The Board of Directors Usha Martin Limited 2A, Shakespeare Sarani, Kolkata-700 071.

- 1. We have reviewed the consolidated results of Usha Martin Limited, its subsidiaries and jointly controlled entities hereinafter referred to as the "Group" (refer Note 1 on the Statement) for the quarter ended 31 December 2013 which are included in the accompanying "Statement of Consolidated Unaudited Financial Results for the Quarter and Nine Months Ended 31st December, 2013', except for the disclosures regarding 'Public Shareholding' and 'Promoters and Promoter Group Shareholding' in Usha Martin Limited which have been traced from disclosures made by the Management but have neither been reviewed nor been audited by us. The Statement has been prepared by the Group's Management pursuant to Clause 41 of the Listing Agreement with the Stock Exchanges in India, which has been initialled by us for identification purposes. This Statement is the responsibility of the Group's Management and has been approved by the Board of Directors of Usha Martin Limited. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement.
- 3. A review is limited primarily to inquiries of group's personnel and analytical procedures applied to group's financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 4. We have only traced the disclosures regarding 'Public Shareholding' and 'Promoters and Promoter Group Shareholding' in Usha Martin Limited in the Statement from the disclosures made by the Group's Management and are, therefore, not expressing a review opinion thereon.
- 5. We did not review the financial results of eight subsidiaries and four jointly controlled entities considered in the preparation of the Statement and which constitute total revenue of Rs.29,540 Lakhs and Rs.95,174 Lakhs and net profit of Rs 1,308 Lakhs and Rs 7,175 Lakhs for the quarter and period then ended. These financial results and other financial information have been reviewed by other auditors whose reports have been furnished to us, and our opinion on the Statement to the extent they have been derived from such financial results is based solely on the report of such other auditors.
- 6. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 as per Section 211(3C) of the Companies Act, 1956 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Price Waterhouse Firm Registration Number: 301112E Chartered Accountants

Pradip Law

Partner

Membership Number 51790

Kolkata 29 January 2014

# **USHA MARTIN LIMITED**

Registered Office : 2A, Shakespeare Sarani, Kolkata - 700 071

Statement of Consolidated Unaudited Financial Results for the Quarter and Nine Months Ended 31st December, 2013

(Rs. in Lakhs)

						(Rs. in Lakhs)
	Quarter ended			Nine mon	Previous Year ended	
Particulars	31st December,	30th September,		31st December,	1	31st March,
	2013	2013	2012	2013	2012	2013
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Income from Operations	00520	92717	88905	282127	267412	362183
(a) Net Sales/Income from Operations (Net of excise duty) (b) Other Operating Income	96538	92111	00903	202121	207412	302103
	*			202407	007440	20102
Total Income from Operations (net)	96538	92717	88905	282127	267412	362183
2. Expenses a. Cost of Materials consumed	35378	34769	36846	105157	113286	144916
b. Purchase of stock-in-trade	109	83	104	294	373	482
c. Changes in inventories of finished goods,	1,00	00		~ .	5.5	
work-in-progress, stock-in-trade and scrap	(10785)	(6242)	(7071)	(23809)	(16170)	(13657)
d. Power and Fuel	10865	9397	11094	29329	32674	43231
e. Consumption of Stores and Spare Parts	6923	5516	5520	18813	16807	21759
f. Employee Benefits expenses	8914	8688	7111	25801	20935	28543
g. Depreciation and amortisation expenses	8810	8103	6586	24210	19265	26384
h. Other Expenses	25607	22921	19165	73647	56023	75297
Total Expenses	85821	83235	79355	253442	243193	326955
3. Profit from Operations before Other Income,						****
Finance Costs and Exceptional Items (1-2)	10717	9482	9550	28685	24219	35228
. Other income	3555	1939	3398	7843	7795	8908
. Profit from ordinary activities before						·
Finance Costs and Exceptional Items (3 + 4)	14272	11421	12948	36528	32014	44136
5. Finance costs	11672	10432	9121	31585	24624	33786
7. Profit from ordinary activities after						
Finance Costs but before Exceptional Items (5 - 6)	2600	989	3827	4943	7390	10350
. Exceptional Items	•	-	•	•	•	
. Profit from Ordinary Activities before Tax (7 + 8)	2600	989	3827	4943	7390	10350
	926	861	665	2678	1448	2124
0. Tax Expense (Note 2 below)						
1. Net Profit from Ordinary Activities after Tax (9 ± 10)	1674	128	3162	2265	5942	8226
2. Extraordinary Items (net of tax expenses)	-	•	•	-	-	
3. Net Profit for the period (11 ± 12)	1674	128	3162	2265	5942	8226
4. Share of Profit / (Loss) of associates - Not applicable	•		-	•	<b>a</b>	
5. Minority interest	131	42	121	227	269	342
6. Net Profit after taxes, minority interest						
and share of profit/(loss) of associates (13 + 14 - 15)	1543	86	3041	2038	5673	7884
7. Pald-up Equity Share Capital [ Face value Re.1 each ]	3054	3054	3054	3054	3054	3054
8. Reserves excluding Revaluation Reserve						
(as per Balance Sheet of the previous accounting year)				-		188791
9. Earning Per Share (before / after Extraordinary Items)		J	-			
(of Re. 1 each)(not annualised)	0.51	0.03	1.00	0.67	1.86	2.59
Basic Diluted	0.51	0.03	1.00	0.67	1.86	2.59
	V.31	0.00	1.00	0.07		2.00
. PARTICULARS OF SHAREHOLDING @	· .			l	İ	
. Public Shareholding - Number of Shares	155175115	157470115	170165335	155175115	170165335	159475115
Percentage of Shareholding	50.92%	51.67%	55.84%	50.92%	55.84%	52.33%
Promoters and Promoter Group Shareholding	00.02.76	0				
a) Pledged / Encumbered					`	
- Number of Shares	.	.	. (		.	
- Percentage of shares ( as a % of the total						•
shareholding of promoter and promoter group)		. [	-			
- Percentage of shares ( as a % of the total share	l					
capital of the company)	-	. ]			-	•
b) Non-encumbered			101570115	440500005	404570445	415000005
- Number of Shares	149566665	147271665	134576445	149566665	134576445	145266665
- Percentage of shares ( as a % of the total	400.000	400 0001	400 000/	400 000	100,00%	100.00%
shareholding of promoter and promoter group) - Percentage of shares ( as a % of the total share	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
. Porceniano di caste ( 36 3 % of IA) ( IA) ( IA)	1		1			
capital of the company)	49.08%	48.33%	44.16%	49.08%	44.16%	47.67%

cember, 2013)
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# **USHA MARTIN LIMITED**

Registered Office: 2A, Shakespeare Sarani, Kolkata - 700 071

Statement of Consolidated Unaudited Financial Results for the Quarter and Nine Months Ended 31st December, 2013

#### Notes (Contd) :

- 1. The above consolidated financial results have been prepared in accordance with the applicable Accounting Standards notified pursuant to the Companies (Accounting Standards) Rules 2006 as per section 211(3C) of the Companies Act, 1956. The Group comprises the Company and its nineteen subsidiaries (including eleven step-down subsidiaries) and five joint ventures (including one step-down joint venture).
- 2. Tax expense comprises Current Tax and Deferred Tax, net of MAT Credit Entitlement and Excess Provision of Current Tax relating to earlier years written back.
- 3. Figures for the previous periods have been reclassified where considered necessary to conform to this quarter's classification.
- 4. The standalone financial results are being forwarded to the Stock Exchanges (BSE and NSE) for uploading on their respective websites and the same are also being made available on the Company's website viz. www.ushamartin.com.
- 5. The above results, after review by the audit committee, have been approved and taken on record by the Board of Directors at its meeting held on 29th January, 2014.
- 6. The Auditors of the Company have carried out a 'Limited Review' of the aforesald financial results for the period ended 31st December, 2013 in terms of Clause 41 of the Listing Agreement with Stock Exchanges.
- 7. Pursuant to amendment in clause 41 of the Listing Agreement, the unaudited particulars of Turnover, Profit before Tax and Profit after Tax on Standalone basis are furnished hereunder:

		Quarter ended		Nine mon	Previous Year ended	
Particulars	31st December,	30th September,	31st December,	31st December,	31st December,	31st March,
	2013 (Unaudited)	2013 (Unaudited)	2012 (Unaudited)	2013 (Unaudited)	2012 (Unaudited)	2013 (Audited)
Income from Operations (Net of Excise Duty)	82791	70959	73973	227745	224293	304453
Profit ((Loss) before Tax	147	302	398	851	(306)	1032
Profit I(Loss) after Tax	99	170	244	489	(195)	705

Place: Kolkata

Date: 29th January, 2014

Rajeev Jhawa

Managing Director



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USHA MARTIN LIMITED

Registered Office: 2A, Shakespeare Sarani, Kolkata - 700 071 Consolidated Segment wise Revenue, Results and Capital Employed

(Rs. In Lakhs)

j.				NAME OF THE OWNER O		(Rs. In Lakhs
		Quarter ended		Nine mon	Previous Year ended	
Particulars	31st December,	30th September,	31st December,	31st December,	31st December,	
	2013	2013	2012	2013	2012	2013
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Segment Revenue						
(Net Sales / Income from Operations)						
a. Steel	67403	49714	58686	173559	178259	239763
b. Wire and Wire Ropes	52087	58090	· 45658	164489	143126	201184
c. Unallocated	5074	4733	3315	13246	9887	14366
Total Segment Revenue	124564	112537	107659	351294	331272	455313
Less: Inter-Segment Revenue	28026	19820	18754	69167	63860	93130
Net Sales / Income from Operations	96538	92717	88905	282127	267412	362183
2. Segment Results						
(Profit before tax and						
finance costs from each segment]						
a. Steel	8038	6855	5890	21166	14230	20558
b. Wire and Wire Ropes	6530	4520	7179	15596	18376	24699
c. Unallocated	352	271	143	786	553	696
Total	14920	11646	13212	37548	33159	45953
Less:			-			
a. Finance costs	11672	10432	9121	31585	24624	33786
b. Other Un-allocable Expenditure	648	225	264	1020	1145	1817
(Net of Un-allocable Income)	<b></b>					
Total Profit before Tax	2600	989	3827	4943	7390	10350
3. Capital Employed						
(Segment Assets less Segment Liabilities)						
a. Steel	390608	384964	322881	390608	322881	344577
b. Wire and Wire Ropes	146779	150625	141471	146779	141471	143622
c. Unallocated	8352	7669	8754	8352	8754	8845
Total	545739	543258	473106	545739	473106	497044

Place : Kolkata

Date: 29th January, 2014

Managing Director



The Board of Directors Usha Martin Limited 2A, Shakespeare Sarani, Kolkata – 700 071.

- 1. We have reviewed the results of Usha Martin Limited (the "Company") for the quarter ended 31 December 2013 which are included in the accompanying 'Statement of Standalone Unaudited Financial Results for the Quarter and Nine Months Ended 31st December, 2013' (the "Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoters and Promoter Group Shareholding' which have been traced from disclosures made by the Management but have neither been reviewed nor been audited by us. The Statement has been prepared by the Company pursuant to Clause 41 of the Listing Agreement with the Stock Exchanges in India, which has been initialled by us for identification purposes. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement.
- 3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion
- 4. We have only traced the disclosures regarding 'Public Shareholding' and 'Promoters and Promoter Group Shareholding' in the Statement from the disclosures made by the Management and are, therefore, not expressing a review opinion thereon.
- 5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 as per Section 211(3C) of the Companies Act, 1956 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

Chartered Accountants

\*\*Chartered Accountants

\*\*RN 3011126

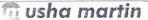
\*\*Kolkata

For Price Waterhouse Firm Registration Number: 301112E Chartered Accountants

Kolkata 29 January 2014 Pradip Law

Partner

Membership Number 51790



# **USHA MARTIN LIMITED**

Registered Office: 2A, Shakespeare Sarani, Kolkata - 700 071

Statement of Standalone Unaudited Financial Results for the Quarter and Nine Months Ended 31st December, 2013

(Rs. in Lakhs)

	1					(RS. In Lakins
	Quarter ended			Nine mon	Previous Year ended	
Particulars	31st December,	30th September,	31st December,	31st December,	31st December,	31st March,
	2013	2013	2012	2013	2012	2013
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<ol> <li>Income from Operations         <ul> <li>(a) Net Sales / Income from Operations (Net of excise duty)</li> <li>(b) Other Operating Income</li> </ul> </li> </ol>	82791	70959	73973	227745	224293	30445
Total Income from Operations (net)	82791	70959	73973	227745	224293	30445
2. Expenses	02/31	70939	13913	221143	224233	30443.
a. Cost of Materials consumed	29883	21973	28788	73675	85985	11286
b. Purchase of stock-in-trade	109	83	89	294	243	35
c. Changes in inventories of finished goods,	103	03	03	204	240	. 55
work-in-progress, stock-in-trade and scrap	(9785)	(5639)	(6210)	(19066)	(9773)	(873
d. Power and Fuel	10036	8567	10531	26939	31076	4097
e. Consumption of Stores and Spare Parts	6647	5200	5204	17955	16062	2070
f. Employee Benefits expenses	5237	5067	4402	15303	12969	1767
g. Depreciation and amortisation expenses	8047	7351	5867	21956	17159	2352
h. Other Expenses	22842	19951	17484	65241	50537	6769
Total Expenses	73016	62553	66155	202297	204258	27506
3. Profit from Operations before Other Income.						4,
Finance costs and Exceptional Items (1-2)	9775	8406	7818	25448	20035	2938
4. Other Income	1691	1982	1385	5986	3475	432
5. Profit from ordinary activities before		3				
Finance Costs and Exceptional Items (3 + 4)	11466	10388	9203	31434	23510	3370
6. Finance costs	11319	10086	8805	30583	23816	3267
7. Profit / (Loss) from ordinary activities after	1	19999				
Finance Costs but before Exceptional Items (5 - 6)	147	302	398	851	(306)	103
8. Exceptional Items		-	-	-	(000)	-
9. Profit / (Loss) from Ordinary Activities before Tax (7 ± 8)	147	302	398	851	(306)	103
10. Tax Expense (Note 1 below)	48	132	154	362	(111)	32
11. Net Profit / (Loss) from Ordinary Activities after Tax (9 ± 10)	.99	170	244	489	(195)	70
12. Extraordinary Items (net of tax expenses)	- 33	170		-	(130)	
13. Net Profit / (Loss) for the period (11 ± 12)	. 99	. 170	244	489	(195)	7(
14. Paid-up Equity Share Capital [ Face value Re.1 each ]	3054	3054	3054	3054	3054	30
15. Reserves excluding Revaluation Reserve	3034	3034	3034	3034	3034	30,
(as per Balance Sheet of the previous accounting year)						1514
16. Earning Per Share (before / after Extraordinary Items) (of Re. 1 each) (not annualised)						
Basic	0.03	0.06	0.08	0.16	(0.06)	0.2
Diluted	0.03	0.06	0.08	0.16	(0.06)	0.3
A. PARTICULARS OF SHAREHOLDING @						
1. Public Shareholding						
- Number of Shares	155175115	157470115		155175115		1594751
- Percentage of Shareholding	50.92%	51.67%	55.84%	50.92%	55.84%	52.33
2. Promoters and Promoter Group Shareholding						
a) Pledged / Encumbered - Number of Shares			_			
- Percentage of shares ( as a % of the total			-			_
shareholding of promoter and promoter group)					1 .	
- Percentage of shares ( as a % of the total share	750				l i	
capital of the company)						
b) Non-encumbered					li	
- Number of Shares	149566665	147271665	134576445	149566665	134576445	1452666
<ul> <li>Percentage of shares ( as a % of the total shareholding of promoter and promoter group)</li> <li>Percentage of shares ( as a % of the total share</li> </ul>	100.00%	100.00%	100.00%	100.00%	100.00%	100.0
capital of the company)	49.08%	48.33%	44.16%	49.08%	44,16%	47.6
@ Including Shares held by Custodians and against which Depo						

Particulars	3 months ended (31st December, 2013)		
B. INVESTOR COMPLAINTS			
Pending at the beginning of the quarter	Nil		
Received during the quarter	10		
Disposed of during quarter	10		
Remaining unresolved at the end of the quarter	Nil		

## Notes :

- 1. Tax expense comprises Current Tax and Deferred Tax, net of MAT Credit Entitlement and Excess Provision of Current Tax relating to earlier years written back.
- 2. Figures for the previous periods have been reclassified where considered necessary to conform to this quarter's classification.
- 3. The above results, after review by the audit committee, have been approved and taken on record by the Board of Directors at its meeting held on 29th January, 2014.
- 4. The Auditors of the Company have carried out a 'Limited Review' of the aforesaid financial results for the period ended 31st December, 2013 in terms of Clause 41 of the Listing Agreement with Stock Exchanges.

Place : Kolkata

Date: 29th January, 2014.

Rajgev Jhawar

Managing Director



## **USHA MARTIN LIMITED**

Registered Office : 2A, Shakespeare Sarani, Kolkata - 700 071 Standalone Segment wise Revenue, Results and Capital Employed

(Rs. in Lakhs)

Particulars		Quarter ended		Nine mon	Previous Year ended	
	31st December, 2013 (Unaudited)	30th September, 2013 (Unaudited)	31st December, 2012 (Unaudited)	31st December, 2013 (Unaudited)	31st December, 2012 (Unaudited)	31st March, 2013 (Audited)
Segment Revenue     (Net Sales / Income from Operations)     a. Steel	67403	49714	58686	173559	178259	23976
b. Wire and Wire Ropes	40505	38005	31585	115409	103354	147464
c. Unallocated	121	168	186	492	1,103	271
Total Segment Revenue	108029	87887	90457	289460	282716	389938
Less: Inter-Segment Revenue	25238	16928	16484	61715	58423	85485
Net Sales / Income from Operations	82791	70959	73973	227745	224293	304453
Segment Results [Profit(+)/Loss(-) before tax and finance costs from each segment]			-			
a. Steel	8038	6855	5890	21166	14230	20558
b. Wire and Wire Ropes	4052	3733	3641	11199	10551	14910
c. Unallocated	(107)	(96)	(68)	(306)	(69)	(108
Total	11983	10492	9463	32059	24712	35360
Less:						
a. Finance costs	11319	10086	8805	30583	23816	32677
b. Other Un-allocable Expenditure (Net of Un-allocable Income)	517	104	260	625	1202	1651
Total Profit(+) / Loss(-) before Tax	147	302	398	851	(306)	1032
Capital Employed     (Segment Assets less Segment Liabilities)		,		·		
a. Steel	387094	383398	319808	387094	319808	34262
b. Wire and Wire Ropes	93792	95782	97054	93792	97054	9841
c. Unallocated	11552	11034	12754	11552	12754	1294
Total	492438	490214	429616	492438	429616	45398

Place : Kolkata

Date: 29th January, 2014

Rajeev Jhawar Managing Director

