

Europe's largest independent regional airline goes live with FinesseMBS™

FinesseMBS™ will automate and standardise the entire miscellaneous billing process for Flybe

Mumbai, 24 September, 2013: Accelya Kale Solutions Limited, part of the Accelya Group, the leading solutions provider to the airline and travel industry, today announced that **Flybe**, Europe's largest independent regional airline goes live with FinesseMBS™ solution. The solution will automate and standardise the entire miscellaneous billing process.

Speaking on the occasion **Mr. Stephen Griffiths, Head of Revenue Accounting, Flybe said**, "We process a high volume of inward and outward miscellaneous invoices. The automation and workflow in FinesseMBS has helped us substantially reduce time and costs. We have been extremely pleased with the professionalism and level of support received from the Accelya team.

FinesseMBS™ will enable Flybe to:

- Ensure compliance to IATA's SIS (Simplified Interline Settlement) standards for miscellaneous billing
- Improve productivity by increasing invoicing speed, minimising errors and reducing manual work through automated interface to accounting system and ERP
- Reduce total cost of ownership through SaaS model (Software-as-a-Service)
- Improve invoice approval process across various locations and departments with flexible workflow engine

Speaking on this occasion, **Mrs. Neela Bhattacharjee, Head - Airlines SBU, Accelya Kale Solutions said**, "The new partnership deal marks another significant milestone in our relationship with Flybe."

About FinesseMBS™

FinesseMBS™ is a SIS-compliant solution that streamlines miscellaneous receivables and payables. Using a single, integrated invoicing and settlement process, FinesseMBS™ standardises billing and accounting practices across business units. The highly automated solution improves productivity by reducing manual work, increasing invoicing speed, and minimising errors and leakage. A powerful contract management engine helps airlines effectively manage pricing contracts and prevent revenue leakage.

FinesseMBS™ is a part of FinesseSuite™. FinesseSuite™ comprises miscellaneous billing solution, cost management solution & flight profitability solution which helps airlines manage cost, cash flow and risk effectively.



About Accelya Kale

Accelya Kale Solutions Limited (formerly known as Kale Consultants Limited) is part of the Accelya Group. Visit us at: www.accelyakale.com

About Accelya Group

Accelya helps airline and travel companies manage their financial processes and gain insights into their business performance.

Accelya's expertise spans across all critical airline financial processes - BSP Processing, Revenue Accounting, Audit & Revenue Recovery, Card Management, Miscellaneous Billing, F&A Processing and Decision Support. Accelya partners with airlines right from the time a ticket or an air waybill is issued, all the way through its entire financial life cycle, until the data is converted into actionable decision support.

With over 200 airline customers, our annual revenue is over \$110 million. Our operations are spread across 10 countries and we employ over 2000 professionals worldwide. Visit us at: www.accelya.com

About Flybe

Flybe is Europe's largest independent regional airline with 187 routes serving 14 countries, operating from a total of 82 departure points, 34 UK and 48 European airports* (all routes on sale Sep '13 - Jul '14); operates more UK domestic flights than any other airline and more domestic flights at London Gatwick than any other airline * (UK CAA statistics Aug '12 - Jul '13); is the largest scheduled airline, measured by air traffic movements, at Belfast City, Birmingham, Cardiff, Exeter, the Isle of Man, Inverness, Jersey, Manchester and Southampton airports (UK CAA statistics - Jul '13); operates 68-strong aircraft fleet - 45 Q400, 14 E195 and 9 E175; has codeshare agreements with British Airways, Air France, Etihad and KLM and is Amsterdam Schiphol's Airline of the Year 2012 Europe.

* Flown under the Flybe brand, of which 25 routes and 10 airports are exclusively served by Flybe's franchise partner, Loganair

For more details, please contact:

Mitul Mehta
Head-Marketing
Accelya Kale Solutions Limited
Tel: +91.22.6780.8888
Email: media@accelya.com

For ACCELYA KALE SOLUTIONS LIMITED



Company Secretary