capital Employed (Segment Assets Less Liabilities)</b>						
	(a) Material Handling Equipment	5,375.00	5,377.84	4,828.12	5,375.00	4,828.12	
	(b) Windmill Power	1,637.64	1,647.01	1,753.06	1,637.64	1,753.06	
	(c) Unallocated	9,628.04	9,241.01	7,206.39	9,628.04	7,206.39	
	<b>Total Capital Employed in the Company</b>	<b>16,640.68</b>	<b>16,265.86</b>	<b>13,787.57</b>	<b>16,640.68</b>	<b>13,787.57</b>	

STATEMENT OF ASSETS AND LIABILITIES AS AT 31.03.2013			(Rs. in Lakhs)	
PARTICULARS	As at March 31, 2013		As at March 31, 2012	
	Audited		Audited	
<b>A EQUITY AND LIABILITIES</b>				
1 <b>Shareholder's funds</b>				
Share Capital	320.00		160.00	
Reserves and Surplus	15,665.50		13,627.57	
<b>Sub-total - Shareholders funds</b>	<b>15,985.50</b>		<b>13,787.57</b>	
2 <b>Non-Current Liabilities</b>				
Deferred tax liabilities (Net)	460.31		408.17	
Other Long-term liabilities	31.62		23.52	
<b>Sub-total - Non-Current Liabilities</b>	<b>491.93</b>		<b>431.69</b>	
3 <b>Current liabilities</b>				
Short term borrowings	54.78		412.27	
Trade payables	1,397.74		704.58	
Other current liabilities	262.30		260.97	
Short-term provisions	696.60		706.48	
<b>Sub-total - Current Liabilities</b>	<b>2,411.41</b>		<b>2,084.30</b>	
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>18,888.25</b>		<b>16,303.57</b>	
<b>B ASSETS</b>				
1 <b>Non-Current Assets</b>				
<b>Fixed assets</b>				
(i) Tangible Assets	2,835.67		2,909.30	
(ii) Intangible Assets	6.55		11.27	
(iii) Capital work-in-progress	4.25		56.27	
Non-Current Investment	2,427.95		2,259.27	
Long-term loans and advances	915.91		489.93	
<b>Sub-total - Non-Current Assets</b>	<b>6,190.33</b>		<b>5,726.04</b>	
2 <b>Current Assets</b>				
Inventories	2,523.10		2,096.82	
Trade receivables	2,517.55		2,212.11	
Cash & cash equivalents	3,782.57		2,509.81	
Short-term loans and advances	3,313.79		3,232.38	
Other current assets	560.92		526.41	
<b>Sub-total - Current Assets</b>	<b>12,697.92</b>		<b>10,577.53</b>	
<b>TOTAL - ASSETS</b>	<b>18,888.25</b>		<b>16,303.57</b>	

**Notes :-**

- The above audited results were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 29th May, 2013.
- The Board has recommended a Dividend of Rs. 1.75 per equity share.
- Figures for the quarter ended 31st March, 2013 and 31st March, 2012 are the balancing figures between audited figures in respect of full financial year and published unaudited year to date figures upto third quarter of the relevant financial year.
- The Company has issued Bonus shares to existing shareholders in the ratio of 1:1, as per the approval of the shareholders in Extra-Ordinary General Meeting held on 3rd July, 2012. Accordingly, Earnings Per Share has been restated for all periods reported in accordance with Accounting Standard 20 - Earnings Per Share.
- Previous periods figures have been regrouped / rearranged wherever necessary to make them comparable with those of the current period.

Place : Mumbai  
 Dated : 29.05.2013

For Hercules Hoists Limited

Shekhar Bajaj  
 Chairman