

# V. SANKAR AIYAR & CO. CHARTERED ACCOUNTANTS

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# Limited Review Report to the Board of Directors of RADICO KHAITAN LIMITED, for the quarter ended 30th September, 2014

We have reviewed the accompanying statement of unaudited financial results of Radico Khaitan Limited, for the quarter ended 30th September, 2014 except for the disclosures regarding "Public Shareholding" and "Promoter and Promoter Group Shareholding" which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors in its meeting held on 11 November, 2014. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review of Interim Financial Information Performed by the Independent Auditor of the Entity (SRE – 2410) issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place: New Delhi Dated: 11-Nov-2014 FRN 109208 W New Delhi For V. Sankar Aiyar & Co. Chartered Accountants ICAI FRN: 109208W

M.S.Balachandran

Partner

Membership no. 024282

RADICO KHAITAN LIMITED

Registered Office: Barellity Road, Rampur - 244 901 (U.P.)

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Email ID: Info@radico.co.in Website: www.radicokhaitan.com

CIN: L25941UP1983PLC027278

Unaudited Financial Regults for the guarter ended 30th September 2014

SI. No.	Particulars	(1)	(2)	(3)	(4)	(Figur	es Rs. in lakhs) (6)
		Quarter ended 30,09,2014 (Unaudited)	Quarter ended 30,06,2014 (Unaudited)	Quarter ended 30,09,2013 (Unaudited)	Half year ended 30,09,2014 (Unaudited)	Half year ended 30.09.2013 (Unaudited)	Year ended 31.03.2014 (Audited)
1	Income from operations (a) Gross Sales	75,794.33	79,092.18	70,854.90	154,886.51	149,252.69	.300,559.53
	Less: Excise duty	40,633.41	43,008.98	36,689.55	83,642.39	80,243.05	159,340.56
	Net Sales / Income from Operations (b) Other Operating Income	35,160.92 1,095.26	36,083.20 909.18	34,165.35 1,043.28	71,244.12 2,004.44	69,009.64 1,932.67	141,218.97 3,951.26
	Total Income from operations (net)	36,256.18	36,992.38	35,208.63	73,248.56	70,942.31	145,170.23
2	Expenditure						
	(a) Cost of material consumed     (b) Purchase of stock-in-trade     (c) Changes in inventories of finished goods,	16,129.13 195.09	16,878.49 407.74	16,656.11 409.28	33,007.62 602.83	31,751.91 1,453.64	66,652.34 2,204.59
	work-in-progress and stock-in-trade (d) Employee benefits expense	85.91 2,567.60	413.86 2,413.13	(419.65) 2,387.81	499.77 4,980.73	203.96 4,366.18	(3,546.81)
	(a) Depreciation and amortisation expense	1,050.00	1,050.00	965.00	2,100.00	1,915.00	9,317.97 3,875.34
	(f) Selling & Distribution (g) Other expenditure	6,599.04	7,382.83	6,921.90	13,981.87	13,777.54	28,618.93
	Total expenses	6,388.96 33,015.73	4,667.05 33,213,10	4,680.61 31,601.06	11,056.01 66,228.83	9,518.56 <b>62,986.79</b>	22,574.27
3	Profit / (Loss) from Operations before Other Income,	33,610.73	33,213,10	31,001.00	00,220.03	62,806.75	129,696.63
	Finance Costs & Exceptional Items (1-2)	3,240.45	3,779.28	3,607.57	7,019.73	7,955.52	15,473.60
4	Other Income	1,044.65	932.60	885.02	1,977.25	1,732.48	3,648.30
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	4,285.10	4,711.88	4,492.59	8,996.98	9,688.00	19,121.90
6	Finance Cost	2,268.65	2,256.85	1,981.35	4,525.50	4,025.50	8,480.95
7	Profit / (Loss) from ordinary activities after finance costs but before excaptional items (5-6)	2,016.45	2,455.03	2,511.24	4,471.48	5,662.50	10,640.95
8	Exceptional items	-	•	•	-	-	•
9	Profit (+) / Loss (-) from Ordinary Activities before tax ( 7+8 )	2,016.45	2,455.03	2,511.24	4,471.48	5,662.50	10,640.95
10	Tax Expense	525.00	800,00	779.00	1,325.00	1,679.00	3,515.00
11	Net Profit (+) / Loss (-) from Ordinary Activities after tax ( 9-10 )	1,491.45	1,655.03	1,732.24	3,146.48	3,983.50	7,125.95
12	Extra ordinary items (net of tax expense Rs.in lakhs)	-	-	•	-	-	-
13	Net Profit (+) / Loss (-) for the period (11-12)	1,491.45	1,655.03	1,732.24	3,148.48	3,983.50	7,125.95
14	Paid up equity share capital (of Rs. 2/- each)	2,660.78	2,660.78	2,658.91	2,660.78	2,658.91	2,660.78
15	Reserves excluding revaluation reserve						74,536.73
16 (i)	Earning per share (before extra ordinary items) (of Rs.2/- each) not annualized (Rs.) Basic	4.40	4.04	4.00	0.07		
	Diluted	1.12 1.12	1.2 <del>4</del> 1.24	1.30 1.30	2.37 2.37	3.00 2.99	5.36 5.35
16 (il)	Earning per share (after extra ordinary items) (of Rs.2/- each) not annualized (Rs.)						
	Basic Diluted	1.12 1.12	1.24 1.24	1.30 1.30	2.37 2.37	3.00 2.99	5.36 5.35
ART - II	Particulars of Shareholding						
	Public shareholding						• • • •
	(a) No. of Shares (b) Percentage of Shareholding	79208947 59.54	79208947 59.54	79115862 59.51	79208947 59.54	79115862 59.51	79208947 59.54
	Promoters and promoter group Shareholding (a) Pledged / Encumbered						
	Number of shares     Percentage of shares (as a % of the total shareholding of promoter and	15081429 28.02	12081429 22.44	16231429 30.15	15081429 28.02	16231429 30.15	11781429 21.89
	promoter group) - Percentage of shares (as a % of the total share capital of the Company)	11.34	9.08	12.21	11.34	12.21	8.86
	(b) Non-encumbered - Number of shares	38748389	41748389	37598389	38748389	37598389	42048389
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total)  Percentage of shares (as a % of the total)	71.98	77.56	69.85	71.98	69.85	78.11
	Percentage of shares (as a % of the total share capital of the Company)	29.12	31.38	28.28	29.12	28.28	31.60
B	Investor Complaints	Quarter ended					
	Pending at the beginning of the quarter Received during the quarter	NII 1	L				
	Disposed of during the quarter	1					
	Remaining unresolved at the end of the quarter	l in	L				







### Statement of Assets and Liabilities

		Particulars				
A		EQUITY AND LIABILITIES				
	1	Shareholders' funds				
		(a) Share capital				
		(b) Reserves and surplus				
		Sub-total - Shareholder's funds				
	2	Non-current liabilities				
		(a) Long-term borrowings				
		(b) Deferred tax liabilities (Net)				
		(c) Other long term liabilities				
		(d) Long-term provisions				
		Sub-total - Non-current liabilities				
	3	Current liabilities				
		(a) Short-term borrowings				
		(b) Trade payables				
		(c) Other current liabilities				
		(d) Short-term provisions				
		Sub-total - Current liabilities				
		TOTAL - EQUITY AND LIABILITIES				
В		ASSETS				
	1	Non-current assets				
	•	(a) Fixed assets				
		- Tangible assets				
		Intangible assets				
		- Capital work-in-progress (at cost)				
		(b) Non-current investments				
		(c) Long-term loans and advances				
		(d) Other non current assets - deposits with banks				
		Sub-total - Non-current assets				
	2	Current assets				
		(a) Current investments				
		(b) Inventories				
		(c) Trade receivables				
		(d) Cash and cash equivalents				
		(e) Short-term loans and advances				
		(f) Other current assets				
		Sub-total - Current assets				
		TOTAL ASSETS				
		1017770010				

Figures Rs. In lakhs								
As.al.		As at						
30.09.2014		31.03.2014						
(Unaudited)		(Audited)						
2,860.78		2,660,78						
77,360.87		75,445.95						
80,021.65		78,106.73						
	•							
38,346.30	•	42,358.35						
7,323.00		6,953.00						
108.88		122.24						
521.84 46,300.02		521.84 49,955.43						
40,300.02		49,500,40						
38,907.12		40,555.02						
12,616.64		12,755.55						
15,695.13		16,334.42						
3,809.24		3,864.07						
71,028.13		73,509.06						
197,349.80		201,571.22						
49,798.03		53,067.82						
3,982.21		3,982.20						
1,755.60		812.06						
5,836.80		5,836.79						
14,662.79 201.90		13,652.31 201.90						
76,237.33		77,553.08						
10,207.00		77,000.00						
5,000.00		5,000.00						
18,537.00		21,031.25						
45,152.31		52,331.67						
1,361.56		1,528.51						
48,290.39		40,347.54						
4,771.21		3,779.17						
121,112.47		124,018.14						
197,349.80		201,571.22						

## Notes:

- The above financial results were reviewed by the Audit Committee and taken on record by the Board of Directors in their meeting held on 11<sup>th</sup> November 2014.
- The Statutory Auditors have carried out a limited review of the financial results for the quarter ended 30<sup>th</sup> September 2014.
- 3. The Company also gets its products manufactured under various arrangements with other distilleries / bottling units spread all over the country. The Gross Sales for the company's products through these operations not included in the above sales figures, are (Rs. in lacs) (1) 36151.29 (2) 37686.89 (3) 31134.39 (4) 73838.18 (5) 67404.37 (6) 142292.37 column-wise respectively. The resultant income to Radico Khaitan Ltd. (RKL) from these operations is included hereinabove.
- 4. The Company has one major operational business segment viz. liquor and related products, which accounts for more than 90% of the total turnover of the Company.
- Consequent to the application of para 46A in AS -11 vide notification dated 29<sup>th</sup> December 2011, the Company has written off a sum of Rs.462.22 lacs on account of foreign exchange translation variations in long term foreign currency borrowings.
- Previous year / period figures have been regrouped / rearranged, wherever necessary to make them comparable with the current period figures.

for Radico Khaitan Limited

New Delhi 11.11.2014 Dr. Lalit Khaitan Chairman & Managing Director

Annexure to our report of date For V. Sankar Aiyar & Co. Chartered Accountants (Firm Regn. No.:109208W)

M.S. Balachandran Partner

Membership No.024282

FRN 109208 W New Delhi