

Quintin E. Primo III

Mr. Primo serves as Chairman and Chief Executive Officer of Capri Capital Partners, LLC, headquartered at Chicago, Illinois, USA, a real estate investment management firm advising pension fund and other institutional investors. The firm currently has \$3.4 billion in assets under management as of March 31, 2013.

Active in the real estate industry for more than 30 years, Mr. Primo has challenged conventional wisdom in developing new markets for investment. He co-founded Capri in 1992 during the depths of the US credit crisis and successfully capitalized on the financing void left by retreating banks, insurance companies and thrift institutions. Under his leadership in 1998, Capri launched one of the industry's first real estate mezzanine investment funds, and in the following decade became an early investor in America's underserved urban markets.

Mr. Primo's vision for the real estate industry has included an unprecedented commitment to diversity and social responsibility. He co-founded and is chairman of the Real Estate Executive Council, the industry's leading organization for minority real estate professionals. He created the Emerging Leaders Program for young minority professionals under the Capri Foundation, and co-chaired the creation of the Preservation Compact for affordable housing, a groundbreaking program jointly funded by the Urban Land Institute and MacArthur Foundation. His industry involvement also includes serving as board member of the Pension Real Estate Association and as a former board member of the Real Estate Roundtable.

Mr. Primo has also been active in civic and other non-profit initiatives. He is a founder and currently board chairman of the Primo Center for Women and Children, a transitional center and family institute for the homeless, is founding chairman of the Chicago Alliance to End Homelessness, and is a board member of the Chicago Council on Global Affairs and the School of the Art Institute of Chicago. Additionally, he is a board member of the Church Pension Group, the pension fund of the Episcopal Church.

Mr. Primo received a Master of Business Administration degree from the Harvard Business School and a Bachelor of Science degree in Finance with honors and high distinction from Indiana University. He has been featured in national publications such as *The Wall Street Journal*, *Fortune Magazine*, *Forbes*, *The New York Times*, *Bloomberg Business Week* and *Black Enterprise*, and is a business contributor to CNBC cable news network. In addition to public company board experience, he has written or co-authored numerous articles and industry white papers and is often recognized for his professional, civic and philanthropic contributions.

