

**NOVARTIS INDIA LIMITED**  
**SHAREHOLDING PATTERN AS ON 30.06.2014**

**(I) (a) Statement showing Shareholding Pattern**

| SCRIP CODE : 500672 |  | Name of Scrip : NOVARTIS |                     | Class of Security : Equity          |   | Quarter Ended : 30.06.2014   |   |                        |
|---------------------|--|--------------------------|---------------------|-------------------------------------|---|--|---|------------------------|
| Category Code       | Partly paid up shares  |                          |                     | Number of partly paid up shares     | As a % of total number of partly paid up shares   | As a % of total number of shares of the Company  |   |                        |
|                     | Held by Promoter/Promoter group  |                          |                     |                                     |   |  |   |                        |
|                     | Held by Public   |                          |                     |                                     |   |  |   |                        |
|                     | <b>Total</b>   |                          |                     | <b>0</b>                            | <b>0.00</b>   | <b>0.00</b>  |   |                        |
|                     | <b>Outstanding Convertible Securities</b>  |                          |                     | Number of outstanding Securities    | As a % of total No. of outstanding Con. Securities  | As a % of total No. of shares of the Company, assuming full conversion of the Securities |   |                        |
|                     | Held by Promoter/Promoter group  |                          |                     |                                     |   |  |   |                        |
|                     | Held by Public   |                          |                     |                                     |   |  |   |                        |
|                     | <b>Total</b>   |                          |                     | <b>0</b>                            | <b>0.00</b>   | <b>0.00</b>  |   |                        |
|                     | <b>Warrants</b>  |                          |                     | Number of warrants                  | As a % of total number of warrants  | As a % of total number of shares of the Company assuming full conversion of warrants     |   |                        |
|                     | Held by Promoter/Promoter group  |                          |                     |                                     |   |  |   |                        |
|                     | Held by Public   |                          |                     |                                     |   |  |   |                        |
|                     | <b>Total</b>   |                          |                     | <b>0</b>                            | <b>0.00</b>   | <b>0.00</b>  |   |                        |
|                     | <b>Total paid up capital of the Company, assuming full conversion of warrants and convertible securities</b> |                          |                     |                                     |   |  |   |                        |
|                     |  |                          |                     | <b>0</b>                            | <b>0.00</b>   | <b>0.00</b>  |   |                        |
| Category Code       | Category of Shareholders   | Number of Shareholders   | Total No. of shares | Number of shares held in demat form | Total shareholding as a percentage of total number of shares<br>As a percentage of<br>(A+B) (A+B+C) |  | Shares pledged or otherwise encumbered<br>Number of Shares As a % |                        |
| (I)                 | (II)   | (III)                    | (IV)                | (V)                                 | (VI)  | (VII)  | (VIII)  | (IX) = (VIII)/(IV)*100 |
| (A)                 | <b>Shareholding of Promoter and Promoter Group<sup>1</sup></b>   |                          |                     |                                     |   |  |   |                        |
| (1)                 | <b>Indian</b>  |                          |                     |                                     |   |  |   |                        |
| (a)                 | Individuals/H.U.F.   | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (b)                 | Central/State Government(s)  | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (c)                 | Bodies Corporate   | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (d)                 | Financial Institutions/Banks   | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (e)                 | Any Other (specify)  | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
|                     | <b>Sub-Total (A)(1)</b>  | <b>0</b>                 | <b>0</b>            | <b>0</b>                            | <b>0.00</b>   | <b>0.00</b>  |   |                        |
| (2)                 | <b>Foreign</b>   |                          |                     |                                     |   |  |   |                        |
| (a)                 | Individuals(Non Resident Individuals/Foreign Individuals)  | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (b)                 | Bodies Corporate   | 4                        | 23970597            | 23970597                            | 75.00   | 75.00  |   |                        |
| (c)                 | Institutions   | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (d)                 | Qualified Foreign Investor   | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (e)                 | Any Other (specify)  | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| e-i                 |  |                          |                     |                                     |   |  |   |                        |
|                     | <b>Sub-Total (A)(2)</b>  | <b>4</b>                 | <b>23970597</b>     | <b>23970597</b>                     | <b>75.00</b>  | <b>75.00</b>   |   |                        |
|                     | <b>Total holding of Promoter and Promoter Group (A)=(A)(1)+(A)(2)</b>  | <b>4</b>                 | <b>23970597</b>     | <b>23970597</b>                     | <b>75.00</b>  | <b>75.00</b>   |   |                        |
| (B)                 | <b>Public Shareholding</b>   |                          |                     |                                     |   |  |   |                        |
| 1                   | <b>Institutions</b>  |                          |                     |                                     |   |  |   |                        |
| (a)                 | Mutual Fund/UTI  | 14                       | 333803              | 333130                              | 1.04  | 1.04   |   |                        |
| (b)                 | Financial Institutions/Banks   | 37                       | 4142                | 2051                                | 0.01  | 0.01   |   |                        |
| (c)                 | Central/State Government(s)  | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (d)                 | Venture Capital Funds  | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (e)                 | Insurance Companies  | 3                        | 291961              | 291961                              | 0.91  | 0.91   |   |                        |
| (f)                 | Foreign Institutional Investors  | 5                        | 496237              | 496237                              | 1.55  | 1.55   |   |                        |
| (g)                 | Foreign Venture Cap. Investors   | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (h)                 | Qualified Foreign Investor   | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (i)                 | Any Other (specify)  | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (i-ii)              |  |                          |                     |                                     |   |  |   |                        |
| (i-ii)              |  |                          |                     |                                     |   |  |   |                        |
|                     | <b>Sub-Total (B)(1)</b>  | <b>59</b>                | <b>1126143</b>      | <b>1123379</b>                      | <b>3.62</b>   | <b>3.62</b>  |   |                        |
| B 2                 | <b>Non Institutions</b>  |                          |                     |                                     |   |  |   |                        |
| (a)                 | Bodies Corporate   | 644                      | 940761              | 936962                              | 2.94  | 2.94   |   |                        |
| (b)                 | Individuals  |                          |                     |                                     |   |  |   |                        |
| i                   | Individual-I. Individual shareholders holding nominal share capital up to Rs. 1 lakh                         | 40386                    | 5088766             | 4332272                             | 15.92   | 15.92  |   |                        |
| ii                  | Individual shareholding holding nominal share capital in excess of Rs. 1 lakh                                | 15                       | 642909              | 642909                              | 2.01  | 2.01   |   |                        |
| (c)                 | Qualified Foreign Investor   |                          |                     |                                     |   |  |   |                        |
| (d)                 | Any Other(specify)   |                          |                     |                                     |   |  |   |                        |
| (d-i)               | NRI - Non Rep.   | 277                      | 124173              | 121741                              | 0.39  | 0.39   |   |                        |
| (d-ii)              | NRI - Rep.   | 253                      | 66548               | 65464                               | 0.21  | 0.21   |   |                        |
| (d-iii)             | Foreign National   | 1                        | 106                 | 106                                 | 0.00  | 0.00   |   |                        |
| (d-iv)              | Overseas Corporate Bodies  | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (d-v)               | Foreign Bodies   | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
| (d-vi)              | Trust  | 5                        | 794                 | 794                                 | 0.00  | 0.00   |   |                        |
| (d-vii)             | Clearing Member  | 0                        | 0                   | 0                                   | 0.00  | 0.00   |   |                        |
|                     | <b>Sub-Total (B)(2)</b>  | <b>41584</b>             | <b>6864057</b>      | <b>6100248</b>                      | <b>21.48</b>  | <b>21.48</b>   |   |                        |
|                     | <b>Total Public shareholding (B)=(B)(1)+(B)(2)</b>   | <b>41643</b>             | <b>7990200</b>      | <b>7223627</b>                      | <b>25.00</b>  | <b>25.00</b>   |   |                        |
|                     | <b>TOTAL (A)+(B)</b>   | <b>41647</b>             | <b>31960797</b>     | <b>31194224</b>                     | <b>100.00</b>   | <b>100.00</b>  |   |                        |
| (C)                 | <b>Shares held by Custodians and against which Depository Receipts have been issued</b>                      |                          |                     |                                     |   |  |   |                        |
| 1                   | <b>Promoter and Promoter Group</b>   |                          |                     |                                     |   |  |   |                        |
| 2                   | <b>Public</b>  |                          |                     |                                     |   |  |   |                        |
|                     | <b>Sub Total (C)</b>   |                          |                     |                                     |   |  |   |                        |
|                     | <b>GRAND TOTAL (A)+(B)+(C)</b>   | <b>41647</b>             | <b>31960797</b>     | <b>31194224</b>                     | <b>100.00</b>   | <b>100.00</b>  |   |                        |

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NOVARTIS INDIA LIMITED

GIRISH TEKCHANDANI  
COMPANY SECRETARY



(i) (b) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group"

| Sr.No. | Name of the shareholder | Details of Shares held |                                   | Encumbered shares(*) |                                      |  | Details of warrants |  | Details of convertible securities     |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities as a % of diluted share capital) |
|--------|-------------------------|------------------------|-----------------------------------|----------------------|--------------------------------------|--|---------------------|--|---------------------------------------|--|--|
|        |                         | No of Shares held      | As a % of grand total (A)+(B)+(C) | Number               | As a Percentage (VI) = (V)/(III)*100 | As a % of grand total (A)+(B)+(C) of sub-clause (i)(a) | No of warrants held | As a % of total number of warrants of the same class | Number of convertible securities held | As a % of total number of convertible securities of the same class |  |
| (I)    | (II)                    | (III)                  | (IV)                              | (V)                  | (VI)                                 | (VII)  | (VIII)              | (IX)   | (X)                                   | (XI)   | (XII)  |
| 1      | NOVARTIS AG             | 10170445               | 31.82                             | 0                    | 0.00                                 | 0.00   | N.A.                | N.A.   | N.A.                                  | N.A.   | 31.82  |
| 2      | NOVARTIS AG             | 8147365                | 25.50                             | 0                    | 0.00                                 | 0.00   | N.A.                | N.A.   | N.A.                                  | N.A.   | 25.50  |
| 3      | NOVARTIS AG             | 2921800                | 9.14                              | 0                    | 0.00                                 | 0.00   | N.A.                | N.A.   | N.A.                                  | N.A.   | 9.14   |
| 4      | NOVARTIS AG             | 2730987                | 8.54                              | 0                    | 0.00                                 | 0.00   | N.A.                | N.A.   | N.A.                                  | N.A.   | 8.54   |
|        | <b>TOTAL</b>            | <b>23970597</b>        | <b>75.00</b>                      | <b>0</b>             | <b>0.00</b>                          | <b>0.00</b>  |                     |  |                                       |  | <b>75.00</b>   |

(\*) The term "encumbrance" has the same meaning as assigned to it in regulation 28(3) of the SAST Regulations, 2011

Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Public" and holding more than 1% of the total number of shares.

| Sr.No. | Name of the shareholder                  | Number of shares held | Shares as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (i)(a) above) | Details of warrants |  | Details of convertible securities     |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities as a % of diluted share capital) |
|--------|--|-----------------------|--|---------------------|--|---------------------------------------|--|--|
|        |  |                       |  | No of warrants held | As a % of total number of warrants of the same class | Number of convertible securities held | As a % of total number of convertible securities of the same class |  |
| 1      | ATUL LIMITED                             | 384660                | 1.20   | N.A.                | N.A.   | N.A.                                  | N.A.   | 1.20   |
| 2      | PARI WASHINGTON COMPANY PVT LTD A/C PARI | 347065                | 1.09   |                     |  |                                       |  | 1.09   |
|        | <b>TOTAL</b>                             | <b>731725</b>         | <b>2.29</b>  |                     |  |                                       |  | <b>2.29</b>  |

Statement showing holding of securities (including shares, warrants, convertible securities) of persons (together with (i)(c)(ii) PAC) belonging to the category "Public" and holding more than 5% of the total number of shares of the company

| Sr.No. | Name(s) of the shareholder(s) and the Persons Acting in Concert (PAC) with them | Number of shares | Shares as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (i)(a) | Details of warrants |  | Details of convertible securities     |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities as a % of diluted share capital) |
|--------|---|------------------|---|---------------------|--|---------------------------------------|--|--|
|        |   |                  |   | No of warrants held | As a % of total number of warrants of the same class | Number of convertible securities held | As a % of total number of convertible securities of the same class |  |
|        | N.A.  |                  |   | N.A.                | N.A.   | N.A.                                  | N.A.   | N.A.   |
|        | <b>TOTAL</b>  |                  |   |                     |  |                                       |  |  |



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(1) (d) Statement showing details of locked in shares

| Sr. No. | Name of shareholder | No. of locked-in shares | Locked-in shares as percentage of total no. of shares (i.e. Grand Total(A)+(B)+C) indicated in statement at para(1)(a) above) | Promoter/ Promoter Group/ Public |
|---------|---------------------|-------------------------|---|----------------------------------|
|         | N.A.                |                         |   |                                  |
|         | TOTAL               |                         |   |                                  |

(II) (a) Statement showing details of Depository Receipts (DRS)

| Sr. No. | Type of outstanding Dr(ADRs, GDRs, SDRs, etc) | No. of DRs | No. of shares underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total no. of shares (i.e. Grand Total (A)+(B)+C) indicated in Statement at para (1)(a)above) |
|---------|---|------------|--|---|
|         | N.A.  |            |  |   |
|         | TOTAL   |            |  |   |

(III) (b) Statement showing holding of Depository Receipts (DRs) where underlying shares are in excess of 1% of the total no. of shares

| Sr. No. | Name of the DR Holder | Type of outstanding DR(ADRs, GDRs, SDRs, etc.) | No. of shares underlying outstanding DRs. | Shares underlying outstanding DRs as a percentage of total no. of shares (i.e. Grand Total (A)+(B)+C) indicated in Statement at para (1)(a)above) |
|---------|-----------------------|--|---|---|
|         | N.A.                  |  |   |   |
|         | TOTAL                 |  |   |   |

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