

Apollo Hospitals Enterprise Limited
 Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28
 Statement of Standalone Unaudited Financial Results for the Quarter Ended 30th June 2013

PART - I

(Rs. in Lakhs)

| Sno | Particulars | Quarter Ended | | Year Ended | |
|-----|-----------------------------------------------------------------------------------------------|---------------|--------------|--------------|---------------|
| | | 30.06.2013 | 31.03.2013 | 30.06.2012 | 31.03.2013 |
| | | Reviewed | Audited | Reviewed | Audited |
| 1 | Income from Operations | | | | |
| | (a) Net Sales/Income from Operations | 89504 | 84829 | 77739 | 331779 |
| | (b) Other Operating Income | - | - | - | - |
| | Total Income (a+b) | 89504 | 84829 | 77739 | 331779 |
| 2 | Expenditure | | | | |
| | (a) Cost of material consumed | 23103 | 21446 | 22302 | 86426 |
| | (b) Purchase of stock-in-trade | 24992 | 21775 | 19851 | 86399 |
| | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | (1725) | 1002 | (2179) | (843) |
| | (d) Employee benefit expense | 13906 | 13242 | 12574 | 52440 |
| | (e) Depreciation & amortisation expense | 3073 | 2887 | 2511 | 10852 |
| | (f) Other expenditure | 12503 | 11886 | 10750 | 43882 |
| | (g) Selling and Distribution Expenses | 2131 | 2199 | 1402 | 8119 |
| | Total Expenditure | 77983 | 74437 | 67211 | 287275 |
| 3 | Profit from Operations before Other Income, Finance Cost & Exceptional items (1-2) | 11521 | 10392 | 10528 | 44504 |
| 4 | Other Income | 616 | 456 | 407 | 3103 |
| 5 | Profit from ordinary activities before finance cost & Exceptional items (3+4) | 12137 | 10848 | 10935 | 47607 |
| 6 | Finance Costs | 2047 | 2079 | 1367 | 7263 |
| 7 | Profit from ordinary activities after finance costs but before Exceptional items (5-6) | 10090 | 8769 | 9568 | 40344 |
| 8 | Exceptional Items | - | - | - | - |
| 9 | Profit (+) / Loss (-) from Ordinary Activities before tax (7+8) | 10090 | 8769 | 9568 | 40344 |
| 10 | Tax expense | | | | |
| | Current Tax (MAT) | 13 | (1139) | 1236 | 2953 |
| | Deferred | 2183 | 2810 | 1358 | 6933 |
| 11 | Net Profit (+) / Loss (-) from Ordinary Activities after tax (9-10) | 7894 | 7098 | 6974 | 30458 |
| 12 | Extraordinary item | - | 454 | - | 454 |
| 13 | Net Profit (+) / Loss (-) for the period (11+12) | 7894 | 7552 | 6974 | 30912 |
| 14 | Paid-up equity share capital (Face value Rs.5/- per share) | 6956 | 6956 | 6792 | 6956 |
| 15 | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | 265803 |
| 16 | Paid up Debt Capital | 31900 | 31900 | 20000 | 31900 |
| 17 | Earnings Per Share | | | | |
| | Before Extraordinary Item (Rs. 5/- of each) | | | | |
| | Basic | *5.67 | *5.10 | *5.17 | 22.10 |
| | Diluted | *5.67 | *5.10 | *5.01 | 21.89 |
| | After Extraordinary Item (Rs. 5/- of each) | | | | |
| | Basic | *5.67 | *5.43 | *5.17 | 22.43 |
| | Diluted | *5.67 | *5.43 | *5.01 | 22.22 |
| 18 | Debt Equity Ratio (DER) (Times) | 0.35 | 0.35 | 0.24 | 0.35 |
| 19 | Debt Service Coverage Ratio (DSCR) (Times) | 2.93 | 2.77 | 3.46 | 2.91 |
| 20 | Interest Service Coverage Ratio (ISCR) (Times) | 4.82 | 6.11 | 6.90 | 7.64 |
| 21 | Debenture Redemption Reserve | - | - | - | 8,000 |

* Not Annualised

(i) DER = Loan funds/Networth

(ii) DSCR = Profit Before Interest & Depreciation and after Tax / (interest on loans + long term debt obligations paid during the period)

(iii) ISCR = Profit Before Interest and Tax / Interest

PART - II : Select Information for the Quarter Ended 30th June 2013

| A | | Particulars of Shareholding : | | | | |
|---|----------------------------------------------------------------------------------------|--------------------------------|-------------|-------------|-------------|-------------|
| 1 | Total Public Shareholding | (a) Number of Shares | 9,03,37,563 | 9,05,68,156 | 8,60,41,151 | 9,05,68,156 |
| | | (b) Percentage of Shareholding | 64.93% | 65.10% | 63.34% | 65.10% |
| 2 | Promoters and Promoter Group Shareholding | | | | | |
| | a) Pledged/Encumbered | | | | | |
| | No. of Shares | 2,62,22,172 | 1,94,57,172 | 1,61,57,172 | 1,94,57,172 | |
| | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 54.87% | 40.72% | 36.30% | 40.72% | |
| | Percentage of shares (as a % of the total share capital of the company) | 18.85% | 13.99% | 11.89% | 13.99% | |
| | b) Non-Encumbered | | | | | |
| | No. of Shares | 2,15,66,282 | 2,83,31,282 | 2,83,54,445 | 2,83,31,282 | |
| | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 45.13% | 59.28% | 63.70% | 59.28% | |
| | Percentage of shares (as a % of the total share capital of the company) | 15.50% | 20.36% | 20.87% | 20.36% | |
| B | Investor Complaints | Quarter Ended 30th June 2013 | | | | |
| | Pending at the beginning of the quarter | Nil | | | | |
| | Received during the quarter | 44 | | | | |
| | Disposed off during the quarter | 44 | | | | |
| | Remaining unresolved at the end of the quarter | Nil | | | | |

For APOLLO HOSPITALS ENTERPRISE LIMITED

Suneeta Reddy
SUNEETA REDDY
 Joint Managing Director

Apollo Hospitals Enterprise Limited

Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28

**Segment Reporting under Clause 41 of the Listing Agreement with
Stock Exchange for the Quarter Ended 30th June 2013**

(Rs.in Lakhs)

| Particulars | Quarter Ended | | | Year Ended |
|----------------------------------------------------------------------------------------------|---------------|---------------|---------------|---------------|
| | 30.06.2013 | 31.03.2013 | 30.06.2012 | 31.03.2013 |
| | Reviewed | Audited | Reviewed | Audited |
| 1. Segment Revenue (Net Sales / Income from each segment) | | | | |
| a) Healthcare Services | 59089 | 56268 | 52990 | 221672 |
| b) Pharmacy | 30422 | 28587 | 24766 | 110170 |
| c) Others | 616 | 910 | 407 | 3557 |
| TOTAL | 90127 | 85765 | 78163 | 335399 |
| Less : Intersegmental Revenue | 7 | 26 | 17 | 63 |
| Net Sales / Income from Operations | 90120 | 85739 | 78146 | 335336 |
| 2. Segment Results (profit (+) / loss (-) before Tax and Interest from each segment) | | | | |
| a) Healthcare Services | 10870 | 9904 | 10149 | 42505 |
| b) Pharmacy | 650 | 487 | 379 | 1999 |
| c) Others | 616 | 910 | 407 | 3557 |
| TOTAL | 12137 | 11301 | 10935 | 48061 |
| Less:(i) Interest (Net) | 2047 | 2079 | 1367 | 7263 |
| (ii) Other unallocable expenditure net of un-allocable income | - | - | | - |
| Profit Before Tax | 10090 | 9222 | 9568 | 40798 |
| 3. Capital Employed (Segment Assets-Segment Liabilities) | | | | |
| a) Healthcare Services * | 298652 | 288386 | 242006 | 288386 |
| b) Pharmacy | 33048 | 31466 | 28434 | 31466 |
| c) Others | 47929 | 49693 | 35660 | 49693 |
| TOTAL | 379629 | 369545 | 306100 | 369545 |

*includes capital employed in various hospital projects under construction

| | | | | |
|--|--------|--------|--------|--------|
| | 44,912 | 37,273 | 30,861 | 37,273 |
|--|--------|--------|--------|--------|

Notes :

- 1) The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 7th August 2013. Limited Review of these results as required under Clause 41 of the Listing Agreement has been carried out by the Statutory Auditors
- 2) Outstanding Global Depository Receipts (GDRs) as on 30th June 2013 were 999,142 constituting 0.72% of the total no. of shares of the company
- 3) Previous quarter/period's figures have been regrouped/rearranged wherever necessary to conform to the requirements of revised Schedule VI of the Companies Act, 1956.

for APOLLO HOSPITALS ENTERPRISE LIMITED

Place : Chennai
Date : 7th August 2013

DR. PRATHAP C REDDY
Executive Chairman

For APOLLO HOSPITALS ENTERPRISE LIMITED

SUNEETA REDDY
Joint Managing Director

C.N. RAMACHANDRAN
B.Com., F.C.A., A.T.I.I.(Lond.)
V.C. KRISHNAN
M.A.(Eco), F.C.A., M.B.A., (U.S.A.)
C.N. SRINIVASAN
B.Com., F.C.A., M.B.I.M.(Lond.)
• **CHELLA K. SRINIVASAN**
B.Com., F.C.A.
R.M. NARARYANAN
M.Com., F.C.A., P.G.D.M.
CHELLA K. RAGHAVENDRAN
B.Com., F.C.A., D.I.S.A. (I.C.A.)

MESSRS. S. VISWANATHAN

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Ramanathapuram, Coimbatore - 641 045. Tel : 94-422-4367065

Independent Auditor's Report

To
Board of Directors of Apollo Hospitals Enterprise Limited

We have reviewed the accompanying statement of Unaudited Financial Results of Apollo Hospitals Enterprise Limited for the Quarter and Nine months ended 30th June, 2013, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's management and has been approved by the Board of Directors / Committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of Unaudited Financial Results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place: Chennai
Date: 7th August 2013



For M/s S Viswanathan
Chartered Accountants
Firm Regn No.: 004770S

His Name
V.C. Krishnan
Partner
Membership No : 022167