

## PRESS RELEASE

### **AURIONPRO REPORTS A STRONG SECOND QUARTER, REPORTS 93% GROWTH IN YEAR-OVER-YEAR IN EBITDA MARGIN.**

**The company's continued emphasis on delivering customer success while focusing on margin expansion is proving effective**

November 11, 2014

Mumbai, India

Aurionpro Solutions Ltd (NSE: AURIONPRO) (BSE: 532668), a provider of enterprise-class software and services, today announced its financial results for the second quarter ended September 30, 2014.

#### Q2 FY14-15 Financial Highlights:

- Total revenue for the period was Rs.184.31 Crores, up 14.0% YoY
- Consolidated EBITDA for the quarter was Rs.32.94 Crores, up 93.8% YoY
- Consolidated net profit was Rs.18.42 Crores, up 9.80% YoY

"I'm quite proud of what we accomplished during our second quarter," reflected Samir Shah, Aurionpro's CEO. "Quarterly financial performance, although quite positive, would have been even stronger if it were not for some unfilled demand as well as employee compensation increments. In addition, the launch of Aurionpro's Innovation Lab, which expands on our existing capabilities to quickly bring to market Payments, Enterprise Security, and Mobility solutions, is another exciting leap forward in Aurionpro's evolution as an industry leader."

"The recent appointments of Carol Realini, Hari Murthy, and Frank Osusky, all highly experienced executives, to Aurionpro's Board of Directors will also help to ensure that our aggressive long-term corporate strategy is attainable," continued Mr. Shah. "All of them have deeply relevant experience as innovators and each has already added tremendous value in refining our Operational, Sales, and Marketing strategies."

#### Q2 FY14-15 Business Highlights:

- The successful launch of Aurionpro's Innovation Lab was celebrated with the signing of two high profile companies, a mobile payments platform leader with hundreds of millions in funding and a trailblazer in small business financing.
- Twenty-seven of Aurionpro's Q2 FY14-15 customers are listed on the Global Fortune 500.

A handwritten signature in black ink, appearing to be a stylized name or initials.

- Aurionpro's Supply Chain Management division signed a partnership agreement with TrackIT, the largest RFID vendor in the Middle East, to drive an aggressive regional expansion program in that region.
- Another strategic partnership was completed with Accounts Payable solution leader Inspyrus, alongside which Aurionpro's Oracle Implementation Services team will deliver Inspyrus' Next Generation Invoice Automation Solution.
- Aurionpro's Lending software suite continues to win highly competitive sales opportunities, one of which was with Vietnam's leading bank, Techcombank, which will be strengthening its credit processing and risk management activities with Aurionpro's best-in-class SmartLender platform.
- Aurionpro's Government Services Group was selected to lead a prestigious initiative to enhance and maintain the mygov.in portal, a strategic program of India's Prime Minister and one directly monitored by the Prime Minister's Office (PMO).
- Substantial demand for Aurionpro's Enterprise Security service offerings resulted in a number of strategic project wins, including engagements with an American insurance company, one of the largest consumer auction websites, and a leading global travel software company.
- Aurionpro's Oracle Implementation Services group achieved its tenth Oracle PartnerNetwork (OPN) Specialization, attaining recognition for demonstrated expertise across Oracle software and server platforms.

#### About Aurionpro

Aurionpro Solutions (NSE: AURIONPRO) (BSE: 532668) is a publicly traded technology company that helps Fortune 1000 companies to be more efficient through domain-driven software and consulting offerings. Employing more than 1,200 individuals across North America, Asia, and Europe, the company has been recognized by Deloitte, Forbes, and the 2013 FinTech 100 as one of the world's fastest growing technology companies. For more information, visit [www.aurionpro.com](http://www.aurionpro.com).

For further information, please contact:

Tel: +91 22 66172706

Email: [investor@aurionpro.com](mailto:investor@aurionpro.com)

For **Aurionpro Solutions Limited**



Mehul Raval

**Company Secretary**