

**AUDITED FINANCIAL RESULTS
FOR THE QUARTER ENDED 31st MARCH, 2014**

Part - I

(Rs. in Millions)

S. No.	PARTICULARS	Standalone Quarter Ended			Standalone Year Ended		Consolidated Year Ended	
		31/03/2014	31/12/2013	31/03/2013	31/03/2014	31/03/2013	31/03/2014	31/03/2013
		Audited	Unaudited	Audited	Audited	Audited	Audited	Audited
1	Net Sales/ Income from operations							
	Gross Sales	1375.11	1304.58	1253.11	5195.44	4,602.58	5,350.45	4,675.57
	Less : Excise Duty	2.17	2.35	2.83	8.54	11.61	8.54	11.61
	(a) Net Sales	1372.94	1302.23	1250.28	5186.90	4,590.97	5,341.91	4,663.96
	(b) Other Operating Income	50.49	10.38	2.89	73.65	22.41	73.65	22.41
	Total Income from Operation (Net)	1,423.43	1,312.61	1,253.17	5,260.55	4,613.38	5,415.56	4,686.37
2	Expenses							
	(a) Consumption of raw materials	853.78	702.41	785.68	3,012.81	2,725.58	3,012.81	2,725.58
	(b) (Increase)/ Decrease in stock in trade	(35.4)	(7.53)	(31.83)	(23.22)	(92.93)	(12.76)	(103)
	(c) Employee benefits expense	76.87	59.95	58.87	255.65	232.38	304.46	273.02
	(d) Depreciation & amortisation expense	96.70	97.17	80.07	386.09	317.62	402.17	330.76
	(e) Other expenses	194.01	199.73	139.68	683.03	563.47	728.78	589.74
	Total expense	1,185.96	1,051.73	1,032.47	4,314.36	3,746.12	4,435.46	3,816.10
3	Profit from operations before other income, finance costs and exceptional items (1-2)	237.47	260.88	220.70	946.19	867.26	980.10	870.27
	EBIDTA (3+2(d))	334.17	358.05	300.77	1,332.28	1,184.88	1,382.27	1,201.03
4	Other income	1.92	0.71	(3.45)	4.06	3.95	4.72	4.39
5	Profit before finance costs and exceptional items (3+4)	239.39	261.59	217.25	950.25	871.21	984.82	874.66
6	Finance Costs	73.48	83.43	61.68	292.93	244.49	294.04	246.30
7	Profit after finance costs but before exceptional items (5-6)	165.91	178.16	155.57	657.32	626.72	690.78	628.36
8	Exceptional Items	0.00	0.00	00.00	00.00	00.00	00.00	00.00
9	Profit from ordinary activities before tax (7+8)	165.91	178.16	155.57	657.32	626.72	690.78	628.36
10	Tax expense	24.82	5.88	36.04	47.82	55.27	47.82	55.27
11	Profit from ordinary activities after tax (9-10)	141.09	172.28	119.53	609.50	571.45	642.96	573.09
12	Exceptional items (net of tax expense	00.00	00.00	00.00	0.00	0.00	0.00	0.00
13	Net profit for the period (11-12)	141.09	172.28	119.53	609.50	571.45	642.96	573.09
14	Paid up Equity Share Capital	114.42	114.42	105.42	114.42	105.42	114.42	105.42
15	Reserves excluding revaluation reserves	N. A.	N. A.	N. A.	4,520.26	3,769.22	4,462.18	3,638.09
16	E.P.S - Basic not annualised for the qtr	12.33	15.06	11.34	54.19	58.63	57.17	58.80
	- Annualised	49.32	60.23	45.35	54.19	58.63	57.17	58.80
Part - II								
1	Public Shareholding							
	- Number of Shares	6437086	6437086	6437086	6437086	6437086	6437086	6437086
	- Percentage of Shareholding	56.26	56.26	61.06	56.26	61.06	56.26	61.06
2	Promoters and promoter group shareholding							
a)	Pledged as collateral security to bank							
	- Number of Shares	2080000	1930000	1930000	2080000	1930000	2080000	1930000
	- Percentage of shares (as a % of the total share holding of promoter and promoter group	41.56	38.56	47.02	41.56	47.02	41.56	47.02
	- Percentage of shares (as a % of the total share capital	18.18	16.87	18.31	18.18	18.31	18.18	18.31
b)	Non-Encumbered							
	- Number of Shares	2924902	3074902	2174902	2924902	2174902	2924902	2174902
	- Percentage of shares (as a % of the total share holding of promoter and promoter group	58.44	61.44	52.98	58.44	52.98	58.44	52.98
	- Percentage of shares (as a % of the total share capital	25.56	28.87	20.63	25.56	20.63	25.56	20.63
Particulars		Quarter ended 31.03.2014						
(B) INVESTOR COMPLAINTS								
Pending at the beginning of the quarter		NIL						
Received during the quarter		2						
Disposed of during the quarter		1						
Remaining unresolved at the end of the quarter		1						

For VENUS REMEDIES LIMITED