



## Kolte-Patil Developers Ltd. Q1 FY2015 Financial Results

**Sales bookings of 0.61 msf. worth Rs. 343 crore**

**Q1 Revenue at Rs. 157 crore and PAT at Rs. 19 crore**

**Pune, 13<sup>th</sup> August, 2014:** Kolte-Patil Developers Ltd. (BSE: 532924, NSE: KOLTEPATIL), a leading Pune-based real estate player announced its results for the first quarter ended 30<sup>th</sup> June, 2014.

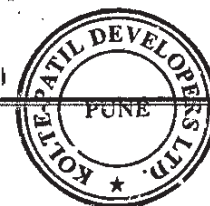
### **Operational Highlights – Q1 FY15**

- The Company recorded new sales bookings of 0.61 msf. in Q1 FY15 up 38% YoY against 0.44 msf. in Q1 FY14
- The value of area sold stood at Rs. 343 crore in Q1 FY15 up 60% YoY as compared to Rs. 215 crore in Q1 FY14
- The average sales price realization stood at Rs. 5,616 per sq. ft. in Q1 FY15 higher by 16% YoY as compared to Rs. 4,831 per sq. ft. in Q1 FY15

### **Financial Highlights – Q1 FY15**

- Revenues were down 28% YoY to Rs. 156.9 crore
- EBITDA was down 24% YoY to Rs. 48.4 crore; EBITDA margin improved 150 bps yoy to 30.9%
- PAT (post minority interest) was down 27% YoY to Rs. 19.2 crore; PAT margin improved 10 bps yoy to 12.3%
- EPS for Q1 FY15 stood at Rs. 2.29 as compared to Rs. 3.48 in Q1 FY15

**Mr. Sujay Kalele, Group CEO, Kolte-Patil Developers Ltd. said,** "We have started the year on an encouraging note with pre-sales higher by 38% YoY at 0.61 msf. at a significant price appreciation of 16% to Rs. 5,616/sft. We sold 569 units during the quarter – over 6 units a day - testimony to our strong brand name and sales efforts. We have received an overwhelming response for our Three Jewels' project in Kondhwa, Pune. After the soft launch last quarter, we undertook a pan Maharashtra launch in June 2014 and till date have successfully sold half the inventory in phase I of the project. We also received an encouraging response to the soft launch of our Bavdhan project in Pune during the quarter. On the financial performance, we expect revenue trajectory to improve going forward as projects, launched earlier during the year, are expected to hit the revenue recognition threshold in second half of FY2015."



*Following the receipt of 'Location Clearance' for the second phase of Life Republic last quarter, we are delighted to announce that we have received 'Location Clearance' for the 'Sanjivani Integrated Township' at Urse as well. We expect both these projects to be a significant contributor to our growth in coming years. With a robust launch pipeline with all key approvals in place, we are confident of translating this into successful launches and executing to our strategic vision of 12 msf. of new sales bookings over the next three years."*

**About Kolte-Patil Developers Limited:**

*Kolte-Patil Developers Ltd. (BSE: 532924, NSE: KOLTEPATIL) is a leading Pune-based real estate company incorporated in 1991. Kolte-Patil is a well-reputed, trusted name with a reputation for high quality standards, design uniqueness, transparency and the delivery of projects in a timely manner. The company has developed and constructed 48 projects including 35 residential complexes, 9 commercial complexes, and 4 information technology parks covering a saleable area (KPD share) of over 10 million square feet across Pune and Bengaluru.*

*Consolidating its leadership position in the Pune real estate market, the Company is expanding in the high demand Bengaluru market, leveraging 19 years of presence in this market. The company has also recently forayed into the Mumbai market where the market entry focus is on low risk society re-development projects. For more details on Kolte-Patil Developers Ltd., visit [www.koltepatil.com](http://www.koltepatil.com)*

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