CIN. L65993TN2004PLC052856 Regd. Office : "MAITHRI", 132, Cathedral Road, Chennai - 600 086. Visit us at : www.rane.co.in



## PERFORMANCE FOR THE HALF YEAR ENDED 30TH SEPTEMBER 2014

#### Dear Shareholders,

I am pleased to inform you of the highlights of the operating and financial performance during the half year ended 30<sup>th</sup> September, 2014.

#### Market

- The domestic automobile market showed some signs of improvement during the second quarter. For the half year ended September 30, 2014, there was a marginal growth of 2% in the Passenger Car segment and strong growth of 20% in the MUV segment in comparison to half year ended September 30, 2013. For the same period, M&HCV segment had shown a positive growth of 6% after a long time. However, it is to be seen if this growth trend can be considered as the beginning of an improvement cycle.
- The company registered overall sales of Rs.371.48 crores for the half year ended September 30, 2014 as compared to Rs.316.89 crores for the corresponding period in the previous year. Export sales constituted 25% of the total sales during the current half year.

## **Operating Performance Highlights**

#### Production

A majority of the production facilities of Velachery Plant has been shifted to Varanavasi Plant.

Established a new Research and Development facility at Puducherry Plant for Rack and Pinion Steering gears.

#### Business Development

Established a new division viz. Rane Auto Parts, to focus on aftermarket sales of Rane branded products which will offer an important line of revenue for the Company in future.

The Company had secured orders of around Rs.46 crores from OEMs

The Company had procured land around 25 acres at Sadasivpet in Medak district, for setting up a new plant for its Diecast division

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## Awards & Accolades

Received best supplier award for the year 2014 from Mahindra Swaraj

#### **Financial Performance**

Summary of the financial performance for the half year ended 30<sup>th</sup> September 2014 is given below:

Rs. crores

Particulars	Half year ended 30 <sup>th</sup> September, 2014*	Half year ended 30 <sup>th</sup> September, 2013
Sales & Other operating income	371.48	316.89
Profit Before Tax (PBT)	10.56	3.02**
Profit After Tax (PAT)	7.53	2.92**
EPS (Rs.) (Not Annualised)	6.84	2.87

<sup>\*</sup> includes the effect of merger of Rane Diecast Ltd. with the Company, hence not comparable.

Detailed results of the company are given overleaf. A copy of the presentation highlighting the half-yearly performance of Rane Group made to investment analysts is available at our website: www.rane.co.in.

I thank you for your support and look forward to our continued relationship

Yours sincerely,

#### L Ganesh Chairman

Dated: November 21, 2014

<sup>\*\*</sup> Includes an exceptional item of Rs.9.43 crores paid to employees under VRS scheme

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	STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR	THE QUARTER A	AND SIX MONT	HS ENDED SEPT	EMBER 30, 201	4	(Rs. in lakhs)
		Quarter ended			Half Year ended		Financial year ended
	Particulars	30.09.2014	30.06.2014	30.09.2013	30.09.2014 (Unau	30.09.2013	31.03.2014
PART I	(Refer Notes Below)		(Unaudited)		(Ollau	uiteu)	(Audited)
1	Income from Operations						
	(a) Net Sales / Income from operations (Net of excise duty)	18,811.07	17,135.89	15,931.51	35,946.96	31,134.99	70,975.4
	(b) Other Operating Income	684.15	517.14	282.19	1,201.29	554.25	1,684.7
	Total Income from operations (net)	19,495.22	17,653.03	16,213.70	37,148.25	31,689.24	72,660.1
2	Expenses:						
	(a) Cost of materials consumed	11,288.43	10,258.39	9,493.48	21,546.81	19,752.96	43,311.
	(b) Changes in inventories of finished goods and work-in-progress	102.70	109.53	613.80	212.22	(13.00)	(310.
	(c) Employee benefits expenses	2,173.99	2,063.55	1,801.88	4,237.54	3,579.64	8,042.
	(d) Depreciation and amortisation expense	729.96	708.50	426.88	1,438.46	827.43	2,513.
	(e) Other expenses	4,282.35	3,644.45	2,990.06	7,926.81	5,846.30	14,792.
	Total expenses	18,577.43	16,784.42	15,326.10	35,361.84	29,993.33	68,348
3	Profit from Operations before Other Income, finance costs and Exceptional items (1-2)	917.79	868.61	887.60	1,786.41	1,695.91	4,311
4	Other Income	19.38	33.00	15.34	52.38	34.55	91.
5	Profit from ordinary activities before finance costs and Exceptional items (3+4)	937.17	901.61	902.94	1,838.79	1,730.46	4,402
6	Finance costs	383.58	399.57	252.15	783.15	485.40	1,491
7	Profit from ordinary activities after finance costs but before Exceptional Items (5-6)	553.59	502.04	650.79	1,055.64	1,245.06	2,910
8	Exceptional Items (Refer Note 4)	_	-	(13.58)	-	(942.64)	(942
9	Profit from ordinary activities before Tax (7+8)	553.59	502.04	637.21	1,055.64	302.42	1,967
10	Tax Expense	162.10	140.79	68.50	302.89	10.47	290
11	Net Profit from ordinary activities after tax (9-10)	391.49	361.25	568.71	752.75	291.95	1,677
12	Extraordinary Item (net of tax expense)	_	-	-	-	-	
13	Net Profit for the period (11-12)	391.49	361.25	568.71	752.75	291.95	1,677
14	Paid-up Equity Share Capital (Face Value of Rs.10/- per share)	1,051.06	1,051.06	1,016.41	1,051.06	1,016.41	1,051
15	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						12,970
16	Earnings per share (EPS) (of Rs.10/- each) (not annualised) (Amount in Rs.)						
	(a) Basic	3.56	3.28	5.59	6.84	2.87	15
	(b) Diluted	3.56	3.28	5.59	6.84	2.87	15.
ART II	Select information for the quarter and Six months ended September 30,2014						
A	Particulars of Shareholding						
1	Public shareholding						
	- Number of shares	44,37,476	44,37,476	45,33,875	44,37,476	45,33,875	44,37,476
	- Percentage of shareholding	42.22%	42.22%	44.61%	42.22%	44.61%	42.22%
2	Promoters and Promoter Group Shareholding						
	(a) Pledged / Encumbered						
	- Number of shares	-	-	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the company)	.	-	-	-	-	-
	(b) Non-encumbered						
	- Number of shares	60,73,173	60,73,173	56,30,270	60,73,173	56,30,270	60,73,173
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the company)	57.78%	57.78%	55.39%	57.78%	55.39%	57.78%
	Particulars	Quarter ended 30.09.2014					
В	Investor complaints :						
	Pending at the beginning of the quarter	Nil					
	Received during the quarter	2					

2

Disposed off during the quarter

Remaining unresolved at the end of the quarter

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Notes:

1. Statement of Assets and Liabilities (Rs. in lakhs)

Particulars	As at 30.09.2014	As at 31.03.2014
	(Unaudited)	(Audited)
I. EQUITY AND LIABILITIES		
Shareholders' funds		
(a) Share Capital	1,874.28	1,874.2
(b) Reserves and surplus	13,514.11	12,970.6
Sub-total - Shareholders' funds	15,388.39	14,844.9
Non-current liabilities		
(a) Long-term borrowings	3,882.19	4,394.3
(b) Deferred tax liabilities (Net)	352.58	81.9
(c) Other long term liabilities	6.48	9.8
(d) Long-term provisions	517.64	504.1
Sub-total - Non-current liabilities	4,758.89	4,990.2
Current liabilities		
(a) Short-term borrowings	10,126.08	9,168.
(b) Trade payables	11,353.21	10,957.
(c) Other current liabilities	6,306.13	5,005.3
(d) Short-term provisions	401.49	999.
Sub-total - Current liabilities	28,186.91	26,131.
OTAL EQUITY AND LIABILITIES	48,334.19	45,966.5
II. ASSETS		
Non-current assets		
(a) Fixed assets	23,808.63	22,286.9
(b) Long-term loans and advances	3,044.93	2,140.3
Sub-total - Non-current assets	26,853.56	24,427.
Current assets		
(a) Inventories	7,946.33	7,988.0
(b) Trade receivables	10,048.10	10,818.9
(c) Cash and cash equivalents	382.50	305.5
(d) Short-term loans and advances	2,576.75	1,914.
(e) Other current assets	526.95	512.
Sub-total - Current assets	21,480.63	21,539.3
DTAL ASSETS	48,334.19	45,966.5

- The above unaudited financial results and the statement of assets & liabilities were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on October 27, 2014 and have been subjected to limited review by the statutory auditors.
- Figures for the quarters ended June 30, 2014 and September 30, 2014, and six months ended September 30, 2014 include those relating to Rane Diecast Limited, which was amalgamated with the Company pursuant to the Scheme of Amalgamation with effect from April 01, 2013, the effect of which was given in the books in the quarter ended March 31, 2014. Hence the results for the quarter half year ended September 30, 2014 are not comparable with the figures for the quarter/half year ended September 30, 2013.
- 4 Exceptional items represent amount paid to employees who opted for Voluntary Retirement Scheme extended to employees in the quarter ended June 30, 2013 and September 30, 2013.
- Pursuant to the enactment of the Companies Act 2013 (the 'Act'), effective April 1, 2014, the company has reviewed the estimated economic useful lives of its fixed assets generally in accordance with that provided in Schedule II to the Act. As a result (after considering the transitional provision specified in the schedule II of Rs.63 lacs [net of deferred tax of Rs.32 lacs] which was debited to reserves), the Depreciation charge for the current quarter ended September 30, 2014 is higher by Rs.92 lacs (previous quarter ended June 30, 2014 was higher by Rs.56 lacs) and for the half year ended September 30, 2014 is higher by Rs.148 lacs.
- 6 Dividend of Rs.5.50 per equity share declared by the shareholders at the Annual General Meeting held on July 31, 2014 for the year ended March 31, 2014 was paid on August 8, 2014.
- $7\qquad \hbox{The Company operates only in one segment, namely, components for transportation industry}.$
- $8 \qquad \text{Previous period/year figures have been regrouped/rearranged wherever necessary, to conform with the current period's presentation}$

For Rane (Madras) Limited

Chennai October 27, 2014

> L Ganesh Chairman