

APTECH LIMITED

PART I: STATEMENT OF AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH,2014

| | | | | | ₹ in Lakhs |
|---|------------------------|---------------|-------------|-------------|-------------|
| | Audited (Refer note 7) | I Reviewed I | | Audited | |
| Particulars Particulars | | Quarter ended | | Year e | nded |
| | 31st Mar'14 | 31st Dec'13 | 31st Mar'13 | 31st Mar'14 | 31st Mar'13 |
| 1. Income : | | | | | |
| a. Income from operations | 2,932 | 2,223 | 3,325 | 10,453 | 10,036 |
| b. Other operating income | 190 | 86 | 97 | 285 | 163 |
| Total Income | 3,122 | 2,309 | 3,422 | 10,738 | 10,199 |
| 2. Expenditure : | | | | | |
| a. Employees cost | 594 | 532 | 614 | 2,359 | 2,395 |
| b. Training and Education expenses | 937 | 741 | 1,264 | 3,451 | 3,031 |
| c. Marketing and Advt. expenses | 208 | 121 | 244 | 772 | 1,043 |
| d. Administration expenses | 435 | 349 | 421 | 1,591 | 1,840 |
| e. Depreciation | 130 | 128 | 186 | 494 | 627 |
| Total Expenses | 2,304 | 1,871 | 2,729 | 8,667 | 8,936 |
| 3. Profit from operations before other income (1-2) | 818 | 438 | 693 | 2,071 | 1,263 |
| 4. Other income | 108 | 145 | 233 | 856 | 1,028 |
| 5. Profit before Interest and exceptional items (3+4) | 926 | 583 | 926 | 2,927 | 2,291 |
| 6. Interest and finance charges | 3 | 14 | 16 | 28 | 28 |
| 7. Profit after Interest but before tax (5-6) | 923 | 569 | 910 | 2,899 | 2,263 |
| 8. Exceptional Items | | | | | |
| Net Profit on sale of Chennal Premises | 9 | | 800 | 747 | 800 |
| 9. Profit from ordinary activities before tax (7 + 8) | 923 | 569 | 1,710 | 2,899 | 3,063 |
| 10. Tax expense : | | | | | |
| Income tax and Wealth Tax | 189 | 102 | 323 | 660 | 536 |
| 11. Profit after Tax (9 - 10) | 734 | 467 | 1,387 | 2,339 | 2,527 |
| 12. Paid-up Equity share capital (Face value ₹ 10 each) | 3,989 | 4,026 | 4,879 | 3,989 | 4,879 |
| 13. Reserve excluding Revaluation reserve | 4 | (4) | • | 17,092 | 21,872 |
| 14. Earnings per share (of ₹ each) (not annualised) | | | | | |
| (a) Basic (₹) | 1.65 | 1.02 | 2.84 | 5.27 | 5.18 |
| (b) Diluted (₹) | 1.65 | 1.02 | 2.84 | 5.27 | 5.18 |









PART II: SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED MARCH 31,2014

| Particulars | As on | | | | |
|--|-------------|-------------|-------------|--|--|
| ratuculars | 31st Mar'14 | 31st Dec'13 | 31st Mar'13 | | |
| (A) Particulars of Shareholding :- | | | | | |
| 1. Public shareholding :- | | | | | |
| - Number of shares | 21,078,524 | 21,448,100 | 29,976,385 | | |
| - Percentage of share holding | 52.84% | 53.27% | 61.44% | | |
| 2 . Promotors & Promotor Group Shareholding :- | | | | | |
| a) Pledged/Encumbered:- | | | | | |
| - Number of shares | 650,000 | 650,000 | 650,000 | | |
| Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 3.45% | 3.45% | 3.45% | | |
| Percentage of shares (as a % of the total share capital of the Company) | 1.63% | 1.61% | 1.33% | | |
| b) Non Encumbered:- | | | | | |
| - Number of shares | 18,165,036 | 18,165,036 | 18,165,036 | | |
| Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 96.55% | 96.55% | 96.55% | | |
| Percentage of shares (as a % of the total share capital of the Company) | 45.53% | 45.12% | 37.23% | | |

(B) Information on investors' complaints for the quarter ended March 31, 2014

| Particulars | Pending at the beginging of the quarter | Received during the quarter | Disposed of during the quarter | Remaining unresolved at the end of the quarter |
|-------------------|---|-----------------------------|--------------------------------|--|
| No. of Complaints | NII | 3 | 3 | Nil |













Unleash your potential STATEMENT OF ASSETS AND LIABILITES

Aptech Limited Regd.office: Aptech House, A-65, MIDC, Marol, Andheri (E), Mumbai - 400 093. T: 91 22 2827 2300 F: 91 22 2827 2399 www.aptech-worldwide.com

| As At 31st Mar'13 31st Mar'14 Audited Audited |
|--|
| 31st Mar'14 Audited Audited Audited |
| Column C |
| 1 SHARE HOLDERS' FUNDS 3,989 4,87 (a) Share capital 3,989 4,87 (b) Reserves and surplus 17,092 21,87 (c) Money received against share warrants 21,081 26,76 2 NON CURRENT LIABILITIES 3 Long term provisions 168 27 Sub- total - Non current liabilities 168 27 3 CURRENT LIABILITIES 497 82 (a) Trade payables 497 82 (b) Other current liabilities 1,089 1,29 (c) Short term provisions 1,183 1,43 Sub- total - Current liabilities 2,769 3,55 |
| 1 SHARE HOLDERS' FUNDS 3,989 4,87 (a) Share capital 3,989 4,87 (b) Reserves and surplus 17,092 21,87 (c) Money received against share warrants 21,081 26,76 2 NON CURRENT LIABILITIES 3 Long term provisions 168 27 Sub- total - Non current liabilities 168 27 3 CURRENT LIABILITIES 497 82 (a) Trade payables 497 82 (b) Other current liabilities 1,089 1,29 (c) Short term provisions 1,183 1,43 Sub- total - Current liabilities 2,769 3,55 |
| (a) Share capital 3,989 4,87 (b) Reserves and surplus 17,092 21,87 (c) Money received against share warrants 1 Sub- total - Shareholders Funds 21,081 26,76 2 NON CURRENT LIABILITIES 168 27 Sub- total - Non current liabilities 168 27 Sub- total - Non current liabilities 497 82 (a) Trade payables 497 82 (b) Other current liabilities 1,089 1,29 (c) Short term provisions 1,183 1,43 Sub- total - Current liabilities 2,769 3,55 |
| (b) Reserves and surplus 17,092 21,87 (c) Money received against share warrants 1 Sub- total - Shareholders Funds 21,081 26,76 2 NON CURRENT LIABILITIES 168 27 Sub- total - Non current liabilities 168 27 3 CURRENT LIABILITIES 497 82 (a) Trade payables 497 82 (b) Other current liabilities 1,089 1,29 (c) Short term provisions 1,183 1,43 Sub- total - Current liabilities 2,769 3,55 |
| (c) Money received against share warrants - 1 Sub- total - Shareholders Funds 21,081 26,76 2 NON CURRENT LIABILITIES 168 27 Sub- total - Non current liabilities 168 27 3 CURRENT LIABILITIES (a) Trade payables 497 82 (b) Other current liabilities 1,089 1,29 (c) Short term provisions 1,183 1,43 Sub- total - Current liabilities 2,769 3,55 |
| Sub- total - Shareholders Funds 21,081 26,76 |
| 2 NON CURRENT LIABILITIES |
| 2 NON CURRENT LIABILITIES |
| (a) Long term provisions 168 27 Sub- total - Non current liabilities 168 27 3 CURRENT LIABILITIES 497 82 (a) Trade payables 497 82 (b) Other current liabilities 1,089 1,29 (c) Short term provisions 1,183 1,43 Sub- total - Current liabilities 2,769 3,55 |
| Sub- total - Non current liabilities 168 27 3 CURRENT LIABILITIES (a) Trade payables 497 82 (b) Other current liabilities 1,089 1,29 (c) Short term provisions 1,183 1,43 Sub- total - Current liabilities 2,769 3,55 |
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| (b) Other current liabilities 1,089 1,29 (c) Short term provisions 1,183 1,43 Sub- total - Current liabilities 2,769 3,55 |
| (c) Short term provisions 1,183 1,43 Sub- total - Current liabilities 2,769 3,55 |
| Sub- total - Current liabilities 2,769 3,55 |
| |
| |
| TOTAL EQUITY AND LIABILITIES 24,018 30,59 |
| (II) ASSETS |
| 1 NON CURRENT ASSETS |
| (A) Fixed assets 2,499 2,48 |
| (A) Fixed assets (B) Non current investments (B) Non current investments (B) R1 8,88 |
| (C) Long term loans and advances 2,354 2,04 |
| Sub- total - Non current assets 13,634 13,40 |
| 2 CURRENT ASSETS |
| (i) Inventories 205 14 |
| (ii) Trade receivables 2,595 2,33 |
| (iii) Cash and cash equivalents 4,141 11,29 |
| (iv) Short term loans and advances 3,443 3,41 |
| , and the second |
| Sub- total - Current assets 10,384 17,18 |
| TOTAL ASSETS 24,018 30,59 |









Notes:

- The above results have been reviewed by the Audit Committee of the Board and adopted at the meeting of the Board of Directors held on 13th May, 2014. The Statutory Auditors of the Company have carried out an audit of Consolidated and standalone financial results of the Company for the year ended March 31, 2014 and are published in accordance with Clause 41 of the Listing Agreement and the related report will be submitted to the concerned Stock exchanges.
- The Board of Directors have declared an Interim dividend of Rs. 2.50 per equity share (25% on Face value of Rs. 10/-) for the financial year 2013-14, at the meeting of the Board of Directors held on May 13,2014.
- The Company has already made applications to the Central Government, seeking their approval to waive excess remuneration paid to the Managing Director & CEO for Rs. 25,03,601/- for the year ended 31st March, 2011, Rs. 67,46,296/- for the year ended 31st March 2012, and Rs. 54,90,522/- for the year ended 31st March,2013, approvals for which are awaited. Application to Central Government seeking waiver of excess remuneration of Rs. 4,860,855/- paid to the Managing Director & CEO for the year ended 31st March, 2014 is being made.
- In accordance with the Buyback proposal approved by shareholders vide postal ballot dated 06th July, 2013, the Company has bought back 8,897,861 shares for Rs. 6,006 lakhs during the buyback period of 24th July 2013 till 23rd January 2014. All the shares which were bought back have been extinguished.
- A wholly owned subsidiary in UAE, bought back 8 shares worth US\$ 217,794 (PY 9 shares worth US\$ 245,018) (aggregating to 17 shares worth US\$ 462,812), thereby reducing the investment in the subsidiary by US\$ 462,812 as on Mar'14.
- In accordance with the decision of the Board of Directors at its board meeting held on 11th February 2014, to merge its wholly owned subsidiary, Maya Entertainment Limited with Avalon Aviation Academy Private Limited, another wholly owned subsidiary, both the companies have filed Merger Petitions in the Bombay High Court on 7th May 2014 seeking sanction for merger to take place from 1st April 2013, being the appointed date.
- Figures for the quarter ended March 31,2014 are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures upto the end of the third quarter of the current financial year. The figures for the previous quarters/year have been regrouped/ reclassified wherever considered necessary to correspond with current year presentation.

For and on behalf of the Board of Directors of Aptech Limited

Ninad Karpe

Managing Director & CEO

Place : Mumbai Date : 13th May,2014



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STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED AS PER CLAUSE 41 OF LISTING AGREEMENT

| | | | | | ₹ in Lakhs |
|--|------------------------|---------------|-------------|-------------|-------------|
| | Audited (Refer note 7) | Reviewed | Audited | Audi | ited |
| Particulars | | Quarter ended | | Year e | ended |
| | 31st Mar'14 | 31st Dec'13 | 31st Mar'13 | 31st Mar'14 | 31st Mar'13 |
| 1) SEGMENT REVENUE | | | | | |
| A. Retall | 2,046 | 1,960 | 2,142 | 8,035 | 7,925 |
| B. Instititional | 1,051 | 354 | 1,276 | 2,711 | 2,283 |
| TOTAL | 3,097 | 2,314 | 3,418 | 10,747 | 10,208 |
| 2) SEGMENT RESULTS | | | | | |
| A. Retall | 746 | 770 | 728 | 2,907 | 2,590 |
| B. Instititional | 539 | 54 | 520 | 1,004 | 686 |
| TOTAL | 1,285 | 824 | 1,248 | 3,911 | 3,276 |
| Less: Overhead including other expenses | | | | | |
| (unallocable) | 493 | 391 | 659 | 1,831 | 2,004 |
| TOTAL | 792 | 433 | 689 | 2,080 | 1,272 |
| 3) EXCEPTIONAL ITEMS | | | | | |
| A. Retall | ¥ . | 3€ | 34 | 54 | €. |
| B. Instititional | | ** | | | |
| TOTAL | 2. | 3.60 | | 300 | |
| Income/(expenses) [Unallocable] | | 3.00 | 800 | (#) | 800 |
| TOTAL | • | (e) | 800 | 章/ | 800 |
| 4) SEGMENT RESULTS (AFTER EXCEPTIONAL ITEMS) | | | | | |
| A. Retall | 746 | 770 | 728 | 2,907 | 2,590 |
| B, Instititional | 539 | 54 | 620 | 1,004 | 686 |
| TOTAL | 1,285 | 824 | 1,248 | 3,911 | 3,276 |
| to a Control to the three attentions and | | | | | |
| Less: Overhead including other expenses (unallocable) | 493 | 391 | (242) | 1,831 | 1,204 |
| TOTAL | 792 | 433 | 1,490 | 2,080 | 2,072 |
| | | | | | |
| Add: Other Unallocable Income | 134 | 150 | 236 | 847 | 1,019 |
| Less: Other Unallocable expenses | 3 | 14 | 16 | 28 | 28 |
| TOTAL PROFIT BEFORE TAX | 923 | 569 | 1,710 | 2,899 | 3,063 |
| | | | | | |
| Particulars | As at | As at | As at | | |
| | 31st Mar'14 | 31st Dec'13 | 31st Mar'13 | | |
| 1) CAPITAL EMPLOYED | | | | | |
| (SEGMENT ASSETS - SEGMENT LIABILITIES) | 1,979 | 1,439 | 1,377 | | |
| A. Retail B. Instititional | 787 | 876 | 541 | 100 | |
| C. Unallocable Assets- Liabilities | 2,211 | 2,638 | 1,527 | | |
| D. Investments and Advances to Subsidiaries | 11,963 | 11,988 | 12,023 | -60 | |
| | 1,,,,,, | | | | |
| E. Cash and Cash Equivalent | 4,141 | 4,972 | 11,296 | ľ | |

Notes:

1) The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks & returns, the organizational structure & the internal reporting system.

2) The figures for the previous quarters/year have been regrouped/ reclassified wherever considered necessary to correspond with current year presentation.

For and on behalf of the Board of Directors of

NoKanes NInad Karpe Managing Director & CEO

Place: MUMBAI Date: 13th May, 2014





PART I: STATEMENT OF AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH,2014

| | | | | | f in Lakhs | |
|---|---------------------------|---------------|-------------|-------------|-------------|--|
| | Audited (Refer note 6) | Reviewed | Audited | Audi | ted | |
| Particulars | | Quarter ended | | Year ended | | |
| | 31st Mar'14 | 31st Dec'13 | 31st Mar'13 | 31st Mar'14 | 31st Mar'13 | |
| 1. Income : | | | | | | |
| a. Income from operations | 4,804 | 3,722 | 4,858 | 17,734 | 16,921 | |
| b. Other operating income | 242 | 137 | 122 | 436 | 236 | |
| Total Income | 5,046 | 3,859 | 4,980 | 18,170 | 17,157 | |
| 2. Expenditure : | | | | | | |
| a. Employees cost | 1,020 | 959 | 1,004 | 4,059 | 3,820 | |
| b. Training and Education expenses | 1,597 | 1,213 | 1,682 | 6,150 | 5,210 | |
| c. Marketing and Advt. expenses | 281 | 247 | 309 | 1,357 | 1,593 | |
| d. Administration expenses | 847 | 678 | 840 | 3,104 | 3,627 | |
| e. Depreciation | 207 | 214 | 251 | 798 | 880 | |
| Total Expenses | 3,952 | 3,311 | 4,086 | 15,468 | 15,130 | |
| 3. Profit from operations before other Income (1-2) | 1,094 | 548 | 894 | 2,702 | 2,027 | |
| 4. Other income | 73 | 179 | 236 | 885 | 1,063 | |
| 5. Profit before Interest and exceptional items (3+4) | 1,167 | 727 | 1,130 | 3,587 | 3,090 | |
| 6. Interest and finance charges | 3 | 13 | 16 | 28 | 28 | |
| 7. Profit after interest but before tax (5-6) | 1,164 | 714 | 1,114 | 3,559 | 3,062 | |
| 8. Exceptional Items: | | | | | - 7 | |
| Net Profit on sale of Chennal premises | | | 800 | (#) | 800 | |
| 9. Profit from ordinary activities before tax (7+8) | 1,164 | 714 | 1,914 | 3,559 | 3,862 | |
| 10. Income Tax and Wealth Tax Expense | 237 | 160 | 358 | 735 | 722 | |
| 11. Profit after tax but before Minority Interest (9-10) | 927 | 554 | 1,556 | 2,824 | 3,140 | |
| 12. Share of Loss of Associate | 0 | (2) | (2) | (5) | (10 | |
| 13. Profit after Tax & share of loss of associate (11 + 12) | 927 | 552 | 1,554 | 2,819 | 3,130 | |
| 14. Paid-up Equity share capital (Face value Rs. 10 each) | 3,989 | 4,026 | 4,879 | 3,989 | 4,879 | |
| 15. Reserve excluding revaluation reserve | | (#C | 2 | 24,911 | 29,211 | |
| 16. Earnings per share (of ₹ 10 each) (not annuallsed) | | | 10.0 | 10 | | |
| (a) Basic (₹) | 2.09 | 1.20 | 3.18 | 6.35 | 6.41 | |
| (b) Diluted (₹) | 2.09 | 1.20 | 3.18 | 6.35 | 6.41 | |









PART II: SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED MARCH 31,2014

| Particulars | As on | | | | |
|--|-------------|-------------|-------------|--|--|
| Faiticulais | 31st Mar'14 | 31st Dec'13 | 31st Mar'13 | | |
| (A) Particulars of Shareholding :- | | | | | |
| 1. Public shareholding :- | 1 | | | | |
| - Number of shares | 21,078,524 | 21,448,100 | 29,976,38 | | |
| - Percentage of share holding | 52.84% | 53.27% | 61.449 | | |
| 2 . Promotors & Promotor Group Shareholding :- | | | | | |
| a) Pledged/Encumbered:- | | | | | |
| - Number of shares | 650,000 | 650,000 | 650,000 | | |
| Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 3.45% | 3.45% | 3.45 | | |
| Percentage of shares (as a % of the total share capital of the Company) | 1.63% | 1.61% | 1.33 | | |
| b) Non Encumbered:- | | | | | |
| - Number of shares | 18,165,036 | 18,165,036 | 18,165,03 | | |
| Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 96.55% | 96.55% | 96.55 | | |
| Percentage of shares (as a % of the total share capital of the Company) | 45.53% | 45.12% | 37.23 | | |

(B) Information on Investors' complaints for the quarter ended March 31, 2014

| Particulars | Pending at the beginging of the quarter | Received during the quarter | Disposed of during the quarter | Remaining unresolved at the end of the quarter |
|-------------------|---|--------------------------------|--------------------------------|--|
| No. of Complaints | Nil | 3 | 3 | Nil |













APTECH LIMITED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

| | | | ₹ in Lakhs |
|---|---------------------|-------------|-------------|
| Particulars | As At | As At | |
| , 4, 4, 5, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6, | | 31st Mar'14 | 31st Mar'13 |
| | | Audited | Audited |
| (I) EQUITY AND LIABILITIES | | | |
| 1 SHARE HOLDERS' FUNDS | | | |
| (a) Share capital | | 3,989 | 4,879 |
| (b) Reserves and surplus | | 24,911 | 29,211 |
| (c) Money received against share warrants | | | 13 |
| Sub- total - Shar | eholders Funds | 28,900 | 34,103 |
| 2 NON CURRENT LIABILITIES | | | |
| (a) Other long term liabilities | | € | - |
| (b) Long term provisions | | 228 | 325 |
| Sub- total - Non | current liabilities | 228 | 325 |
| 3 CURRENT LIABILITIES | | | |
| (a) Trade payables | | 823 | 1,379 |
| (b) Other current liabilities | | 2,040 | 2,231 |
| (c) Short term provisions | | 1,187 | 1,437 |
| Sub- total - Cu | rrent liabilities | 4,050 | 5,047 |
| TOTAL EQUITY AND LIABILIT | ries . | 33,178 | 39,475 |
| (II) ASSETS | | | |
| 1 NON CURRENT ASSETS | | | |
| (A) Goodwill on consolidation | | 6,563 | 6,563 |
| (B) Fixed assets | | 3,392 | 3,201 |
| (C) Non current investments | | 11,084 | 11,089 |
| (D) Long term loans and advances | , | 2,815 | 2,599 |
| Sub- total - Nor | current assets | 23,854 | 23,452 |
| 2 CURRENT ASSETS | | | |
| (i) Inventories | | 514 | 463 |
| (ii) Trade receivables | | 3,292 | 2,618 |
| (iii) Cash and cash equivalents | | 4,710 | 12,022 |
| (iv) Short term loans and advances | | 808 | 920 |
| Sub- total - C | urrent assets | 9,324 | 16,023 |
| TOTAL ASSETS | | 33,178 | 39,475 |









Notes:

- The above results have been reviewed by the Audit Committee of the Board and adopted at the meeting of the Board of Directors held on 13th May, 2014. The Statutory Auditors of the Company have carried out an audit of Consolidated and standalone financial results of the Company for the year ended March 31, 2014 and are published in accordance with Clause 41 of the Listing Agreement and the related report will be submitted to the concerned Stock exchanges.
- 2 The Board of Directors have declared an Interim dividend of Rs. 2.50 per equity share (25% on Face value of Rs. 10/-) for the financial year 2013-14, at the meeting of the Board of Directors held on May 13,2014.
- The Company has already made applications to the Central Government, seeking their approval to waive excess remuneration paid to the Managing Director & CEO for Rs. 25,03,601/- for the year ended 31st March, 2011, Rs. 67,46,296/- for the year ended 31st March 2012, and Rs. 54,90,522/- for the year ended 31st March,2013, approvals for which are awaited. Application to Central Government seeking waiver of excess remuneration of Rs. 4,860,855/- paid to the Managing Director & CEO for the year ended 31st March, 2014 is being made.
- 4 For the year ended March 31,2014 on a standalone basis, Aptech Limited has reported (a) Turnover of Rs. 10,738 Lakhs (b) Profit before tax of Rs. 2,899 Lakhs and (c) Profit after tax of Rs. 2,339 Lakhs.
- In accordance with the decision of the Board of Directors at its board meeting held on 11th February 2014, to merge its wholly owned subsidiary, Maya Entertainment Limited with Avalon Aviation Academy Private Limited, another wholly owned subsidiary, both the companies have filed Merger Petitions in the Bombay High Court on 7th May 2014 seeking sanction for merger to take place from 1st April 2013, being the appointed date.
- Figures for the quarter ended March 31,2014 are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures upto the end of the third quarter of the current financial year. The figures for the previous quarters/year have been regrouped/ reclassified wherever considered necessary to correspond with current year presentation.

For and on behalf of the Board of Directors of **Aptech Limited**

No Korpe Ninad Karpe

Managing Director & CEO

Place: Mumbai

Date: 13th May, 2014



Unleash your potential

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CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED AS PER CLAUSE 41 OF LISTING AGREEMENT

₹ in Lakhs

| | | | | | in Lakhs | |
|---|---------------------------|---------------|-------------|-------------|-------------|--|
| | Audited (Refer note 6) | Reviewed | Audited | Audi | ted | |
| Particulars | | Quarter ended | | Yeare | ear ended | |
| | 31st Mar'14 | 31st Dec'13 | 31st Mar'13 | 31st Mar'14 | 31st Mar'13 | |
| 1) SEGMENT REVENUE | | | | | | |
| A. Retall | 3,473 | 3,107 | 3,322 | 13,678 | 13,229 | |
| B. Instititional | 1,499 | 772 | 1,657 | 4,491 | 3,968 | |
| TOTAL | 4,972 | 3,879 | 4,979 | 18,169 | 17,197 | |
| 2) SEGMENT RESULTS (BEFORE EXCEPTIONAL ITEMS) | | | | | | |
| A. Retall | 1,061 | 1,017 | 907 | 3,862 | 3,161 | |
| B. Instititional | 587 | 70 | 656 | 1,249 | 1,271 | |
| TOTAL | 1,648 | 1,087 | 1,563 | 5,111 | 4,432 | |
| Less: Overhead Including other expenses | | | | | • | |
| (unallocable) | 628 | 518 | 670 | 2,411 | 2,365 | |
| TOTAL | 1,020 | 569 | 893 | 2,700 | 2,067 | |
| 3) EXCEPTIONAL ITEMS | | | | | | |
| A. Retall | | | | - | | |
| B. Instititional | Sa Sa | 348 | ¥5 | +6 | | |
| TOTAL | | 250 | 5 | | <u> </u> | |
| Income/(expenses) [Unallocable] | 24 | 96 | 800 | | 800 | |
| TOTAL | 7 | 3 | 800 | 2 | 800 | |
| 4) SEGMENT RESULTS (AFTER EXCEPTIONAL ITEMS) | | | | | | |
| A. Retall | 1,061 | 1,017 | 907 | 3,862 | 3,161 | |
| B. Instititional | 687 | 70 | 656 | 1,249 | 1,271 | |
| TOTAL | 1,648 | 1,087 | 1,563 | 5,111 | 4,432 | |
| Less: Overhead including other expenses | | | | | | |
| (unallocable) | 628 | 518 | (130) | 2,411 | 1,568 | |
| TOTAL | 1,020 | 569 | 1,693 | 2,700 | 2,867 | |
| Add: Other Unallocable Income | 147 | 159 | 237 | 887 | 1,023 | |
| Less: Other Unallocable Expenses | 3 | 14 | 16 | 28 | 28 | |
| TOTAL PROFIT BEFORE TAX | 1,164 | 714 | 1,914 | 3,559 | 3,862 | |
| Particulars | As at | As at | As at | | | |
| | 31st Mar'14 | 31st Dec'13 | 31st Mar'13 | | | |
| 1) CAPITAL EMPLOYED | | | | | | |
| (SEGMENT ASSETS - SEGMENT LIABILITIES) | | | | | | |
| A. Retall | 3,043 | 2,036 | 2,017 | | | |
| B. Instititional | 1,126 | 1,312 | 588 | | | |
| C. Unallocable Assets- Liabilities | 2,376 | 2,626 | 1,824 | | | |
| D. Investments and Goodwill on consolidation | 17,646 | 17,646 | 17,652 | | | |
| E. Cash and Cash Equivalent | 4,710 | 5,819 | 12,022 | | | |
| TOTAL | 28,900 | 29,439 | 34,103 | | | |

- 1) The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks & returns, the organizational structure & the internal reporting system.
- 2) The figures for the previous quarters/year have been regrouped/ reclassified wherever considered necessary to correspond with current year

For APTECH LIMITED

No Karpe Managing Director & CEO

Place : MUMBAI Date: 13th May, 2014









CIN No – L72900MH2000PLC123841 Email Id – info@aptech.ac.in

May 13, 2014

The Secretary/Listing Department/Corporate Relations Bombay Stock Exchange Limited, Mumbai P. J. Towers, 25th Floor, Dalal Street, Mumbai - 400 001. Fax No. 022-22723121/3719/2037/2039/2041/2061

The Manager - Listing Department / Corporate Relations
The National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot no. C/1, G Block,
Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051.
Fax No.022-26598237/38

Company Scrip Code: 532475

ISIN No.: INE266F01018

Dear Sirs,

Sub: Outcome of the Board Meeting of May 13, 2014

This is to inform you that the Board of Directors has approved declaration of interim dividend of Rs. 2.5 per share (25%) to be paid to the shareholders of 39893560 equity shares of Rs. 10 each. The amount of interim dividend accordingly is Rs. 99,733,900.

The other details pursuant to clause 20 of the Listing agreement are as follows:

| SR. NO | PARTICULARS | AMT. (in Rs.) |
|--------|--|---------------|
| 1. | Total turnover (incl other income) for year ended 31/03/2014 | 1,159,410,517 |
| 2. | Gross profit for the said year | 339,319,119 |
| 3. | Depreciation for the year | 49,407,214 |
| 4. | Tax provisions | 56,000,000 |
| 5. | Net profits for the year ended 31/03/2014 | 233,911,905 |
| 6. | Capital profits | - |
| 7, | Accumulated profits of past years or other special source to provide wholly or partly for the interim dividend | 637,599,640 |
| 8. | Amount transferred to General Reserves | 12,586,654 |
| 9. | Dividend Tax | 16,949,776 |





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The record date fixed for interim dividend is May 20, 2014.

This is for your information and record.

Thanking you

Yours faithfully

For Aptech Limited

Ketan H. Shah

Group Company Secretary













