## TATA COMMUNICATIONS

## For immediate release

**PRESS RELEASE** 

Divya Anand
Tata Communications
+ 91 8976068777
divya.anand@tatacommunications.com

Rashmi Shetty Rediffusion Edelman +91 7738076387 rashmi.shetty@edelman.com

# Tata Communications inaugurates its 44th, state-of-the-art, data centre in New Delhi

Plans to invest USD \$200 million to double capacity in India over the next three years

**Delhi** – **July 16th 2014** – <u>Tata Communications</u>, a leading provider of A New World of Communications<sup>™</sup>, today inaugurated its **44th data centre in Greater Kailash, New Delhi**. This data centre is located in the heart of the city and is an integral part of Tata Communications' overall objective to strengthen its global data centre footprint.

The company plans to invest more than USD \$200 million towards doubling capacity in India from 500,000 sq. ft. to 1,000,000 sq. ft. over a period of three years. The launch of this data centre positions Tata Communications as a truly pan-India player in the data centre business with continued commitment to growth in this sector. These data centres offer a complete array of configuration choices, including shared rack space, full cabinets and cage space colocation along with unlimited scalability in the future. Centrally managed, these data centres provide customers with optimal performance, reduced total cost of ownership, security and effective utilisation of resources.

Benoy CS, Director, ICT Practice, Frost & Sullivan, says, "With an increase in the uptake of cloud services, datacentre has become a critical element in every enterprises' infrastructure strategy. The third party datacentre market is poised to grow very fast as many enterprises are now strategising to avail IT Infrastructure 'as a service' rather than investing in huge captive datacentres. Tata Communications has emerged as the Indian Third Party Datacentre Service Provider of the Year 2014 with its extensive product portfolio, channel strategy and presence across the country. Its datacentre solutions enable enterprises to move towards a dynamic infrastructure by leveraging best practices and technologies, thereby helping them to manage costs, improve operational performance and also quickly respond to changing business needs. It also offers tremendous scalability and dynamic responsiveness while providing an energy efficiency and resilient infrastructure."

Rangu Salgame, Chief Executive Officer, Growth Ventures, Tata Communications, at the inauguration, said, "We are witnessing a surge in data generation and storage needs like never before. Enterprises are contending with trends such as bring your own device (BYOD), social networking, mobile, analytics and cloud - and Tata Communications is well placed to partner with them through these exciting times. Our global data centre portfolio underpinned with our unmatched network reach provides the infrastructure backbone that our customers can leverage to their advantage. This, our third data centre in Delhi, has been designed and constructed with a 'no-compromises' approach: right from LEED Gold certification for the building to free air cooling and scalability to 200,000 sq. ft. and 10 MW."

As part of its global expansion initiative, to expand its global data centre footprint, Tata Communications recently entered into strategic partnerships with NEXTDC in Australia, Interxion in Germany and Austria, as well as Pacific Link Telecom (PLT) in Malaysia. These partnerships enable Tata Communications to extend its current data centre offerings in these regions and to deliver a uniform customer experience across geographies. Tata Communications has over one million square feet of colocation space across the globe.

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#### **About Tata Communications**

Tata Communications Limited along with its subsidiaries (Tata Communications) is a leading global provider of A New World of Communications™. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global and pan-India network to deliver managed solutions to multi-national enterprises, service providers and Indian consumers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to more than 200 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and collocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services, leadership in global international voice and Sri Lanka (Tata Communications Lanka Limited).

Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India.

#### http://www.tatacommunications.com

#### Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' various filings with the United States Securities and Exchange Commission. These filings are available at www.sec.govTata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its for

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