



Procter & Gamble Hygiene and Health Care Limited
 CIN : L24239MH1964PLC012971
 Registered Office
 P&G Plaza
 Cardinal Gracias Road, Chakala
 Andheri (E), Mumbai 400 099
 (91 - 22) 2826 6000 phone
 (91 - 22) 2826 7303 fax
 www.pg.com/en_IN

Part I

(₹ in Lakhs)

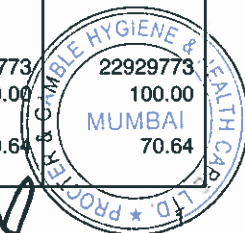
STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th SEPTEMBER 2014

Particulars	(1)	(2)	(3)	(4)
	Three Months Ended 30 th September 2014	Preceding Three Months Ended 30 th June 2014	Corresponding Three Months Ended 30 th September 2013	Previous Year Ended 30 th June 2014
	(Unaudited)	(Audited) Refer Note 2	(Unaudited)	(Audited)
1 Income from Operations				
(a) Net Sales / Income from Operations (Net of excise duty)	57631	48351	49275	204720
(b) Other operating income	18	259	15	374
Total income from operations (net)	57649	48610	49290	205094
2 Expenses				
a) Cost of raw and packing materials consumed	17173	11041	14383	52450
b) Purchase of stock-in-trade	8816	7879	7357	28341
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(1946)	(1724)	(613)	488
d) Employee benefits expense	3315	2023	1994	9496
e) Depreciation and amortisation expense	1115	937	823	3518
f) Advertising & sales promotion expenses	10488	3799	7577	29449
g) Royalty expenses	2751	2250	2371	9554
h) Other expenses	9153	9135	8873	33247
Total expenses	50865	35340	42765	166543
3 Profit from operations before other income and finance costs (1-2)	6784	13270	6525	38551
4 Other income	2104	2043	2164	8020
5 Profit from ordinary activities before finance costs (3+4)	8888	15313	8689	46571
6 Finance costs	116	515	2	539
7 Profit from ordinary activities before tax (5-6)	8772	14798	8687	46032
8 Tax expense	2622	5806	3208	15830
9 Net profit for the period (7-8)	6150	8992	5479	30202
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				97044
12 Earnings per Share (of ₹ 10 each) (not annualised) :				
a) Basic	18.95	27.70	16.88	93.04
b) Diluted	18.95	27.70	16.88	93.04

Part II

SELECT INFORMATION FOR THE QUARTER ENDED 30th SEPTEMBER 2014

Particulars	(1)	(2)	(3)	(4)
	Three Months Ended 30 th September 2014	Preceding Three Months Ended 30 th June 2014	Corresponding Three Months Ended 30 th September 2013	Previous Year Ended 30 th June 2014
A PARTICULARS OF SHAREHOLDING				
1 Public shareholding				
- Number of shares	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding				
a) Pledged / Encumbered				
- Number of shares	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-
b) Non-encumbered				
- Number of shares	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64



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B INVESTOR COMPLAINTS	THREE MONTHS ENDED 30 th September 2014 (Numbers)	
Pending at the beginning of the quarter		-
Received during the quarter		25
Disposed off during the quarter		25
Remaining unresolved at the end of the quarter		-

Notes :

- The above unaudited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 30th October 2014. The Statutory Auditors of the Company have carried out limited review of the above unaudited results pursuant to clause 41 of the Listing Agreement.
- The figures for preceding three months ended 30th June 2014 are the balancing figures between audited figures in respect of full financial year ended 30th June 2014 and the year to date figures upto the third quarter of that financial year.
- Pursuant to the enactment of the Companies Act 2013 (the 'Act'), the company has reviewed the estimated economic useful lives of its fixed assets generally in accordance with that provided in Schedule II to the Act. As a result (after considering the transitional provision specified in the schedule II), the depreciation charge for the current quarter ended 30th September 2014, is higher by ₹ 103 Lakhs. Further an amount of ₹ 218 Lakhs (net of deferred tax ₹ 112 Lakhs) has been charged to retained earnings in accordance with transitional provision specified in schedule II.
- Other income includes Interest Income on income tax refund in the respective periods as under:

Particulars	Three Months Ended 30 th September 2014	Preceding Three Months Ended 30 th June 2014	Corresponding Three Months Ended 30 th September 2013	Previous Year Ended 30 th June 2014
(₹ in Lakhs)	-	-	736	817

- The Company operates in a single segment i.e. Manufacturing, Trading and Marketing of Health and Hygiene Products.
- Previous period's / year's figures have been regrouped / rearranged wherever considered necessary.

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited

Shantanu Khosla
Managing Director



Place : Mumbai
Date : 30th October 2014



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Procter & Gamble Hygiene and Health Care Ltd. continues to deliver Sustained Growth

Net Sales up 17%; PAT up 12% for quarter ended September 30, 2014

Mumbai, October 30, 2014 – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the quarter ended September 30, 2014. The Company delivered total net sales of Rs. 576 crores, up 17% versus year ago. Profit After Tax (PAT) was Rs. 62 crores, up 12% versus year ago behind productivity savings.

Both the Feminine Care and Health Care businesses continued to deliver double-digit growth in a competitive market environment behind superior products, strong innovation and product portfolio strength. The launch of Old Spice is delivering in-line with expectations.

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

For details contact:

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INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED

1. We have reviewed the accompanying Statement of Unaudited Financial Results of **Procter & Gamble Hygiene and Health Care Limited** ("the Company") for the Quarter ended 30th September, 2014 ("the Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II - Select Information referred to in paragraph 4 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards specified under the Companies Act, 1956 (which are deemed to be applicable as per Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014) and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements with the Stock Exchanges and the particulars relating to investor complaints disclosed in Part II - Select Information for the Quarter ended 30th September, 2014 of the Statement, from the details furnished by the Registrars.



For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)



Shyamak R Tata
Partner
(Membership No. 038320)

Mumbai, 30th October, 2014