



Bajaj Auto Limited

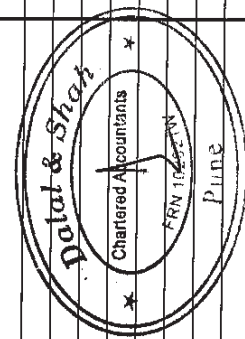
CIN : L65993PN2007PLC130076

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Statement of standalone unaudited financial results for the quarter and half year ended 30 September 2014

Particulars	Quarter ended			Half year ended		Year ended	
	30.09.2014 (Unaudited)	30.06.2014 (Unaudited)	30.09.2013 (Unaudited)	30.09.2014 (Unaudited)	30.09.2013 (Unaudited)	31.03.2014 (Audited)	(₹ In Crore)
1 Sales in numbers	1,055,582	988,430	961,330	2,044,012	1,940,605	3,870,077	
Income from operations							
(a) Gross sales	6,054.32	5,334.71	5,334.25	11,389.03	10,392.39	20,727.04	
Less: Excise duty	227.47	201.34	272.76	428.81	522.17	1,009.40	
Net sales	5,826.85	5,133.37	5,061.49	10,960.22	9,870.22	19,717.64	
(b) Other operating income	136.24	119.04	113.40	255.28	215.76	431.87	
Total income from operations (net)	5,963.09	5,252.41	5,174.89	11,215.50	10,085.98	20,149.51	
2 Expenses							
(a) Cost of materials consumed	3,837.90	3,363.11	3,254.00	7,201.01	6,395.43	12,936.47	
(b) Purchases of stock-in-trade	290.33	244.82	232.29	535.15	435.36	959.10	
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(18.18)	72.29	(17.72)	54.11	44.44	(18.90)	
(d) Employee benefits expense	210.24	214.57	183.38	424.81	367.03	726.58	
(e) Depreciation and amortisation (See note 2)	68.62	69.20	44.45	137.82	89.01	179.61	
(f) Other expenses (See note 3 and 5)	531.99	445.11	404.74	977.10	836.79	1,505.42	
(g) Expenses capitalised	(15.97)	(12.62)	(13.92)	(28.59)	(32.07)	(64.90)	
Total expenses	4,904.93	4,396.48	4,087.22	9,301.41	8,135.99	16,223.38	
3 Profit from operations before other income, finance costs and exceptional items (1-2)	1,058.16	855.93	1,087.67	1,914.09	1,949.99	3,926.13	
4 Other income (See note 3 and 4)	113.61	219.27	124.16	332.88	299.76	706.41	
5 Profit from ordinary activities before finance costs and exceptional items (3+4)	1,171.77	1,075.20	1,211.83	2,246.97	2,249.75	4,632.54	
Finance costs	0.05	0.11	0.04	0.16	0.13	0.49	
7 Profit from ordinary activities after finance costs but before exceptional items (5-6)	1,171.72	1,075.09	1,211.79	2,246.81	2,249.62	4,632.05	
8 Exceptional items (See note 6)	340.29	-	-	340.29	-	-	
9 Profit from ordinary activities before tax (7-8)	831.43	1,075.09	1,211.79	1,906.52	2,249.62	4,632.05	
Tax expense	240.53	335.11	374.63	575.64	674.78	1,390.10	
11 Net Profit from ordinary activities after tax (9-10)	590.90	739.98	837.16	1,330.88	1,574.84	3,241.95	
Add: Tax (debits)/credits pertaining to earlier years	-	-	-	-	-	1.37	
13 Net Profit / (Loss) for the period (11+12)	590.90	739.98	837.16	1,330.88	1,574.84	3,243.32	
14 Paid-up equity share capital (Face value of ₹ 10)	289.37	289.37	289.37	289.37	289.37	289.37	
15 Reserves excluding Revaluation Reserves	-	-	-	-	-	9,318.65	
16 Basic and Diluted Earnings per share (₹) (not annualised) before and after extraordinary items	20.4	25.6	28.9	46.0	54.4	112.1	

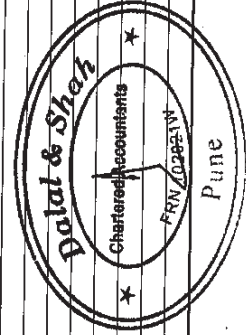


Particulars	As at			
	30.09.2014	30.06.2014	30.09.2013	31.03.2014
A Particulars of shareholding @				
1 Public shareholding @				
Number of shares	144,633,888	144,633,888	144,633,888	144,633,888
Percentage of shareholding	49.98%	49.98%	49.98%	49.98%
2 Promoters & Promoter Group Shareholding				
(a) Pledged / Encumbered				
Number of shares	79,855	79,855	86,855	79,855
Percentage of shares (as a % of the total shareholding of promoters and promoter group)	0.06%	0.06%	0.06%	0.06%
Percentage of shares (as a % of the total share capital of the Company)	0.03%	0.03%	0.03%	0.03%
(b) Non-encumbered				
Number of shares	144,653,277	144,653,277	144,646,277	144,653,277
Percentage of shares (as a % of the total shareholding of promoters and promoter group)	99.94%	99.94%	99.94%	99.94%
Percentage of shares (as a % of the total share capital of the Company)	49.99%	49.99%	49.99%	49.99%
@ Including equity shares represented by GDRs.				

Particulars	Quarter ended
	30.09.2014
B Investor complaints	
Pending at the beginning of the quarter	Nil
Received during the quarter	5
Disposed of during the quarter	5
Remaining unresolved at the end of the quarter	Nil

Segment-wise revenue, results and capital employed

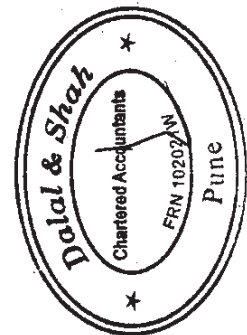
Particulars	Quarter ended				Half year ended		Year ended	
	30.09.2014		30.06.2014		30.09.2014		31.03.2014	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1 Segment revenue								
Automotive	5,993.26	5,298.54	5,207.65	11,291.80	10,171.37	20,427.57		
Investments	83.44	173.14	91.40	286.58	214.37	423.12		
Unallocable	-	-	-	-	-	-		
Total	6,076.70	5,471.68	5,299.05	11,548.38	10,385.74	20,855.92		
2 Segment profit / (loss) before tax and finance costs								
Automotive	748.32	902.32	1,120.66	1,650.64	2,035.86	4,205.14		
Investments	83.16	172.88	91.17	256.04	213.89	422.17		
Unallocable	-	-	-	-	-	-		
Total	831.48	1,075.20	1,211.83	1,906.68	2,249.75	4,632.54		
Less: Finance costs	0.05	0.11	0.04	0.16	0.13	0.49		
Total profit before tax	831.43	1,075.09	1,211.79	1,906.52	2,249.62	4,632.05		
3 Capital employed								
Automotive	1,592.76	1,815.83	1,761.60	1,592.76	1,761.60	2,633.99		
Investments	9,483.95	10,443.44	7,750.59	9,483.95	7,750.59	8,689.17		
Unallocable	103.81	(1,662.30)	78.57	103.81	78.57	(1,514.22)		
Total	11,180.52	10,596.97	9,590.76	11,180.52	9,590.76	9,808.94		



Notes:

1. Disclosure of assets and liabilities as per clause 41(l)(ea) of the listing agreement for the half year ended 30 September 2014 -

		(₹ In Crore)			
Particulars	As at 30.09.2014 (Unaudited)	As at 30.09.2013 (Unaudited)	As at 31.03.2014 (Audited)		
A	Equity and liabilities				
1	Shareholders' funds				
	(a) Share capital	289.37	289.37	289.37	
	(b) Reserves and surplus	10,687.49	9,087.70	9,318.65	
	Sub-total - Shareholders' funds	10,976.86	9,377.07	9,608.02	
2	Non-current liabilities				
	(a) Long-term borrowings	92.84	101.79	57.74	
	(b) Deferred tax liabilities (net)	110.82	111.90	143.18	
	(c) Other long-term liabilities	72.29	102.41	87.43	
	(d) Long-term provisions	143.49	155.61	120.99	
	Sub-total - Non-current liabilities	419.44	471.71	409.34	
3	Current liabilities				
	(a) Short-term borrowings	16.10	-	-	
	(b) Trade payables	2,415.46	2,278.83	2,111.40	
	(c) Other current liabilities	1,129.59	503.91	766.14	
	(d) Short-term provisions	247.24	484.85	1,852.70	
	Sub-total - Current liabilities	3,808.39	3,267.59	4,730.24	
	Total - Equity and liabilities	15,204.69	13,116.37	14,747.60	
B	Assets				
1	Non-current assets				
	(a) Fixed assets	2,074.38	2,102.33	2,150.10	
	(b) Non-current investments	2,313.39	2,797.37	6,259.93	
	(c) Long-term loans and advances	803.82	513.51	719.92	
	(d) Other non-current assets	1.04	1.02	1.02	
	Sub-total - Non-current assets	5,192.63	5,414.23	9,130.97	
2	Current assets				
	(a) Current investments	7,104.88	4,856.05	2,289.70	
	(b) Inventories	601.67	561.77	639.72	
	(c) Trade receivables	972.17	959.52	796.21	
	(d) Cash and bank balances	195.49	155.51	495.48	
	(e) Short-term loans and advances	877.16	915.75	978.45	
	(f) Other current assets	260.69	253.54	417.07	
	Sub-total - Current assets	10,012.06	7,702.14	5,616.63	
	Total - Assets	15,204.69	13,116.37	14,747.60	



Notes (contd) :

2. Consequent to the enactment of the Companies Act, 2013 (the Act) and its applicability for accounting periods commencing after 1 April 2014, the Company has re-worked depreciation with reference to the estimated economic lives of fixed assets prescribed by Schedule II to the Act or actual useful life of assets, whichever is lower. In case of any asset whose life has completed as above, the carrying value, net of residual value, as at 1 April 2014 has been adjusted to the General Reserve and in other cases the carrying value has been depreciated over the remaining of the revised life of the assets and recognised in the Statement of Profit and Loss.

3. The marked-to-market gain / loss representing time value of foreign exchange contracts to hedge future exports, which reverse out over the period of contract, net of such reversals are recognised either as 'Other income' or 'Other expenses' as the case may be. The above results include these impacts as follows :

Particulars	(₹ In Crore)			
	Quarter ended		Half year ended	
	30.09.2014	30.06.2014	30.09.2013	30.09.2014
Net gain as Other income	-	-	-	-
Net loss as Other expenses	67.41	67.23	39.36	134.64
				76.81

4. Other income includes following -

Particulars	(₹ In Crore)			
	Quarter ended		Half year ended	
	30.09.2014	30.06.2014	30.09.2013	30.09.2014
Investment income	83.44	173.14	91.40	256.58
Others	30.17	46.13	32.76	76.30
				85.39
				423.12
				283.29

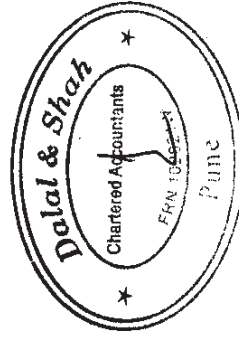
5. Other expenses include contributions of ₹ 21.68 crore made by the Company towards Corporate Social Responsibility (CSR).

6. The honourable high court of Uttarakhnad has passed an order dated 9 October 2014 ruling that the levy of "National Calamity Contingent Duty" (NCCD) is out of the purview of the exemptions granted to the company under the scheme of incentives for industries in certain identified growth areas in Uttarakhnad. Consequently the Company is now liable to pay the disputed duty for the period from 1 April 2007 to 30 September 2014, together with interest and penalty aggregating ₹ 340.29 crore, which has been provided for in the above results and disclosed as an exceptional item of expenditure.

7. Figures for previous year / period have been regrouped wherever necessary.

8. ₹ 1 crore is equal to ₹ 10 million.

9. The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 14 October 2014 and subjected to a limited review by the statutory auditors.



Pune

Date: 14 October 2014

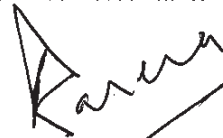
By order of the Board of Directors
For Bajaj Auto Limited

Rahul Bajaj
Chairman

The Board of Directors
Bajaj Auto Limited
Bajaj Auto Limited Complex,
Mumbai - Pune Road, Akurdi,
Pune - 411035

1. We have reviewed the results of Bajaj Auto Limited (the "Company") for the quarter ended September 30, 2014 which are included in the accompanying 'Statement of standalone unaudited financial results for the quarter and half year ended 30 September 2014' and the statement of assets and liabilities as on that date (the "Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the Management but have neither been reviewed nor been audited by us. The Statement has been prepared by the Company pursuant to Clause 41 of the Listing Agreement with the Stock Exchanges in India, which has been initialled by us for identification purposes. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement.
3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
4. We have only traced the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' in the Statement from the disclosures made by the Management and are, therefore, not expressing a review opinion thereon.
5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 as per Section 211(3C) of the Companies Act, 1956 read with the General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Dalal & Shah
Firm Registration Number: 102021W
Chartered Accountants



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Russell I Parera
Partner
Membership Number: 42190

Pune
October 14, 2014

Press Release

Results : Q2 / FY15

A meeting of the Board of Directors of Bajaj Auto Limited was held today to consider and approve the results for Q2 / FY15.

With strong performance across global markets, Bajaj Auto has once again delivered a spirited performance, thus recording in this quarter its:-

- ✓ **Highest ever**
 - Turnover : ₹ 6,077 crore
 - Exports : ₹ 2,736 crore
 - Exports, in units : 519,093; growth of 29%
 - Commercial Vehicles, in units : 156,429; growth of 40%
 - Operating EBITDA* : ₹ 1,248 crore
- ✓ EBITDA margin* – 20.8%
- ✓ Profit before tax and exceptional item – ₹ 1,172 crore
- ✓ Profit after tax, before exceptional item – ₹ 853 crore; **2nd highest** in the history of the Company !
- ✓ Profit after tax – ₹ 591 crore
(see note 6)

1. Performance highlights

₹ in crore	Q2 FY15	Q2 FY14	H1 FY15	H1 FY14	FY14
Sales (No's)	1,055,582	961,330	2,044,012	1,940,605	3,870,077
Turnover	6,077	5,299	11,548	10,386	20,856
Export revenue	2,736	2,125	4,987	4,000	8,199
Operating EBITDA*	1,248	1,204	2,286	2,260	4,382
Operating EBITDA %*	20.8	23.1	20.2	22.2	21.5
Profit before tax and exceptional item	1,172	1,212	2,247	2,250	4,632
Exceptional item	340	-	340	-	-
Profit after tax	591	837	1,331	1,575	3,243

Note : Excluding exceptional item,

Profit after tax	853	837	1,593	1,575	3,243
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* before mark-to-market (MTM) loss and CSR spends

6. Exceptional Item – National Calamity Contingent Duty (NCCD)

The Company had filed a writ petition before the Honourable High Court of Uttarakhand, in October 2011, claiming benefit of exemption from payment of NCCD by our Pantnagar plant. On 9th October 2014, the Honourable High Court ruled otherwise.

Accordingly, **in this quarter**, the company has recognised this liability for the last **seven and a half years, i.e. 1st April 2007 to 30th September 2014** aggregating to ₹ 340.29 crore.

This is a **ONE TIME ONLY CHARGE** and going forward, the monthly charge towards NCCD is expected to be around ₹ 3 crore per month.

But for the charge of this exceptional item, for Q2 / FY15, **Profit after tax would have been a healthy ₹ 853 crore – 2nd highest in the history of the company**, as against ₹ 837 crore for Q2 / FY14.

7. Cash and cash equivalents

After payment of dividend and tax thereon amounting to ₹ 1,693 crore during the quarter, surplus cash and cash equivalents as on 30th September 2014 stood at **₹ 8,313 crore**.

In conclusion, Q2 / FY15 has been an excellent quarter – the high margin business verticals of the company, namely “Export”, “Commercial Vehicle”, “Pulsar” and “Auto spare part”; representing nearly 85% of the business have performed extremely well. And given the initial response to the Discover 150, the company looks forward to a very rewarding future.



Kevin D'sa
President (Finance)
14th October 2014.



Bajaj Auto Limited

Annexure

(₹ In Crore)

	Particulars	Quarter ended		Half year ended		Year ended
		30.09.2014	30.09.2013	30.09.2014	30.09.2013	31.03.2014
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	(b) Purchases of stock-in-trade	290.33	232.29	535.15	435.36	959.10
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(18.18)	(17.72)	54.11	44.44	(18.90)
	(d) Employee benefits expense	210.24	183.38	424.81	367.03	726.58
	(e) Depreciation and amortisation	68.62	44.45	137.82	89.01	179.61
	(f) Other expenses	531.99	404.74	977.10	836.79	1,505.42
	(g) Expenses capitalised	(15.97)	(13.92)	(28.59)	(32.07)	(64.90)
	Total expenses	4,904.93	4,087.22	9,301.41	8,135.99	16,223.38
3	Profit from operations before other income, finance costs and exceptional items (1-2)	1,058.16	1,087.67	1,914.09	1,949.99	3,926.13
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8	Exceptional items	340.29	-	340.29	-	-
9	Profit from ordinary activities before tax (7+8)	831.43	1,211.79	1,906.52	2,249.62	4,632.05
10	Tax expense	240.53	374.63	575.64	674.78	1,390.10
11	Net Profit from ordinary activities after tax (9-10)	590.90	837.16	1,330.88	1,574.84	3,241.95
12	Add: Tax (debits)/credits pertaining to earlier years	-	-	-	-	1.37
13	Net Profit / (Loss) for the period (11+12)	590.90	837.16	1,330.88	1,574.84	3,243.32

Note : Excluding the one time exceptional charge of ₹ 340.29 crore, the Profit after tax for the quarter would have been ₹ 852.81 crore