CONSOLIDATED FINANCIAL PERFORMANCE (FOR THE YEAR ENDED 31st March 2014)

- **Consolidated Revenues for the year up by 20.1% to Rs. 2028.22 Crores**
- **Consolidated EBITDA for the year up by 22.7% to Rs. 204.76 Crores**
- **Consolidated EBIT for the year up by 31.1% to Rs. 150.38 Crores**
- **Consolidated PBT for the year up by 22.6% to Rs. 63.41 Crores**
- **Consolidated PAT for the year up by 10.5% at Rs. 63.34 Crores**
- **Consolidated PAT for the year up by 44.9% at Rs. 63.34 Crores vs. Rs. 43.69 Crores in FY'13 (Normalized for one time tax reversal during FY'13)**

Consolidated Revenues grew by 20.1% to Rs. 2,028.22 Crores vs. Rs. 1,689.43 Crores in the previous year.

Consolidated EBITDA (including other income) grew by 22.7% and stood at Rs. 204.76 Crores vs. Rs. 166.83 Crores in the previous year.

Consolidated EBIT grew by 31.1% and stood at Rs. 150.38 Crores vs. Rs. 114.67 Crores in the previous year.

Consolidated PBT grew by 22.6% and stood at Rs. 63.41 Crores vs. Rs. 51.74 Crores in the previous year.

Consolidated PAT grew by 10.5% and stood at Rs. 63.34 Crores vs. Rs. 57.32 Crores in the previous year.

Consolidated PAT grew by 44.9% and stood at Rs. 63.34 Crores vs. Rs. 43.69 Crores in the previous year (normalized for deferred tax liability of Rs.13.63 Crores pertaining to earlier years, reversed in the previous year).

Manufacturing Business

Manufacturing Revenues represented by the Drapery/Upholstery and Bedding Divisions grew by 37.7% to Rs. 983.68 Crores vs. Rs. 714.47 Crores in the corresponding previous year.

Retail and Distribution Business

Branded Revenues for the Group crossed Rs. 600 Crores and stood at Rs. 636 Crores this year. The Group owns and licenses a suite of 8 brands globally

Himatsingka Seide Ltd

North America

Distribution Revenues in North America from our private label lines and our portfolio of 6 brands including Calvin Klein Home and Barbara Barry grew by 18.6% to Rs. 1684.55 Crores vs. Rs. 1419.91 Crores in the corresponding previous year.

Europe

Retail and Distribution Revenues in Europe represented by the "Bellora" brand showed a growth of 8.7 % to Rs. 96.33 Crores vs. Rs. 88.66 Crores in the corresponding previous year.

India / Asia

Retail Revenues in India / Middle East / South East Asia as represented through the **Atmosphere** brand showed a reduction of 3.4% to Rs. 50.03 Crores vs. Rs. 51.78 Crores in the corresponding previous year.

Looking at FY 15

We are projecting to continue our growth momentum going into FY'15. We are looking at growing Consolidated Revenues by 12 - 15% for FY'15

Himatsingka Seide Ltd.

CONSOLIDATED FINANCIAL PERFORMANCE (FOR THE QUARTER ENDED 31st March 2014)

- **Consolidated Revenues for Q4 FY 2014 up by 26.3% to Rs. 498.17 Crores**
- **Consolidated EBITDA for Q4 FY 2014 up by 7.4% to Rs. 41.17 Crores**
- **Consolidated PAT for Q4 FY 2014 down by 49.1% at Rs. 11.53 Crores**
- **Consolidated PAT for Q4 FY 2014 up by 31.0% at Rs. 11.53 Crores vs. Rs. 8.82 Crores in FY'13 (Normalized for one time tax reversal during FY'13)**

Consolidated Revenues grew by 26.3 % to Rs. 498.17 Crores vs. Rs. 394.32 Crores in the corresponding quarter of the previous year.

Consolidated EBITDA (including other income) grew by 7.4% and stood at Rs. 41.17 Crores vs. Rs. 38.33 Crores in the corresponding quarter of the previous year.

Consolidated PAT fell by 49.1% and stood at Rs. 11.53 Crores vs. Rs. 22.45 Crores in the Corresponding quarter of the previous year

Consolidated PAT grew by 31.0% and stood at Rs. 11.53 Crores vs. Rs. 8.82 Crores in the corresponding quarter of the previous year (normalized for deferred tax liability of Rs.13.63 Crores pertaining to earlier years, reversed in the previous year).

Manufacturing Business

Manufacturing Revenues represented by the Drapery/Upholstery and Bedding Divisions grew by 38.2 % to Rs. 253.31 Crores vs. Rs. 183.34 Crores in the corresponding quarter of the previous year.

Retail and Distribution Business

North America

Distribution Revenues in North America from our private label lines and our portfolio of 6 brands including Calvin Klein Home and Barbara Barry grew by 28.7% to Rs. 425.22 Crores vs. Rs. 330.33 Crores in the corresponding quarter of the previous year.

Himatsingka Seide Ltd.

Europe

Retail and Distribution Revenues in Europe represented by the "Bellora" brand showed a reduction of 13.1% to Rs. 20.24 Crores vs. Rs. 23.28 Crores in the corresponding quarter of the previous year.

India / Asia

Retail Revenues in India / Middle East / South East Asia as represented through the **Atmosphere** brand showed a growth of 0.9% to Rs. 11.11 Crores vs. Rs. 11.01 Crores in the corresponding quarter of the previous year.

Commenting on the Company's performance, Mr. Shrikant Himatsingka, Executive Director said:

"We continue to see consistent growth in Revenues and operating profits going forward. We feel confident of maintaining our growth trajectory and enhancing profitability across our manufacturing and distribution divisions."

Himatsingka Seide Ltd.

About Himatsingka

The Rs. 2000 crore Himatsingka Group is a vertically integrated home textile major with a global footprint. The Group focuses on the manufacture, retail and distribution of Home Textile products. On the manufacturing front, the Group operates amongst the largest capacities in the world for upholstery fabrics, drapery fabrics and bed linen products. Spread across Asia, Europe and North America, its retail and wholesale distribution divisions carry some of the most prestigious brands in the Home Textile space and cater to Private Label programs of major retailers across these geographies.
With over 5000 people, the Group continues to expand its reach and build capacities in the Home Textile space.

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Himatsingka Seide Ltd. *