



**V. SANKAR AIYAR & CO.**  
**CHARTERED ACCOUNTANTS**

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**Limited Review Report to the Board of Directors of**  
**RADICO KHAITAN LIMITED.**  
**for the quarter ended 30<sup>th</sup> June, 2013**

We have reviewed the accompanying statement of unaudited financial results of **Radico Khaitan Limited**, for the quarter ended 30<sup>th</sup> June, 2013 except for the disclosures regarding "Public Shareholding" and "Promoter and Promoter Group Shareholding" which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors in its meeting held on 5<sup>th</sup> August, 2013. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review of Interim Financial Information Performed by the Independent Auditor of the Entity (SRE – 2410) issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place: New Delhi  
Dated: 05<sup>th</sup> August, 2013



**For V. Sankar Aiyar & Co.**  
**Chartered Accountants**  
**ICAI FRN: 109208W**

**M.S. Balachandran**  
**Partner**  
**Membership no. 024282**

**RADICO KHAITAN LTD.**

Regd. Office: Bareilly Road, Rampur - 244 901 (U.P.)

Unaudited Financial Results for the quarter ended 30th June 2013

(Figures Rs. in lakhs)

**PART-1**

Sl. No. Particulars

	(1) Quarter ended <u>30.06.2013</u> (Unaudited)	(2) Quarter ended <u>31.03.2013</u> (Audited) (Refer Note No.6)	(3) Quarter ended <u>30.06.2012</u> (Unaudited)	(4) Year ended 31.03.2013 (Audited)
<b>1</b>	<b>Income from operations</b>			
	78,397.79	66,315.74	52,107.64	244,779.96
	Gross Sales			
	43,553.50	34,240.54	23,022.75	123,051.69
	Less: Excise duty			
	34,844.29	32,075.20	29,084.89	121,728.27
	(a) Net Sales / Income from Operations			
	889.39	1,073.64	1,297.89	4,110.66
	(b) Other Operating Income			
	<b>35,733.68</b>	<b>33,148.84</b>	<b>30,382.78</b>	<b>125,838.93</b>
	<b>Total Income from operations (net)</b>			
<b>2</b>	<b>Expenditure</b>			
	15,095.80	15,240.16	10,945.36	51,442.10
	(a) Cost of material consumed			
	1,044.36	2,126.50	1,382.22	6,181.26
	(b) Purchase of stock-in-trade			
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade			
	623.61	(1,280.17)	416.26	877.29
	1,978.37	2,007.96	1,863.44	7,872.98
	(d) Employee benefits expense			
	950.00	881.11	900.00	3,531.11
	(e) Depreciation and amortisation expense			
	6,855.64	5,745.65	6,851.79	23,464.37
	(f) Selling & Distribution			
	4,837.95	5,374.35	4,093.98	17,577.46
	(g) Other expenditure			
	<b>31,385.73</b>	<b>30,095.66</b>	<b>26,453.05</b>	<b>110,946.67</b>
	<b>Total expenses</b>			
<b>3</b>	4,347.95	3,053.28	3,929.73	14,892.36
	Profit / (Loss) from Operations before Other Income, Finance costs and Exceptional Items (1-2)			
<b>4</b>	847.46	739.42	616.21	3,041.46
	Other Income			
<b>5</b>	5,195.41	3,792.70	4,545.94	17,933.82
	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)			
<b>6</b>	2,044.15	1,820.75	1,684.08	7,005.58
	Finance Cost			
<b>7</b>	3,151.26	1,971.95	2,861.86	10,928.24
	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)			
<b>8</b>	0.00	0.00	0.00	0.00
	Exceptional items			
<b>9</b>	3,151.26	1,971.95	2,861.86	10,928.24
	Profit (+) / Loss (-) from Ordinary Activities before tax (7+8)			
<b>10</b>	900.00	400.00	750.00	3,200.00
	Tax Expense			
<b>11</b>	2,251.26	1,571.95	2,111.86	7,728.24
	Net Profit (+) / Loss (-) from Ordinary Activities after tax (9-10)			
<b>12</b>	0.00	0.00	0.00	0.00
	Extra ordinary items (net of tax expense Rs. in lakhs)			
<b>13</b>	2,251.26	1,571.95	2,111.86	7,728.24
	Net Profit (+) / Loss (-) for the period (11-12)			
<b>14</b>	2,658.01	2,658.01	2,654.18	2,658.01
	Paid up equity share capital (of Rs. 2/- each)			
<b>15</b>	Reserves excluding revaluation reserve			
<b>16 (I)</b>	Earning per share (before extraordinary items) (of Rs.2/- each) not annualized			
	1.69	1.18	1.59	5.82
	Basic			
	1.68	1.17	1.58	5.81
	Diluted			
<b>16 (II)</b>	Earning per share (after extraordinary items) (of Rs.2/- each) not annualized			
	1.69	1.18	1.59	5.82
	Basic			
	1.68	1.17	1.58	5.81
	Diluted			

**PART - II**

A	Particulars of Shareholding	Quarter ended 30.6.2013	Quarter ended 31.3.2013	Quarter ended 30.6.2012	Year ended 31.3.2013
	Public shareholding	79070562	79070562	79165897	79070562
	(a) No. of Shares	59.50	59.50	59.65	59.50
	(b) Percentage of Shareholding				
	Promoters and promoter group Shareholding	14391429	15926619	23316833	15926619
	(a) Pledged / Encumbered	26.74	29.59	43.55	29.59
	- Number of shares				
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	10.83	11.98	17.57	11.98
	- Percentage of shares (as a % of the total share capital of the Company)				
	(b) Non-encumbered	39438389	37902999	30228399	37902999
	- Number of shares	73.26	70.41	56.45	70.41
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	29.67	28.52	22.78	28.52
	- Percentage of shares (as a % of the total share capital of the Company)				
<b>B</b>	Investor Complaints	Quarter ended 30.6.2013			
	Pending at the beginning of the quarter	NIL			
	Received during the quarter	1			
	Disposed of during the quarter	1			
	Remaining unresolved at the end of the quarter	NIL			



**Notes:**

1. The above financial results were reviewed by the Audit Committee and taken on record by the Board of Directors in their meeting held on 5<sup>th</sup> August 2013.
2. The Statutory Auditors have carried out a limited review of the financial results for the quarter ended 30<sup>th</sup> June 2013.
3. The Company also gets its products manufactured under various arrangements with other distilleries / bottling units spread all over the country. The Gross Sales for the company's products through these operations not included in the above sales figures, are - (Rs. in lacs) (1) 36269.98 (2) 33481.73 (3) 37602.79 (4) 141177.02 column-wise respectively. The resultant income to Radico Khaitan Ltd. (RKL) from these operations is included hereinabove.
4. The Company has one major operational business segment viz. liquor and related products, which accounts for more than 90% of the total turnover of the Company.
5. Consequent to the application of para 46A in AS -11 vide notification dated 29<sup>th</sup> December 2011, the Company has written off a sum of Rs.809.36 lacs on account of foreign exchange translation variations in long term foreign currency borrowings.
6. The figures of the quarter ended 31<sup>st</sup> March 2013 are the balancing figures between the audited figures in respect of the full financial year and published year to date figures upto nine months of the relevant financial year.
7. Previous year / period figures have been regrouped / rearranged, wherever necessary to make them comparable with the current period figures.

for Radico Khaitan Limited



**Dr. Lalit Khaitan**  
**Chairman & Managing Director**

New Delhi  
5.8.2013

**For V. Sankar Aiyar & Co.**  
**Chartered Accountants**  
**(Firm Regn. No.:109208W)**



**M.S. Balachandran**  
**Partner**  
**Membership No.024282**

