



DALE CARNEGIE
PEOPLE

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014.

PART I	PARTICULARS	(Rs in Lacs)					
		Quarter Ended			Nine Months Ended		Year Ended
		31-Dec-2014	30-Sep-2014	31-Dec-2013	31-Dec-2014	30-Dec-2013	31-Mar-2014
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
1	Income from operations						
	Income from Operation- Training Income & Consulting Income	434.13	513.58	409.41	1,332.11	1,189.68	1,525.82
	Total Income from operations	434.13	513.58	409.41	1,332.11	1,189.68	1,525.82
2	Expenditure						
	Employee benefit expense	236.87	235.86	218.88	682.93	663.32	863.39
	Royalty	56.45	66.06	53.10	171.75	154.10	197.66
	Training expenses	25.34	28.12	19.69	75.89	60.96	83.00
	Depreciation and Amortisation expenses	10.81	9.72	9.94	30.15	29.96	40.83
	Other Expenses	101.98	97.14	75.64	284.64	242.83	368.55
	Total Expenditure	431.44	436.89	377.25	1,245.35	1,151.17	1,553.43
	Profit / (Loss) from Operations before other income, finance costs and exceptional items (1-2)	2.69	76.68	32.16	86.75	38.51	(27.61)
3	Other income	21.39	24.48	29.56	81.64	102.48	125.83
	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	24.08	101.16	61.72	168.40	140.99	98.22
5	Finance costs	1.87	2.46	3.23	7.32	10.64	13.94
6	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)	22.21	98.70	58.49	161.08	130.35	84.28
7	Exceptional items	-	-	-	-	-	-
8	Profit / (Loss) from ordinary activities before tax	22.21	98.70	58.49	161.08	130.35	84.28
9	Tax Expense						
	Income Tax	9.00	35.00	15.81	50.00	30.00	15.52
	MAT Credit Entitlement utilized	-	-	-	(1.94)	13.32	13.32
	Income Tax- Earlier Years	(3.45)	-	-	1.38	4.25	(3.80)
	Deferred Tax	0.70	(4.98)	0.78	49.43	47.57	39.22
	Total Tax expense	6.24	30.02	16.59	97.87	95.14	64.24
	Net Profit/(Loss) from Ordinary Activities after Tax for the period (9-10)	15.96	68.68	41.90	111.64	82.78	45.06
11	Extraordinary Item (net of Tax Expense)	-	-	-	-	-	-
12	Net Profit/(Loss) for the period (11-12)	15.96	68.68	41.90	111.64	82.78	45.06
13	Proposed Dividend	-	-	-	-	-	-
14	Tax on Proposed Dividend	-	-	-	-	-	-
15	Net Profit/(Loss) for the period carried to Balance Sheet (13-14-15)	15.96	68.68	41.90	111.64	82.78	45.06
16	Paid-up Equity Share Capital (Rs)	290.39	290.39	290.39	290.39	290.39	290.39
17	Reserves excluding revaluation reserve						
	Earning Per Share						
	a) Basic and Diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not annualized) (Rs.)	0.55	2.37	1.44	3.84	2.85	1.55
	Earning Per Share						
	b) Basic and Diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not annualized) (Rs.)	0.55	2.37	1.44	3.84	2.85	1.55



K. S. AIYAR & CO
CHARTERED ACCOUNTANTS

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To,
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Walchand Peoplefirst Limited
1, Construction House,
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Ballard Estate, Mumbai-400 001

REVIEW REPORT ON THE QUARTERLY UNAUDITED RESULTS FOR THE THREE MONTHS PERIOD ENDED ON DECEMBER 31, 2014.**1. Introduction:**

We have reviewed the accompanying statement of unaudited financial results of Walchand Peoplefirst Limited for the three months period ended on December 31, 2014 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors on January 29, 2015. Our responsibility is to issue a report on these financial results based on our review.

2. Scope of Review:

We conducted our review in accordance with Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion

3. Conclusion:

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the statement has not been prepared in all material respect in accordance with applicable accounting standards notified pursuant to the Companies (Accounting Standard) Rules, 2006 as per Section 211(3C) of the Companies Act, 1956 read with the General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatements.

For K. S. AIYAR & CO.
CHARTERED ACCOUNTANTS
Registration No. 100186W



Satish Kelkar
Partner
(Membership No. 38934)

Place: Mumbai,
Date: January 29, 2015

Offices also at
Chennai Kolkata Goa
Bangalore Coimbatore