



# KEI INDUSTRIES LIMITED

D-90 OKHLA INDUSTRIAL AREA PHASE I NEW DELHI-110 020  
 Phone: 91-11-26818840/26818842 Fax: 91-11-26819592/26817225 Web: www.kei-ind.com  
 (CIN: L74899DL1992PLC051527)



## PART I: STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2014

Particulars	Unaudited Results for			(₹ in Lakhs)
	Quarter ended 30-06-2014	Quarter ended 31-03-2014	Quarter ended 30-06-2013	Audited Year ended 31-03-2014
<b>1 Income from operations</b>				
(a) Net Sales/Income From Operations (Net of excise duty)	39,053.68	46,465.07	35,823.78	160,234.55
(b) Other Operating Income	231.88	264.04	418.56	1,656.38
<b>Total income from operations (net)</b>	<b>39,285.56</b>	<b>46,729.11</b>	<b>36,242.34</b>	<b>161,890.93</b>
<b>2 Expenses</b>				
(a) Cost of materials consumed	32,314.99	33,171.93	28,551.52	124,820.97
(b) Purchases of stock-in-trade	142.24	(6.01)	97.64	179.48
(c) Changes in inventory of finished goods, work-in-progress, stock in trade and scrap	(4,654.57)	2,396.91	(1,810.98)	(4,194.85)
(d) Employee benefits expense	1,413.32	1,331.19	1,260.45	5,158.55
(e) Depreciation and amortisation expense	630.20	542.20	513.96	2,097.35
(f) Other Expenses	6,274.03	5,416.71	4,728.76	20,622.44
<b>Total expenses</b>	<b>36,120.21</b>	<b>42,852.93</b>	<b>33,341.35</b>	<b>148,683.94</b>
<b>3 Profit / (Loss) from operations before other income, finance costs and exceptional items(1-2)</b>	<b>3,165.35</b>	<b>3,876.18</b>	<b>2,900.99</b>	<b>13,206.99</b>
4 Other income	65.41	38.13	16.89	127.71
<b>5 Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)</b>	<b>3,230.76</b>	<b>3,914.31</b>	<b>2,917.88</b>	<b>13,334.70</b>
6 Finance Costs	2,655.61	3,121.86	2,664.80	11,153.06
<b>7 Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>575.15</b>	<b>792.45</b>	<b>253.08</b>	<b>2,181.64</b>
8 Exceptional items	-----	-----	-----	-----
<b>9 Profit / (Loss) from ordinary activities before tax (7+8)</b>	<b>575.15</b>	<b>792.45</b>	<b>253.08</b>	<b>2,181.64</b>
10 Tax expense	220.55	365.14	153.24	1,021.56
<b>11 Net Profit / (Loss) from ordinary activities after tax (9-10)</b>	<b>354.60</b>	<b>427.31</b>	<b>99.84</b>	<b>1,160.08</b>
12 Extraordinary items (net of tax expense)	-----	-----	-----	-----
<b>13 Net Profit / (Loss) for the period (11+12)</b>	<b>354.60</b>	<b>427.31</b>	<b>99.84</b>	<b>1,160.08</b>
14 Paid-Up Equity Share Capital (Face Value of ₹ 2/- each)	1544.75	1474.75	1404.75	1474.75
15 Reserves excluding Revaluation Reserves as per audited accounts	-----	-----	-----	25,391.06
<b>16 Earning Per Share before and after extraordinary items (of ₹ 2/- each) (not annualised):</b>				
a) Basic	0.47	0.58	0.14	1.59
b) Diluted	0.46	0.55	0.14	1.54

## PART II: SELECT INFORMATION FOR THE QUARTER ENDED 30TH JUNE, 2014

### A PARTICULARS OF SHAREHOLDING

<b>1 Public shareholding</b>				
- Number of shares	39088972	39088972	39088972	39088972
- Percentage of shareholding	50.61%	53.01%	55.65%	53.01%
<b>2 Promoters and Promoter Group Shareholding</b>				
a) Pledged / Encumbered				
- Number of shares	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil
b) Non - encumbered				
- Number of shares	38148466	34648466	31148466	34648466
- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the company)	49.39%	46.99%	44.35%	46.99%

### B INVESTOR COMPLAINTS

Particulars	3 months ended 30-06-2014			
Pending at the beginning of the quarter				NIL
Received during the quarter				1
Disposed off during the quarter				1
Remaining unresolved at the end of the quarter				NIL

## Segment -wise Revenue, Results and Capital Employed

<b>1. Segment Revenue ( net sales / income from Operations )</b>				
a) Segment - Cables	32,749.99	42,181.97	31,892.27	145,648.01
b) Segment - Stainless Steel Wire	2,826.71	2,475.18	2,125.77	9,373.66
c) Segment - Tumkey Projects	5,268.17	4,120.58	2,224.30	9,470.38
d) Unallocated Segment	5.13	-----	-----	-----
<b>Total</b>	<b>40,850.00</b>	<b>48,777.73</b>	<b>36,242.34</b>	<b>164,492.05</b>
Less: Inter segment elimination	121.64	176.30	-----	186.56
<b>Total</b>	<b>40,728.36</b>	<b>48,601.43</b>	<b>36,242.34</b>	<b>164,305.49</b>
Less: Inter segment revenue	1,401.73	1,872.32	-----	2,414.56
<b>Net Sales / Income from operations</b>	<b>39,326.63</b>	<b>46,729.11</b>	<b>36,242.34</b>	<b>161,890.93</b>
<b>2. Segment Results (Profit) (+)/ Loss (-) before tax and interest from segment</b>				
a) Segment - Cables	3,701.53	4,922.65	4,012.13	17,612.71
b) Segment - Stainless Steel Wire	187.38	91.94	184.35	546.55
c) Segment - Tumkey Projects	764.10	361.18	20.64	402.68
<b>Total</b>	<b>4,653.01</b>	<b>5,375.77</b>	<b>4,217.12</b>	<b>18,561.94</b>
Less: Inter segment results	129.24	176.30	-----	186.56
<b>Net Segment Results</b>	<b>4,523.77</b>	<b>5,199.47</b>	<b>4,217.12</b>	<b>18,375.38</b>
Less: I) Interest	2,655.61	3,121.86	2,664.80	11,153.06
II) Other un- allocable expenditure net of un- allocable income	1,293.01	1,285.16	1,299.24	5,040.68
<b>Total Profit Before Tax</b>	<b>575.15</b>	<b>792.45</b>	<b>253.08</b>	<b>2,181.64</b>
<b>3. Capital Employed ( Segment Assets - Segment Liabilities )</b>				
a) Segment - Cables	65,356.36	68,964.87	64,843.75	68,964.87
b) Segment - Stainless Steel Wire	1,951.80	1,834.75	1,755.74	1,834.75
c) Segment - Tumkey Projects	10,355.27	8,272.80	10,404.22	8,272.80
d) Unallocated Segment	(33,930.77)	(33,206.17)	(31,313.81)	(33,206.17)
<b>Total</b>	<b>43,732.66</b>	<b>45,866.25</b>	<b>45,689.90</b>	<b>45,866.25</b>

### Notes:

- The above Financial Results reviewed by the Audit Committee, have been approved and taken on record by the Board of Directors at their meeting held on August 8, 2014
- The Statutory Auditors of the company have carried out Limited Review of Financial Results for the quarter ended June 30, 2014 pursuant to Clause 41 of the Listing Agreement.
- During the quarter, depreciation has been provided on fixed assets as per the useful life specified in the Companies Act, 2013 and as per preliminary assessment of useful life by the company. In case of existing assets, depreciation has been provided based on remaining useful life of the assets. Based on the current estimates, carrying value of the assets whose useful life is already exhausted as on 1st April, 2014, amounting to ₹ 202.79 lacs has been recognised in the opening balance of Retained Earnings. Had there been no change in the useful life of assets, depreciation expense for the quarter would have been lower by ₹ 79.95 lacs.
- The Board of Directors at its meeting held on 15.05.2014, have issued and allotted 35,00,000 equity shares upon conversion of Warrants at a price of ₹ 14/- per equity shares (including premium of ₹ 12/-) on preferential basis to Promoter Group in accordance with SEBI (ICDR) Regulations, 2009.
- The Financial figures of quarter ended March 31, 2014 are the balancing figures between audited figures in respect of the financial year ended on March 31, 2014 and the published year to date figures upto the third quarter i.e. December 31, 2013.
- Tax expense for the quarter includes Deferred tax of ₹ 100.00 lacs on estimated basis.
- Previous year / periods figures have been regrouped / reclassified, wherever necessary.



For KEI INDUSTRIES LIMITED

ANIL GUPTA  
 Chairman-cum-Managing Director  
 DIN:00006422

Place of Signing : New Delhi  
 Date: August 8, 2014



KEI Industries Limited

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KEI/NSE/2014-15

Date: 08.08.2014

The National Stock Exchange of India Ltd  
Listing Division,  
Exchange Plaza, Plot No. C/1,  
G Block, Bandra Kurla Complex, Bandra (E),  
Mumbai – 400 051.

Dear Sir/Madam,

**Sub:- Information under clause 20 (c) of the Listing Agreement**

Please find below information under clause 20 (c) of the Listing Agreement as prescribed in Schedule V.

**Schedule - V**

Format for Electronic Upload – Financial Results			
	Fields	Format	Checks
	Symbol	KEI	
	From Date	01-04-2014	
	To Date	30-06-2014	
	Result Type	Un-audited	
	Period Type	Q1	
	Cumulative / Non Cumulative	Non Cumulative	
1	Net Sales/Income from Operations	Rs. in lakhs	39285.56
2	Other Income	Rs. in lakhs	65.41
3	<b>Total Income (1+2)</b>	Rs. in lakhs	<b>39350.97</b>
4	Expenditure	Rs. in lakhs	
	a. Increase/decrease in stock in trade and work in progress		(4654.57)
	b. Consumption of raw materials		32314.99
	c. Purchase of traded goods		142.24

Works-II : Bhiwadi : SP-920, RIICO Industrial Area, Phase-III, Bhiwadi, Dist. Alwar-301019 (Rajasthan) Tel : 01493-220106, 221731 Fax : 01493-221732.  
Works-III : Silvassa : 99/2/7, Madhuban Istrial Estate, Rakholi, Silvassa UT of D & N.H-396240. Tel/Fax : 0091-260-2644404, 2630944,2645896  
Branch : Chennai : 27/F-1, first floor, Chakrapani Street, West Mambalam, Chennai-600 033 Tel : 044-24803363 Fax : 044-24803404.  
Offices : Mumbai : 101/102, Vastu Shiip, Vastu Enclave, Andheri Pump House, Andheri(East), Mumbai-400093. Tel: 0091-22-2823963/28375642, Fax: 28258277  
Kolkata : P-47 & 48, Nilachal Complex Phase-II, Narendra Pur (Opp. Mandir Gate) Kolkata-700 013 Telfax : 033-24773299

For KEI INDUSTRIES LTD.

  
(KISHORE KUNAL)  
C.S. & Compliance Officer



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	d. Employees cost		1413.32
	e. Depreciation		630.2
	f. Other expenditure		6274.03
	g. Total (Any item exceeding 10% of the total expenditure to be shown separately)		<b>36120.21</b>
5	Interest	Rs. in lakhs	2655.61
6	Exceptional items	Rs. in lakhs	0.00
7	<b>Profit (+)/ Loss (-) from Ordinary Activities before tax (3) - (4+5+6)</b>	Rs. in lakhs	<b>575.15</b>
8	Tax expense	Rs. in lakhs	220.55
9	<b>Net Profit (+)/ Loss (-) from Ordinary Activities after tax (7-8)</b>	Rs. in lakhs	<b>354.60</b>
10	Extraordinary Items (net of tax expense )	Rs. in lakhs	0.00
11	<b>Net Profit(+)/ Loss(-) for the period (9-10)</b>	Rs. in lakhs	<b>354.60</b>
12	Paid-up equity share capital (Face Value of Rs. 2/- each)	Rs. in lakhs	1544.75
13	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year (As on 31- 03-2014)	Rs. in lakhs	25391.06
14	Earnings Per Share (EPS) a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	In Rupees	Basic 0.47 and diluted 0.46

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	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)		Basic 0.47 and diluted 0.46
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This is for your information and record.

Thanking You,

Yours faithfully,  
**For KEI INDUSTRIES LIMITED**

For KEI INDUSTRIES LTD.

  
(KISHORE KUNAL)  
C.S. & Compliance Officer

**(KISHORE KUNAL)**  
**COMPANY SECRETARY**

CC: BSE, CSE

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