



## Nucleus Software Launches FinnOne Neo<sup>TM</sup>

## A New & Young Product Suite, FinnOne Neo<sup>TM</sup>, will be at the Forefront of the Changing Banking Paradigm

Mumbai, June 26, 2014: Nucleus Software Exports Limited, a leading global software product and solutions company, again sets a new paradigm with the launch of FinnOne Neo<sup>TM</sup> – a product suite built to manage the lending requirements of the banking and financial services industry. Delivering consistent value to mission critical business processes in the banking and financial services sector, Nucleus Software has over 150 customers across 50 countries.

FinnOne Neo<sup>TM</sup> is an agile and customer centric platform capable of servicing the entire loan lifecycle. The comprehensive product suite incorporates the latest business focus, compliance, technology, functionalities security aspects.

With the banking sector experiencing a change in customer profile coupled with increased regulatory and economic pressures, the requirement for a breakthrough product in lending has been critical. Leveraging Nucleus Software's global leadership in lending solutions, this new offering has the capability to enhance operational efficiency and drive growth with superior risk management.

Speaking on this special occasion, Mr. Vishnu R. Dusad, CEO, Nucleus Software, said, "It is evident that the era of universal banking is coming to an end. Banks today choose best-of-breed technology solutions that can integrate with their IT landscape. Based on our deep understanding of the domain, FinnOne Neo<sup>TM</sup> has been designed to be highly responsive to changing business demands. We believe that this product will usher in a new paradigm in lending for the global banking and financial services sector."

As one of the pioneers in the field of software products for the banking and financial industry, Nucleus Software constantly strives to innovate and develop world class software products to address the mission critical needs of banking and financial services industry. **FinnOne Neo**<sup>TM</sup> is the best solution for End-to-End loan lifecycle management as it facilitates:

- Market Leadership with Agile GTM
  - o Accelerated GTM: Swift solutions to react to the changing market dynamics
  - Flexibility: Easy configurability of business/credit policy to manage regulations & compliance norms
- Business Growth through Customer Centricity
  - Customer Self Service Transparent access across layers Omni channel access via numerous devices such as desktop, tablets and mobile devices
  - Customized product offerings based on specialized analytics
  - Single customer view: Simpler & faster query resolution
- Enhanced Efficiencies and Open Architecture
  - Higher Productivity: Faster, paperless, Bulk & STP Processing
  - o Extended Business Operations during routine processing cycle
  - Easy Integration with IT ecosystem



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- Application/web server, DB, OS and browser agnostic for cost optimization
- Profitable Growth with Better Risk Management
  - Enhanced Credit Quality: Rule based policies, de-duplication for repeat/fraud customer checks and integration with Credit Bureaus interfaces
  - o Faster and better delinquency controls with audit-ability features
  - o Lower NPA through analytics based scorecard

Ravi Pratap Singh, President & Head, Global Product Management, Nucleus Software said "The financial services landscape is seeing significant shifts across all business parameters; what's required is to engage with dynamic and diverse market demands. We focus on leveraging emerging technologies to deliver continuous customer value. FinnOne Neo<sup>TM</sup> has been designed to meet these challenges, delivering agile and efficient solutions while reducing cost of operations. FinnOne Neo<sup>TM</sup> covering acquisition, management and debt collection, is a unique blend of domain and technology expertise built to redefine the future of lending operations worldwide."

## **About Nucleus Software Exports Limited**

Nucleus Software is a leading software powerhouse providing innovative and pioneering software solutions for Banks and Financial organizations globally. Nucleus Software offers a host of competitive IT solutions and consultancy services designed to support the whole spectrum of business offerings across retail banking, corporate banking, cash management and internet banking. With over 150 customers across the globe, the company is consistently innovating cutting edge and industry driven products in the domain. Nucleus Software is listed on the National Stock Exchange and Bombay Stock Exchange in India. For more information, visit <a href="https://www.nucleussoftware.com">www.nucleussoftware.com</a>

FinnOne™, the flagship product of Nucleus Software, is a powerhouse of seamlessly integrated applications, designed to provide operational support, risk management and decision-making support to banks and financial services companies. FinnOne™ focuses on both, retail and corporate loans, thereby emerging as a comprehensive solution to back any line of the lending business. Nucleus Software's FinnOne™, has again been ranked as the Global No. 1 Lending Software solution for the sixth consecutive year by IBS Publishing, UK in their Sales League Table 2014 for banking product sales. In addition, Nucleus Software offers Integrated Transaction Banking solution −FinnAxia™ covering Global Receivables, Global Payment & Liquidity Management and e-Financial supply chain management. FinnAxia™ offers flexible, speedy & efficient execution of cash management processes. Nucleus Software offers comprehensive mobility product suite for transaction banking and Lending operations. Nucleus Software also offers solutions to customers in the areas of Managed Infrastructure services and Application Development & Maintenance.

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