

ARCHIES LIMITED

PART I

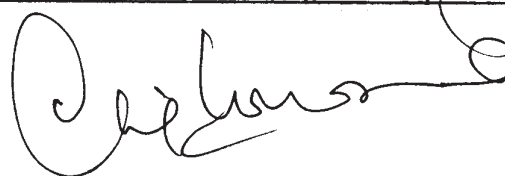
STATEMENT OF AUDITED RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2014

(₹ in Lacs)

	PARTICULARS	3 MONTHS ENDED			YEAR ENDED	
		31/03/2014	31/12/2013	31/03/2013	31/03/2014	31/03/2013
		AUDITED	UNAUDITED	AUDITED	AUDITED	AUDITED
1	Income from operations					
	(a) Net Sales from Operations (Net of excise duty)	5598.32	5289.87	5509.55	19599.87	20086.35
	(b) Other Operating Income	15.84	3.73	24.36	31.02	41.39
	Total Income from operations (net)	5614.16	5293.60	5533.91	19630.89	20127.74
2	Expenses					
	(a) Cost of Materials Consumed	443.14	395.74	289.89	1663.69	1567.77
	(b) Purchase of Traded Goods	733.75	1716.65	1072.36	5040.94	6087.51
	(c) Change in inventories of finished goods, work-in-progress and Traded Goods	951.11	(190.15)	815.92	466.04	(142.39)
	(d) Employee Benefits Expense	740.32	742.97	720.15	2916.78	2818.74
	(e) Depreciation	127.28	129.76	129.97	510.45	487.49
	(f) Rent	776.85	732.81	755.94	2933.31	2819.35
	(g) Other Expenses	1468.25	1351.59	1409.87	5143.60	5237.52
	Total Expense	5240.70	4879.37	5194.10	18674.81	18875.99
	Profit from Operations before other Income, finance costs & interest and Exceptional Item (1-2)	373.46	414.23	339.81	956.08	1251.75
4	Other Income	24.72	(7.07)	6.47	91.70	23.93
5	Profit from ordinary activities before finance costs and interest and exceptional items (3+4)	398.18	407.16	346.28	1047.78	1275.68
6	Finance costs & Interest	65.77	94.63	53.46	277.77	224.80
7	Profit from ordinary activities after finance costs & interest but before exceptional items (5-6)	332.41	312.53	292.82	770.01	1050.88
8	Exceptional Items	0.00	0.00	0.00	0.00	0.00
9	Profit from ordinary activities before tax (7 +/- 8)	332.41	312.53	292.82	770.01	1050.88
10	Tax expense					
	Current	97.24	88.33	100.71	222.62	350.39
	Deferred	11.75	7.94	(7.45)	23.15	(0.26)
11	Net Profit from Ordinary activities after tax (9-10)	223.42	216.26	199.56	524.24	700.75
12	Extraordinary Items (Net of Tax Expense)	0.00	0.00	0.00	0.00	0.00
13	Net Profit for the period (11 +/- 12)	223.42	216.26	199.56	524.24	700.75
14	Paid-Up Equity Share Capital (Face value of the share ₹. 2/-)	675.60	675.60	675.60	675.60	675.60
15	Reserve excluding revaluation reserves as per Balance Sheet of Previous accounting year	-	-	-	10744.64	10395.34
16.i	Earning Per Shares (before extraordinary items) (of ₹ 2/- each)					
	(a) Basic	0.66*	0.64*	0.59*	1.55**	2.07**
	(b) Diluted	0.66*	0.64*	0.59*	1.55**	2.07**
16.ii	Earning Per Shares (after extraordinary items) (of ₹ 2/- each)					
	(a) Basic	0.66*	0.64*	0.59*	1.55**	2.07**
	(b) Diluted	0.66*	0.64*	0.59*	1.55**	2.07**

*not annualised & Figures in ₹

** Figures in ₹



ARCHIES LIMITED

C-113, NARAINA INDUSTRIAL AREA, PHASE-1, NEW DELHI-110028 (INDIA), CIN : L36999HR1990PLC041175
 TEL.: 91-11-41410000, 41412222, Fax : 91-11-41410060, Email : archies@archiesonline.com, Website : www.archiesonline.com
 REGISTERED OFFICE : PLOT NO. 191- F, SECTOR- 4, I.M.T. MANESAR, GURGAON- 122050, HARYANA (INDIA)

SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED 31 MARCH 2014

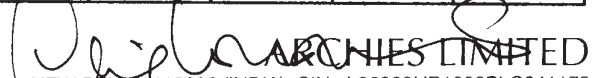
	PARTICULARS	3 MONTHS ENDED			YEAR ENDED	
		31/03/2014	31/12/2013	31/03/2013	31/03/2014	31/03/2013
A	PARTICULARS OF SHAREHOLDING					
1	Public Shareholding					
	- Number of Shares	12925400	12925400	12925400	12925400	12925400
	- Percentage of Shareholding	38.26	38.26	38.26	38.26	38.26
2	Promoter and Promoter Group Shareholding					
	a) Pledged / Encumbered					
	- Number of shares	nil	nil	nil	nil	nil
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	nil	nil	nil	nil	nil
	- Percentage of Shares (as a % of the total share capital of the company)	nil	nil	nil	nil	nil
	b) Non - Encumbered					
	- Number of shares	20854600	20854600	20854600	20854600	20854600
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100	100	100	100	100
	- Percentage of Shares (as a % of the total share capital of the company)	61.74	61.74	61.74	61.74	61.74

PARTICULARS	3 MONTHS ENDED 31/03/2014
B	INVESTOR COMPLAINTS
Pending at the beginning of the quarter	0
Received during the quarter	8
Disposed of during the quarter	8
Remaining unresolved at the end of the quarter	0

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(₹ in Lacs)

PARTICULARS	3 MONTHS ENDED			YEAR ENDED	
	31/03/2014	31/12/2013	31/03/2013	31/03/2014	31/03/2013
	AUDITED	UNAUDITED	AUDITED	AUDITED	AUDITED
1. Segment Revenue					
(Net Sales)					
a) Greeting Cards	1327.16	1271.12	1311.50	4553.80	4854.56
b) Stationery Items	723.70	841.18	643.74	2599.86	2613.29
c) Gifts	3512.26	3148.80	3511.21	12343.93	12486.48
d) Others	35.20	28.77	43.10	102.28	132.02
Net Sales	5598.32	5289.87	5509.55	19599.87	20086.35
2. Segment Results(Profit/Loss) before depreciation, Interest, Finance Charges & Tax					
a) Greeting Cards	210.63	220.35	199.25	734.30	851.11
b) Stationery	71.22	110.41	34.26	239.82	244.93
c) Gifts	392.96	360.99	381.21	1223.96	1267.20
d) Others	2.43	1.64	4.75	6.96	10.30
Total	677.24	693.39	619.47	2205.04	2373.54
Less:					
i) Interest & Finance Charges	65.77	94.63	53.46	277.77	224.80
ii) Depreciation	127.28	129.76	129.97	510.45	487.49
iii) Other un-allocable expenditure(net of unallocable income)	151.78	156.47	143.22	646.81	610.37
Total Profit before Tax	332.41	312.53	292.82	770.01	1050.88
3. Capital Employed					
(Segment Assets less Segment Liabilities)	11420.26	11355.77	11070.96	11420.26	11070.96
Total	11420.26	11355.77	11070.96	11420.26	11070.96



STATEMENT OF ASSETS & LIABILITIES AS AT 31 MARCH, 2014

(₹ in Lacs)

	PARTICULARS	AUDITED	AUDITED
		As At	As At
		31/03/2014	31/03/2013
A	EQUITY AND LIABILITIES		
1	Shareholders' Funds		
	(a) Share Capital	675.62	675.62
	(b) Reserves and Surplus	10744.64	10395.34
	Sub-total - Shareholders' funds	11420.26	11070.96
2	Non-Current Liabilities		
	(a) Long-Term borrowings	27.84	50.86
	(b) Deferred Tax Liabilities (net)	749.79	710.64
	(c) Other Long Term Liabilities	645.38	622.53
	(d) Long Term Provisions	60.50	59.21
	Sub-total - Non-Current Liabilities	1483.51	1443.24
	Current Liabilities		
	(a) Short-Term Borrowings	788.39	352.39
	(b) Trade Payables	481.82	584.17
	(c) Other Current Liabilities	1152.92	1132.31
	(d) Short-Term Provisions	186.98	228.44
	Sub-total - Current Liabilities	2610.11	2297.31
	TOTAL - EQUITY AND LIABILITIES	15513.88	14811.51
B	ASSETS		
	Non-Current Assets		
	(a) Fixed Assets	7223.98	6585.27
	(b) Long-Term Loans and Advances	1281.25	1345.99
	Sub-total - Non-Current Assets	8505.23	7931.26
	Current Assets		
	(a) Inventories	3986.03	4412.15
	(b) Trade Receivables	2112.10	1856.46
	(c) Cash and Bank Balances	362.03	300.64
	(d) Short-Term Loans and Advances	548.49	311.00
	Sub-total - Current Assets	7008.65	6880.25
	TOTAL - ASSETS	15513.88	14811.51

NOTES:

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 16th May 2014.
- Previous year's figures have been rearranged and regrouped, wherever necessary.
- Due to the nature of business & common manufacturing facilities for various segments, a reasonable allocation of Capital Employed to various segments is currently not practicable.
- Final Dividend @ 20% (equivalent to ₹ 0.40) Per Equity share of (Face value of ₹ 2/- each) for the period 2013-14 has been recommended subject to approval of shareholders in AGM.
- The total no of company operated retail outlets including both Archies & Hallmark stores is 240 as on 31.03.2014.

Date: 16-05-2014

Place: Delhi

For and on behalf of the Board


Anil Mookchandani
(Chairman & Managing Director)

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