



IG PETROCHEMICALS LIMITED

This presentation and the accompanying slides (the “Presentation”), which have been prepared by I G Petrochemicals Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the company.

# Key Highlights



- ✓ Total Sales for the quarter was **40,854 MT** increased by **57 %**
- ✓ Revenue increased by **41%** to **Rs. 343 crs**
- ✓ EBITDA surged by **203%** to **Rs. 25 crs** resulting into EBITDA margin of **7.3%** - margin expansion of **390 bps**
- ✓ Net Profit of **Rs. 11 crs** for the quarter compared to **loss Rs. 7 crs**



# Profitability Statement - Quarterly



Rs. in Crores	Q1 FY15	Q1 FY14	YoY	FY 14
<b>Revenues</b>	<b>343</b>	<b>244</b>	<b>41%</b>	<b>1,204</b>
Raw Material	292	214		1,048
Manpower Cost	7	6		25
Other Operating Expenses	19	16		70
<b>EBITDA</b>	<b>25</b>	<b>8</b>	<b>203%</b>	<b>60</b>
<b>EBITDA Margin</b>	<b>7.3%</b>	<b>3.4%</b>		<b>5.0%</b>
Other Income	3	2		10
Depreciation	4	3		18
Interest	10	4		30
Exceptional item*	0	10		18
<b>Profit Before Tax (PBT)</b>	<b>14</b>	<b>-7</b>	<b>-</b>	<b>4</b>
<b>PBT margin</b>	<b>4.0%</b>	<b>-2.7%</b>		<b>0.3%</b>
Tax	3	0		1
<b>Net Profit</b>	<b>11</b>	<b>-7</b>	<b>-</b>	<b>3</b>
<b>Net Profit Margin</b>	<b>3.2%</b>	<b>-2.7%</b>		<b>0.3%</b>
<b>Earning Per Share (Rs.)</b>	<b>3.5</b>	<b>-2.1</b>		<b>1</b>

# Direct Sales Revenue Breakup



Plasticizers



Paints



Others



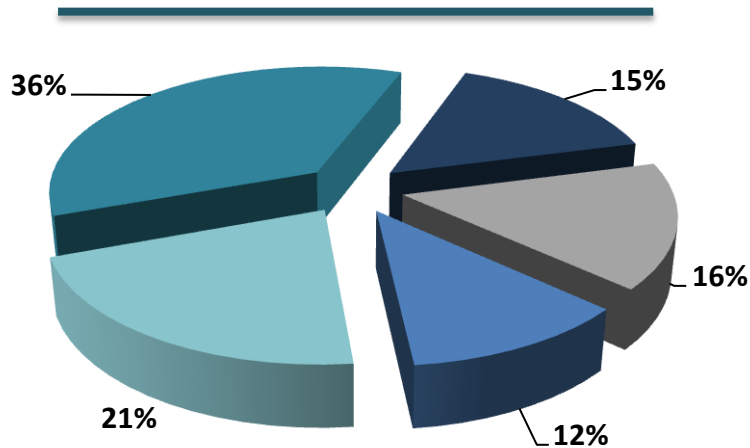
Unsaturated Polyester Resin (UPR)



CPC (Color Pigments)



Direct Sales Revenue (Net) : Q1 FY 15

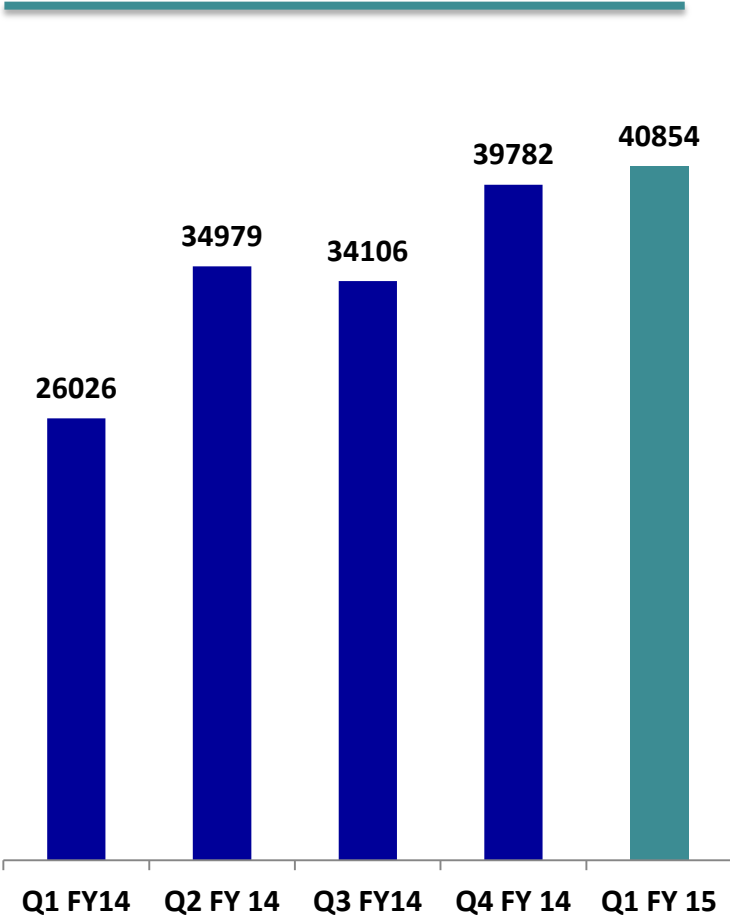


Moderates susceptibility to the dynamics of a single industry

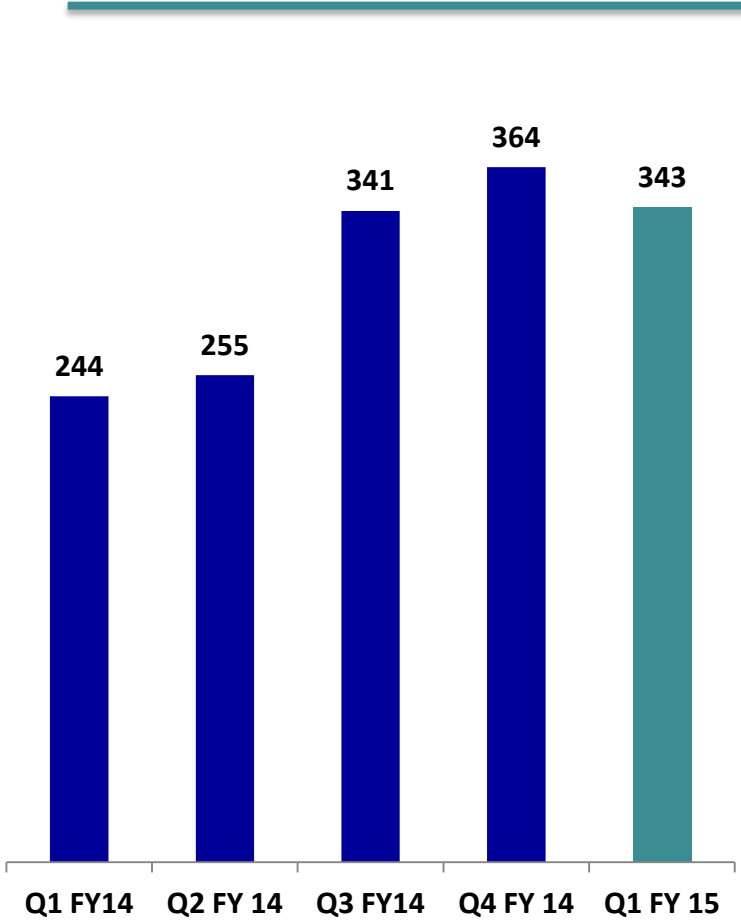
# Sales (MT) & Revenue Growth



Sales (MT)



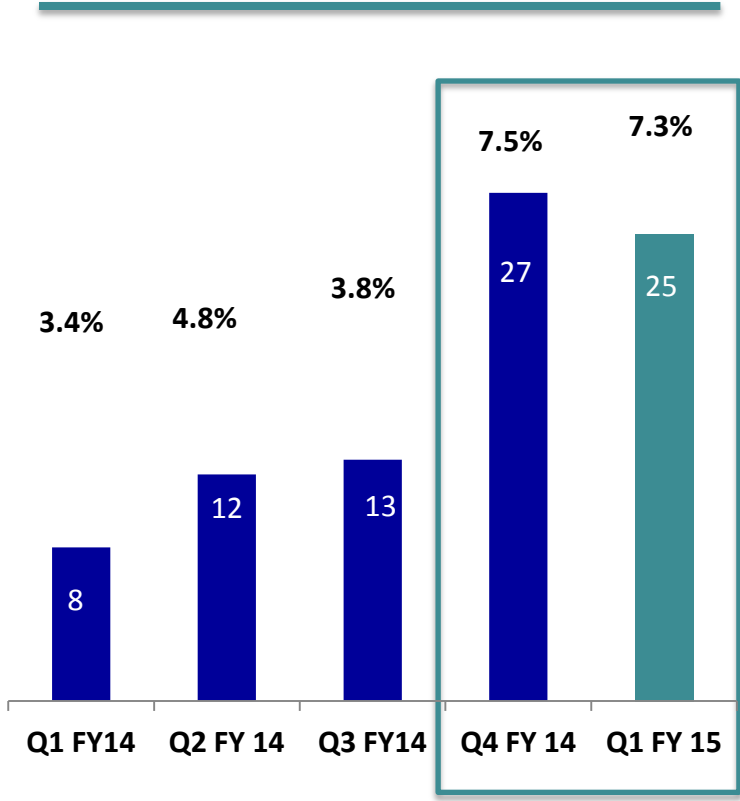
Revenue (Rs. Crs)



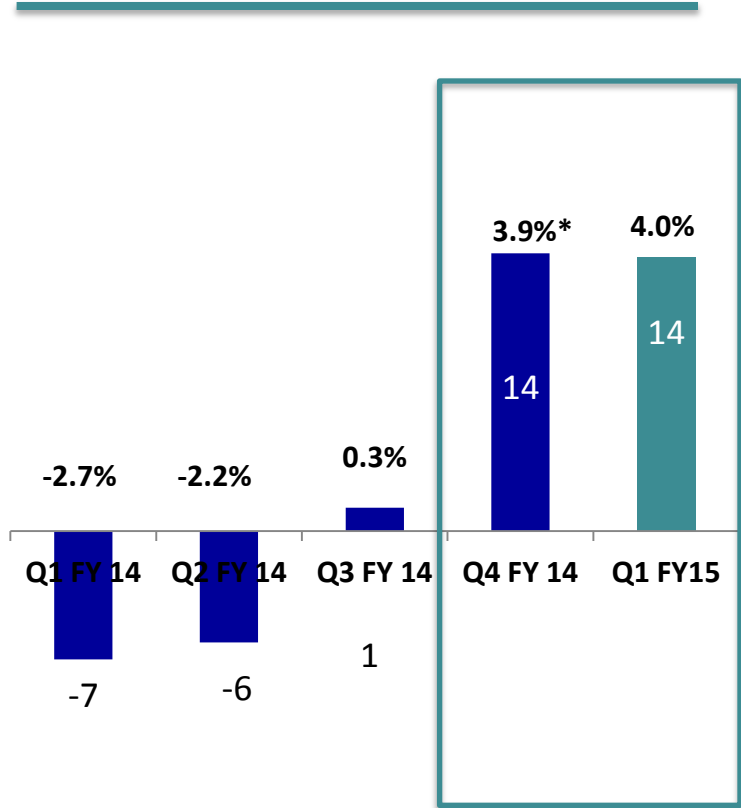
# Improved Margins Profile



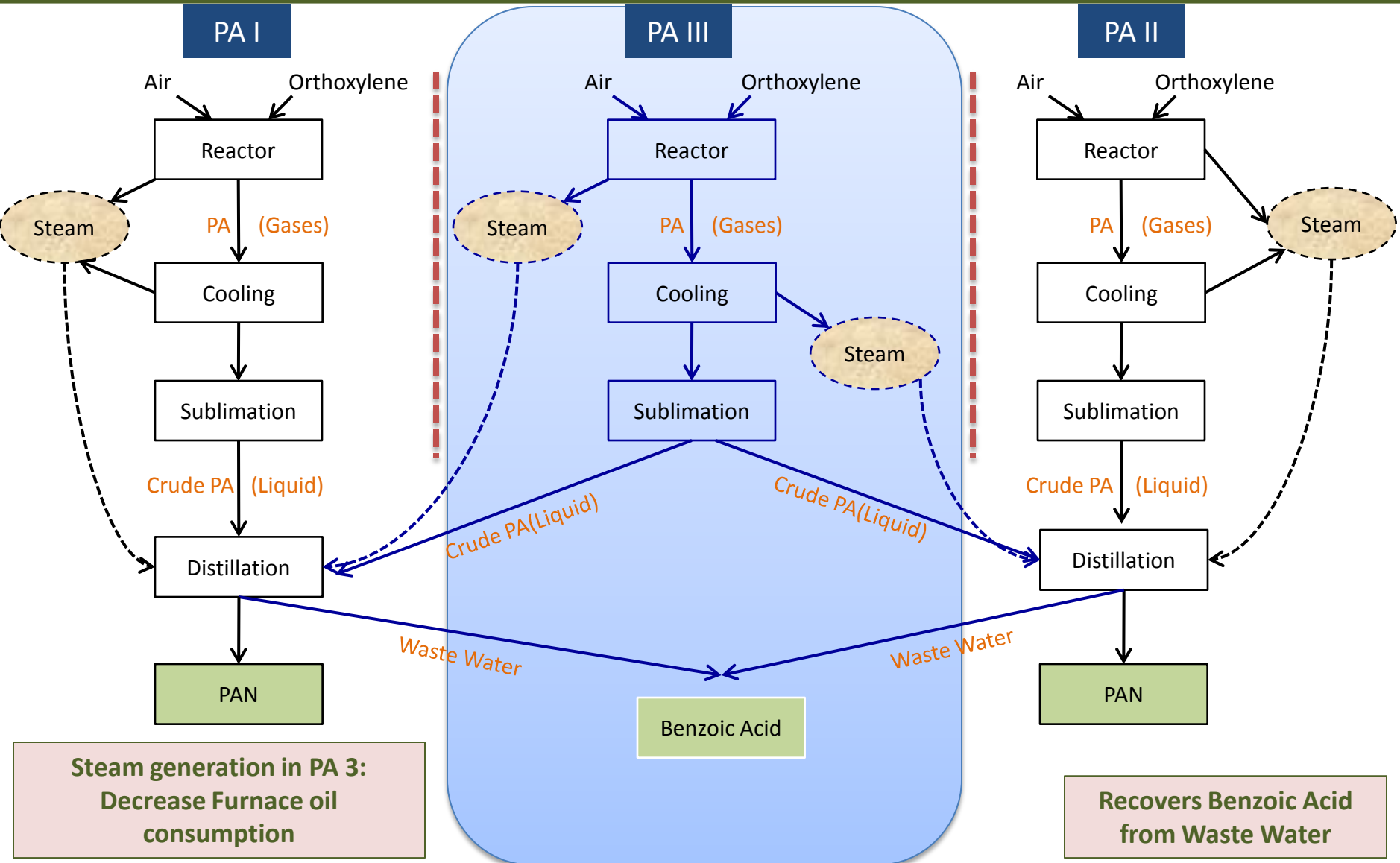
EBITDA (Rs.crs) & EBITDA Margin (%)



PBT (Rs.crs) & PBT Margin (%)

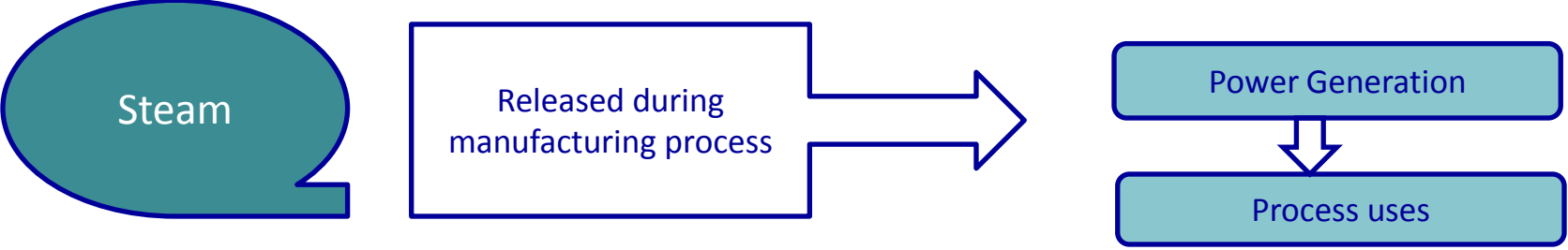


# Expansion of PA III ...

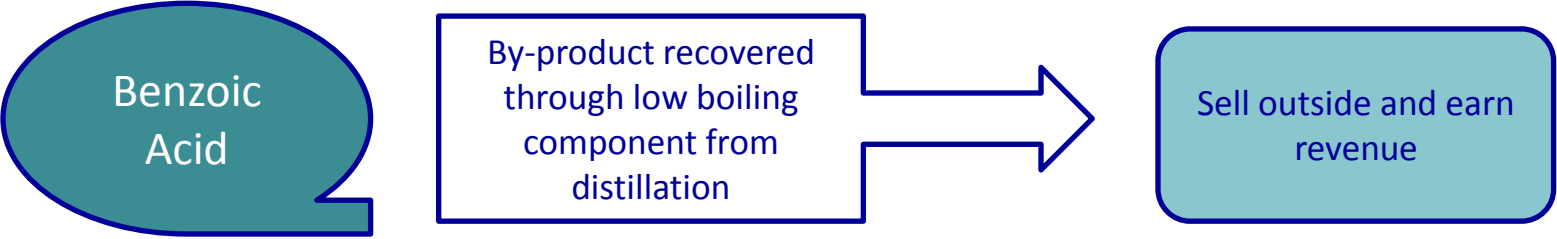




# ... Led to improvement in margin



Reduces Energy Requirements



Re-engineered processes to Recover and Reuse Wastes

**For further information, please contact**

**Company :**

I G Petrochemicals Ltd  
CIN: L51496GA1988PLC000915  
Mr. R . Chandrasekaran -CFO  
[rchandra@igpetro.com](mailto:rchandra@igpetro.com)

[www.igpetro.com](http://www.igpetro.com)

**Investor Relations Advisors :**

Strategic Growth Advisors Pvt. Ltd.  
CIN: U74140MH2010PTC204285  
Mr. Gaurang Vasani / Ms. Neha Shroff  
[vgaurang@sgapl.net](mailto:vgaurang@sgapl.net) / [sneha@sgapl.net](mailto:sneha@sgapl.net)

[www.sgapl.net](http://www.sgapl.net)