# GUJARAT PIPAVAV PORT LTD.

# **Annual Report 2013**

**NOTICE** is hereby given that the 22<sup>nd</sup> Annual General Meeting of the Members of the Company shall be held on Tuesday 6<sup>th</sup> May 2014 at 2.00 P. M. at the Company's Registered Office at Pipavav Port, At Post Ucchaiya, via Rajula, District Amreli to transact the business as mentioned herein below:

#### **ORDINARY BUSINESS:**

- (i) To receive, consider and approve the Audited Accounts of the Company for the year ended 31st December 2013 and adopt Report of the Directors and of the Auditors thereon.
- (ii) To appoint a Director in place of Mr. Pravin Laheri, IAS (Retd.) who retires by rotation and being eligible, offers himself for re-appointment.
- (iii) To appoint a Director in place of Mr. Henrik Lundgaard Pedersen who retires by rotation and being eligible, offers himself for re-appointment.
- (iv) To appoint a Director in place of Mr. Pradeep Mallick who retires by rotation and being eligible, offers himself for re-appointment.
- (v) To appoint Auditors and fix their remuneration by passing the following resolution as Ordinary Resolution with or without modification(s):

**RESOLVED THAT** M/s B S R & Associates LLP, Chartered Accountants, (ICAI Registration Number 116231W), the retiring Auditors of the Company be and are hereby re-appointed as Auditors of the Company to hold office from the conclusion of this Annual General Meeting, until the conclusion of the next Annual General Meeting of the Company and the Board of Directors be and is hereby authorized to fix their remuneration plus travelling and other out of pocket expenses incurred by them in connection with Statutory Audit.

#### **SPECIAL BUSINESS:**

#### (vi) Appointment of Mr. Jan Damgaard Sorensen as Director of the Company

To consider and if thought fit, pass with or without modification (s) the following as an Ordinary Resolution:

**RESOLVED THAT** Mr. Jan Damgaard Sorensen who was appointed Additional Director pursuant to the provisions of the then Section 260 of the Companies Act, 1956, who ceases to hold office at this Annual General Meeting, and in respect of whom the Company has received a notice pursuant to Section 257 of the Companies Act, 1956, be and is hereby appointed a Director of the Company liable to retire by rotation.

#### (vii) Appointment of Ms. Hina Shah as Director of the Company

To consider and if thought fit, pass with or without modification (s) the following as an Ordinary Resolution:

**RESOLVED THAT** Ms. Hina Shah who was appointed Additional Director pursuant to the provisions of the then Section 260 of the Companies Act, 1956, who ceases to hold office at this Annual General Meeting, and in respect of whom the Company has received a notice pursuant to Section 257 of the Companies Act, 1956, be and is hereby appointed a Director of the Company liable to retire by rotation.

#### (viii) Appointment of Mr. A. K. Rakesh, IAS as Director of the Company

To consider and if thought fit, pass with or without modification (s) the following as an **Ordinary Resolution**:

**RESOLVED THAT** Mr. A. K. Rakesh, IAS who was appointed Additional Director pursuant to the provisions of Section 161 of the Companies Act, 2013, who ceases to hold office at this Annual General Meeting, and in respect of whom the Company has received a notice pursuant to Section 257 of the Companies Act, 1956, be and is hereby appointed a Director of the Company liable to retire by rotation.



## (ix) Re-appointment of Mr. Prakash Tulsiani as Managing Director and approve his Remuneration

To consider and if thought fit, pass with or without modification (s) the following as a Special Resolution:

**RESOLVED THAT** pursuant to the provisions of Sections 198, 269, 309 read with Schedule XIII and any other applicable provisions, if any, of the Companies Act, 1956, and subject to approval of the Central Government and such other approvals/permissions, as may be required, consent of the Company be and is hereby accorded for re-appointment of Mr. Prakash Tulsiani as Managing Director of the Company for a period of 5 years commencing from 28<sup>th</sup> January 2014 on such terms and conditions including revision in remuneration from 1st April 2014, as set out in the Explanatory Statement annexed to this Notice, with liberty to the Board of Directors (including the Remuneration Committee) to alter and vary any terms and conditions including remuneration in such manner as may be agreed between Mr. Prakash Tulsiani and the Company from time to time.

**RESOLVED FURTHER THAT** the Board of Directors be and is hereby authorised to take all such steps as may be necessary, proper and expedient to give effect to this resolution.

By Order of the Board

Manish Agnihotri
Company Secretary

Place: Mumbai

Date: 18th February 2014

**REGISTERED OFFICE:** 

Pipavav Port,

At Post Ucchaiya, via Rajula, District Amreli- 365 560.

#### NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. A PROXY IN ORDER TO BE VALID SHALL BE DEPOSITED AT LEAST FORTY EIGHT HOURS BEFORE THE DATE OF THE MEETING.
- 2. The Explanatory Statement under Section 102 of the Companies Act, 2013 is annexed herewith and forms part of the Notice.
- 3. The Register of Members and Share Transfer Books of the Company will remain closed from 26<sup>th</sup> April 2014 to 6<sup>th</sup> May 2014 (both days inclusive)

The information required under Clause 49 IV G of the Listing Agreement (relating to Corporate Governance) with respect to the Directors being appointed and Directors retiring by rotation and being eligible seeking re-appointment is as under:

	Mr. Pravin Laheri,	Mr. Henrik	Mr. Pradeep	Mr. Jan Damgaard	Ms. Hina Shah	Mr. A. K. Rakesh,
	IAS (Retd.)	Lundgaard Pedersen	Mallick	Sorensen		IAS
Profile of the	Mr. Laheri	Mr. Pedersen	Mr. Mallick is	Mr. Sorensen is	Ms. Shah	Mr. Rakesh is
Director	belongs to the	is CEO of Asia	an Electrical	Chief Financial	established the	Vice Chairman &
	batch of 1969 of	Pacific Region	Engineer from	Officer of APM	International	CEO of Gujarat
	the elite Indian	since February	IIT Madras one	Terminals,	Centre for	Maritime Board.
	Administrative	2012. Prior to	of the premier	Asia Pacific	Entrepreneurship	He is from
	Services and	this he was	technology	and is based in	and Career	1989 batch of
	has held various	Vice President	institutes of		Development	the elite Indian
	positions	Business	India, Fellow of	Singapore.	(ICECD) in	Administrative
	across different	Development in	the Institution	He joined the A.P.	Ahmedabad in	Services. He
	departments	Latin America.		Moller-Maersk	1986. It is a non-	has held various
	in the State	During his 4 year	of Engineering	Group in 2001 and	profit voluntary	
	of Gujarat. He	tenure in Latin	& Technology,	since then held	organisation and	positions
	was Principal	America APM	London and	various positions	has developed	in Gujarat
	Secretary to five	Terminals secured		within the Group	various modules	Government till
	Chief Ministers of	new projects in	in Business	Functions and	for women from	date. Apart from
	Gujarat and was	Peru, Brazil, Costa	Management		low income group	Vice Chairman
	Chief Secretary of the State from	Rica and Mexico.	from UK. He has	Maersk LINE in	in urban and rural	and CEO of GMB
	2003 to 2005 prior	He joined AP	over four decades	Copenhagen,	areas.	he also holds
	to his retirement.	Moller Maersk Group in 1998	of experience	Prague and	She has worked	the charge of
	Amongst the	and has held	in power	Vienna.	as Advisor and	Development
	various positions	various positions	transmission and	In September	Training faculty	Commissioner of
	held by him he	in Finance within	distribution works	2009, he took over	with various	Gujarat State.
	was Chairman	Maersk Line	and managing	as CFO of Suez	agencies like The	Mr. Rakesh is
	& Managing	before being	large scale	Canal Container	World Bank and	a Bachelor of
	Director of	transferred to	turnkey projects	Terminal (SCCT)	organisations	Technology in
	Sardar Sarovar	another group	in India, Middle-	based in Port	affiliated to the	Civil Engineering
	Nigam, Chairman	entity DAMCO in	East, Africa and		United Nations	Orvii Erigiilooriilg
	of Gujarat	USA.	West Asia.	Said, Egypt and	apart from various	
	State Finance	In 2001 he was	Mr. Mallick helped	was responsible	National and	
	Corporation,	appointed CFO	Finnish Company	for completion	International	
	Gujarat	of DAMCO in	Wartsila to set	of the expansion	agencies.	
	Narmada Valley	Greater China	up its business	of USD 500	Ms. Shah has	
	Corporation and	and was based	in India and was	Million doubling	been awarded by	
	Gujarat Alkalis	in Shanghai and	its Managing	the Terminal's	Hon'ble President	
	and Chemicals	subsequently took	0 0	capacity to 6	of India for her	
	Limited.	different	years until 2003.	Million TEU/year.	valuable service	
			, - = = = = = = = = = = = = = = = = = =	iviiiioii i EU/year.	valuable service	



	Mr. Pravin Laheri,	Mr. Henrik	Mr. Pradeep	Mr. Jan Damgaard	Ms. Hina Shah	Mr. A. K. Rakesh,
	IAS (Retd.)	Lundgaard	Mallick	Sorensen		IAS
	in to (notar)	Pedersen	Wallow	Coronicon		
	He has also	assignments in	He was conferred	Mr. Sorensen	towards cause of	
	worked as	Greater China	Knight First Class	holds Masters	women.	
	Executive	area.	of the Order of	in Finance and	Ms. Shah has	
	Director of	Mr. Pedersen	The White Rose	Accounting and	done Masters in	
	National Institute	comes with	of Finland by	an Executive	Chemistry apart	
	of Fashion	a Finance	the President of	MBA.	from various	
	Technology (NIFT)		Finland.	10157 (1	Management	
	under Ministry	Copenhagen	He is currently		courses.	
	of Textiles,	Business School,	an Independent		Courses.	
	Government of	Denmark and	Director on the			
	India.	subsequent	Boards of several			
	Mr. Laheri holds	management	Companies and			
		courses from	an Executive			
	Bachelors degree in Arts as well	Columbia	Coach/ Mentor.			
	as Law, Masters	Business School	Coacii/ Wieiiloi.			
	of Science and	in New York.				
	Economics	ill New Tork.				
	Degree from the					
	University of					
	Wales					
Date of joining the		4 <sup>th</sup> September	4 <sup>th</sup> September	30th July 2013	30 <sup>th</sup> July 2013	29 <sup>th</sup> October 2013
Board	25 August 2000	2012	2012	30 3diy 2013	30 July 2013	25 OCTOBET 2015
Director	PI Industries	None	Automotive	None	None	Gujarat Port
ships and	Limited		Stampings and			Infrastructure &
Committee	New Light		Assemblies			Development
Memberships	Hotels Ltd		Ltd- Chairman			Company Ltd
in other limited	Narayani		of Board and			Dahej SEZ Ltd
companies in	Hotels &		Member Audit			Alcock
India*	Resorts Ltd		Committee			Ashdown
	Pahal Financial		Blue Star Ltd-			(Gujarat) Ltd
	Services Ltd		Member Audit			Gujarat, Eta     Gujarat
	National Multi		Committee			Chemical Port
	Commodity		ESAB India			Terminal Co
	Stock		Ltd- Member			Ltd
	Exchange-		Audit			Gujarat
	Member Audit		Committee			Industrial
	Committee		Foseco India			Corridor
	Gulmohar		Ltd- Chairman			Corporation
	Greens Golf &		of Board and			Ltd
	Country Club		Member Audit			Bharuch
	Ltd		Committee			Dahej Railway
	Liu		& Chairman			Corporation
						Ltd
			Investor			
			Grievance			Adani Ports     Cassial
			Committee			& Special
						Economic
No. of Shares	Nil	Nil	Nil	Nil	Nil	Zone Ltd Nil
held in their own	""	1 111	1411	1411	""	
name						
1.0.110	l	l	1	1	l .	I

<sup>\*</sup> The details include Directorships and Committee Memberships in Audit Committee and Investor Grievance Committee. But it does not include details of Gujarat Pipavav Port Limited and directorships in Private Limited companies, Foreign companies, Port Trusts, Section 25 companies and their committee memberships.

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The Board of Directors recommend the re-appointment of Mr. Pravin Laheri, IAS (Retd.), Mr. Henrik Lundgaard Pedersen and Mr. Pradeep Mallick.

Except Mr. Laheri no other Director of the Company is concerned or interested in the appointment of Mr. Pravin Laheri, IAS (Retd.). Except Mr. Pedersen no other Director of the Company is concerned or interested in the appointment of Mr. Henrik Lundgaard Pedersen. Except Mr. Mallick no other Director of the Company is concerned or interested in the appointment of Mr. Pradeep Mallick.

The Board of Directors recommend the appointment of Mr. Jan Damgaard Sorensen. Except Mr. Sorensen no other Director may be deemed to be concerned or interested in his appointment.

The Board of Directors recommend the appointment of Ms. Hina Shah. Except Ms. Shah no other Director may be deemed to be concerned or interested in her appointment.

The Board of Directors recommend the appointment of Mr. A. K. Rakesh, IAS. Except Mr. Rakesh no other Director may be deemed to be concerned or interested in his appointment.

By Order of the Board

Manish Agnihotri Company Secretary

Place: Mumbai

Date: 18th February 2014



# **ANNEXURE TO NOTICE**

# Explanatory Statement under Section 102 of the Companies Act, 2013

The Explanatory Statement for Item Nos. (vi) to (ix) of the accompanying notice hereinabove are mentioned as under:

#### Item no. (vi)

Mr. Jan Damgaard Sorensen was appointed Additional Director of the Company on 30<sup>th</sup> July 2013 and pursuant to the provisions of the then Section 260 of the Companies Act, 1956 ceases to be the Director at this Annual General Meeting.

Mr. Sorensen is Chief Financial Officer of APM Terminals, Asia Pacific and is based in Singapore. He joined the A.P. Moller–Maersk Group in 2001 and since then held various positions within the Group Functions and Maersk LINE in Copenhagen, Prague and Vienna. In September 2009, he took over as CFO of Suez Canal Container Terminal (SCCT) based in Port Said, Egypt and was responsible for completion of the expansion of USD 500 Million doubling the Terminal's capacity to 6 Million TEU/year. He holds Masters in Finance and Accounting and an Executive MBA.

The Company will immensely benefit from his appointment as Director. The shareholders may approve his appointment as Director of the Company liable to retire by rotation.

Mr. Jan Damgaard Sorensen is interested / concerned in the resolution for his appointment as per the aforesaid resolution.

Name of the Director / other person	Financial Interest	Other Interest
Mr. Jan Damgaard Sorensen	Nil	Nil
APM Terminals Mauritius Ltd	Nil	Promoter of the Company holding
		43.01% shares

Apart from the aforesaid persons, none of the other persons specified in Section 102 of the Companies Act, 2013 namely the Promoters, Directors, Key Managerial Persons, Relatives of Promoters, Directors and Key Managerial Persons are concerned or interested in the above resolution.

#### Item no. (vii)

Ms. Hina Shah was appointed Additional Director of the Company on 30<sup>th</sup> July 2013 and pursuant to the provisions of the then Section 260 of the Companies Act, 1956 ceases to be the Director at this Annual General Meeting.

Ms. Shah established the International Centre for Entrepreneurship and Career Development (ICECD) in Ahmedabad in 1986. It is a non-profit voluntary organisation and has developed various modules for women from low income group in urban and rural areas.

She has worked as Advisor and Training faculty with various agencies like The World Bank and organisations affiliated to the United Nations apart from various National and International agencies. She has been awarded by Hon'ble President of India for her valuable service towards cause of women. She has done Masters in Chemistry apart from various Management courses.

The Company will immensely benefit from her appointment as Director. The shareholders may approve her appointment as Director of the Company liable to retire by rotation.

Ms. Hina Shah is interested / concerned in the resolution for her appointment as per the aforesaid resolution.

Name of the Director / other person	Financial Interest	Other Interest
Ms. Hina Shah	Sitting Fees:	Nil
	Board Meeting ₹ 20,000 per meeting	
	Audit Committee Meeting: ₹ 20,000 per	
	meeting	

Apart from the aforesaid persons, none of the other persons specified in Section 102 of the Companies Act, 2013 namely the Promoters, Directors, Key Managerial Persons, Relatives of Promoters, Directors and Key Managerial Persons are concerned or interested in the above resolution.

## Item no. (viii)

As per the provisions of the Concession Agreement with Gujarat Maritime Board (GMB), GMB as the port regulatory authority is entitled to appoint one Director. Mr. A. K. Rakesh, IAS was appointed Additional Director of the Company on 29<sup>th</sup> October 2013 and pursuant to the provisions of Section 161 of the Companies Act, 2013 ceases to be the Director at this Annual General Meeting.

Mr. Rakesh is Vice Chairman & CEO of Gujarat Maritime Board. He is from 1989 batch of the elite Indian Administrative Services. During his career he has held various positions in Gujarat Government. Apart from Vice Chairman and CEO of GMB he also holds the charge of Development Commissioner of Gujarat State.

Mr. Rakesh is a Bachelor of Technology in Civil Engineering.

The Company will immensely benefit from his appointment as Director. The shareholders may approve his appointment as Director of the Company liable to retire by rotation.

Mr. A. K. Rakesh, IAS is interested / concerned in the resolution for his appointment as per the aforesaid resolution.

Name of the Director / other person	Financial Interest	Other Interest
Mr. A. K. Rakesh, IAS	Sitting Fee: ₹ 20,000 per meeting	Nil

Apart from the aforesaid persons, none of the other persons specified in Section 102 of the Companies Act, 2013 namely the Promoters, Directors, Key Managerial Persons, Relatives of Promoters, Directors and Key Managerial Persons are concerned or interested in the above resolution.

#### Item no. (ix)

The Remuneration Committee and the Board of Directors in their Meetings held on 22<sup>nd</sup> October 2013 re-appointed Mr. Prakash Tulsiani as Managing Director of the Company for a period of 5 years with effect from 28<sup>th</sup> January 2014.

The Remuneration Committee and the Board of Directors in their Meetings held on 18th February 2014 approved the remuneration payable to Mr. Prakash Tulsiani Managing Director for one year from 1st April 2014.

The re-appointment and revision of remuneration of Mr. Prakash Tulsiani as Managing Director of the Company is subject to approval of the Members.

The information required to be furnished under the Code of Corporate Governance is as follows:

Mr. Prakash Tulsiani, aged 51 years, was appointed the Company's Managing Director for a period of 5 years from 28th January 2009. The Company achieved several milestones during the tenure of Mr. Tulsiani as Managing Director namely, successful completion of the project for setting up the Container Terminal during May 2009, the Company's Initial Public Offer of ₹ 5,000 Million and Listing on the Stock Exchanges in India during September 2010, the Company's turnaround into Profits from the month of September 2010 and raising equity by way of Qualified Institutional Placement (QIP) offer of ₹ 2,000 Million in July 2012. The Company reported its first ever Net Profit for the Year in 2011 of ₹ 571 Million. In Year 2012 the Net Profit increased by 29.5% to ₹ 739.61 Million. In Year 2013 the Net Profit increased by more than two and half times at ₹ 1,917.65 Million. On the back of the growth in cargo volumes of the Port, Pipavav Railway Corporation Limited (PRCL) the Company's joint venture entity with Indian Railways became the first ever dividend paying Public-Private Partnership Company when it paid maiden (Interim) dividend of 5% in September 2013. The Company also won several awards during his tenure as Managing Director, the most prominent one being the fastest growing port in India.

Mr. Tulsiani is a certified Chartered Accountant from the Institute of Chartered Accountants of India (ICAI – CA) and a certified Company Secretary from Institute of Company Secretaries of India (ICSI – CS). He is a Commerce Graduate from Mumbai University and also holds a degree in Law.

He started his career in Thailand with a trading and shipping company. He joined the A. P. Moller Maersk Group in Indonesia in 1993 and held several positions until 2005. Thereafter he joined APM Terminals and headed its project in Gateway Terminals in Mumbai as the Chief Operating Officer from 2005-2008. He was instrumental in its success from project stage to commercial operations.



Mr. Tulsiani is a Director on the Board of Pipavav Railway Corporation Limited.

He holds 22,000 shares of the Company in his own name.

It is proposed to re-appoint Mr. Prakash Tulsiani as Managing Director of Gujarat Pipavav Port Limited for a period of 5 years from 28th January 2014 and approve revised remuneration for 1 year from 1st April 2014.

The terms and conditions of appointment and revisions in remuneration of Mr. Prakash Tulsiani is as set out below:

- 1. Term: 5 years from 28<sup>th</sup> January 2014.
- 2. Revised Remuneration for 1 year from 1st April 2014:
  - (a) Gross Salary: ₹ 24,876,676 p.a.
  - (b) Benefits, Perquisites and allowances as will be determined by the Board from time to time
  - (c) Bonus/ Performance linked Incentive and/ or Commission based on certain performance criteria as may be laid down by the Board
  - (d) Minimum Remuneration: In the event of loss or inadequacy of profits during the tenure the Board shall determine the amount of total remuneration payable to Mr. Tulsiani and seek Central Government approval, if required.
  - (e) No sitting fee shall be paid to him for attending the Board Meeting.

The Board recommends this Special Resolution for approval by the Members.

The above particulars may be treated as an Abstract pursuant to Section 302 of the Companies Act, 1956.

Mr. Prakash Tulsiani is interested / concerned in the resolution for his Re-appointment as per the aforesaid resolution.

Name of the Director / other person	Financial Interest	Other Interest
Mr. Prakash Tulsiani	Monthly Remuneration as per the	22,000 shares
	details mentioned in the Explanatory	
	Statement of this Notice	
Mrs. Kiran Tulsiani (Wife)	Nil	500 shares
Mr. Harsh Tulsiani (Son)	Nil	17,000 shares

Apart from the aforesaid persons, none of the other persons specified in Section 102 of the Companies Act, 2013 namely the Promoters, Directors, Key Managerial Persons, Relatives of Promoters, Directors and Key Managerial Persons are concerned or interested in the above resolution.

By Order of the Board

Manish Agnihotri
Company Secretary

Place: Mumbai

Date: 18th February 2014