

Headlining fact:

Next Mediaworks Limited reports YTD 77% increase in Profit (before interest and Tax) as on 31st December, 2013.

Next Mediaworks Limited reported its Q3 consolidated results for FY'14 in the Board Meeting held on February 4, 2014.

Financials:

Revenue for the period ended 31st December'13 (April to December 2013) grew 16% from INR 37.37cr to 43.29Cr as compared to the same period last year. EBIDTA grew 14% from INR 11.53Cr to INR 13.15Cr as compared to the same period last year. Profit (before Interest and Tax) grew to INR 3.91Cr from INR 2.21Cr in the corresponding period last year, a jump of 77%.

Revenue in Q3 (October to December 2013) grew 10.26% from INR 13.80Cr to INR 15.22Cr as compared to the same period last year. Profit (before tax) grew 11% from INR 0.77Cr to INR 0.86 Cr in the same period.

Q4 and phase 3 expectations

Radio will benefit from Elections in Q4 more than print or TV due to strengths in local city reach and connect. Radio One like the rest of the Radio Industry looks forward to industry buoyancy that will arise as a result of Phase 3 expansion but prior to that eagerly awaits clarity on extension of existing licenses from TRAI and Ministry of Information & Broadcast. Once existing players are able to extend to the 15 year license, it is natural that bidding for new licenses will be energized.

Back Ground

Next Mediaworks Limited is a holding company of Next Radio Limited (Radio One), which operates differentiated formats in each of its markets. It was the first to launch international formats in Mumbai and Delhi together 22 months ago. The first to launch Bollywood formats in regional markets of Bangalore and Pune 4 years ago. The first to launch Hindi Retro formats in Ahmedabad and Kolkata 18 months ago and the first English talk 100% Tamil music request station in Chennai.







Unaudited Financial Results for the quarter and period ended on 31st December, 2013

(₹. In lakhs)

Particulars	Standalone							
Particulars	Quarter Ended on Period Ended					ed on Year Ended on		
	31st Dec, 2013 (Unaudited)	30th Sept, 2013 (Unaudited)	31st Dec, 2012 (Unaudited)	31st Dec, 2013	31st Dec, 2012	31st March, 2013		
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1. Incomes from operations								
Net Income from Sales / Services (Net of excise duty)					0			
Other Operating income		- 5			U	151		
					5	7.0		
Total Income from operations (net)	-	+0	-		0	151		
2. Expenses								
(a) Cost of Material Consumed	0.5			1.55				
(b) Purchase of Stock-in-Trade		-						
(c) Changes in inventories of Finished goods, work-in-progress	195		*			2.0		
and stock in trade								
(d) Employee benefit expenses	20	-	1					
(e) Depreciation & Amortization expenses	30	27	28	89	80	108		
(f) Advertisement & Marketing Cost	0	0		0	27	27		
(g) Legal & Professional fees	- 0	0	0	0	1	2		
	24	22	16	68	59	90		
(h) Royalty Costs & Lincese fees	- 0	0	1	0	34	35		
(i) Repairs & Maintanance	0	0	2	2	17	17		
(j) Other Expenditure	13	17	8	39	29	45		
Total Expenses	67	66	55	199	247	324		
3. Profit / (Loss) from Operations before Other Income,	(67)	(66)	(55)	(199)	(247)	(173		
Finance Cost & Exceptional Items (1-2)		21.10	21 20.	20 190	Month (2000-00		
4. Other Income		0	0	0	151	0		
5. Profit / (Loss) from ordinary activities before	0.000			""				
Finance Cost & Exceptional Items (3-4)	(67)	(66)	(55)	(199)	(96)	(173)		
6. Finance Costs	24	20	21	59	95	117		
 Profit / (Loss) from ordinary activies after finance cost but before Exceptional Items (5-6) 	(91)	(86)	(76)	(258)	(191)	(290)		
8. Exceptional Items	3		340	-	- 162	(162		
Profit / (Loss) from ordinary activities before Tax (7-8)	(91)	(86)	(76)	(258)	(29)	(128)		
10. Tax Expense - Current Tax	-			8,38	0	0		
- Deferred Tax	- 28	11	(37)	(40)	(7)	(30)		
 Deferred Tax on carried forward loss reversed 			100	3	0	(50)		
11. Net Profit / (Loss) from Ordinary activities after Tax (9-10)	(63)	(97)	(39)	(218)	(22)	(98)		
12. Extra ordinary item (net of tax)	2.7	*	1,00	(220)	(22)	(50)		
13. Net Profit / (Loss) for the period (11-12)	(63)	(97)	(39)	(218)	(22)	(98)		
14. Paid up Equity Share Capital (Face value Rs 10 per share)	5,830	5,830	5,230	5,830	5,230	5,830		
Reserves Excluding revaluation reserve (as per last audited					95-3-5-3	9,059		
balance sheet)								
16. Earnings Per Share (EPS) (actual / not annualised)								
(a) EPS for the period before extra ordinary item in Rs Basic	(0.11)	(0.17)	(0.07)	(0.37)	(0.04)	(0.19)		
- Diluted	(0.11)	(0.17)	(0.07)	(0.37)	(0.04)	(0.19)		
(b) EPS for the period after extra ordinary item in Rs Basic	(0.11)	(0.17)	(0.07)	(0.37)	(0.04)	(0.19)		
- Diluted	(0.11)	(0.17)	(0.07)	(0.37)	(0.04)	(0.19)		
A Particulars of Shareholding					10.0.1	LO. L.		
1. Public Shareholding								
- Number of Shares	25,838,601	25,838,601	25,838,601	25,838,601	25,838,601	25,838,601		
- Percentage of Shareholding	43.92	43.92	48.90	43.92	48.90	43.92		
2. Promoters & Promoter Group Shareholding				131,32	10.50	73,92		
a) Pledged / Encumbered								
- Number of Shares	NIL	NIL	NIL	NIL	NIL	NIL		
- Percentage of Shares	NIL	NIL	NIL	NIL				
b) Non-Encumbered	Atta	MIL	ML	MIL	NIL	NIL		
- Number of Shares	32,996,675	32,996,675	26 006 625	26 006 675	26 006 600			
- Percentage of Shares(as a % of the total shareholding of			26,996,675	26,996,675	26,996,675	32,996,675		
promoter and promoter group)	100.00	100.00	100.00	100.00	100.00	100.00		
Percentage of Shares(as a % of the total share capital of	27.00	12020	(0231)[27]	1000000				
the company)	56.08	56.08	51.10	56.08	51.10	56.08		
the company)					2-61693			











Unaudited Financial Results for the quarter and period ended on 31st December, 2013

(₹. In lakhs)

Particulars	Consolidated with subsidiaries							
Particulars	Q	uarter Ended on		Period E	Year Ended on			
	31st Dec, 2013 (Unaudited)	30th Sept, 2013 (Unaudited)	31st Dec, 2012 (Unaudited)	31st Dec, 2013 (Unaudited)	31st Dec, 2012	31st March, 2013		
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1. Incomes from operations								
Net Income from Sales / Services	1,522	1,414	1,380	4,329	3,737	5,04		
Other Operating income		15,000			2,121	3,04		
Total Incomes	1,522	1,414	1,380	4,329	3,737	5,04		
		157/4/54/54	Nataca.		9,707	3,04.		
2. Expenses								
(a) Cost of Material Consumed	-	8			0.60			
(b) Purchase of Stock-in-Trade	240	2	72		0.70			
(c) Changes in inventories of Finished goods, work-in-progress								
and stock in trade								
(d) Employee benefit expenses	322	340	284	1,024	890	1,17		
(e) Depreciation & Amortization expenses	310	307	298	924	932	1,23		
(f) Advertisement & Marketing Cost	60	33	51	174	142	18		
(g) Royalty Costs & License fees	140	138	133	418	418	55		
(h) Rent	101	104	115	307	319	42		
(i) Other Expenditure	383	361	304	1,091	962	1,24		
Total Expenses	1,316	1,283	1,185	3,938	3,663	4,82		
3. Profit / (Loss) from Operations before Other Income,	200		0.		2.00	0.000		
Finance Cost & Exceptional Items (1-2)	206	131	195	391	74	220		
5. Profit / (Loss) from ordinary activities before	7.5	*:	55	-	147	17		
Finance Cost & Exceptional Items (3-4)	205			12220		275.352		
Finance Costs	206	131	250	391	221	39		
7. Profit / (Loss) from ordinary activies after finance cost	120	125	173	353	488	62		
but before Exceptional Items (5-6)	86	6	77	38	(267)	(23)		
B. Prior Period Items	1 1	*	- 8		162	(22		
). Profit / (Loss) from ordinary activities before Tax (7-8)	ne .		-	-	(25)	(3)		
0. Tax Expense - Current Tax	86	6	77	38	(130)	(486		
- Deferred Tax for current period	43	63	24	1	-	100		
- Deferred Tax on carried forward loss reversed	7.5	0.5	21	104	(7)	(10		
1. Net Profit / (Loss) from Ordinary activities after Tax (9-10)	43	(57)	re		346	34		
2. Extra ordinary item (net of tax)	43	(57)	56	(66)	(469)	(726		
3. Net Profit / (Loss) for the period (11-12)	43	/E7\	56	(55)		2.5		
	75	(57)	50	(66)	(469)	(726		
Share of Profit / (Loss) of associates Minority Interest	7	-	•		-			
6. Net Profit / (Loss) after taxes, minority interest and share	29	11	26	42	(138)	(188		
of profit / (loss) of associates	14	(68)	30	(108)	(331)	(538		
7. Paid up Equity Share Capital (Face value Rs 10 per share)	5,830	5,830	5,230	E 030	E 220			
Reserves Excluding revaluation reserve(as per last audited balance sheet)	3,030	3,030	5,230	5,830	5,230	5,830 5,949		
9. Earnings Per Share (EPS) (actual / not annualised)								
(a) EPS for the period before extra ordinary item in Rs Basic	0.02	(0.13)	0.05	70.40				
- Diluted	0.02	(0.12)	0.06	(0.19)	(0.63)	(1.02		
(b) EPS for the period after extra ordinary item in Rs Basic	0.02	(0.12)	0.06	(0.19)	(0.63)	(1.02		
- Diluted	0.02	(0.12)	0.06	(0.19)	(0.63)	(1.02		
Particulars of Shareholding	0.02	(0.12)	0.06	(0.19)	(0.63)	(1.02		
. Public Shareholding								
- Number of Shares	25,838,601	25,838,601	25,838,601	25,838,601	25 920 501	35 636 55		
- Percentage of Shareholding	43.92	43.92	48.90		25,838,601	25,838,601		
. Promoters & Promoter Group Shareholding	13.32	43.52	40.90	43.92	48.90	43.92		
a) Pledged / Encumbered								
- Number of Shares	NIL	NIL	NIL	NIL	W.177	2.0		
- Percentage of Shares	NIL	NIL	NIL		NIL	NI		
b) Non-Encumbered	WIL	IVIL	MIL	NIL	NIL.	NII		
- Number of Shares	32,996,675	32,996,675	26,996,675	32,996,675	26 006 675	22 000 000		
- Percentage of Shares(as a % of the total shareholding of	100.00	100.00	100.00		26,996,675	32,996,675		
promoter and promoter group)	AVVOUU	100.00	100.00	100.00	100.00	100.00		
- Percentage of Shares(as a % of the total share capital of	56.08	56.08	51.10	56.08	51.10	56.08		





	Particulars	3 months ended (31/12/2013)			
В	INVESTOR COMPLAINTS				
	Pending at the beginning of the quarter Received during the quarter Disposed of during the quarter Remaining unresolved at the end of the quarter	Nil Nil Nil Nil			

- Notes:

 1 The above results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on February 4th, 2014.
 - 2 The company is operating only in one Segment ie FM Radio Broadcasting within India. Consequently segment reporting is not applicable.
 - 3 With regard to Auditors qualification:
 - a. On the accounts of the company Next Mediaworks Ltd. (formerly known as Mid-Day Multimedia Ltd.) and also of Next Radio Ltd. (formerly known as Radio One Limited, Subsidiary Company) in respect of recognition of deferred tax assets on account of unabsorbed tax losses and depreciation of Rs. 151.22 lakhs and Rs. 4,153.50 Lakhs as on December 31st, 2013, the Board is virtually certain that there will be sufficient future taxable income against which the deferred tax asset can be realised and hence company has decided to recognised the deferred tax asset .
 - b. The company's exposure in its subsidiary Next Radio Ltd.(Formerly known as Radio One Limited) through investments aggregating Rs.15,602.86 lakhs as on December 31, 2013. Though net worth of the subsidiary is substantially eroded and the subsidiary has been incurring constant losses, no provision for impairment on this account as well as on goodwill on consolidation is considered necessary by the management taking into consideration the nature of Radio business and gradual improvement in performance of the subsidiary.
 - 4 With reference to the Emphasis of matter in the statutory auditors report for the period ended March 31, 2013 pertaining to: Provision against certain debts due for over three years in the subsidiary company Next Radio limited (formerly known as Radio One Limited), the company has taken steps for recovery of the said outstanding. As per the management, based on it's internal assessment, no further provision is required to be made.
 - 5 Pursuant to the Final Copyright Board Order dated 25-08-2010 for revised method of calculation of royalty payable in terms of the agreement with Phonographic Performance Limited (PPL) with retrospective effect, the Company had reworked the royalty provided in earlier years and written back the amount in the previous year. However, on the basis of out of court settlement done with PPL on 22nd April 2013 the company has provided exceptional item of ₹ 385.42 lakhs in the previous financial year
 - 6 During the period, the Company has paid remuneration to Managing Director which is in excess of the limits specified in Section 198 of the Companies Act. Such higher remuneration has been approved by the Remuneration Committee and the Board of Directors. As required under Schedule XIII to the Companies Act, the Company has made an application to the Central Government for the approval of the same. The approval of the members by way of special resolution has been taken at the Annual General Meeting held on 31.07.2013. Managerial remuneration debited to Statement of Profit and Loss is subject to approval from the Central Government.
 - 7 Details of exceptional & prior period items is as below

Particulars	Quarter Ended on			Period Ended on		Year Ended on	
	31st Dec, 2013	30th Sept, 2013	31st Dec, 2012	31st Dec, 2013	31st Dec, 2012	31st March, 2013	
Exceptional Items							
PPL Royalty Settlement		9				385	
Write back of interest charges on certain loans due to reduction in the rate of interest payable on such loans w.e.f April 2011. Prior period items	÷		(162)		(162)	(162	
Legal & Professional Fees	_	-			(25)	(30	

8 Figures for Previous period have been regrouped/rearranged wherever required to make them comparable

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9 Standalone results can be viewed on the sites of BSE and NSE and on company's website www.nextmediaworks.com.

For Next Mediaworks Limited

Chairman & Managing Director

Mumbai

Date: 4th February 2014