

TATA COMMUNICATIONS

For immediate release

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MEDIA ALERT

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Tata Communications and PCCW Global join forces to expand global network capabilities for video and data

First collaboration in APAC to interconnect IPX and MPLS networks via NNI

Hong Kong – Oct 14th 2014 – <u>Tata Communications</u>, a leading provider of A New World of Communications [™], and <u>PCCW Global</u>, the international operating division of HKT, Hong Kong's premier telecommunications service provider, have signed a high definition video conferencing (HDVC) interconnect agreement to interconnect the two companies' IPX and MPLS networks via a Network-to-Network Interface (NNI). This will allow both companies to offer global enterprise customers enhanced network data services and the highest quality HD video conferencing capability.

This bilateral HDVC interconnect agreement is the first of its kind in the Asia Pacific region. It builds on the existing relationship between Tata Communications and PCCW Global, which began with the companies working together to deliver Voice over IPX in 2013. The addition of the MPLS NNI interconnection extends this relationship with expanded network capabilities for data and video, thereby allowing both companies to access each other's extensive global fiber-based MPLS networks.

PCCW Global and Tata Communications' respective enterprise customers now have the ability to connect directly in HD video with customers, suppliers and employees around the world through a faster, higher quality data connection. The interconnection will also enable customers of both companies to access a variety of applications (voice, data and video) regardless of their location and have the opportunity to expand their reach globally with increased access to destinations in Asia, Europe, the Middle East, Africa and the Americas.

Mr. Rangu Salgame, Chief Executive Officer, Growth Ventures & Service Provider Group, Tata Communications, said, "There is a clear shift towards an open ecosystem between telecom providers in the Asia Pacific region. Providers are now aligning and interconnecting their networks so traffic can travel between their networks seamlessly and at the highest possible quality. For service providers and end-users, this means better service, better technology and unprecedented reach. This partnership creates new access routes for enterprise customers making video a daily business tool, boosting the pace of business across the region."

Mr. Marc Halbfinger, Chief Executive Officer, PCCW Global, said, "Together with Tata Communications, PCCW Global has played a vital role in making HD voice a central part of business communications in Asia Pacific. With our new agreement to interconnect IPX and MPLS via NNI, we have the ability to unlock additional opportunity for businesses both in the region and the world, by making video call and conferencing a central part of current communications portfolios and by leveraging the extensive coverage capability and quality of service capabilities of IPX."

The two interconnections between Tata Communications and PCCW Global are based on MPLS Network-to-Network Interface (NNI) and IPX connectivity platform. Underpinning this platform is Tata Communications' global MPLS network, supported by its <u>wholly-owned fiber optic subsea cable ring around the world</u>, which brings the reach and reliability needed to interconnect mobile service communities globally. Tata Communications is a Tier 1, top five IP



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carrier with a reach to 74 IPX On-Net PoPs across 40 countries* ensuring maximum reach for the global community of interconnected MNOs.

PCCW Global provides MPLS, IPX and VoIPX in over 130 countries, making PCCW Global one of the largest IPX providers with the most local access connections worldwide. PCCW Global's portfolio of services includes an extensive list of global voice destinations and HD Voice over IPX with a high level of quality of service on a wide-reaching MPLS, Ethernet and full IP voice network.

*Renesys report

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About Tata Communications

Tata Communications Limited (CIN no: L64200MH1986PLC039266) along with its subsidiaries (Tata Communications) is a leading global provider of A New World of Communications[™]. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global and pan-India network to deliver managed solutions to multi-national enterprises, service providers and Indian consumers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to more than 200 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and collocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services and leadership in global international voice.

Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India. <u>http://www.tatacommunications.com</u>

About PCCW Global

PCCW Global is the international operating division of HKT, Hong Kong's premier telecommunications service provider, which is majority-owned by PCCW Limited. Covering more than 3,000 cities and 130 countries, the PCCW Global network supports a portfolio of integrated global communications solutions which include Ethernet solutions, IP solutions, fiber and satellite transmission solutions, managed services and solutions, international voice and VoIPX services.

PCCW Global maintains regional centers in Hong Kong, China, Japan, Korea, Singapore, the United States of America, the United Kingdom, France, Belgium, the United Arab Emirates and South Africa. To learn more about PCCW Global, please visit www.pccwglobal.com.

About HKT

HKT (SEHK: 6823) is Hong Kong's premier telecommunications service provider. It meets the needs of the Hong Kong public and local and international businesses with a wide range of services including local telephony, local data and broadband, international telecommunications, mobile, and other telecommunications businesses such as customer premises equipment sale, outsourcing, consulting, and contact centers.



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Together with the highly successful media business of its parent company, PCCW Limited, HKT offers innovative media content and services across the PCCW Group's unique quadruple-play platforms – fixed-line, broadband Internet access, TV and mobile.

Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications' on industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially form such forward-looking statements and services, including voice transmission services; failure to asservices of price compression on certain of the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements in diverses in a control, include, but are not limited to, those risk facto

Tata Communications' various filings with the United States Securities and Exchange Commission. These filings are available at www.sec.gov. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.

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