



## Carborundum Universal's Consolidated Q1 Net Sales down by 2% on a sequential basis

#### Consolidated Operating PBT up by 7%

**Chennai, 1<sup>st</sup> August 2014:** The Board of Directors met today and approved the results for the quarter ended 30<sup>th</sup> June 2014.

#### **Consolidated Q1 financial performance**

Consolidated net sales increased by 3% to Rs.516 crores from Rs.501 crores, on a quarter on quarter basis. PBT decreased by 10% from Rs.47 crores to Rs.42 crores in the current quarter. On a sequential basis, sales dropped by 2% but PBT increased by 7%.

The increase in sales on quarter on quarter basis was largely due to better performance across all businesses. The electro minerals division witnessed increase in volumes in silicon carbide business in Russia. On a sequential basis, however, Abrasives and Ceramics degrew on the back of lower volumes.

Profitability of Electro minerals and Ceramic businesses improved both on a sequential and quarter on quarter basis. Profitability of Abrasives improved on a sequential basis; however it was lower than corresponding quarter of last year. The company improved standalone debt equity, which is at its lowest.

PBIT decreased by 9% from Rs.54 crores in sequential quarter to Rs.49 crores in the current quarter. On a sequential basis, that was an increase of 4%.

The profit after tax and after minority interest dropped from Rs.28 crores to Rs.27 crores. However sequentially PAT was better by 10%

#### Consolidated Segmental Operating Performance

#### **Abrasives**

Sales of the abrasives business on a consolidated basis registered an increase of 3% in a quarter on quarter basis. Sales for the quarter was Rs.212 crores (Rs.206 crores for the corresponding quarter of last year). On a sequential basis, this was a drop of 2%.

Profit before interest and tax on a consolidated basis recorded an increase of 39% as against the quarter ending March. However there was a drop by a similar percentage amount on a quarter on quarter basis. The broader business performance of the Abrasives' user industries continues to be moderate.





#### **Electro Minerals**

At a consolidated level, the net sales for Q1 at Rs. 202 crores delivered a growth of 4% for both the periods.

Profit before interest and tax at consolidated level increased from Rs. 17 cr to Rs. 26 cr on a sequential quarter basis. On a quarter on quarter basis, the gain was 2%. This was largely due to higher volumes in Silicon carbide business in Russia.

#### **Ceramics**

The ceramics segment recorded a 3% gain in sales on a quarter on quarter basis at Rs. 115 cr. On a sequential basis, this was a drop of 7%.

Refractories sales were lower owing to delayed project orders from user industries. Australian entity registered lower sales. Industrial Ceramics division witnessed a reduced offtake from export customers owing to delay in project schedules.

Profit before interest and tax of the ceramics business at consolidated level recorded an increase of 13% from Rs.15 crores to Rs. 17 crores, on a quarter on quarter basis. On a sequential basis, it was flat.

#### **About the Murugappa Group**

Founded in 1900, the INR 225 Billion Murugappa Group is one of India's leading business conglomerates. The Group has 28 businesses including eleven listed Companies traded in NSE & BSE. Headquartered in Chennai, the major Companies of the Group include Carborundum Universal Ltd., Cholamandalam Investment and Finance Company Ltd., Cholamandalam MS General Insurance Company Ltd., Coromandel International Ltd., Coromandel Engineering Company Ltd., E.I.D. Parry (India) Ltd., Parry Agro Industries Ltd., Sabero Organics Ltd., Shanthi Gears Ltd., Tube Investments of India Ltd., and Wendt (India) Ltd.

Market leaders in served segments including Abrasives, Auto Components, Cycles, Sugar, Farm Inputs, Fertilizers, Plantations, Bio-products and Nutraceuticals, the Group has forged strong alliances with leading international companies like Groupe Chimique Tunisien, Foskor, Mitsui Sumitomo, Morgan Crucible and Sociedad Química y Minera de Chile (SQM). The Group has a wide geographical presence spanning 13 states in India and 5 continents.

Renowned brands like BSA, Hercules, Ballmaster, Ajax, Parry's, Chola, Gromor and Paramfos are from the Murugappa stable. The organization fosters an environment of professionalism and has a workforce of over 32,000 employees. For more details, visit www.murugappa.com

#### For further details please contact:

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# **Deloitte Haskins & Sells**

Chartered Accountants ASV N Ramana Tower 52, Venkatnarayana Road T. Nagar, Chennai - 600 017

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#### INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF CARBORUNDUM UNIVERSAL LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of CARBORUNDUM UNIVERSAL LIMITED ("the Company"), its subsidiaries and jointly controlled entities (the Company, its subsidiaries and jointly controlled entities constitute "the Group") for the Quarter ended 30 June 2014 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II Select Information referred to in paragraph 6 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. The Statement includes the results of the following entities:

#### Subsidiaries

- i. CUMI America Inc
- ii. CUMI (Australia) Pty Ltd
- iii. CUMI Canada Inc
- iv. CUMI Middle East FZE
- v. Volzhsky Abrasives Works
- vi. Foskor Zirconia (Pty) Ltd
- vii. CUMI International Limited
- viii. Net Access India Ltd
- ix. Sterling Abrasives Ltd
- x. Southern Energy Development Corporation Ltd
- xi. Cellaris Refractories India Limited
- xii. CUMI Abrasives and Ceramics Company Limited
- xiii. Thukela Refractories Isithebe Pty Limited

#### **Jointly Controlled Entities**

- xiv. Wendt (India) Ltd. and its wholly owned subsidiaries
- xv. Murugappa Morgan Thermal Ceramics Ltd
- xvi. Ciria India Ltd



## Deloitte Haskins & Sells

- 4. We did not review the interim financial statements / information / results of 13 subsidiaries as indicated in paragraph 3(i) to (xiii) and 2 jointly controlled entities as indicated in 3 (xv) to (xvi) included in the consolidated financial results, whose interim financial statements / information / results reflect total revenues of Rs.25,708 Lakhs for the Quarter ended 30 June 2014 and total profit after tax of Rs.1,476 Lakhs for the Quarter ended 30 June 2014, as considered in the consolidated financial results. These interim financial statements / information / results have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and jointly controlled entities, is based solely on the reports of the other auditors.
- 5. Based on our review conducted as stated above and based on the consideration of the reports of the other auditors referred to in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards specified under the Companies Act, 1956 (which are deemed to be applicable as per Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014) and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements with the Stock Exchanges and the particulars relating to investor complaints disclosed in Part II Select Information for the Quarter ended 30 June 2014 of the Statement, from the details furnished by the Management.

For DELOITTE HASKINS & SELLS.

Chartered Accountants (Firm's Registration No.008072S)

Bramerahan

**B.Ramaratnam**Partner
(Membership No.21209)

CHENNAI, August 1, 2014

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#### CARBORUNDUM UNIVERSAL LIMITED CIN No: L29224TN1954PLC000318



Registered Office: 'PARRY HOUSE', No.43, Moore Street, Chennai - 600 001

## CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2014 UNDER UNDER CLAUSE 41 OF THE LISTING AGREEMENT

| PART - I  |   |             |                                 |             | Rs. In Lakhs |  |  |
|---|---|-------------|---------------------------------|-------------|--------------|--|--|
| S.No.   | Particulars   |             | Quarter ended Year ended        |             |              |  |  |
|   |   | (Unaudited) | (Audited)<br>Refer Note<br>No.7 | (Unaudited) | (Audited)    |  |  |
|   |   | 30.06.2014  | 31.03.2014                      | 30.06.2013  | 31.03.2014   |  |  |
| 1 (SA) 1 | from Operations   |             |                                 |             |              |  |  |
|   | Sales / Income from Operations  | 54115       | 2374 (1100)                     | 52611       | 22057        |  |  |
|   | Excise duty recovered   | 2513        | Contract Contract               | 2559        | 1118         |  |  |
|   | eles / Income from Operations   | 51602       |                                 | 50052       | 20938        |  |  |
|   | Operating Income  | 588         |                                 | 720         | 314          |  |  |
| Dell'amenda dell'amenda   | ome from Operations (net)   | 52190       | 53637                           | 50772       | 21253        |  |  |
| 2 Expense   |   |             |                                 |             |              |  |  |
| AND CONTRACTOR  | f materials consumed  | 17866       |                                 | 16413       | 6777         |  |  |
|   | ase of stock-in-trade   | 1161        | 1036                            | 1749        | 884          |  |  |
|   | es in inventories of finished goods, work-in-progress<br>ock-in-trade |             |                                 |             |              |  |  |
|   |   | (2268)      |                                 | (1054)      | (2116        |  |  |
|   | yee benefits expense  | 7178        | 8139                            | 6700        | 2899         |  |  |
| e) Depred   | ciation and amortisation expense                                      | 2587        | 2703                            | 2026        | 910          |  |  |
| f) Power  | & Fuel  | 8921        | 8164                            | 7824        | 33622        |  |  |
| g) Other e  |   | 11893       | 11119                           | 12723       | 5025         |  |  |
| Total exp   |   | 47338       | 49549                           | 46381       | 19648        |  |  |
|   | m operations before other income and finance costs (1-2)              | 4852        | 4088                            | 4391        | 1604         |  |  |
| 4a Other inco   | ome   | 318         | 463                             | 815         | 166          |  |  |
|   | e gain/(loss) (net)   | (271)       | 154                             | 156         | 53           |  |  |
| 5 Profit bet  | fore finance costs (3+4a+4b)  | 4899        | 4705                            | 5362        | 1824         |  |  |
| 6 Finance of  | costs   | 658         | 747                             | 640         | 281          |  |  |
| 7 Profit fro  | m ordinary activities before tax (5-6)                                | 4241        | 3958                            | 4722        | 1543         |  |  |
| 8 Tax expe  | nse   | 1354        |                                 | 1844        | 591          |  |  |
| 9 Net Profi   | t after tax (7-8)   | 2887        | 2616                            | 2878        | 951          |  |  |
| 10 Minority In  | nterest   | 151         | 122                             | 114         | 360          |  |  |
| 11 Net Profi  | t after tax and minority interest (9-10)                              | 2736        | 2494                            | 2764        | 915          |  |  |
|   | quity Share Capital (Face value - Re.1 per share)                     | 1879        | 1878                            | 1875        | 187          |  |  |
|   | excluding revaluation reserve   |             |                                 |             | 10847        |  |  |
|   | per share (Rs.) not annualised  |             |                                 |             |              |  |  |
| - Bas   |   | 1.46        | 1.33                            | 1.47        | 4,88         |  |  |
| - Dilu  | ted   | 1.45        | 1.33                            | 1,47        | 4.87         |  |  |



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## CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2014 UNDER UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Select Information for the quarter ended June 30, 2014 S.No Particulars Quarter ended Year ended (Audited) (Unaudited) (Unaudited) (Audited) Refer Note No.7 30.06.2014 31.03,2014 30.06.2013 31.03.2014 PARTICULARS OF SHAREHOLDINGS Public shareholding - Number of Shares 108676704 108580198 108318870 108580198 - Percentage of shareholding 57.85% 57.83% 57.77% 57,83% Promoters and Promoter group Shareholding a) Pledged / Encumbered - Number of shares 1407800 1407800 1407800 1407800 - Percentage of shares (as a % of the total shareholding of promoters and promoter group) 1.78% 1.78% 1.78% 1.78% - Percentage of shares (as a % of the total share capital of the company) 0.75% 0.75% 0.75% 0.75% b) Non-encumbered - Number of shares 77768220 77768220 77762820 77768220 - Percentage of shares (as a % of the total shareholding of Promoters and Promoter group) 98,22% 98.22% 98.22% 98.22% - Percentage of shares (as a % of the total share capital of the company) 41.40% 41.42% 41.48% 41.42%

|   | Particulars                                    | Quarter<br>ended<br>30.06.2014 |
|---|--|--------------------------------|
| В | INVESTOR COMPLAINTS                            |                                |
|   | Pending at the beginning of the quarter        |                                |
|   | Received during the quarter                    | 1                              |
|   | Disposed off during the quarter                | -1                             |
|   | Remaining unresolved at the end of the quarter | 21                             |
|   |  |                                |





## CARBORUNDUM UNIVERSAL LIMITED CIN No: L29224TN1954PLC000318



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## CONSOLIDATED SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT

(Rs. in Lakhs)

|   |   |   |  | (Rs. in Lakhs) |                     |
|---|---|---|--|----------------|---------------------|
|   |   | Quarter ended   |  |                | Year ended          |
|   |   | (Unaudited)   | (Audited)<br>Refer Note<br>No.7                            | (Unaudited)    | (Audited)           |
|   |   | 30.06.2014  | 31.03.2014   | 30.06.2013     | 31.03.2014          |
| 1 | Segment Revenue   |   |  |                |                     |
|   | Abrasives   | 21206   | 21546  | 20606          | 85986               |
| ŀ | Ceramics  | 11494   | 12373  | 11145          | 47069               |
|   | Electrominerals   | 20211   | 19426  | 19499          | 80986               |
| M | Others  | 845   | 936  | 940            | 3644                |
|   | Total   | 53756   | 54281  | 52190          | 217685              |
|   | Less: Inter-Segment Revenue   | 2154  | 1776   | 2138           | 8297                |
|   | Net Sales/Income from operations  | 51602   | 52505  | 50052          | 209388              |
| 2 | Segment Results (Profit (+) / Loss (-) before Finance costs and tax) Abrasives Ceramics Electrominerals Others Total  Less: (i) Finance costs  (ii) Other unallocable expenses / (income) net | 1230<br>1720<br>2640<br>45<br><b>5635</b><br>658<br>736 | 885<br>1719<br>1659<br>(14)<br><b>4249</b><br>747<br>(456) | I              | 5885<br>8067<br>292 |
|   | Total Profit before Tax   | 4241  | 3958   | 4722           | 15430               |
| 3 | Capital Employed ( Segment Assets - Segment Liabilities )   |   |  |                |                     |
|   | Abrasives   | 60628   | 60592  | 63120          | 60592               |
|   | Ceramics  | 38493   | 39360  | 40825          |                     |
|   | Electrominerals   | 54175   | 50455  |                | 50455               |
| 8 | Others (including un-allocable)   | 12162   | 12811  | 8087           | 12811               |
| - | Total   | 165458  | 163218   |                |                     |







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### CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2014 UNDER CLAUSE 41 OF THE LISTING AGREEMENT

#### Notes:

- The above results were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings, held on August 1, 2014 and has been subjected to limited review by the Statutory Auditors of the Company. The limited review of the financial results of Subsidiaries and Joint Ventures for the quarter has been carried out by the Statutory Auditors of the respective Companies.
- 2 During the current quarter, the Company has allotted 96,506 equity shares pursuant to exercise of Employee Stock Options.
- In accordance with requirements of Companies Act 2013, the depreciation for the quarter has been computed based on the useful life specified therein and the transitional provisions have also been applied. Consequently, the depreciation for the quarter is higher by Rs.168 Lakhs.
- 4 Figures for the previous periods have been regrouped and reclassified where considered necessary.

5 Summary of Key Standalone Financial Results of Carborundum Universal Limited is as follows:

(Rs. in Lakhs)

| Particulars                        | Quarter ended                     | Year ended |
|------------------------------------|-----------------------------------|------------|
|                                    | (Unaudited) (Audited) (Unaudited) | (Audited)  |
|                                    | Refer Note                        |            |
|                                    | No.7                              |            |
|                                    | 30,06,2014 31,03,2014 30,06,2013  | 31.03,2014 |
| Total Income from operations (net) | 27228 30111 27361                 | 114860     |
| Profit before Tax                  | 2180 2813 3183                    | 10241      |
| Net Profit After Tax               | 1547 2168 2264                    | 7278       |

- The Company has opted to publish the Consolidated financial results. Standalone financial results are available at the website of the Company: <a href="https://www.cumi.murugappa.com">www.cumi.murugappa.com</a> and Stock Exchanges: <a href="https://www.bseindia.com">www.bseindia.com</a> <a href="https://www.nseindia.com">www.nseindia.com</a>
- 7 The figures for the quarter ended March 31, 2014 are the balancing figures between the audited figures in respect of the full financial year ended March 31, 2014 and the published year-to-date figures upto the third quarter ended December 31, 2013.

For Carborundum Universal Limited

Chennai August 1, 2014 M.M. Murugappan Chairman

