

**RADICO KHAITAN LTD.**  
**Regd. Office: Bareilly Road, Rampur - 244 901 (U.P.)**  
**Audited Financial Results for the year ended 31st March, 2013**

**PART - 1**

Sl. No.	Particulars	(Figures Rs. In lakhs)				
		(1) Quarter ended 31.03.2013 (Unaudited)	(2) Quarter ended 31.12.2012 (Unaudited)	(3) Quarter ended 31.03.2012 (Unaudited)	(4) Year ended 31.03.2013 (Audited)	(5) Year ended 31.03.2012 (Audited)
1	<b>Income from operations</b>					
	Gross Sales	66,315.74	70,850.71	48,800.61	244,779.96	193,528.79
	Less: Excise duty	34,240.54	39,092.14	21,485.33	123,051.69	83,751.87
	(a) Net Sales / Income from Operations	32,075.20	31,758.57	27,315.28	121,728.27	109,776.92
	(b) Other Operating Income	1,073.64	845.18	1,062.34	4,110.66	4,609.75
	<b>Total Income from operations (net)</b>	<b>33,148.84</b>	<b>32,603.75</b>	<b>28,377.62</b>	<b>125,838.93</b>	<b>114,386.67</b>
2	<b>Expenditure</b>					
	(a) Cost of material consumed	15,240.16	14,244.20	12,163.21	51,442.10	46,867.08
	(b) Purchase of stock-in-trade	2,126.50	1,550.64	1,167.37	6,181.26	9,441.27
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(1,280.17)	417.63	(1,690.57)	877.29	(1,695.96)
	(d) Employee benefits expense	2,007.96	2,038.46	1,804.11	7,872.98	7,063.55
	(e) Depreciation and amortisation expense	881.11	900.00	1,033.94	3,531.11	3,283.94
	(f) Selling & Distribution	5,745.65	5,593.09	5,855.67	23,464.37	20,499.10
	(g) Other expenditure	5,374.35	4,141.09	5,103.97	17,577.46	15,303.72
	<b>Total expenses</b>	<b>30,095.56</b>	<b>28,885.11</b>	<b>25,437.70</b>	<b>110,946.57</b>	<b>100,762.70</b>
3	Profit / (Loss) from Operations before Other Income, Finance costs and Exceptional Items (1-2)	3,053.28	3,718.64	2,939.92	14,892.36	13,623.97
4	Other Income	739.42	847.61	761.13	3,041.46	2,137.15
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	3,792.70	4,566.25	3,701.05	17,933.82	15,761.12
6	Finance Cost	1,820.75	1,777.86	1,824.58	7,005.58	5,815.23
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)	1,971.95	2,788.39	1,876.47	10,928.24	9,945.89
8	Exceptional items	-	-	(1,249.89)	-	(1,249.89)
9	Profit (+) / Loss (-) from Ordinary Activities before tax ( 7+8 )	1,971.95	2,788.39	626.58	10,928.24	<b>8,696.00</b>
10	Tax Expense	400.00	950.00	180.00	3,200.00	2,330.00
11	Net Profit (+) / Loss (-) from Ordinary Activities after tax ( 9-10 )	1,571.95	1,838.39	446.58	7,728.24	<b>6,366.00</b>
12	Extra ordinary items (net of tax expense Rs.in lakhs)	-	-	-	-	-
13	Net Profit (+) / Loss (-) for the period (11-12)	1,571.95	1,838.39	446.58	7,728.24	6,366.00
14	Paid up equity share capital (of Rs. 2/- each)	2,658.01	2,656.88	2,654.08	2,658.01	2,654.08
15	Reserves excluding revaluation reserve				69,245.66	63,265.27
16 (i)	Earning per share (before extraordinary items) (of Rs.2/- each) (not annualized)					
	Basic	1.18	1.38	0.34	5.82	4.80
	Diluted	1.24	1.38	0.32	5.81	4.76
16 (ii)	Earning per share (after extraordinary items) (of Rs.2/- each) (not annualized)					
	Basic	1.18	1.38	0.34	5.82	4.80
	Diluted	1.24	1.38	0.32	5.81	4.76

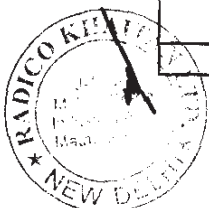


## PART - II

A	Particulars of Shareholding					
	Public shareholding					
	(a) No. of Shares	79070562	79013937	79160647	79070562	79160647
	(b) Percentage of Shareholding	59.50	59.48	59.65	59.50	59.65
	Promoters and promoter group Shareholding					
	(a) Pledged / Encumbered					
	- Number of shares	15926819	23682223	24364333	15926819	24364333
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	29.59	43.99	45.50	29.59	45.50
	- Percentage of shares (as a % of the total share capital of the Company)	11.98	17.83	18.36	11.98	18.36
	(b) Non-encumbered					
	- Number of shares	37902999	30147595	29178899	37902999	29178899
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	70.41	56.01	54.50	70.41	54.50
	- Percentage of shares (as a % of the total share capital of the Company)	28.52	22.69	21.99	28.52	21.99
B	Investor Complaints	Quarter ended 31.03.2013				
	Pending at the beginning of the quarter	NIL				
	Received during the quarter	8				
	Disposed of during the quarter	8				
	Remaining unresolved at the end of the quarter	NIL				

**Statement of Assets and Liabilities**

Particulars		Figures Rs. in lakhs	
		As at 31.03.2013	As at 31.03.2012
<b>A</b>	<b><u>EQUITY AND LIABILITIES</u></b>		
1	Shareholders' funds		
	(a) Share capital	2,658.01	2,654.08
	(b) Reserves and surplus	70,161.24	64,187.21
	Sub-total - Shareholder's funds	72,819.25	66,841.29
2	Share application money pending allotment	0.00	1.61
3	Non-current liabilities		
	(a) Long-term borrowings	41,397.62	33,835.48
	(b) Deferred tax liabilities (Net)	5,883.00	5,633.00
	(c) Other long term liabilities	4.17	182.68
	(d) Long-term provisions	433.58	402.10
	Sub-total - Non-current liabilities	47,718.37	40,053.26
4	Current liabilities		
	(a) Short-term borrowings	30,542.97	27,770.79
	(b) Trade payables	11,724.85	11,737.61
	(c) Other current liabilities	15,400.33	15,296.45
	(d) Short-term provisions	2,099.00	1,528.33
	Sub-total - Current liabilities	59,767.15	56,333.18
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>180,304.77</b>	<b>163,229.34</b>
<b>B</b>	<b><u>ASSETS</u></b>		
1	Non-current assets		
	(a) Fixed assets		
	- Tangible assets	48,659.56	45,803.30
	- Intangible assets	4,283.52	4,418.38
	- Capital work-in-progress (at cost)	532.74	484.38
	(b) Non-current investments	5,836.79	5,838.09
	(d) Long-term loans and advances	8,898.24	8,540.12
	(e) Other non current assets - deposits with banks	149.07	71.79
	Sub-total - Non-current assets	68,359.92	65,156.06
2	Current assets		
	(a) Current investments	5,022.05	5,295.66
	(b) Inventories	18,494.97	17,744.56
	(c) Trade receivables	43,538.09	34,779.21
	(d) Cash and cash equivalents	1,599.68	2,103.85
	(e) Short-term loans and advances	39,926.12	34,726.81
	(f) Other current assets	3,363.94	3,423.19
	Sub-total - Current assets	111,944.85	98,073.28
	<b>TOTAL ASSETS</b>	<b>180,304.77</b>	<b>163,229.34</b>




**Notes:**

1. The above financial results were reviewed by the Audit Committee and taken on record by the Board of Directors in their meeting held on 28<sup>th</sup> May 2013.
2. The figures for the quarter ended 31<sup>st</sup> March 2013 and 31<sup>st</sup> March 2012 are the balancing figure between the audited figures in respect of the full financial year and the published year to date figures upto the 3<sup>rd</sup> quarter of the relevant financial year.
3. The Company also gets its products manufactured under various arrangements with other distilleries / bottling units spread all over the country. The Gross Sales for the company's products through these operations not included in the above sales figures, are - (Rs. in lacs) (1) 33481.76 (2) 37170.39 (3) 29844.57 (4) 141177.02 (5) 113539.63 column-wise respectively. The resultant income to Radico Khaitan Ltd. (RKL) from these operations is included hereinabove.
4. The Board of Directors has recommended for declaration, a dividend of Rs.0.80 per share (40%) of the face value of Rs.2/- each for the financial year ended 31<sup>st</sup> March 2013 subject to the approval of the shareholders at the ensuing Annual General Meeting.
5. The Company has one major operational business segment viz. liquor and related products, which accounts for more than 90% of the total turnover of the Company.
6. Consequent to the introduction of para 46A in AS -11 vide notification dated 29<sup>th</sup> December 2011, the Company has written off a sum of Rs.771.81 lacs on account of foreign exchange translation variations in long term foreign currency borrowings.
7. During the quarter, the Company has allotted 56,625 equity shares on 8.2.2013 on exercise of Employees Stock Option by the eligible employees, as per the ESOP Scheme 2006.
8. Previous year / period figures have been regrouped / rearranged, wherever necessary to make them comparable with the current period figures.

**for Radico Khaitan Limited**



**Dr. Lalit Khaitan  
Chairman & Managing Director**



New Delhi  
28.5.2013

