

Media Release

## Adani signs MoU with Australia's Woodside Energy for Energy Cooperation

To mainly look at LNG sourcing, marketing and E&P

## Editors' Synopsis

- Adani Enterprises signs MoU with Australian energy major Woodside Energy
- Both companies to cooperate across the energy sector as per the MoU
- To jointly seek opportunities on LNG, E&P, knowledge sharing and R&D
- Adani Enterprises a leading player in city gas distribution in India
- Woodside Energy is Australia's largest independent Oil & Gas company

Ahmedabad, Jan 10, 2015: Adani Enterprises Ltd (AEL), the flagship company of the Adani Group, a global infrastructure conglomerate, has signed a Memorandum of Understanding (MoU) with Australian energy major Woodside Energy for cooperation for exploring business opportunities across a broad spectrum in the oil and gas sector in India, as part of the Vibrant Gujarat initiative.

The MoU, was signed by Mr. Gautam Adani, Chairman Adani Group, and Mr. Peter Coleman, CEO, Woodside Energy Ltd. The two companies will jointly explore opportunities in sourcing of liquefied natural gas (LNG), supply and purchase arrangements for India, LNG marketing, investment in upstream activities such as Oil & Gas Exploration, Production & Liquefaction Plants, knowledge sharing, training, joint technology studies, technology workshops and connecting local R&D institutions and universities with each other.



"This cooperation arrangement is a landmark and first of its kind between two large organisations of India and Australia sharing common aspirations and vision. This MoU will go a long way in bringing new perspective to addressing the energy issues, enhancing energy trade and further strengthen warm relationships shared by the two countries," said Mr. Adani.

Mr Coleman said, "We are delighted to have signed this agreement with Adani to further cooperation between our companies and countries. While the breadth of commercial interest between Australia and India is proven, it is up to industry to ensure that the true potential of this relationship is realised."

Woodside Energy is Australia's largest independent oil and gas company. It has an extensive portfolio of oil, gas and LNG facilities including the landmark Australian LNG project - the North West Shelf - one of the world's premier liquefied natural gas (LNG) facilities.

It also owns 90% of the Pluto LNG Plant. Woodside is committed to expanding its LNG portfolio through premium developments both in Australia and elsewhere. Woodside wishes create relationships in India to enhance its customer base.

## About The Adani Group

The Adani Group is one of India's leading business houses with revenue of over \$9.4 billion.

Founded in 1988, Adani has grown to become a global integrated infrastructure player with businesses in key industry verticals - resources, logistics and energy. The integrated model is well adapted to the infrastructure challenges of the emerging economies.

The Group has also made significant inroads in the agri-infrastructure business by setting up grain storage silos and cold storage facilities, catering to storage of apples from Himachal Pradesh. We are a market leader in edible oil business with our Fortune brand of oil leading the pack.



We live in the communities where we operate and take our responsibility to society, seriously. Through Adani Foundation, we ensure development and progress is sustainable and inclusive; not just for the people living in these areas, but the environment on the whole. At Adani, we believe in delivering benefits that transcend our immediate stakeholders.



Resources means obtaining coal from mines and trading; in future it will also include oil and gas production.

Adani is developing and operating mines in India, Indonesia and Australia as well as importing and trading coal from many other countries. Currently, we are the largest coal importers in India. We also have extensive interests in oil and gas exploration. Our extractive capacity has increased threefolds to 4 MMT in 2014 and we aim to extract 200 MMT per annum by 2020, thereby making Adani one of the largest mining groups in the world.



Logistics denotes a large network of ports, Special Economic Zone (SEZ) and multi-modal logistics - railways and ships.

Adani owns and operates six ports and terminals – Mundra, Dahej and Hazira in Gujarat, Dhamra in Orissa, Mormugao in Goa and Visakhapatnam in Andhra Pradesh, India. Mundra Port, which is the largest port in India, benefits from deep draft, first-class infrastructure and SEZ status. It crossed the 100 MMT mark of cargo handling in FY14. Adani is also developing ports at Tuna Tekra, Kandla in Gujarat and Ennore in Tamil Nadu, India.



Energy involves power generation & transmission and gas distribution.

Adani is the largest private thermal power producer in India with an installed capacity of 8,620 MW. Our seven power projects are spread out across the states of Gujarat, Maharashtra, Rajasthan, Madhya Pradesh and Karnataka.

With one more unit of 660 MW soon to commission at Tiroda, Maharashtra, and the recent acquisition of plants at Udupi, Karnataka and Korba, Chhattisgarh, the our installed capacity will soon increase to 11,040 MW, thereby bringing us one step closer to our targeted capacity of 20,000 MW by 2020.

We also provide a range of reliable and environment friendly energy solutions, in the form of CNG and PNG. In fact, the above-mentioned installed capacity also includes a 40 MW solar plant at Bitta, Gujarat.

To learn more visit www.adani.com

Roy Paul	Hiral Vora
Adani Group	Adfactors PR
Tel: 91-79-25556628	Tel: 91-22-67574202
media@adani.com	hiral.vora@adfactorspr.com