



FOR IMMEDIATE RELEASE:

Reliance Jio and GTL Infra sign Tower Infrastructure Sharing Deal

New Delhi, September 18, 2014: Reliance Jio Infocomm Limited (“Reliance Jio”), a subsidiary of Reliance Industries Limited (RIL) and the only pan India operator with BWA spectrum preparing to launch 4G services, and GTL Infrastructure Limited (“GTL Infra”), a Global Group enterprise, engaged in the business of Shared Passive Telecom Infrastructure in India, today announced the signing of a Master Services Agreement (MSA) for tower infrastructure sharing.

GTL Infra, together with Chennai Network Infrastructure Limited (CNIL), has a combined tower portfolio of more than 27,800 towers spread across 22 telecom Circles in India, and serving all the major telecom operators. The company has a pan India tower portfolio that is balanced across key growth regions of Metros and B & C class circles.

Sanjay Mashruwala, Managing Director, Reliance Jio Infocomm Limited said, “Our mission is to launch a pan India next-generation voice and data services. We will build the same through a judicious combination of own build and rented infrastructure. This agreement with GTL Infra is not only a step in that direction but will also help us accelerate our roll out.”

Commenting on the tie up, Mr. Charudatta Naik, Group CEO, Global Group said “We are happy to be partnering with a leading 4G player like Rjio. The launch of 4G networks and the rise in the consumption of data services is a growth driver for tower companies, and we at GTL Infra are geared up to capture the opportunity. Our portfolio will play an important role in rolling out broadband networks especially in regions like North East, and South where we hold a leadership position.”

About Reliance Jio Infocomm

Reliance Jio Infocomm Limited (RJIL), a subsidiary of Reliance Industries Limited (RIL), India’s largest private sector company, is the first telecom operator to hold pan India Unified License. This license authorises RJIL to provide all telecommunication services except Global Mobile Personal Communication by Satellite Service.

RJIL holds spectrum in 1800 MHz (across 14 circles) and 2300 MHz (across 22 circles) capable

of offering fourth generation (4G) wireless services. RJIL plans to provide seamless 4G services using FDD-LTE on 1800 MHz and TDD-LTE on 2300 MHz through an integrated ecosystem.

RJIL is setting up a pan India telecom network to provide to the highly underserved India market, reliable (4th generation) high speed internet connectivity, rich communication services and various digital services on pan India basis in key domains such as education, healthcare, security, financial services, government citizen interfaces and entertainment. RJIL aims to provide anytime, anywhere access to innovative and empowering digital content, applications and services, thereby propelling India into global leadership in digital economy.

Reliance Jio has:

- An agreement with Ascend Telecom for their more than 4,500 towers across India. (June 2014)
- An agreement with Tower Vision for their 8,400 towers across India. (May 2014)
- An agreement with ATC India for their 11,000 towers across India. (April 2014)
- An agreement with Viom Networks for their 42,000 telecom towers. (March 2014)
- Agreement with Bharti Airtel for a comprehensive telecom infrastructure sharing agreement to share infrastructure created by both parties to avoid duplication of infrastructure wherever possible. (December 2013)
- A key agreement for international data connectivity with Bharti to utilise dedicated fiber pair of Bharti's i2i submarine cable that connects India and Singapore. (April 2013)
- Agreements with Reliance Communications Limited for sharing of RCOM's extensive inter-city and intra-city optic fiber infrastructure of nearly 1,20,000 fiber-pair kilometers of optic fiber and 500,000 fiber pair kilometers respectively (April 2013 / April 2014) ,and 45,000 towers (June 2013).

From less than 700 professionals a year back, the RJIL Jio team has grown rapidly to a national footprint of over 10,000 professionals today.

About GTL Infrastructure Limited:

"Global Group" is a leading Indian infrastructure services group focused on Telecom, Shared Network Infrastructure and Power. The Group has two companies – GTL Limited and GTL Infrastructure Limited (GTL Infra), listed on Indian Stock Exchanges.

The Global Group has revenues in excess of US\$ 800 million, Balance sheet size of over US\$ 2.5 Billion (FY 2014E) and over 27,800 towers. The Group has operations across Asia Pacific, Americas, Europe and Middle East.

GTL Infra is a pioneer in Shared Passive Telecom Infrastructure. GTL Infra builds, owns, operates and maintains passive network infrastructure (towers) in order to cater to the rapidly growing infrastructure needs of cellular telecom operators. The towers located across semi urban and rural India will help bringing in connectivity at affordable prices to the poorest of poor, creating a positive impact on Indian economy.

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