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## PART 1: STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND PERIOD ENDED 31st DECEMBER 2013

<b>.</b>			Unaudited			₹ in Lakhs
Particulars		Quarter ended		YTD	Audited	
1, Income :	31st Oec'13	30th Sept 13	31st Dec'12			Year ende
			7.51.040.12	31st Dec'13	31at Dec*12	31st Mar'1
a. Income from operations	3,722	4,96		}		
b. Other operating income	137	3	7,074	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	12,063	16,
Total Income	3,850	4.00	***	1 7 7 7	114	
#. Employees cost		1	2,714	13,125	12,177	17.
b. Fraining and Education expenses	959	1,005	942	1		
c. Marketing and Advt. expenses	1,213	1,823	****	3,039	2,616	3,
d. Administration expenses	247	377	1 .,50,	4,554	3,528	6,
e. Depreciation	676	797		1,076	1,284	1,0
	214	157		2,287	2,787	3,6
Total Expenses	3,311	4,199		591	629	
Profit from operations before other income (1-2) Other income:	548	800	2701#	11,517	11,044	16,1
'	179	286	· · · · · · · · · · · · · · · · · · ·	1,608	1,133	2,0
(a) Interest Income	157		1 074	612	827	1,0
(b) Other Income	1	266	266	685	744	9
Profit before interest and exceptional flams (3+4)	727	20	77	127	83	
Interest and finance charges	13	1,086	667	2,420	1,960	3,0
Profit after interest but before tax (5-5)		11	3	25	12	
Exceptional Items	714	1,075	584	2,395	1,946	3,0
Net Profit on sale of Channal premises	1 1		ľ			4,00
Profit / Loss from ordinary activities before tax (7+8)	<del> </del>			- 1	ļ	
Income Tax and Wealth Tax Expense	714	1,075	684	2,395		- 80
Profit /(Lose) after tax but before Minority Interest (9-10)	180	206	72	497	1,948	3,86
Add /(Less) : Share of Profit/(Loss) of Associate	864	870	607	1,898	363	72
Profit /(Loss) after Tax & Minority interest (11 + 12)	(2)	(2)	(4)		1,565	3,14
Paid-up South ab	852	568	503	(6)	(8)	(10
Paid-up Equity share capital (Face value Rs. 10 each)				1,692	1,577	3,136
Reserve excluding revaluation reserve						4,87
Earnings per share (EPS)	vin Paulyssa – Vin Ta					29,21
Annual Control of the	1.50				, v	
(b) Olluted (7)	1.20		1324	444	3.23	B.#1
		1,31	1.24		123	15.41





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PART II: Selected Information for the quarter ended December 31,2013

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Particulars		Quarter ended	I	Year ended
A. PARTICULARS OF SHAREHOLDING :-	31st Dec'13	30th Sept 13	31st Dec*12	31st Mar'13
Public shareholding :-	į			
- Number of shares - Percentage of share holding	21,448,100 53,27%	26,174,618	29,976,385	29,976,38
2 Promotors & Promotors Group Shareholding:-		68.16%	61.44%	61,44
a) Pledged/Encumbered:-	}	j j	į	
Number Of shares     Percentage of shares (as a % of the total shareholding of promoter and promoter group)	660,000	650,000	550,000	650,00
- Percentage of shares (as a % of the total share capital of the Company)	3.45%	3.45%	3.46%	3.45
b) Non Encumbered:-	1.61%	1.44%	1.33%	
- Number Of shares				1.33
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	18,166,036	18,165,036	18,165,036	18,166,036
Percentage of shares (as ± % of the total share capital of the Company)	96.55%	96.55%	96,66%	96.557
	46.12%	40.38%	37.23%	37.23%

(B) information on investors' complaints for the quarter ended December 31, 2013

	······································					
	Particulars	Pending at the	} ···			,
	· an income a	beginging of the	1	1	l	Ĺ
1		quarter	Received during	Disposed of	Remaining	
١	No. of Complaints				tringerolyed at the	ĺ
t		Nil		The same of the sa	end of the quarter	
		, , , , ,	2	. 2	Nit	
		"			76	







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### <u>Notes</u>

- The above results have been reviewed by the Audit Committee of the Board and adopted at the meeting of the 1 Board of Directors held on 20th January, 2014. The Statutory Auditors of the Company have carried out Limited Review of the unaudited Consolidated Financial Results as required under Clause 41 of the Listing Agreement and the related report will be submitted to the concerned Stock exchanges.
- 2 Accounting policies and practices which are material in determining the results of operation for the noring and consistent with those adopted in the audited financial containing the results of operation for the noring and
- the Company has already made applications to the Central Government, seeking approval for remuneration paid to the Managing Director in excess of limits prescribed under the Companies Act, 1956 aggregating Rs. 25,03,601/- for the year ended 31st March, 2011, Rs. 67,46,296/- for the year ended 31st March 2012, and Rs. 54,90,522/- for the year ended 31st March, 2013, approval for which are awaited.
- In accordance with the buyback approved by shareholders vide postal ballot dated 06th July,2013, the Company has bought back and extinguished 85,28,285 shares of value Rs. 57.05 crores as on 31st December,2013.
- For the nine months ended December 31,2013 on a standalone basis. Aptech Limited has reported (a) Turnover of Rs. 7,616 Lakhs (b) Profit before tax of Rs. 1,976 Lakhs and (c) Profit after tax of Rs. 1,605 Lakhs.
- The Board of Directors have recommended a Interim dividend of Rs. 2.00 per equity share (20% on Face value of Rs. 10/-) for the financial year 2013-14, at the meeting of the Board of Directors held on January 20,2014. 7
- The figures for the previous year/periods have been regrouped/ reclassified wherever necessary.

FOR APTECH LIMITED

NESKONYPE Ninad Karpe Managing Director & CEO

Place : Mumbai

Date : 20th January,2014





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Anos, MIDC, Marol, Andheri (E),
Mumba 100 093
1912/9827 2000 8 21 22 2827 2399 www.aptech-warldwide.com

# CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Particulars				Una	udited			₹ in Lakhs
- Wilder			Quarter er				Audited	
1) SEGMENT REVENUE		\$76t Dec 1	3 30th Sept	13 314t D		~	ended	Year ende
A. Retail				2,410	- 12	31et Dec'13	31st Dec 12	31at Mart
B. Impetitional		3,1	47	878	- 1		1	· · · · · · · · · · · · · · · · · · ·
		,	"	181	3,038	10,205	1,907	
2) SEGMENT REELU TE	TOTAL	3,8	-27	026	700	2,992	2,311	13,
2) SEGMENT RESULTS (BEFORE EXCEPTIO	MAL ITEMS)			V26	3,745	13,197	12,218	3,
A. Retali		1		- 1	- I			17.
B. InerRitional		1,01		264	727	2.001		
	TOTAL		· ·	371	218	862	2,264	3.1
Less: Overhead including other expenses	TOTAL	1,08	7 1,4	36	942			1,2
(unafficable)		}		<del></del>		3,463	2,866	4.4
	TOTAL	61:		07	870	[		
B) EXCEPTIONAL ITEMS		66:	9 8	28	372	1,783	1,694	2,3
A. Retail		1			<del></del>	1,440	1,174	2,01
B. Instititional			-	i	.	1	T	
	TOTAL			1	. 1	-	- 1	,,
income/(expenses) (Unallocable)		-						
<u> </u>	TOTAL			ł	. ]	· 1	- 1"	-
PEGMENT RESULTS (AFTER EXCEPTIONAL	LITEMS				-	<u></u> -		60
			"	T				80
B, Institutional	}	1,017	1.06	• {	727	2,801	1	
I married to the Control of the Cont	OTAL	70 1,027	37		216	862	2,254	3,167
Less; Overhead including other expenses (unafficiable)	T I	- 1,0ar	1,434		MZ	3,463	614	1,271
	- 1	\$18		· · · · · · · · · · · · · · · · · · ·		0,403	2,966	4,433
Add Other W	DTAL	569	407	<sup>2</sup>	76	1,783		
Add: Other Unellocable Income		759	#26	<u></u>	72	1,480	1,694	*,\$85
TOTAL PROFF, BEFORE TAX	1	14	250	3	15	740	1,174	2,447
TWO THE TAX	un i mari di 📶	716	11		3	28	786	1,023
			1,975	1.10	4	· · · · · · · · · · · · · · · · · · ·	12	2.0
Particulars	7	As at					7,045	A#42
APITAL EMPLOYED		31st Dec'13	As at	As at	T	As at		
EGMENT ASSETS			30th \$4pt'13	31st Dec'12	31	at Mar 15	1	
EGMENT ASSETS . SEGMENT (JABILITIES)	1	[					1	
Institutional	ļ	2,036				- 1	1	1
Unathocable Assets- Liabilities	ł	1,312	1.835	1,49		2,017	1	J
Investments and Goodwill on consolidatio	i	2,624	2,266	52	1	588	1	- 1
Cash and Cash Equivalent	<b>"</b>	17,646	17,644	3,144	•	1,824	1	- 1
	ł	5,818	10,525	17,716	1	17,652	1	}
TOT	AL.	29,439	33,178	11,100		12,022	ļ.	1
			44,178	33,977		34,103	1	1

1) The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks is returns, the organizational structure is the internal reporting system.

2) Figures for the previous year/ periods have been regrouped/recast, wherever necessary, to conform to the obvious parted.

FOR APTECH LIMITED N/Kame Maringing Director & CEO

Place : MUMBAI Date : 20th Jenuary, 2014





# Khimji Kunverji & Co

Chartered Accountants

(Registered)

28272399



The Board of Directors Aptech Limited Marriage

> Limited Review Report of the Consolidated Financial Results of Aptech Limited, its Subsidiaries and Joint venture

#### INTRODUCTION

i. We have reviewed the accompanying statement of unaudited Consolidated Financial Results ("CFR") of Aptech Limited ("the Company") and it's Subsidiaries/Associate/Joint Venture ('the Group') for the quarter/nine months period ended December 31, 2013, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. The CFR, initialed by us for identification purpose, is the responsibility of the Company's management and has been approved by the Board of Directors. The CFR have been prepared on the basis of separate financial statements and other financial information regarding components. Our responsibility is to issue a report on SCOPE OF REVIEW

- 2. We conducted our review in accordance with the Standard on Review Engagements ('SRE') 2410 'Review of Interim Financial information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India ('ICAI'). This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit; accordingly we do not express an audit
- The CER of the Group have been prepared by the management in accordance with the requirements of Accounting Standard (AS) 21, "Consolidated Financial Statements", AS-23, "Accounting for Investments in Associates in Consolidated Financial Statements" and AS-27, " Financial Reporting of Interests in Joint Ventures" as notified by the Companies (Accounting Standards) Rules, 2006 vide Section 211(3C) of the Companies Act, 1956, (which continues to be applicable in respect of Section 133 of the Companies Act, 2013, in terms of General Circular 15/2013 dated September 13,2013 issued by the Ministry of Corporate Affairs)
- 4. Inter unit/company income and Expenditure have been eliminated based on information provided by the management of the company
- 5. Included in this CFR, are revenues of Rs.17.64 lakhs and Rs.120.72 lakhs for quarter and nine months period ended. December 31, 2013 respectively, capital employed amounting to Rs.13046.27 lakhs as on the said date, which have been reviewed by other auditors whose reports have been furnished to us. In our opinion, in so far as it relates to the amounts included in respect of these entities, is based CONCLUSION

6. Based on our review conducted as above and subject to paragraphs 4, and 5 above, nothing has come to our notice that causes us to believe that the accompanying statement of unaudited CFR prepared in accordance with applicable Accounting Standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement, including the manner in which it is to be disclosed, or that it contains any material misstatement.

 $\mathcal{I}_{G}$ 

For and on behalf of Khimji Kunverji & Co Chartered Accountants

(Registration Number: 105146W)

Hasmukh B. Dedhia Partner (F-33494)

Place: Mumbai. Dated January 20,2014

Sunshine Tower, Level 19, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013, India T: +91 22 2439 1111 E: info@kkc.in W: www.kkc.in

Suite 52, Bombay Mutual Building, Sir Phirozshah Mehta Road, Fort, Mumbai 400 001, India



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APTECH LIMITED

# PART 17 STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS. FOR THE QUARTER AND PERIOD ENDED 31st DECEMBER,2013

Perticulars	Unaudited								
		Quarter ended		YTD ended					
1. broome :	31et Dec'13	30th Sept 12	31st Dec'12		***************************************	Year ended			
<ul> <li>Income from operations</li> </ul>				31st Dec'13	31st Dec'12	31st Mar'1			
b. Other operating income	2,223	2,767							
Total Income		9	1,951	7,521	6,711	10,0			
2. Expenditure	2,309	2,766		95	86				
e. Employees cost	"""""		1,972	7,616	6,777	10,1			
b. Training and Education expenses	532	543			****				
C. Marketing and Advt. expenses	741	798	57A	1,765	1,782	2,34			
d. Administration expenses	121	229	565	2,513	1,767	3,03			
s. Depreciation	ga¢	279	120	564	798	1,04			
Total Expenses		126	440	1,156	1,410	1,84			
Profit from operations before other trees.	1,681	2,084	758	384	441	62			
Other Income	428	602	1,861	6,362	8,207	8,93			
(8) Interest Income	155	272	111	1,254	570	1,26			
(b) Other income	155	266	314	747	796	1,028			
rofit before interest and avecast		- 1	265	682	742	980			
The imance charges	563	- 6	49	65	54				
rofit after interest but before tax (5-6)	14	954	425	2,001	1,366	46			
xceptional terms	569	11	3	25	12	2,291			
		943	422	1,978		28			
Net Profit on sale of Chennal Premises	1 1	ł <sup></sup>			1,384	2,263			
Profit / Loss from ordinary activities before (ax (7 + 8)			. 1		1				
- Andrews	589	943	422			#00			
Income tax and Wealth Tax				1,976	1,354	3,063			
rodt ALOES) after Tax (9 - 10)	102	181	1	ł					
and up Equity share capital (Face years & se	467		52	371	213				
serve excluding revaluation reserve		762	370	1,805	1,141	536			
imings per share (EPS)	<del></del>					2,827			
(a) Basic ( ? )	······································				· <u> </u>	4,879			
(b) Officted ( e )	11	1				21,871			
	7.02	1.89	0.76	2.50	- 1	7			
	1.02	1.69	0.76	3.50	2,34	5.18			
				3.50	2.34	5.18			







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# PART II : Selected Information for the quarter ended December 31,2013

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Particulars				
A. PARTICULARS OF SHAREHOLDING :-	31at Dec'13	Quarter ended 30th Sept*13	31st Dec'12	Year ended
1. Public shareholding :-			3131 1960 12	31st Mar13
· Number of shares	1	1	ł	
Percentage of share holding	21,448,100	26,174,618	29,874,386	
2 , Fromotors & Promotors Group Shareholding :-	63.27%	58.18%	(	29,976,3
a) Pledged/Encumbered:-			61.44%	61.4
- Number Of shares	1		i	
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	650,000	650,000	650,000	660,00
Percentage of shares (as a % of the total share capital of the Company)	3.45%	3.45%	3.45%	3,45
b) Non Encumbered:	1.61%	1.44%	_ }	
Number Of shares			1.33%	1.305
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	18,165,036	18,165,036	18,165,036	16,165,036
- Percentage of shares (as a % of the total share capital of the Company)	<b>26.55%</b>	96.56%	96.55%	96.55%
	45.12%	40.38%	37.23%	

(8) Information on Investors' complaints for the quarter ended December 31, 2013

	Perticulars	Pending at the	1			
- 1		beginging of the	ľ		1 _	
- 1	· · · · · · · · · · · · · · · · · · ·	- duarter	Received during	Olitonau - c	Remaining	
Ĺ	**		we duriter		and of the quarter	
		Nit	2 7		A DIS GRACIEL	
					Nit	







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https://doi.org/10.1006/j.com

#### Notes:

- The above results have been reviewed by the Audit Committee of the Board and adopted at the meeting of the Board of Directors held on 20th January, 2014. The Statutory Auditors of the Company have carried out Limited Review of the unaudited Financial Results as required under Clause 41 of the Listing Agreement and the related report will be submitted to the concerned Stock exchanges.
- 2 Accounting policies and practices which are material in determining the results of operation for the period are consistent with those adopted in the audited financial statement for the year ended 31st March, 2013.
- The Company has already made applications to the Central Government, seeking approval for remuneration paid to the Managing Director in excess of limits prescribed under the Companies Act, 1956 aggregating Rs. 25,03,601/- for the year ended 31st March, 2011, Rs. 67,46,296/- for the year ended 31st March, 2012, and Rs. 54,90,522/- for the year ended 31st March, 2013, approval for which are awaited.
- In accordance with the buyback approved by shareholders vide postal ballot dated 06th July,2013, the Company has bought back and extinguished 85,28,285 shares of value Rs. 57.05 crores as on 31st December,2013.
- A wholly owned subsidiary in UAE, bought back 3 shares worth US\$ 81,673 (PY 9 shares worth US\$ 245,018) (aggregating to 12 shares worth US\$ 326,691), thereby reducing the investment in the subsidiary by US\$ 326,691 as on Dec'13.
- The Board of Directors have recommended a Interim dividend of Rs. 2.00 per equity share (20% on Face value of Rs. 10/-) for the financial year 2013-14, at the meeting of the Board of Directors held on January 20.2014
- 7 The figures for the previous year/periods have been regrouped/ reclassified wherever necessary.

For APTECH LIMITED

Ninad Karpe Managing Director & CEO

Place : Mumbai

Date : 20th January,2014







Auteur Lieuteer Road officer Apter's House A-K5 MIDC, More! Andhair (E), Mumbri 400 093. 1 91 22 2827 23.80 F 91 22 2827 2399 www.aptech-worldwide.com

## STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	<u>L</u>				Unaudited			₹ in Lakhs
Particulars	[		Ouarter et	oded				Year em
		31st Dec 1					YTD ended	
1) SEGMENT REVENUE			Som Sebi	1.13	318( Dec't)	31st Dec'13	31st Dec 12	31st May
A. Retail B. Instittional		-	960 g	130 467	1,7		0,700	7
To To	DTAL	2.3		787	24		1,007	2.
2) SEGMENT REBULTS				,/=/	1,94	7,660	6,700	10.
A. Retail 6. Institutional	)TAL		54	062 27#	53 6		1,862	z,
Less: Overhead including other evenes	,	8	24 1,	137	69	2,626	2.028	******
(www.ec.etale)		31	91 .	C4	47	1,338		3,:
) EXCEPTIONAL ITEMS	TAL	43	13	703	121		1,445	2,6
A. Ratel	ì			7	7.11	1,255	683	1,2
25 Interestingual				- 1	-	-	,	
Not complete and the second se	ral			-				,
Micomet(expenses) [Unatiocable]	1	_	1 .		•	- 7		
SEGMENT RESULTS (AFTER EXCEPTIONAL)T	AL.		<del></del>	+	<del></del>	<u> </u>		ăc
	EMS)			-		<u> </u>		80
A. Retait 8. Institutoral	J	770				1 T		
and the second second	1	54			532	2,161	1,862	2,5*
TOTA	AL	624			E7	456	166	
Lese: Overhead including other expenses			1,13	<del>'</del>	500	2,624	2,026	5.27
wrallocable)	ł		j	- 1				
TOTA	u ——	391 433	43		471	1,338		
		413	70:	1	128	1,268	1,445	1,204
old: Ottor Unathocable Income	1	150	i	1			883	2,073
ens: Other Unesocable experies	i i	14	261	1	297	713	783	
			11	_	3	26		1,019
		spot more designation of the second	5.50.25%	1000	0.22202451.24		12	20
Particulars	A.	9 AL		,		247		one Down
APTTAL EMPLOYED	1	Dec'13	A4 at 30th Mept 13	1	As at	As at		
EGMENT ARSETS - BEGWENT LIABILITIES)			4401 Webt 13	3	1et Dec 12	31st Mar13		
Rotal	ľ	- [		1				
institute in	l	1,438	1,498	1		ŀ		ļ
Unaffocable Assers, I Industry	ł	276	507		1.072	1,377		}
WIVEDIENESTE AND Advances to Consult of	i	2,638	2,018	1	506	541	194	1
Cash and Cash Equivalent	ı	11,988	12,027		2,891	1,527		ì
	<u></u>	4,972	9,837		12,067	12,023		- 1
TOTAL		21,013	28,434		10,278	71,224		į
					29,000	24,764		- 1

1) The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks & returns, the organizational structure & the internet reporting system.

2) Figures for the previous year/periods have been regrouped/recast, wherever necessary, to conform to the current period. FOR APTECH LIMITED

Place : MUMBAI Onto : 20th January, 2014





# Khimji Kunverji & Co

Chartered Accountants

(Registered)

28272399



### **Limited Review Report**

The Board of Directors **APTECH LIMITED**Mumbai

#### INTRODUCTION

We have reviewed the accompanying Statement of un-audited Financial Results ('FR') of APTECH LIMITED ('the Company') for the quarter/nine months period ended December 31, 2013 (except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us). The FR initialed by us for identification purpose, is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these un-audited FR based on our review.

### SCOPE OF REVIEW

We conducted our review in accordance with the Standard on Review Engagement ('SRE') 2410. Review of Interim Financial Information Performed by the Independent Auditor of the Entity' Issued by the Institute of Chartered Accountants of India ('ICAI'). This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the FR are free of material misstatement. A review is limited primarily to inquiries of Company personnel and an analytical procedure applied to financial data and thus provides less opinion.

### CONCLUSION

Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying statement of un-audited financial results prepared in accordance with accounting standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 vide Section 211(3C) of the Companies Act, 1956, (which continues to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated September 13, 2013 issued by the Ministry of Corporate Affairs) and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it

 $\tau_{c}$ 

For and on behalf of

Khimji Kunverji & Co Chartered Accountants

(Registration Number : 105146W)

Place: Mumbai

Dated: January 20, 2014

Hasmukh B. Dedhia Partner (F-33494)

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