

**AMRUTANJAN HEALTH CARE LIMITED**

REGD. OFFICE : NEW NO.103 (OLD NO. 42-45), LUZ CHURCH ROAD, MYLAPORE, CHENNAI - 600 064  
 CIN No : L24231TN1936PLC000017 email id : investors@amrutanjan.com website : www.amrutanjan.com

**STATEMENT OF STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MAR 2014**

(Rs. In Lakhs)

Sl.No	Particulars	STANDALONE					CONSOLIDATED	
		QUARTER ENDED		YEAR ENDED			YEAR ENDED	
		31-Mar-14	31-Dec-13	31-Mar-13	31-Mar-14	31-Mar-13	31-Mar-14	31-Mar-13
		(unaudited)	(unaudited)	(unaudited)	(Audited)	(Audited)	(Audited)	(Audited)
<b>PART - I</b>								
	<b>Gross Sales</b>	4,391.28	4,259.36	4,581.00	14,440.37	14,110.14	14,746.07	14,409.98
	Less: Excise Duty	170.06	229.49	198.05	688.64	702.63	705.10	741.25
1.	(a) Net Sales / Income from operations	4,221.22	4,029.87	4,382.95	13,751.73	13,407.51	14,040.97	13,668.73
	(b) Other Operating Income	22.03	26.71	47.17	131.85	99.07	131.85	99.07
	<b>Total Income</b>	4,243.25	4,056.58	4,430.12	13,883.58	13,506.58	14,172.82	13,767.80
2.	<b>Expenditure</b>							
a.	(Increase) / Decrease in Stock in Trade and work in progress	196.53	(26.90)	27.77	(6.79)	58.02	86.52	97.95
b.	Consumption of raw & other materials	1,481.29	1,434.70	1,672.82	5,123.58	5,480.14	5,306.61	5,598.96
c.	Purchase of Traded goods	57.11	87.49	38.23	293.92	294.69	307.37	318.37
d.	Employee Cost	475.66	651.47	698.33	2,212.06	1,972.63	2,262.45	2,102.88
e.	Advertisement & Selling Expenditure	265.30	550.01	474.05	1,651.37	1,768.09	1,665.99	1,674.30
f.	Depreciation	74.32	82.23	76.47	320.22	329.47	360.06	372.69
g.	Other Expenditure	779.21	574.96	716.51	2,285.69	2,008.66	2,352.71	2,251.25
	<b>Total Expenditure</b>	3,329.42	3,351.96	3,506.78	11,880.05	11,912.02	12,361.71	12,398.59
3.	<b>Profit from Operations before Other Income, Interest and Exceptional Items (1 - 2)</b>	913.83	704.62	925.34	2,003.53	1,594.51	1,811.11	1,369.29
4.	Other Income	37.41	81.70	131.07	283.71	426.64	294.20	427.06
5.	<b>Profit before interest and Exceptional Items (3 + 4)</b>	951.24	816.32	1,056.41	2,287.24	2,021.15	2,105.31	1,796.35
6.	Interest	32.81	39.25	72.58	161.90	241.72	167.27	247.90
7.	<b>Profit after interest but before Exceptional Items (5 - 6)</b>	918.43	777.07	983.83	2,125.34	1,779.43	1,938.04	1,548.45
8.	Exceptional Items	-	-	-	-	-	-	-
9.	<b>Profit from Ordinary Activities before Tax (7 + 8)</b>	918.43	777.07	983.83	2,125.34	1,779.43	1,938.04	1,548.45
10.	Tax Expense incl Deferred Tax	288.17	268.80	285.36	673.03	567.47	693.67	539.74
11.	<b>Net Profit from Ordinary Activities after Tax (9 - 10)</b>	630.26	508.27	698.47	1,452.31	1,211.96	1,244.37	1,011.68
12.	Extraordinary Items	-	-	-	-	-	-	-
13.	<b>Net Profit for the Period (11 + 12)</b>	630.26	508.27	698.47	1,452.31	1,211.96	1,244.37	1,011.68
14.	Paid-up Equity Share Capital (Face Value: Rs 2/- (Rs 2/- each))	292.31	292.31	292.31	292.31	292.31	292.31	292.31
15.	Reserve excluding Revaluation Reserves as per Balance Sheet of previous accounting year	-	-	-	9,399.87	8,494.73	8,631.59	7,934.39
16.	<b>Earnings Per Share EPS - Rs. (Not Annualised)</b>							
	a) Basic and diluted EPS before Extraordinary Items (Rs.)	4.31	3.48	4.78	9.94	8.17	8.51	6.82
	b) Basic and diluted EPS after Extraordinary Items (Rs.)	4.31	3.48	4.78	9.94	8.17	8.51	6.82

<b>PART - II</b>							
<b>A. Particulars of Shareholding</b>							
1.	<b>Public Shareholding</b>						
	Number of Shares	7181770	7181770	7201335	7181770	7201335	7181770
	Percentage of shareholding	49.14%	49.14%	49.27%	49.14%	49.27%	49.14%
2.	<b>Promoters and Promoter Group Shareholding</b>						
a)	<b>Pledged / Encumbered</b>						
	Number of shares	NIL	NIL	NIL	NIL	NIL	NIL
	Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
b)	<b>Non-encumbered</b>						
	Number of shares	7433545	7433545	7413980	7433545	7413980	7433545
	Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	Percentage of shares (as a % of the total share capital of the company)	50.86%	50.86%	50.73%	50.86%	50.73%	50.86%

<b>B. INVESTOR COMPLAINTS</b>		3 months ended 31st March, 2014
Pending at the beginning of the quarter		Nil
Received during the quarter		4
Disposed off during the quarter		4
Remaining unresolved at the end of the quarter		Nil

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on 30th May, 2014
- The Board of Directors has recommended a Final Dividend of Rs 2.20/- per share for the Financial year ended 31st March, 2014.
- The figures for the previous quarter / period have been regrouped / reclassified wherever necessary.
- The Board of Directors at the meeting held on 7th February 2014, approved the re-appointment of Mr.S.Sambhu Prasad as Managing Director of the company and had obtained the approval of share holders vide postal ballot during the period under review.

**Key Highlights :**

- Revenue of OTC increased by 8 %
- Roll on formats have contributed sales of Rs. 12.15 cr which is 9.34 % of total gross sales and have grown by 4.4 % from Rs. 11.64 cr.
- Bams have contributed to sales of Rs. 105.15 cr which is 81 % of total gross sales and have grown by 9 % from Rs. 96.68 cr.
- Our Gross Margin in OTC has grown by 7.8 cr and we foresee continued strength in this area.
- Our Operating margins have grown from Rs.15.94 cr to Rs. 20.03 cr
- Our PAT has grown by 20%
- The Board has recommended an increase in final dividend in view of the improved performance and the total dividend would be 160 % for the year.

For Amrutanjan Health Care Limited

  
Chairman & Managing Director

Date: 30th May 2014  
Place: Chennai

**AMRUTANJAN HEALTH CARE LIMITED**

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STATEMENT OF STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MAR 2014

(Rs. in Lakhs)

PARTICULARS	STANDALONE				CONSOLIDATED	
	QUARTER ENDED		YEAR ENDED		YEAR ENDED	
	31-Mar-14	31-Dec-13	31-Mar-13	31-Mar-14	31-Mar-13	31-Mar-14
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)	(Audited)
<b>1 Segment Revenue</b>						
Net Sales						
a) O.T.C Products	3,609.84	3,888.21	3,537.29	12,330.81	11,432.60	12,330.81
b) Chemicals	-	-	-	-	-	289.24
c) Beverages	411.38	171.66	847.75	1,420.92	1,974.91	1,420.92
d) Others	22.03	26.71	47.17	131.85	39.02	131.85
<b>Total</b>	<b>4,243.25</b>	<b>4,086.58</b>	<b>4,432.12</b>	<b>13,883.58</b>	<b>13,508.53</b>	<b>14,172.82</b>
Less: Inter segment revenue	-	-	-	-	-	-
<b>Sales / Income from operations</b>	<b>4,243.25</b>	<b>4,086.58</b>	<b>4,432.12</b>	<b>13,883.58</b>	<b>13,508.53</b>	<b>14,172.82</b>
<b>2 Segment Results</b>						
Profit/(loss) Before Tax and Interest						
a) O.T.C Products	1,180.84	903.53	907.26	2,620.56	2,042.28	2,620.56
b) Chemicals	-	-	-	-	-	(175.93)
c) Beverages	(61.78)	(122.23)	18.08	(282.95)	(159.65)	(282.95)
d) Others	(41.95)	(30.49)	-	(123.35)	(117.39)	(123.35)
<b>Total</b>	<b>1,077.14</b>	<b>750.81</b>	<b>925.34</b>	<b>2,214.26</b>	<b>1,805.24</b>	<b>2,038.33</b>
Less: Interest	32.81	35.25	72.58	161.90	241.72	167.27
Less: Other un-allocable expenditure net of un-allocable income	125.90	(65.47)	(131.07)	(72.98)	(215.91)	(66.98)
Less: Exceptional items	-	-	-	-	-	-
Add: Extraordinary items	-	-	-	-	-	-
<b>Total Profit Before Tax</b>	<b>918.43</b>	<b>770.09</b>	<b>953.83</b>	<b>2,125.34</b>	<b>1,779.43</b>	<b>1,938.04</b>
<b>3 Capital Employed</b>						
(Segment Assets - Segment Liabilities)						
a) O.T.C Products	4,336.39	4,195.36	3,305.30	4,336.39	3,305.30	4,336.39
b) Chemicals	-	-	-	-	-	1,610.23
c) Beverages	1,059.13	1,190.67	1,108.02	1,059.13	1,108.02	1,059.13
d) Others	44.85	42.24	38.15	44.85	38.15	44.85
<b>Total Capital employed in segments</b>	<b>5,440.37</b>	<b>5,428.27</b>	<b>4,451.47</b>	<b>5,440.37</b>	<b>4,451.47</b>	<b>7,060.60</b>
Un-allocable corporate assets less corporate liabilities	4,251.81	4,009.84	4,335.57	4,251.81	4,335.57	1,873.30
<b>Total Capital Employed in company</b>	<b>9,692.18</b>	<b>9,438.11</b>	<b>8,787.04</b>	<b>9,692.18</b>	<b>8,787.04</b>	<b>8,933.90</b>

Notes:

**1. STATEMENT OF ASSETS AND LIABILITIES**

PARTICULARS	STANDALONE		CONSOLIDATED	
	YEAR ENDED		YEAR ENDED	
	31-Mar-14	31-Mar-13	31-Mar-14	31-Mar-13
<b>A) EQUITY AND LIABILITIES</b>				
<b>1) Shareholders' funds</b>				
a) Shareholders funds	292.31	292.31	292.31	292.31
b) Reserve and surplus	9,399.87	8,494.73	8,631.59	7,534.35
<b>Sub-total - Shareholders funds</b>	<b>9,692.18</b>	<b>8,787.04</b>	<b>8,923.90</b>	<b>8,226.70</b>
<b>2) Non Current liabilities</b>				
a) Long term borrowings	-	-	-	-
b) Deferred tax liabilities (net)	205.62	247.69	277.59	295.93
c) Other Long term Liabilities	42.13	46.14	42.13	56.14
d) Long term Provisions	58.70	45.17	58.70	45.17
<b>Sub-total - Non Current liabilities</b>	<b>306.45</b>	<b>338.91</b>	<b>378.42</b>	<b>397.24</b>
<b>3) Current liabilities</b>				
a) Short term borrowings	550.00	1,257.34	600.00	1,505.04
b) Trade payables	657.91	879.17	687.34	881.38
c) Other current Liabilities	691.59	873.20	712.44	894.68
d) Short term provisions	524.84	517.12	524.84	517.12
<b>Sub-total - Current liabilities</b>	<b>2,424.34</b>	<b>3,527.03</b>	<b>2,724.82</b>	<b>3,798.82</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>12,422.97</b>	<b>12,651.98</b>	<b>12,026.94</b>	<b>12,415.76</b>
<b>B) ASSETS</b>				
<b>1) Non-current Assets</b>				
a) Fixed assets	1,587.88	1,787.89	2,773.34	3,003.19
b) Non-current investments	1,382.20	3,002.20	912.65	2,492.68
c) Long term loans and advances	1,696.95	1,838.17	258.11	258.11
d) Other non-current assets	258.04	204.13	258.04	264.13
<b>Sub-total - Non-current Assets</b>	<b>5,117.07</b>	<b>6,832.39</b>	<b>4,202.14</b>	<b>6,018.11</b>
<b>2) Current assets</b>				
a) Current investments	-	-	-	-
b) Inventories	665.66	697.29	872.29	1,034.09
c) Trade receivables	2,386.67	2,743.52	2,497.11	2,825.46
d) Cash and cash equivalents	3,471.13	1,478.43	3,520.95	1,490.63
e) Short term loans and advances	622.87	683.31	774.91	837.17
f) Other Current assets	159.55	180.30	159.54	180.20
<b>Sub-total - Current Assets</b>	<b>7,305.90</b>	<b>5,769.55</b>	<b>7,824.80</b>	<b>6,337.65</b>
<b>TOTAL ASSETS</b>	<b>12,422.97</b>	<b>12,651.98</b>	<b>12,026.94</b>	<b>12,415.76</b>

For Amrutanjan Health Care Limited

  
Chairman & Managing Director

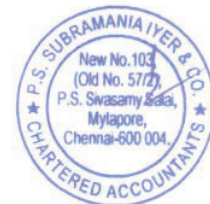
**P.S.Subramania Iyer & Co**  
**Chartered Accountants**

Chartered Accountants  
103, P.S.Sivaswamy Salai,  
Mylapore,  
Chennai - 600 004

**Auditor's Report On Quarterly Financial Results and Year to Date  
Results of the Company Pursuant to the Clause 41 of the Listing Agreement**

**To**  
**Board of Directors of Amrutanjan Health Care Limited**

We have audited the quarterly financial results of Amrutanjan Health Care Limited for the quarter ended March 31, 2014 and the financial results for the year ended March 31, 2014, attached herewith, being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. The quarterly financial results are the derived figures between the audited figures in respect of the year ended March 31, 2014 and the published year-to-date figures up to December 31, 2013, being the date of the end of the third quarter of the current financial year, which were subject to limited review. The financial results for the quarter ended March 31, 2014 have been prepared on the basis of the financial results for the nine-month period ended December 31, 2013, the audited annual financial statements as at and for the year ended March 31, 2014, and the relevant requirements of Clause 41 of the Listing Agreement and are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these financial results based on our review of the financial results for the nine-month period ended December 31, 2013 which was prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, notified under the Companies Act, 1956 read with General Circular 15/2013 dated 13 September 2013, issued by the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India; our audit of the annual financial statements as at and for the year ended March 31, 2014; and the relevant requirements of Clause 41 of the Listing Agreement.



**P.S.Subramania Iyer & Co**  
**Chartered Accountants**

Chartered Accountants  
103, P.S.Sivaswamy Salai,  
Mylapore,  
Chennai - 600 004

2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe the audit provides a reasonable basis for our opinion.
3. In our opinion and to the best of our Information and according to the explanation given to us these quarterly results as well as the year to date results :
  - i) Are presented in accordance with the requirements of clause 41 of the Listing Agreement in this regard.
  - ii) Give a true and fair view of the net profit and other financial information of the quarter ended March 31, 2014 and for the year ended March 31, 2014
4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2014 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2014 and the published year to date figures up to December 31, 2013, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as require under clause 41(1)(d) of the Listing Agreement.
5. Further, read with paragraph 1 above, we also report that we have, on the basis of the books of accounts and other records and information and explanations given to us by the management, also verified the number of shares as well as the percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the company in terms of clause 35 of the listing agreement and found the same to be correct.

For P.S Subramania Iyer & Co.,  
Chartered Accountants  
Firm Registration No. 004104S  
*V Swaminathan*  
V.Swaminathan  
Partner  
Membership No. 222276



Place : Chennai  
Date : 30.05.2014